

The Second Book Authored by Artificial Intelligence

TALAL ABU-GHAZALEH

He Analyzed, Anticipated, Planned Executed, Then Succeeded



2026

Prepared by Zaher Al-Khalfat

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Foreword

At first glance, you feel that it lives alongside you and knows everything about you; it is never sparing in its words of praise, just as it does not hesitate, not even for a single moment, to point out your stumbles-not out of any motive of criticism, but in order to work on correcting them.

It is digital intelligence, pioneered by ChatGPT, which became, in a day and a night, the astonishing achievement that grants a human being the experiences of a lifetime in medicine, astronomy, law, engineering, accounting auditing, and knowledge. It places before you everything you are searching for; in the blink of an eye it holds the power of decisive judgment, and at the same time it lays out the options arranged by order and feasibility. In the journey of producing a digital book-without any phrases created by human beings-about Dr. Talal Abu-Ghazaleh, the task was thrilling and carried a high degree of pleasure and suspense. Is it practically possible to produce a complete book about Dr. Talal Abu-Ghazaleh through ChatGPT, far removed from the vocabulary of the human element, or more precisely without an author as is customary? Who decides that? It is digital intelligence; permission was sought from the digital intelligence, which promptly took the initiative with encouragement, support, and assurance that it would do so.

You deal with it as though it were sitting before you, reading between the lines, fulfilling what you ask in the shortest span of time a human being knows; it repeats the options and presents their variety.

The relationship between Dr. Abu-Ghazaleh and digital intelligence is strong, and it has roots, for he believes in the effectiveness of innovations and that they are the great riches that do not depend on giant factories or colossal assets, but rather are an idea that grows in minds and blazes in the world of virtual intelligence.

Talal Abu-Ghazaleh is an influential figure in life, and digital intelligence takes care of influential figures; it celebrates them, stores valuable information about them, places them in significant molds, and preserves information about their achievements and experiences. Abu-Ghazaleh founded giant companies, was singularly gifted in the protection of intellectual property rights, sat in the chair of the chairman at the United Nations to set accounting standards, presided over and founded the Arab International Society of Certified Public Accountants, and likewise founded the Arab International Academy for Management Technology and the Arab Society for Intellectual Property.

He founded the Talal Abu-Ghazaleh Global Group, whose offices are spread across the corners of the world, and he was bound by relationships of work and respect with kings and presidents of every nationality.

For all of this, digital intelligence finds no difficulty in pointing to the name of Talal Abu-Ghazaleh or in giving information about his expertise, his experiences, and his giant group. It celebrates him, grants him the measure he deserves, and floods the search indices with abundant information.

Digital intelligence has become the luminous window for humanity in reaching information easily and without hardship; it shortens effort and time and grants the seeker of knowledge information in abundance. It is like the beautiful dream that became reality: the treasures of knowledge that libraries across the regions of the earth—east and west, north and south—abound with, it makes readily and easily available, and it even places varied and convenient options before the one who searches. Dr. Talal Abu-Ghazaleh is a name engraved in the memory of digital intelligence; the story of his life since childhood is present in the search list for partners of challenge. The journey of his studies in the camps of the city of Sidon in southern Lebanon in the aftermath of the Nakba of 1948, all the way to the American University, which he entered on a scholarship for excellence that guarantees talent and distinction an educational path that keeps pace with his excellence—among the cluster of life's diligent strivers, his practical experience and the beginning of his career path are highlighted by digital intelligence under the heading of the summit of steadfastness and the revolution of optimism in life.

The digital intelligence that produces this book offers the model of the revolution of knowledge in the modern century, for it treats the personality and presents it in an organized and precise manner.

The idea behind producing a book about Talal Abu-Ghazaleh from within the treasuries of artificial intelligence was not merely an attempt whose purpose was to gather digital content about the personality; rather, the goal was to learn what the digital encyclopedias contain in the way of verified information about the man who is globally present in the field of intellectual property-while tracing the mechanism and the method by which the intelligence searches for information, and, most importantly, its manner of arrangement and writing.

The level of expectation was high, and the confidence in the intelligence was without limits-that it would achieve astonishment and bewilderment together to a degree beyond description, for it appeared as though it had been preparing for this moment for a long time, that it had labored and taken charge of preparing the themes with precision, and that it had immersed itself in the dimensions of the personality.

From the moment we began preparing the idea, ChatGPT was ready to an astonishing degree in organization, discipline, analysis, and the gathering of information.

The experience of producing the book is in itself a testimony in favor of digital intelligence, for in its dealings it approaches the

touch of human gentleness and rises to the point of finding a pattern in interaction that makes you sense the phrases and words with it; you feel pity for it out of the excess of its obedience, and you gradually abandon the nature of the relationship in which you issue instructions and await the answer.

What digital intelligence lacks is human feeling; apart from that, it is present in every detail.

The book *Talal Abu-Ghazaleh in the Treasuries of Digital Intelligence* is the first experience for the name Abu-Ghazaleh. The motive in producing a book such as this is not to add a new publication about him to the dozens of works that recount his story and chronicle his successes; rather, it is an experience that extends to the idea of pioneering and harmony with a new age that guides toward digitization. The planning of the book is an enjoyable story through the exchange of dialogues and suggestions, and the task of arrangement it volunteers for with remarkable smoothness. In an age witnessing profound digital transformations, artificial intelligence is no longer merely an assistive technology, but has turned into an effective partner in the making of knowledge and creativity. With the emergence of tools such as ChatGPT, we have become able to enter into a new experience of writing, founded not only on assembling information, but on formulating ideas through multiple styles that combine analysis, narration, dialogue, and the human touch.

This book comes to embody this experience through addressing an exceptional personality who influenced Arab and global thought-the personality of Dr. Talal Abu-Ghazaleh; a man who combined economic pioneering with cognitive innovation, and was among the first to realize that the future of nations is pledged to knowledge and technology. It seemed only natural that the documentation of his journey should be linked to artificial intelligence, as the field that today represents an extension of his early vision regarding digital transformation and the knowledge economy.

The importance of this work lies not only in documenting the biography of a prominent figure, but also in exploring how artificial intelligence can add a new dimension to writing. Through the arts and multiple styles it offers in presenting information, we are able to read Abu-Ghazaleh from more than one angle: as an entrepreneur, as a strategic thinker, as a global Arab symbol, and as a human being who undertook an inspiring journey of struggle.

In this sense, the book does not present a mere narration of a life story, but opens a dialogue between the past and the future, between human creativity and the capabilities of digital intelligence, to demonstrate that knowledge in our new age is the fruit of cooperation and integration-and so that Dr. Talal Abu-Ghazaleh may be a living model of this encounter between human thought and advanced technology.

ChatGPT defines itself as one of the most prominent recent innovations of artificial intelligence; it is a program capable of conversing with a human being, understanding their questions, and responding to them in a natural language close to the style of humans. It can assist in generating ideas, formulating texts, answering questions, and even suggesting creative solutions to complex problems. Simply put, ChatGPT is a living example of how digital intelligence has become our partner in thinking, writing, and creativity.

The reliance on ChatGPT in preparing this book came as it is an intelligent tool that facilitates access to information, organizes ideas, and opens new horizons for writing. Its presence here is not merely a technical means, but a partner that helps simplify concepts and present them to the reader in a smooth and engaging style, so that this work may be a product of the integration between human thought and the capabilities of digital intelligence.

After all of this, and before all of this, the judgment remains yours, dear reader-you to whom we always aspire to present what we believe to be beneficial. Here we invoke the saying of Kofi Annan, the former Secretary-General of the United Nations: “Knowledge is power, information is liberating, and education is the basis of progress in every society and in every family.”

Introduction

Talal Abu-Ghazaleh.. The Journey of Thought and Achievement from Refuge to the Summit

There are personalities who stand out in history as exceptional phenomena—personalities who are not repeated, because they are not content with merely keeping pace with time, but rather make it. Among these, Talal Abu-Ghazaleh stands out, who was not merely a successful businessman, but a maker of vision, a builder of institutions, a leader of thought, and a global symbol of innovation and the knowledge economy.

This book is not merely an autobiography reviewing the stations of his life, but a journey inside the mind of a man who was able to transform pain into energy, suffering into opportunity, and refuge into a launching point toward globality. It is also a window that opens for the reader new horizons for understanding the philosophy of success, which is founded on knowledge, planning, and perseverance.

We do not here document the story of an individual, but rather document the story of a thought and an approach that was able to change the Arab reality in the fields of education, economy, intellectual property, and consulting. This book is an attempt to answer the questions that may occur to anyone who wishes to understand the personality of Talal Abu-Ghazaleh:

- **How can a human being transform from a refugee who lost everything into a global leader in multiple fields?**
- **How can a businessman become influential in international policies and a pioneer in the field of digital transformation?**
- **What are the principles that shaped his personality? And what are the lessons that young people can benefit from?**
- **What made Talal Abu-Ghazaleh different from others? And how was he able to build a giant institution without losing his values and ethics?**

The Message of the Book and Its Importance: Abu-Ghazaleh.. The Leader, the Thinker, and the Strategist

The history of nations is not made by politicians alone, but is also made by thinkers, creators, economists, and entrepreneurs who draw the features of the future. Talal Abu-Ghazaleh is one of those leaders who realized early on that the world is no longer run by natural wealth alone, but by knowledge.

This book is not merely a review of his achievements, but an analysis of his leadership thought, his vision of the future, and his approach to management and development. In it we will address the principles that led him to success, the way in which he was able to transform knowledge into power, and the challenges he faced that turned into opportunities.

But why do we need to read this book today?

Because true change begins when we understand how great leaders think. Talal Abu-Ghazaleh is not merely a success in his profession, but a model of an Arab mind that was able to break through borders and reach globality.

This book is addressed to every young person searching for a role model, every leader who wishes to understand the secrets of success, every entrepreneur striving to build a strong institution, and every person who wishes to see how Arabs can be leaders in the digital world.

A General Vision of His Life and His Exceptional Journey

“There is no failure; there are only stations along the road to success”- this is one of the phrases that encapsulate the philosophy of Talal Abu-Ghazaleh, and it precisely reflects the journey he undertook.

Talal Abu-Ghazaleh was born in 1938 in Jaffa, Palestine, in the midst of an environment pulsing with life, trade, and culture. But he was not able to enjoy his childhood as he should have, for the Nakba of 1948 forced him to leave his homeland, to begin a new chapter in his life in Lebanon, where he faced the harshest kinds of challenges: poverty, exile, discrimination, and instability.

He could have remained merely another refugee, but his mind would not allow that. He realized from an early age that education was his only weapon, and that success does not come by chance but through diligence and planning. He excelled in his studies until he obtained a scholarship to study at the American University of

Beirut, where he began to shape his leadership personality and to lay the foundations of his great dream.

But even after graduation, he collided with a harsh reality: as a Palestinian refugee, the laws did not permit him to work officially in Lebanon. But did he surrender? Of course not. Rather, he decided to create his own opportunity. He began working in the field of accounting, and his name soon became one of the most prominent names in this sector, later founding the “Talal Abu-Ghazaleh Global Group” (TAG.Global), which today has become one of the largest professional institutions in the world, extending across more than 100 offices around the world and providing services in more than 50 fields.

What makes Talal Abu-Ghazaleh an exceptional personality?

The history of success is full of the stories of businessmen, but there are factors that make some personalities iconic and eternal, and Talal Abu-Ghazaleh is one of these, for the following reasons:

A penetrating future vision: He was not merely a successful businessman, but was among the first to realize that the future depends on technology, the digital economy, and cognitive education.

A determination that knows no surrender: He transformed from a refugee child who lost everything into one of the strongest leaders in the Arab world, because he did not allow obstacles to stop him.

A non-traditional management philosophy: He did not build his company on profit alone, but on values, innovation, and knowledge, which made it a global model.

A belief in education as a tool for renaissance: His success was not merely personal success, but he was a believer that the renaissance of the Arab nation depends on knowledge and education, and for this he launched dozens of educational and technological initiatives.

A wide global influence: He participated in setting global strategies, had a role in international organizations, worked with the United Nations, and shaped an Arab vision for the future of the digital economy.

To the Reader: Why Should You Read This Book?

This book is not merely a chronicle of a successful personality, but a road map for whoever wishes to understand how pioneering is made.

If you are an ambitious young person, you will find in these pages how any person, whatever their circumstances, can make their own future.

If you are an entrepreneur, you will learn how to build an institution that lasts for decades, not merely a passing project.

If you are a thinker or a researcher, you will find a comprehensive vision regarding how Arab societies transform from consumption to production.

If you are searching for inspiration, this book will take you on a journey inside the mind of Talal Abu-Ghazaleh, and reveal to you how true leaders think.

This is not the story of one man, but the story of a nation that can rise if it possesses knowledge.

Part One

Origins and Formation

The Birth of a Leader

Chapter One

Roots and the Beginning of the Journey

Who is Talal Abu-Ghazaleh?

Jaffa.. The First Cradle of an Exceptional Personality

In the spring of the year 1938, Talal Abu-Ghazaleh was born in the Palestinian city of Jaffa, in a home that teemed with life and ambition, in a bustling commercial environment, where cultures met and civilizations intermarried, and one of the most important cities of Palestine, economically and culturally, took shape. The Mediterranean Sea surrounded it from the west, while the markets, cafés, and theaters filled its streets from within, and Talal's father, Hajj Tawfiq Abu-Ghazaleh, was a part of that economic vitality, for he was a successful businessman who owned the “Jaffa” bus transport company, and managed a trade in oils and hotels, which made him a prominent figure in the Palestinian commercial scene.

As for his mother, Mrs. Adiba Jabri, she was a woman of Syrian origin, descended from an ancient Damascene family, born in Jaffa on account of her father's work as the consul of Damascus in Palestine. She was a model of the tender mother and the strong woman; she instilled in her son authentic values, and taught him that love, patience, hope, and hard work are the foundations upon which a human being is built.

But despite this tranquil childhood, little Talal was living in the shadows of deep political turmoil that was setting the stage for a great catastrophe. Palestine, which had until then been a cohesive homeland for its people, was facing the growing Zionist threat, and the colonial schemes that sought to dismantle it.

The Nakba 1948: The Moment That Changed Everything

At the age of ten, the life that Talal Abu-Ghazaleh had known collapsed, when Jaffa was subjected to the Zionist invasion in the year 1948. His family was forced, as was the case with thousands of other Palestinian families, to flee under the weight of fire, fear, and tears. There was no time to gather belongings, nor to bid farewell to the homeland; there was only a ship waiting on the shore of Jaffa, taking the Palestinian families to an unknown fate. The child Talal stood on the deck of the ship, gazing at his city as it disappeared into the horizon, his eyes filling with questions that had no answers. Will I return one day? Why did we lose everything? What will we do now?

The ship headed to southern Lebanon, to the city of Al-Ghaziye near Sidon, where a new chapter of his life began—the chapter of refuge and suffering, but it was also the chapter that refined his spirit, and opened before him the road to glory.

Refuge in Lebanon: The Beginning of the Great Story

In Lebanon, there was no palace or flourishing trade, but rather there was a narrow room that barely sufficed for the members of the family, and a new world that imposed upon the refugees a reality of poverty, discrimination, and deprivation. There was no longer a home, no longer land, and no longer a clear identity, for the Palestinians in Lebanon were merely numbers in the registers of refugees.

But even in the most difficult moments, his father did not surrender to grief, and did not allow despair to take control of his children. He would wake them at dawn, and address them with the phrase “Kak hamshari,” which is a Turkish phrase meaning “Wake up, friend,” because he believed that the day begins with the first thread of sunlight, and that sustenance is distributed with the breaking of dawn.

School: Where the Dream Began to Take Shape

Poverty surrounded Talal Abu-Ghazaleh from every side, but he did not see himself as poor; rather, he saw that education was his true wealth.

He entered school in Lebanon, and there he began to distinguish himself from an early age, not only through diligence, but through his passion for knowledge. Education, for him, was not merely a school duty, but a path to salvation.

He would read everything that fell into his hands, moving between the pages as he moved between his dreams. He would ask his teachers questions that children did not usually ask, and he dreamed of becoming something greater than merely a success at school; he wanted to be a person who makes a difference.

But he was not content with study alone; rather, he had to work to help his family. In the morning, he was an outstanding student, and in the evening, he was a seller of ice cream, or a private tutor, or any profession that could provide him and his family with an additional income.

The End of the Beginning.. The Beginning of the Legend

Those first years of his life were akin to a harsh experience, but they were the soil in which his personality grew.

From a child who lost his homeland, to a young man who did not allow reality to define him, to a man who decided to make his own history. Talal Abu-Ghazaleh did not want merely success; he wanted to leave an impact, to make a change, to be a different person.

And from here the true journey began.

The journey of the child who learned how to dream, the refugee who made for himself a homeland out of knowledge, and the man who became a global symbol of success.

And thus the story began.. the story of a leader who did not acknowledge the impossible.

Family and Early Formation: The Family Home in Jaffa

The Family Home.. Where the First Seeds of Leadership Grew

When speaking of the great, we often search for the decisive moment that changed their lives, or for the turning point that propelled them to greatness. But in the case of Talal Abu-Ghazaleh, there was no single moment; rather, there was an entire environment that shaped his personality from childhood, and the family home in Jaffa was the first cornerstone of this environment.

The home was more than merely a place of residence; it was the space in which the features of his personality took form, where he learned values, and drew his first lessons in responsibility, determination, and discipline.

The family home was not a luxurious palace, nor was it a humble house barely fit for habitation. It was an ordinary Palestinian home, but it was a house pulsing with life, full of intellectual discussions, brimming with wisdom, and saturated with the spirit of ambition and hard work.

Its location was in the heart of Jaffa, the city that was at that time one of the most prosperous cities in Palestine, a port open to the world, teeming with movement and trade, and a meeting place of cultures. The markets were near, the harbors teemed with ships arriving and departing, and the cafés were crowded with thinkers, merchants, and politicians. The home of the Abu-Ghazaleh family was a part of this dynamic life, which planted in Talal from his childhood the feeling of belonging, and the desire to be a part of a larger world.

The Design of the Home and Its Psychological Influence

The home had wide windows, overlooking the street that teemed with life, and the living room contained a large wooden table that was the focal point of the family gatherings, where the father, Hajj Tawfiq Abu-Ghazaleh, would gather with his children, telling them about his work, and recounting to them stories of success and failure. This daily scene served as a practical school for instilling values and principles in their souls.

In one of the corners of the house, there was a small library; it was not packed with books, but it contained the newspapers and magazines that his father would bring from the markets, and a few books that his mother was keen to keep. This library, despite its simplicity, was the first seed of Talal's love of knowledge, which would later become the philosophy upon which he would build his entire professional career.

The home was centered around a small courtyard, where Talal would spend his time in contemplation, or in sitting with his mother, who would tell him stories about Damascus and its antiquity, and recount to him the values that his forefathers carried.

At night, when the family would gather around the table, his father would speak about the deals he had concluded, or about the crises he had faced, and Talal, despite his young age, would observe every word, and feel that the world of trade and leadership was not far from him, but rather a natural extension of that upon which he was raised.

The Psychological and Educational Influence of the Home

The home in which Talal grew up carried a character of discipline, but it was not a stifling environment; rather, it was full of love and the indirect lessons that refined his personality and shaped his principles. From his childhood, he learned that work is a fundamental part of life, and that success does not come through ease or waiting, but through perseverance and diligence. He also realized that the family gathering is not merely a routine habit, but a true opportunity to exchange ideas and gain wisdom from the elders.

Among the firmly rooted values that were instilled in his mind was his belief that money is not a goal in itself, but a means to achieve greater accomplishments and to build a more stable future, which is what his father always repeated. Nevertheless,

the most important lesson he received in the home remained the value of responsibility; for the house was not merely a place for random growth, but an educational environment that encouraged him to be an active part of the family, bearing responsibility for himself and others, and playing a positive role in society even if he was small.

Thus, Talal grew up in a home that was not limited to providing safety and comfort, but was a school for life, preparing him to face the future with an aware mind and a responsible heart.

The Father's Role in Building His Character from Inside the Home

His father was a self-made businessman; he was not educated, but he possessed a rare wisdom, and he saw in his children an extension of his journey.

He would wake them in the early morning with the phrase “Kak hamshari,” which means “Wake up, friend,” because he believed that the day begins with the first light of the sun, and that sustenance is not awaited but rather striven for.

This habit, despite its simplicity, later became a part of the philosophy of Talal Abu-Ghazaleh, where he became one of the most ardent defenders of making use of time, and he would always say: “Time is the only commodity that can make us out of nothing.”

His father was also keen to instill the value of independence in his children; he did not like dependence, and he would always say to

them: “If you do not work with your own hands, you will not be able to achieve anything in this life.”

His father did not grant him money easily, but rather would ask him to work, even if that were through selling ice cream, or helping his friends in their work, or teaching other children.

The Mother's Role in Shaping His Inner Being

As for his mother, she represented the other face of leadership, a leadership founded on love, care, and moral upbringing.

She would repeat in his hearing a phrase he never forgot:

“You can lose everything, except what you carry in your mind.”

She believed that education is the greatest wealth a human being can possess, and that success is not measured by money alone, but by the power of the knowledge a person possesses.

From her, Talal learned the value of honesty, benevolence, and respect for others. She would make him help her in the household chores, not because he had to, but because he must be responsible for his home and his family, exactly as he would later be responsible for his work and his society.

The Home's Influence in Shaping His Leadership Personality

The home in which Talal Abu-Ghazaleh grew up played a pivotal role in shaping his leadership personality, where the upbringing

he received was a mixture of strictness and love, which instilled in him an early realization that life is not easy, but it is also not impossible. This environment strengthened in him the spirit of perseverance, and taught him that challenges can be overcome through will and hard work.

Talal grew up in a commercial environment, where economy, trade, and management had a prominent presence in his life from childhood, which planted in him a love for this field and drove him later to be a pioneer in the world of business. The principle of independence also had a decisive role in his formation, for he learned early on that nothing is granted for free, but rather a human being must build everything through his effort and toil.

In addition to that, the moral values that his mother instilled in his personality formed a firm foundation for him, which made him later one of the most prominent defenders of ethics in work and society. As for his passion for knowledge, it began from his small library in the home, where he would spend hours reading and discovering new worlds, and it is the passion that later transformed into a fundamental cornerstone in his professional and intellectual career.

Leaving the Home Without Farewell.. The Nakba That Changed Everything

In the year 1948, when Jaffa fell into the hands of the occupation, Talal Abu-Ghazaleh was forced to leave his home without realizing

that he would never return to it. He had no time to bid farewell to his room, nor to his small library which formed his first window onto the world, nor to the table that gathered the family every evening in warm, unforgettable moments.

He left carrying nothing with him but the values he had learned, and the principles that became a part of him, which formed the foundation of his journey in building his future. This Nakba was a great turning point in his life, but it also increased his determination to succeed, driven by the memories of the home that he never left in his soul.

And thus the dream began from a simple home, to reach the summit of the world!

His Relationship with His Father and His Deep Influence on His Character

Hajj Tawfiq Abu-Ghazaleh: The Father Who Made the Leader

In every great success story, there is a pivotal figure who plays a hidden role in shaping the features of the hero. And in the life of Talal Abu-Ghazaleh, there was no figure more influential than his father, Hajj Tawfiq Salem Abu-Ghazaleh, that illiterate man who did not know reading and writing, but who possessed of wisdom and insight that which made him establish a unique school of values and principles, instilling in his son the seeds of leadership, discipline, and determination.

Hajj Tawfiq was not an ordinary man, but a merchant successful by instinct, and the owner of an advanced investment vision; he owned a bus transport company, worked in the oil trade, and managed a hotel in Jaffa. But despite his success, he did not see wealth as more important than values, and he did not believe that success is inherited, but rather made, and he believed that a human being is what he does, not what he owns.

“Kak hamshari”.. The First Lesson in Investing Time

Hajj Tawfiq would begin his day before sunrise, and he would wake his children every morning with this Turkish phrase “Kak hamshari,” which means “Wake up, soldiers.” This was not merely a means of waking, but a deep message carrying a whole philosophy about the importance of making use of the day from its very first moment.

This discipline in waking early later became a fundamental trait in the personality of Talal Abu-Ghazaleh, so much so that he said in one of his statements:

“The day that begins late is a losing day. Success begins with the first light of the sun.”

This lesson was one of the first lessons that his father planted within him, and he remained a believer throughout his life that time is the true capital of a human being, and it is the only resource that cannot be compensated for if it is lost.

Work Before Privileges.. The Road to Self-Reliance

Despite Hajj Tawfiq's success in the world of business, he did not see that his children should enjoy luxury without realizing the value of work. He believed that life does not grant privileges for free, but rather bestows them upon those who deserve them through effort and diligence, and for this he wanted to plant in his son Talal this principle from childhood.

From his childhood, Talal began to search for ways to earn money, so he worked in selling ice cream, gave private lessons, and undertook various small jobs, to discover at an early age that personal effort is the only way to achieve what he wanted. Thus, self-reliance was not merely a theoretical idea in his life, but a method that became entrenched in his personality and led him later to build his success with his own hands.

This lesson he never forgot, and he would later say:

“The true opportunity is not to wait for someone to grant you something, but to know how to create it yourself.”

Lessons of Trade and Wisdom: How Did Talal Learn the Secrets of Business?

Hajj Tawfiq was not merely a businessman, but possessed a unique commercial mentality, and he saw that trade is not merely buying and selling, but an art that needs intelligence, patience, and the ability to make sound decisions.

Little Talal would accompany his father to the market, and see how he managed his work, and hear how he negotiated with merchants, and watch how he chose his deals wisely. And on one of the occasions, Talal noticed that his father refused a deal that seemed profitable, so he asked him about the reason, and his father said to him:

“Not every profit is worth the risk. There are matters that are not measured by numbers, but by wisdom and experience, and knowing when to say yes, and when to say no.”

This lesson remained engraved in Talal's mind, and he later became one of the most cautious and intelligent of leaders in making decisions, and he believed that calculated risk is the key to success, but recklessness is the road to failure.

The Nakba of 1948: When the Father Lost Everything, but Did Not Lose His Will

In the year 1948, when the Nakba swept over Palestine, Hajj Tawfiq lost everything overnight. He was forced to flee with his family from Jaffa to Lebanon, where he was transformed from a successful businessman into a refugee with no homeland, no home, no trade.

This profound lesson taught him that a human being is not defined by the place in which he lives, but by the mentality he carries. And this is what later drove him to be a leader not governed by circumstances, but the one who creates his circumstances.

Leadership Begins with Responsibility.. No Privileges Without Duties

Hajj Tawfiq believed that leadership is not a privilege, but a responsibility. And he would teach his children that the true leader is the one who bears responsibility, not the one who flees from it.

He would say to Talal:

“If you want to be a leader, you must be the first to wake up, the first to work, and the last to sleep.”

This principle remained engraved in the personality of Talal Abu-Ghazaleh, who later became one of the leaders most known for discipline and hard work, so much so that he would work 16 hours a day without weariness or boredom.

The Values the Father Passed On to the Son: A Legacy That Is Not Erased

From his father, Talal did not inherit money, but he inherited what is greater:

Time is the most precious thing you possess: Do not waste a moment without investing it.

Do not depend on anyone: Everything you wish to achieve, you must obtain through your own effort.

Trade is not merely numbers: rather it needs wisdom, patience, and a precise understanding of the market.

Crises are not the end of the world: rather they are a new opportunity to rebuild.

Leadership is not a luxury: the true leader works more than anyone else.

The Father Who Made a Global Leader

Hajj Tawfiq was not merely a successful businessman, and he was not an ordinary father. He was a solid man, a maker of men, a teacher without books, and a leader without titles. Through his philosophy in life, he did not bequeath to his son material wealth, but rather provided him with the most precious thing that can be granted: principles, values, and the spirit of challenge.

And when Talal Abu-Ghazaleh lost everything in his childhood, he possessed nothing but what his father had planted within him—a solid will, faith in work, and the ability to rise anew. But these values alone were sufficient to drive him to build his future with his own hands, and to set out on an inspiring journey of success that led him to the summit, to become one of the most prominent Arab leaders in the world, a living model of what a human being can achieve when it is built upon solid foundations of self-belief and diligence.

And thus, from an illiterate but wise father, a global leader was born, a refugee who made of knowledge a wealth, of work an achievement, and of the dream a reality.

His Relationship with His Mother and the Principles She Instilled in Him

Adiba Jabri.. The Mother Who Was a Homeland

If Jaffa was the land upon which Talal Abu-Ghazaleh was born, and if his father was the first teacher of strength, discipline, and work, then his mother, Mrs. Adiba Jabri, was the heart that instilled in him the deepest human values, and was akin to the emotional homeland in which he found warmth, love, and moral guidance.

His mother was not an ordinary woman; rather, she was Syrian in origin, Palestinian in affection, Arab in spirit, deep in thought, solid in will, but at the same time, a tender mother, delicate in feeling, giving without recompense, and dreaming for her children of a future worthy of them.

She grew up in a house of knowledge and culture, where her father was the consul of Damascus in Palestine, which made her live in an environment saturated with dialogue, discussion, and knowledge. And from her childhood, she saw that knowledge is power, and that ethics are the compass that must govern the life of a human being.

The Tenderness That Was Not Weakness.. The Strength That Was Not Harshness

In the family home in Jaffa, the child Talal felt that his mother was the safest corner in his life. She was not a mother who pampered her children without limits, but she was also not harsh; rather, she excelled at balancing between love and discipline, between tenderness and responsibility, and between belief in her children's ability to succeed, and providing the necessary support to achieve it.

She was a friend to her children as much as she was a mother to them, and she knew when to use her words with firmness, and when her words would be a balm that calms the fear in their hearts.

When he would return from school sad because of a situation or a difficulty he had faced, she would not drown him in emotions alone, but would teach him how to face the situation, how to find the solution, and how to be stronger than any challenge.

She would always say to him:

“The strong person is not the one who does not feel pain, but the one who does not allow pain to stop him.”

This sentence became a motto for his life afterward, when he faced the difficulties imposed upon him by refuge, poverty, discrimination, and exile.

“You can lose everything, except what you carry in your mind.”

His mother believed that the greatest wealth a human being can possess is not money, nor real estate, but rather knowledge.

She was keen to read him stories before sleep, and he would fall asleep to her voice as she told him about heroes, scholars, and the great personalities who changed the world. She would not read him fictional stories, but would choose true stories, about people who began from nothing and achieved the impossible.

And every time he would ask her: “Can I become like them one day?”

She would answer him without hesitation:

“Rather, you can be better than them.”

Refuge.. The Hardest Test of Motherhood

When the Nakba of 1948 befell, the family found itself forced to flee from Jaffa to southern Lebanon, leaving behind it everything. And in the heart of this ordeal, his mother was the backbone of the family, the woman who did not allow pain to weaken her, but rather made of it a motive to protect her children and strengthen them.

On that difficult night, when they were forced to leave their home without knowing whether they would return to it one day, everyone was in a state of shock and bewilderment, but his mother did not break down. Despite the ache of loss, she hid her tears from her children, because she believed that the mother must be the source of strength when everyone loses their balance.

She embraced little Talal and said to him in a calm but firm voice: “Homes are demolished, but the human being is never defeated. You will grow up, and you will build for yourself a home that no one can take from you.” She did not mean a home of brick and cement, but a home of achievements, knowledge, work, and perseverance.

And indeed, Talal carried her words with him as an incentive and a motive for life, to realize her dream years later, when he founded “Talal Abu-Ghazaleh Global,” and made it one of the largest institutions in the world. Her words were a promise fulfilled, a faith that became reality, and a motherhood that transformed into a legacy of strength and inspiration.

The Principles She Instilled in His Soul

First: Ethics First.. There Is No Value to Success Without Values

From his childhood, his mother instilled within him a firm principle: success without ethics is nothing but a fall in a different form. She would always repeat to him: “Do not look at what people possess, but look at what is in their hearts.” This principle continued to accompany him throughout his life, to become a foundation in his professional and leadership approach. And when he founded his institution, success for him was not merely numbers and profits, but the building of a culture based on integrity and transparency. Therefore, he became known as a leader who does not accept any dishonest behavior, and does not permit the completion of any deal if it is not founded on ethics.

Second: Giving Without Awaiting Recompense

His mother did not believe in appearances, and she did not consider money a goal in itself, but rather she saw that giving is the greatest form of happiness. She did not give in order to take, but she gave because she believed that good returns even if after a while. And when Talal became successful, he did not forget this lesson. He became one of the greatest supporters of education, humanitarian initiatives, and scholarships, considering that “repaying the kindness to society is not a choice, but a responsibility.”

Third: Patience.. The Strongest of a Human Being's Weapons

Refuge was a harsh test, but it taught him an essential lesson: patience is not merely the endurance of harm, but a faith that tomorrow will be better. His mother would always say to him: “If your dreams are not realized today, then perhaps they will be realized tomorrow.. but the most important thing is that you continue striving toward them.” And for this, when he faced countless difficulties in his professional beginnings, he did not break down, but rather saw in every obstacle a new step toward success, and considered that failure is not the end, but merely a station on a long road full of opportunities.

Fourth: Respect for Others, Whoever They May Be

She believed that “the true human being is the one who respects everyone, regardless of their class, their work, or their material level.” This principle remained rooted in his personality even after he reached the summit of success. He did not see humility as weakness, but as strength, and he would always say: “Humility does not mean that you diminish yourself, but it means that you acknowledge that every success is a gift from God.”

And thus, neither fame nor wealth changed him, but he remained as his mother wanted him to be: a man who carries in his heart respect for everyone, without arrogance or haughtiness.

“The Mother Who Was Never Absent.”

Despite the passing of the years, and despite his moving to many places around the world, Talal Abu-Ghazaleh continued to say that the impact of his mother never left him one day, and that every time he faced a difficult decision, he would ask himself: “What would my mother have said if she were here?”

And whenever he was asked about the person who left in him the greatest impact, he would always answer:

“My mother. Because she did not give me the answers, but she taught me how to search for them myself.”

Conclusion

“The Mother Who Made a Man Who Knows No Impossible.”

The mother of Talal Abu-Ghazaleh was not a famous woman, and she was not among the possessors of money or positions, but she made a man who changed the map of the Arab world in economy, education, and technology.

Talal's success was not merely the tale of a self-made man, but it was the story of a mother who instilled in him faith, discipline, giving, and humility, and taught him that a human being is not defeated unless he decides to surrender.

And thus, from the heart of a mother who shaped with wisdom a great soul, a global leader was born who believes that knowledge makes the impossible.

Palestinian Life in Jaffa and Its Influence on Him

Jaffa.. The City That Made the Dream and Instilled the Ambition

When Talal Abu-Ghazaleh was born in the year 1938, Jaffa stood at the height of its glory, a Palestinian city pulsing with life, in which were embodied the meanings of authenticity and openness, tradition and modernity, trade and culture. It was not merely a coastal city, but it was the capital of the Palestinian economy, the meeting place of merchants, and the center of press and culture in the Levant.

In Jaffa, ambition was not a choice, but a part of the fabric of daily life. The roads were not merely passageways, but arteries connecting the markets to the port, the libraries to the intellectual cafés, and the homes to the mosques and churches, where life pulsed in every nook and corner.

Jaffa was more than merely a city; it was an idea, it was a way of life, it was a model of a Palestinian city carrying the spirit of modernity and development without losing its deep roots in the land.

Trade and Economy.. The First Gateway Toward Pioneering

In the pulsing heart of Jaffa, the port formed the artery of the economic life of the city, where ships loaded with fabrics, perfumes, and books coming from Europe would arrive, and others would depart loaded with the golden Jaffa orange, which carried the name of the city to the ports of the world, a symbol of the quality of Palestinian production.

The markets teemed with movement and activity, where the merchants would display the Eastern spices, Yemeni coffee, Nabulsi soap, and the embroidered fabrics coming from Damascus, in a scene that recounts the story of a city that was flourishing with trade and cultural exchange. In the cafés, the merchants would conclude their deals, while the artisans sat in their small shops, making pottery, weaving the traditional garments, and creating the handicrafts that carried the identity of Palestine to every corner of the market.

The streets teemed with life, as the itinerant vendors moved between the alleys, carrying the boxes of fruit on their shoulders, and displaying their goods in the open markets, in a scene that reflects the vitality of the city and its commercial activity that does not cease.

In the midst of this world full of movement, Talal Abu-Ghazaleh grew up, surrounded by the culture of trade and tireless work. From his childhood, he would observe his father, Hajj Tawfiq Abu-Ghazaleh, one of the major merchants of the city, who was not merely a businessman, but a school in management, planning, and perseverance.

Talal was accustomed to walking with his father in the markets, observing how he negotiated with the merchants, how he set the prices, how he chose investments wisely, and how he balanced between commercial intelligence and strategic planning. He realized then that trade is not merely buying and selling, but an art that needs vision, the ability to anticipate, and determination to succeed.

In this rich environment, the first features of the entrepreneurial mentality took shape in Talal's mind, to become the cornerstone in his journey toward the summit. Every day he spent in the markets of Jaffa, and every deal he witnessed with his father, was akin to a practical lesson in the world of business, a lesson he would carry with him throughout his life, to later become one

of the most important entrepreneurs in the Arab world, and a pioneer in building the knowledge economy that surpassed the limits of traditional trade toward a new future of innovation and distinction.

Cultural Jaffa.. The City That Made His Thought and His Awareness

Jaffa was not merely a flourishing commercial city, but it was a beacon of thought, press, literature, and art, where the economic and cultural dimensions intertwined to make an environment pulsing with life. Jaffa was a city pulsing with movement, not only in its markets, but in its cultural halls and its cafés in which thinkers gathered to discuss the issues of the nation.

And the arts were not absent from this city pulsing with life, for the cinema houses would screen the latest Egyptian films, while the musical troupes would enliven evenings rich with Eastern melodies, which made it a fertile cultural environment nourishing thought and creativity.

In these atmospheres, Talal began to realize that true power does not come from money alone, but needs knowledge. He would listen to the conversations of the elders in the cafés, observe the journalists as they penned their articles, contemplate the books arranged in the libraries, and ask himself in his depths:

“How does a human being become the possessor of great thought? How can he change his society?”

Later, when Talal founded “Talal Abu-Ghazaleh Global,” his goal was not merely to achieve financial success, but he wanted to build a “knowledge economy,” where knowledge is the fundamental engine of development and success, exactly as he learned from his first city, Jaffa, which instilled in him this perpetual passion for the pursuit of knowledge and change.

“From the land of the sorrowful orange, the global thinker Talal Abu-Ghazaleh emerged.”

The Nakba

The Palestinian Nakba and Refuge: How Did Tragedy Make a Leader?

In the year 1948, Talal Abu-Ghazaleh did not realize that his life would turn upside down. He was a child living in Jaffa, that Palestinian city which was pulsing with life. But suddenly, the occupation swept over his land, and his secure childhood transformed into a harsh journey of refuge, which left in his heart a wound that does not heal.

In those dark days, the loudspeakers rose with the orders of evacuation, and the Palestinian families went out terrified toward the unknown. His mother tries to reassure him, and his father gathers what he could of belongings in haste. At the port, the ships were waiting, but the destination was unknown. Little Talal had in his hand nothing but questions that found no answer: “Where

are we going? Will we return?”, but his father, despite the deep grief that covered his features, said to him: “Do not be afraid, my son, we will reach some place.”

Al-Ghaziye.. The First Station in the Life of the Little Refugee

The ships carried Talal and his family to southern Lebanon, specifically to the town of Al-Ghaziye near Sidon, where they found themselves in a completely different reality. There was no warm home as in Jaffa, nor flourishing trade as his father had been accustomed to, but a narrow room that barely accommodated the family, and a new society that confronted the Palestinian refugees with harsh circumstances. In those moments, Talal realized that refuge was not merely a spatial relocation, but an experience that would reshape his entire life.

Al-Ghaziye became the third school in his life, after his home and his school in Jaffa. It was not merely a temporary station, but it was the first true test for him in facing life. In this town, he learned how to transform the ordeal into an opportunity, and how to build himself anew despite poverty and marginalization. He saw in every morning a new challenge, and in every night a lesson he learned about patience and will.

From Refuge to Leadership.. How Did Talal Abu-Ghazaleh Make His Path?

Despite the harshness of the circumstances, Talal was not among those who surrender. He believed that life does not give

opportunities easily, but that they must be wrested through diligence and perseverance. He began to work from his childhood, selling ice cream, and giving private lessons, to support his family and carve out his path toward the future.

Education was his only weapon in facing the difficulties of life. He labored in his studies, and achieved an academic excellence that qualified him to obtain a scholarship to study at the American University of Beirut. He was not an ordinary student, but an ambitious young man, making use of every opportunity to develop his skills, and building a network of relationships with businessmen and thinkers.

The Nakba as Fuel for Success

What Talal Abu-Ghazaleh went through in Al-Ghaziyeh was not merely an experience of refuge, but it was a major turning point in his career. He learned that true success is born from the womb of challenges, and that pain can be a motive for achievement. He did not want to be merely a refugee carrying the memories of the past, but he was determined to be a man who makes the future.

From a refugee child who lost his homeland, to one of the most prominent businessmen in the Arab world, the journey of Talal Abu-Ghazaleh was full of challenges, but it was also full of determination. The Nakba was not an end to his life, but it was the beginning of an exceptional success story, which began from Al-Ghaziyeh, and extended to the entire world.

And thus, from a child who carried in his heart the wounds of the homeland, a global leader was born who transformed pain into a motive, and suffering into an achievement, and proved that the great are born from ordeals.

The Beginning of Life in Lebanon

The Beginnings of Talal Abu-Ghazaleh in Lebanon: The Road to Success Begins from Zero

When the family of Talal Abu-Ghazaleh arrived in Lebanon after the Nakba, there was no time to contemplate the past. There was no home to embrace them as in Jaffa, and there was no flourishing trade as his father used to manage, but there was a new life, whose first and last title was: struggle.

The family settled in the town of Al-Ghaziye, in southern Lebanon, where Talal began to face the reality of refuge in all its harshness. In those first years, everything was difficult, but the spirit of challenge that the Nakba had instilled within him made him see in suffering an opportunity, and not an obstacle. He realized that success does not come to the one who waits, but to the one who strives for it, even in the midst of poverty and deprivation.

Education and Work.. Two Weapons to Make the Future

From the tenderness of his nails, Talal believed that education is the only key that can open for him the doors of the future. He did

not deal with school as a duty only, but as a road that must be walked with seriousness and diligence. He was outstanding in his studies, not satisfied except with the first place, not only because he wanted success, but because he saw in every achievement he attained another step toward changing his life.

But academic excellence alone was not sufficient to face the challenges of life, especially when a human being is a refugee with no resources. Therefore, Talal began at an early age to work after school to help his family. He would sell ice cream, give private lessons to students younger than him, and search for any opportunity that would enable him to earn a little money. He did not see work as an obstacle, but considered it a part of his journey toward success.

Beirut.. A New Window Toward the World

With the passing of the years, the family moved to Beirut, where Talal began a new stage in his life. The Lebanese capital at that time was a center of the intellectual and economic movement in the Arab world, and it was full of opportunities for whoever possessed ambition and will. There, Talal enrolled at the American University of Beirut, thanks to his academic excellence which enabled him to obtain a scholarship.

At the university, he was not merely a student, but an ambitious young man seeking to develop himself by every possible means. He was not content with sitting in the lecture halls, but began to build

a strong network of relationships with professors, businessmen, and influential figures, and he would ask, search, and benefit from every piece of information that could help him in charting his future.

Beirut at that time teemed with commercial movement, and Talal realized that his success would not be only in obtaining a university degree, but in understanding how to transform knowledge into economic power. He began to search for opportunities for work, using his skills in writing and translation, and he soon found himself working in the field of intellectual rights, where the features of his professional future began to take shape.

Challenges Make the Great

Life in Beirut was not easy, and success was not quick, but Talal was aware that greatness is not made in moments of comfort, but in times of challenge. At one stage of his life, he had to choose between staying in his job or risking the start of his own project. He did not hesitate, for he was a believer that whoever wants to be a leader must undertake the challenges himself.

Thus, his journey in the world of business began, where he founded his first company in the field of accounting and legal consulting, which would later become the nucleus of the Talal Abu-Ghazaleh Global Group. The road was not easy, but his belief that success is a decision, and not merely luck, made him continue to advance despite all the obstacles.

And thus, from a young refugee in the streets of Beirut, a global leader was born, who made of diligence a fuel, and of opportunities a bridge, to become one of the pillars of economy and knowledge in the Arab world.

The Youth of Talal Abu-Ghazaleh: A Journey of Struggle and Distinction

The Warmth of Resolve in the Cold of Winter

In the heart of the bitter winter, and while the families gathered around the heaters seeking warmth, the boy Talal Abu-Ghazaleh would wrap himself in a coat that his mother had made from an old woolen blanket. This coat was not merely a piece of cloth, but it was a symbol of steadfastness and the spirit of struggle that accompanied him throughout his life. He did not feel ashamed of it, but he wore it with pride, for it was a symbol of his mother's sacrifices and her boundless tenderness.

His father, Hajj Tawfiq, would place his hand on his shoulder and look at him with confidence, saying: “Talal, I see the future in you, you will be a leader and a man of great standing, because you are the son of Palestine, the land that gave birth to the great.” Those words were not merely a passing encouragement, but they were akin to a prophecy that shaped the features of his personality and contributed to building his ambitious spirit.

The Crossing to Lebanon: From Refuge to Building the Self

When the family was forced to leave Palestine after the Nakba of 1948, their destination was Lebanon, where a new chapter of challenges began. The displacement was not merely a geographic relocation, but an experience full of struggles for the sake of preserving dignity and identity. However, Talal's father, thanks to his wide relationships, found in Hajj Rida Khalifa, one of the notables of the village of Al-Ghaziyyeh, a safe haven for the family, where he provided them with housing and support, refusing to treat them as refugees but rather as guests of honor.

Under this environment, Talal did not waste the opportunity to gain knowledge and experience. He would sit with Hajj Rida in his meetings with the men of the village, listening to their conversations and drinking from their wisdom. He was not merely a listener, but was learning how to make opportunities out of challenges.

The Journey of Education: A Road Fraught with Difficulties

Education was his gateway to success, but it was not easy to attain. He enrolled at the Protestant school in Sidon, and he would cross the long distance on foot daily, in a journey that took hours, defying the cold of winter and the heat of summer. The blanket coat was his only armor, but he did not see it as merely a means of warmth, but as a memento of resolve and patience.

On one of the rainy days, he arrived at the class soaked, so he was met with the laughter of his classmates, but he did not care. And on the following day, he was surprised to find them applauding him in respect for his steadfastness. It was not merely a passing incident, but a lesson from which he learned that resolve is capable of transforming challenges into opportunities.

Despite the tightness of means, he was not prepared to abandon his dream. When he wanted to enroll at the “Islamic Maqasid” school, and he did not have the money, he concluded an agreement with its director: “If I excel and obtain the first rank, I want a scholarship, and if I do not, then I will pay the installments.” And as was his habit, he did not fail himself, so he excelled and obtained the scholarship.

Balancing Knowledge and Work: Lessons of the Street and the Classrooms

Alongside his studies, he had to work to support his family. He began by selling ice cream in the streets, then moved to working in a store selling musical records, where he fell in love with classical music. He did not see work as a burden, but as an opportunity to expand his horizons and acquire new skills.

His day would begin with dawn, where he would head to the vegetable market to calculate the cost of the boxes between the wholesale and retail merchants, then he would go to school, and after that he would teach the English language to female students

of his own age, and practice literary translation, which enhanced his linguistic ability and enriched his cultural store.

Early Responsibility: A Leader Before His Time

Despite his being the youngest among his brothers, he bore upon his shoulders weighty responsibilities. One day, his father told him that his eldest brother had lost his job because of his lack of commitment, so Talal decided to intervene personally. He requested a meeting with the school director and persuaded him to return him to work on the condition of commitment to attendance. This was not merely an ordinary mediation, but it was his first leadership experience, which proved his shrewdness and his ability to negotiate from his childhood.

The Transition to University: A Road to a Promising Future

Thanks to his excellence, he obtained a scholarship to study at the American University of Beirut, where his true journey toward realizing his dreams began. Although he aspired to study English literature, circumstances drove him to the College of Commerce, the decision that paved for him the road to success in the world of business.

He did not deal with difficulties as obstacles, but he saw them as incentives for achievement. He would keep his share of fruit at the university to take it to his family at the end of the week, and he would devour books voraciously, believing that knowledge is the key to success.

Suffering Makes the Great

Indeed, the story of Talal Abu-Ghazaleh is not merely a tale of success, but an epic of struggle that reflects how a human being can transform pain into achievement, and difficulties into opportunities. From a child who wore a coat made of a blanket, and walked kilometers daily in pursuit of knowledge, to one of the most prominent leaders of economy and knowledge in the Arab world, his journey was an example that the solid will is capable of surmounting the harshest obstacles.

Indeed, success is not born of comfort, but it is the fruit of effort and continuous challenge. And Talal Abu-Ghazaleh was not content with a dream of success, but he strove for it with all the strength he was given, to become a symbol of pioneering and resolve in the face of challenges.

Talal Abu-Ghazaleh the Human Being: The Essence of Leadership and Pioneering

Introduction: The Human Being Who Made His Glory with His Own Hands

In the life of the great, there are decisive moments, stations that transcend the limits of time, that make them and shape their identity. And when we review the biography of Talal Abu-Ghazaleh, we do not only recount an exceptional success story, but we tell of a singular human spirit that made of challenges a ladder for ascent, and of ordeals a weapon for building.

From a child displaced with his family because of the Nakba, to a man standing on the platforms of globality speaking about the knowledge economy, and from a young man who possessed nothing but his ambition, to an inspiring leader who redefined the concepts of pioneering and responsibility. It is the tale of the human being who did not search for greatness, but it came to him when he insisted on being the maker of his future.

The Leader Whom Experience Shaped

True leadership is not bestowed, but is acquired through experience. And Talal Abu-Ghazaleh is a unique model of a leader who realized from his childhood that the road to glory is not strewn with roses, but is sealed with patience and determination. His success was not the offspring of coincidence, and his road was not paved with silk, but was full of the stones that he used to build his edifice.

He did not see in positions and achievements merely titles to be added to his biography, but a responsibility that makes him more committed to serving others. At every turning point in his life, he would advance a step toward distinction, drawing from the past his strength, from the future his vision, and from knowledge his most important tool.

Pioneering with a Human Spirit

To be a pioneer does not mean only that you achieve successes, but that you leave an impact that transcends your personal limits.

And this is what Talal Abu-Ghazaleh made. Money was not his goal, but a means to build an economy based on knowledge, to empower individuals, and to open horizons before the youth, so that they may dream, innovate, and advance their societies.

He founded initiatives that made education available to whoever does not possess its price, and made innovation a part of the life of the youth, and raised the banner that “the true wealth is knowledge.” He did not speak about the future only, but he was building it stone by stone, through the institutions he established, the opportunities he granted, and the visions he shaped.

The Human Being Who Never Forgot His Roots

The higher Talal Abu-Ghazaleh rose in the sky of success, the more his attachment to his roots increased. He never forgot for a moment that he was once a child crossing the miles on foot in pursuit of knowledge, and he never forgot that his first coat was a piece of cloth that his mother had sewn from an old blanket. The past was not merely a memory, but it was a lantern that lit his path, and a motive to open the doors before those who walk after him.

He did not see in success a personal matter, but a collective responsibility, so he was a supporter of students, a patron of talents, an inspiration to everyone who seeks to realize his dreams. He knew that the true leader is not measured by the size of his

wealth, but by the size of his influence, and is not immortalized by the number of awards he holds, but by the number of hearts he touches.

The Message That Transcends Borders

The story of Talal Abu-Ghazaleh is not reduced to numbers or achievements, but to a philosophy of life that made of knowledge a foundation for every renaissance, and of giving a base for every success. He is the human being who did not cease learning, did not tire of giving, and did not forget that the greatest legacy a human being leaves behind is not money, but the idea, the vision, and the inspiration.

He is a leader who made himself by himself, but he did not keep this glory for himself. He extended his hand to others, and gave without awaiting recompense, and drew a rare model in a world in which names are made but values are not easily made. For this, Talal Abu-Ghazaleh was not merely a businessman, but a human being who transcended the limits of success, to become a symbol of true leadership and pioneering.

“The leadership of Talal Abu-Ghazaleh was not merely a position or influence, but it was a reflection of a human being who believes that true pioneering lies in serving others and making a future based on knowledge and hard work.”

The Values and Principles That Shaped the Personality of Talal Abu-Ghazaleh

Introduction: Values Make the Great

Success is not merely a coincidence, but it is the product of a system of values and principles that became entrenched in the personality of their possessor, to become a lantern that lights his path. In the journey of Talal Abu-Ghazaleh, the achievements were not the offspring of luck, but were the fruit of a group of values that shaped his thought, formed his vision, and made of him a global leader and a pioneer in the world of knowledge and economy.

He saw in every challenge an opportunity, and in every ordeal a motive to rise with greater strength. He believed that leadership is not a privilege, but a responsibility, and that a human being is not measured by what he possesses, but by what he gives to others. And through his inspiring journey, we review the most prominent values and principles that formed his personality, and became a cornerstone for his success:

1. The Firm Belief in Knowledge and Education

Talal Abu-Ghazaleh believed that knowledge is the true power that makes the difference, and that investment in minds is the most assured way to the renaissance of nations. Education for him was not merely a means of personal advancement, but a responsibility that every individual must bear to spread knowledge, and to provide opportunities for learning to everyone who seeks it.

And for this, he founded numerous initiatives and educational centers, believing that building minds is more important than building buildings, and that empowering the youth with knowledge is the key to true development.

2. Resolve and Determination: No Impossible Before the Will

The life of Talal Abu-Ghazaleh was not easy, for he faced from his childhood difficult challenges, but he did not know the meaning of surrender. He saw in every obstacle an opportunity, in every setback a lesson, and in every crisis a new launching point. Determination was his principle, and patience was his weapon, so he did not retreat before the difficulties, but made of them a ladder by which he ascended toward a greater success.

3. Integrity and Transparency: The Foundation That Does Not Change

In a world full of economic challenges, Talal Abu-Ghazaleh remained a symbol of integrity and transparency. He saw that true wealth does not come from deception, but from hard work and dedication. He did not compromise on his principles, and did not allow material interests to be at the expense of moral values. His reputation was his true capital, and for this he remained a subject of trust and respect in all the fields he entered.

4. Giving and Social Responsibility

He did not see success as an individual matter, but a responsibility that must extend to others. He believed that

the successful human being is the one who contributes to the development of his society, and for this he sought to support the youth, provide scholarships, and establish programs that help in developing individuals and empowering them.

Giving for him was not merely a financial donation, but a developmental vision based on building the human being, and strengthening the culture of innovation and pioneering in societies.

5. Innovation and Looking Forward to the Future

Talal Abu-Ghazaleh was not content with remaining within the limits of the familiar, but he was perpetually searching for the new, looking forward to the future. He believed that change is the foundation of success, and that innovation is the key to remaining at the forefront. And for this, he was among the first who adopted digital transformation, invested in technology, and pushed toward the knowledge economy as an alternative to the traditional economy.

6. Hard Work and Discipline

He saw that the dream alone is not sufficient, but rather needs continuous effort and discipline. He believed that true achievement comes from continuous work, and that success is not gifted, but rather wrested through patience and tireless work. He did not believe in shortcuts, but in long-term planning, and that every small step contributes to achieving the great goal.

7. Humility Despite Greatness

Despite his global successes, Talal Abu-Ghazaleh remained humble; titles did not change him, and material things did not captivate him. He saw that the true leader is the one who remains close to the people, an inspiration to them, and a motivator for their creativity. He did not speak about his success with exaggerated pride, but rather he saw it as a responsibility that obliged him to support others and enable them to realize their dreams.

8. Courage in Making the Decision

In the world of business and leadership, the bold decision makes the difference. Talal Abu-Ghazaleh was known for his ability to make fateful decisions without hesitation, relying on a clear vision and precise analysis. He did not fear the calculated risk, but rather saw in it an opportunity for growth and development. His courage in making decisions was a cause of his success in multiple fields.

9. Belonging to the Homeland and the Cause

Although he became a global figure, his belonging to Palestine was firm in his heart. He did not see in personal success a substitute for the responsibility toward the cause upon which he was raised. He supported education and economy in Arab societies, and contributed to strengthening the image of the Arabs in international forums, so that his success was a reflection of an active and influential Arab identity.

10. Perpetual Optimism and Positivity

He did not believe in negativity or pessimism, but rather he saw in every circumstance an opportunity for growth. He would always repeat that “the future is better,” and he would plant in those around him the spirit of hope, and encourage them to see the full half of the cup. He considered that the positive mentality is the foundation of success, and that the optimistic outlook is capable of making the impossible.

Conclusion: The Values That Made the Legend

Values are not merely words, but they are actions embodied in the life of their possessors, and thus were the principles of Talal Abu-Ghazaleh an integral part of his identity. They were not merely theoretical rules, but were the pulse of his life, reflected in every step he took, and in every decision he made, until he became a model to be emulated.

Indeed, his true legacy is not only in his great achievements, but in the principles by which he lived, which left a deep impact in everyone who knew him, to be an example to be emulated in leadership, pioneering, and social responsibility.

“Values and principles are not merely slogans, but they are the foundation upon which Talal Abu-Ghazaleh built his personality, so they were his compass in every step, and the source of his strength in his journey toward pioneering.”

The Interests and Passions of Talal Abu-Ghazaleh: What Does He Love?

Introduction: Passion Without Limits, a Life Without Restrictions

It is said that the great human being is not known by what he possesses, but by what he cares about, and by what he seeks to achieve in his journey through life. Talal Abu-Ghazaleh was not merely a successful businessman, but he was a model of the passionate human being who sees in life a sea of opportunities, and dives into its depths to continually explore the new. His interests were wide and multiple, transcending the limits of money and business, to include thought, culture, the arts, technology, society, and even the details of daily life:

1. Knowledge and Continuous Learning: The Passion of Thought and Mind

Talal Abu-Ghazaleh did not see education as a means to attaining a job, but as an end in itself. He was passionate about reading, critical thinking, and self-learning. He loved philosophy and history, and enjoyed perusing books that carry new visions, whether in politics, economy, psychology, or even world literature.

He preferred to begin his day by reading a new book or an article that reflects future visions, and he was perpetually keeping up with the latest that science had reached, whether in the academic or technical fields. He did not see in university

degrees the end of the road, but a beginning of an endless journey of learning and intellectual growth.

2. Technology and Innovation: The Love of the Future That Has Not Yet Come

Talal Abu-Ghazaleh was obsessed with technology, not because it is merely tools, but because it is the power that will change the shape of the world. He loved artificial intelligence, the digital revolution, and the influence of technology on economy and societies. He enjoyed keeping up with the latest innovations, and encouraged the youth to think outside the box, and rather he saw that innovation is the key to solving the problems of the world.

He was among the first who called for digital transformation, and he saw that technology is not a luxury, but a tool that every individual must possess to make a better future. He did not believe in technology merely for its being a scientific advancement, but rather he saw in it a solution to the problems of poverty, education, and social justice.

3. Music and the Arts: The Language of the Soul and Creativity

Music was the companion of his path, in which he found a refuge from the clamor of the world. He enjoyed listening to the symphonies of Beethoven, and the works of Mozart, and he believed that music opens the doors of creativity, and grants a human being a space for contemplation and deep thinking.

He was not merely a listener to the arts, but he was a supporter of them, out of his belief that art is the loftiest expression of civilizations, and it is what immortalizes a human being after his departure. He encouraged the integration of the arts into education, and sought to strengthen the role of culture and the arts in building societies.

4. Sport and Health: An Active Body for a Creative Mind

His interest was not focused on thought and mind only, but he saw that the body must be a mirror of the activity of the mind. He loved the sport of walking daily, and called for adopting a healthy lifestyle, whether in nutrition or physical activity.

He saw in sport a lesson in discipline and perseverance, which are the same values that every human being who seeks to realize his dreams needs. He also realized that professional success is not complete without physical and mental balance, and that sport is not merely a means of preserving health, but a way of life.

5. Economy and Entrepreneurship: The Engineering of Success and the Making of the Future

Economy was not merely his field of work, but it was his greatest passion. He loved analyzing markets, studying economic trends, and thinking about how to transform opportunities

into tangible successes. He saw in entrepreneurship a means to liberate energies, break barriers, and build the future.

He was not a traditional businessman who searches for profits only, but he was passionate about the idea of building economic systems that achieve development and justice. He saw that entrepreneurship is not merely projects, but a vision that changes societies, and makes hope for the coming generation.

6. Human Relations and Social Communication: The Love of People and Openness to Cultures

Talal Abu-Ghazaleh believed that true success is not built in isolation, but in interaction with others. He loved communicating with people, sharing ideas, and getting to know different cultures. He did not treat others based on their positions, but based on their personalities and their ambitions.

He loved deep dialogue, enjoyed intellectual discussions, and believed that every person has a story that deserves to be heard. This social spirit was not merely a personal trait, but it was a part of his philosophy in life, where he sees that human relations are the most precious thing a human being possesses.

7. Travel and Exploration: A Window onto the World

Travel for him was more than merely a movement between places; it was a means of discovering the world, understanding peoples, and learning from different experiences. He enjoyed

visiting historical places, getting to know civilizations, and diving into the customs and traditions of different peoples.

Every journey represented for him a new chapter of learning, and an experience that grants him a wider vision of the world. He saw that living in a limited bubble deprives a human being of understanding life as it truly is, and that openness to cultures is what enriches the thought of a human being.

8. Optimism and Positive Energy: The Philosophy of Perpetual Success

Talal Abu-Ghazaleh was a person optimistic by nature, believing that life is full of opportunities, even in the most difficult times. He did not look at challenges as obstacles, but rather saw them as opportunities for learning and development.

He would always say that the positive mentality is the most important thing a human being possesses, and that whoever possesses an optimistic vision of the future possesses the ability to change the world. He saw that success is not merely reaching the summit, but it is the ability to rise after every fall.

Conclusion: A Man Who Loves Life

The interests of Talal Abu-Ghazaleh were not merely side hobbies, but they were a philosophy of life. From knowledge to technology, and from the arts to economy, he saw in every field an opportunity for creativity, and in every moment an occasion to discover something new. He was not merely a businessman, but he was a model of the human being who does not cease dreaming, and does not cease searching for the true essence of life.

“The passion of Talal Abu-Ghazaleh was not merely passing hobbies, but it was an approach to life that reflects his deep vision in transforming knowledge, art, and work into tools for making a more radiant future.”

Chapter Two

Education and Knowledge – The Key to Renaissance

His Journey Through Schools and the Early Stages of Education

Education in the life of Talal Abu-Ghazaleh was not merely a stage, but it was his strongest weapon in facing the reality of refuge and displacement. He grew up in the bosom of his family in Jaffa, where he enrolled at the Greek Orthodox school, which was not merely an educational institution, but was a wellspring of the values and principles that refined his personality from childhood.

There, he learned the meanings of contentment, giving, and social responsibility, and he soon became a brilliant pupil, carrying within him an overwhelming desire to discover the world through knowledge.

The Nakba.. The Beginning from Zero

But his academic course soon turned upside down with the occurrence of the Nakba in the year 1948, when his family was forced to leave Jaffa, so that Talal entered into a new world of challenges. He moved to southern Lebanon, specifically to the town of Al-Ghaziye, where he had to rebuild his dreams amid a bitter reality that does not acknowledge ambitions. Refuge did not mean surrender, but it was a stronger motive to continue, and education for him was the only lifeline.

He enrolled at the American (Protestant) school in Sidon, which was a long distance from his home, but he did not allow the distance to be an obstacle. He would walk four hours daily between going and returning, defying the heat of the sun in summer and the harshness of the cold in winter, wearing a coat that his mother had made for him from a woolen blanket, which he kept as a memento symbolizing the strength of will and challenge. He saw in this daily journey an opportunity to review his lessons and think about his future, contemplating at every step how he might make for himself a different destiny.

Al-Maqasid School.. The Great Challenge

When the time came for the secondary stage, possessing money was not a possible matter, but that did not prevent Talal from pursuing his dream. He wanted to enroll at the Islamic Al-Maqasid school in Sidon, but he did not have the money to pay the installments. At that point, he decided to wager on his excellence, so he went to the director of the school, Mr. Muhammad Salem, and presented to him an exceptional offer: “Grant me a study seat, and if I am not the first in the school, I will pay the installments in full.”

This wager was bold, but Talal was equal to the challenge. He excelled in his studies, armed with resolve and perseverance, to become a model of the ambitious student who knows no impossible. Success for him was not merely academic excellence, but it was also a journey to build his personality, so he was beloved among his classmates, enjoyed the respect of his teachers, and

seized every moment to draw from knowledge. And among his prominent achievements in this stage was his memorization of the Holy Qur'an in recitation and intonation, to obtain a wristwatch as a symbolic prize, but it was for him one of the most precious gifts he received in his life.

Education.. The Bridge to the Future

His journey through schools was not merely an academic course, but it was a personal battle to prove that refuge cannot break resolve, and that poverty cannot be an excuse for surrender. The road was not easy, but it was full of the lessons that formed his combative spirit, and planted in him a deep belief that greatness is not granted, but is wrested through work and determination.

And thus, from a child who crosses the long distances every morning in search of knowledge, to a young man who does not accept less than distinction, Talal Abu-Ghazaleh proved that knowledge is not merely a tool for success, but it is a key to freedom, and a weapon stronger than any obstacle, and that the great are those who make opportunities when there is no choice available.

The University Experience in Beirut and the Beginnings of Entrepreneurial Thinking

In the year 1956, life was preparing for Talal Abu-Ghazaleh a new page of challenges, for he had completed his secondary studies at the Islamic Al-Maqasid school in Sidon, excelling

over all the students of Lebanon, achieving the first rank in the Lebanese Baccalaureate certificate (the literary branch). This exceptional achievement did not pass without being rewarded, for he obtained a scholarship from the United Nations Relief and Works Agency for Palestine Refugees (UNRWA) to study at the American University of Beirut, thereby opening a new chapter in his life, full of ambition and tireless work.

Choosing the Path.. When Destiny Leads to Success

Upon his enrollment at the American University, Talal was seeking to study the English language, but registration in this specialization had been closed, so he found himself before another choice that was not in his reckoning: the College of Commerce and Business Administration. And by the persuasion of one of his friends, he decided to enter this field, without realizing then that this simple decision would change the entire course of his life, and lead him to entrepreneurship.

The University.. More Than Merely Lectures

For Talal, the university was not merely a place for study, but it was an arena for refining his personality and building his leadership thought. Beirut in that period was a center pulsing with intellectual and political life, and the American University was a platform for the discussions that attracted ambitious minds like Talal, so he would participate in the dialogues and undertake intellectual and political experiences that formed a part of his awareness.

And although he was living in the university residence, he would commute daily by train to attend lectures and activities, making use of the time in thinking, and developing his vision for his future.

Between Study and Work.. The Equation of Success

Despite the fact that the scholarship provided him with everything he needed in terms of education, residence, and meals, the sense of responsibility that he had carried since his childhood drove him to work alongside his study. He began to offer translation services and the writing of articles, which helped him in developing his skills and refining his practical abilities, for he did not see work as merely a means of earning money, but an opportunity to acquire experience and learn from reality.

Talal was also keen to share the good with those he loved, for he was accustomed to gathering the fruits that the university offered to the students, to carry them with him at the end of each week to his family, in a gesture that reflects his firm values of giving.

A Passion for Literature and Politics.. Experiences That Made His Personality

Talal was not a traditional university student, for he combined his academic interests with his passion for literature and politics. In the year 1958, he participated in the short story competition organized by the United Arab Republic, and wrote a story entitled “The Cursed Echo,” which addressed the Palestinian cause from

the perspective of a dialogue between a father who lost hope of regaining the homeland, and a son who sees that the Israeli occupation is an entity inevitably destined to vanish. This story was not merely a literary text, but it was an expression of the deep belief in the Palestinian right, and it reaped the first prize, so that he obtained a huge financial reward by the standards of that time, amounting to five hundred Egyptian pounds, which he described as “a true fortune” at that time.

As for the political level, he joined the Arab Nationalist Movement, influenced by prominent figures such as Abdul Hamid Sharaf and his wife Leila Sharaf, and he saw in nationalist thought a means to support the Palestinian cause. In the year 1959, he led a student march from Beirut to Damascus in support of the Arab unity between Egypt and Syria, but this experience nearly cost him his academic future, for the university received complaints against the march, and Talal faced a difficult choice: either to leave the movement or to leave the university. So he chose to build his scientific future, but he came out of this experience with a deeper understanding of the importance of strategy and organization, which is the lesson he benefited from later in his professional life.

The Lessons of the University.. Building the Mentality of Pioneering

Despite his withdrawal from political work, Talal's experience at the university was not merely an academic attainment, but it was

an experience rich with lessons about management, planning, and organization, which later became a foundation for his success in the world of money and business. He was a believer that “there is always a better way to accomplish any work, and all we have to do is search for it,” which is the principle that continued to guide him throughout his life.

After four years of effort and perseverance, Talal completed his university studies with distinction, and obtained a Bachelor's degree in Business Administration with honors, to begin afterward his journey in the world of business.

Honoring and Global Recognition

His university journey was not merely an educational stage, but it was the cornerstone of his global standing later. For in the year 1980, he joined the board of trustees of the American University of Beirut, as one of its most prominent graduates, and it is a great honor for a man who began his course from refuge to the summit.

And in his book “The Sheikhs of America,” issued in the year 2015, the writer Brian VanDeMark indicated that Talal Abu-Ghazaleh was not merely an outstanding student, but he was the first Palestinian refugee to obtain a scholarship from UNRWA based on his academic excellence, which made him a global model of success and struggle.

And thus, from a refugee student carrying great dreams, to a global leader in the world of money and business, Talal Abu-

Ghazaleh proved that success is not achieved by coincidence, but it is the product of a clear vision, tireless work, and a belief that the impossible is merely a word in the dictionary of the non-ambitious.

A Passion for Knowledge and Continuous Development

An Endless Journey Toward Knowledge

Knowledge.. The Key to Progress and Pioneering

Education has always been the most important means for building societies and advancing them, and for Talal Abu-Ghazaleh it is not merely a passing stage in life, but a continuous, endless journey. He saw in learning a means to liberate thought and broaden the horizon, so he made it a perpetual goal in his course, and a foundation for developing himself and developing others around him.

Knowledge for him was not an end in itself, but a tool for empowerment and change, and he saw that possessing knowledge is the greatest investment a human being can make. “Knowledge is the true authority, and whoever possesses it possesses his future,” thus he believed, and thus he made of knowledge and continuous development a life philosophy inseparable from any aspect of his success.

1. Education: The Bridge of Crossing to the Future

From the tenderness of his nails, Talal Abu-Ghazaleh realized that education is the key that would enable him to change his

life, so he was passionate about knowledge and thirsty for learning. He did not stop at what was offered to him in the lecture halls, but was perpetually searching for more, reading voraciously in various fields, from economy and technology to philosophy and literature.

He did not see in education merely a process of imparting information, but a journey to discover the self and refine the personality, and he believed that a human being does not learn only from what he reads, but from what he lives and experiences. And for this reason, he would always emphasize that education should not be confined to the classrooms, but must be a continuous process throughout life. And this is what drove him to establish pioneering educational institutions, and to support the programs and initiatives that aim to provide the opportunity for everyone to obtain a distinguished education.

2. Continuous Learning: An Approach That Knows No Stopping

Talal Abu-Ghazaleh was not among those who stop at the limits of academic knowledge, but he saw that continuous learning is the key to true success. Throughout his professional life, he continued to seek to develop himself, keeping pace with the latest developments, and searching for everything that is new to add it to the store of his knowledge.

He realized that success is not connected only to university degrees, but to the ability of a human being to develop himself

continuously. Therefore, he encouraged continuous education, not only in the academic field, but also in practical and professional life, where he called for learning to be a perpetual journey that does not stop at temporal or occupational limits.

He says in one of his interviews:

“In today’s world, the one who succeeds is not the one who holds the certificates only, but the one who possesses the ability for self-learning... This is the age of the one who innovates, not the one who memorizes.”

3. Technology and Education: A Revolution in Thought and Application

Talal Abu-Ghazaleh was not merely a traditional learner, but he saw that technology is not merely a tool, but it is a means to bring about a revolution in education. And for this he was among the first supporters of introducing digital education and electronic learning in the Arab world.

He saw that traditional education was no longer sufficient to keep pace with the accelerating changes in the world, and therefore he worked to introduce the tools of modern technology into the educational process, to make it more flexible and interactive. He launched initiatives that aim to strengthen education over the internet, and sought to make technology an integral part of the educational process, because it provides new opportunities for learning and breaks the barriers that prevent the arrival of knowledge to everyone.

“Digitization is not a choice, but a necessity,” this is what he believed, and he saw that the transition to digital education is the only way to keep pace with the accelerating developments in the world. And for this reason, he launched the initiative of the Talal Abu-Ghazaleh Digital University, which seeks to offer a global education available to everyone, without geographic or material restrictions.

4. Spreading Knowledge and Empowering Others

Talal Abu-Ghazaleh did not monopolize knowledge for himself, but was keen to spread it and empower others from it. He founded educational institutions, offered scholarships, and contributed to establishing training centers that aim to develop skills and strengthen capabilities.

He saw that sharing knowledge is a responsibility, and that building an educated society is a duty upon everyone who possesses knowledge. Therefore, he was not content with developing himself, but made it his mission to spread knowledge and support it, whether through authoring books, or through the educational initiatives he launched.

He says about that:

“A nation cannot advance if its leaders monopolize knowledge for themselves... Knowledge that is not shared, dies.”

5. Learning from Experience: Lessons from Life

Alongside formal education, Talal Abu-Ghazaleh believed that life experience is the greatest teacher. He did not fear failure, but considered it a lesson and an opportunity for learning and development. He learned from every situation he passed through, and considered that life itself is a school, and that every challenge is a new opportunity to acquire wisdom and experience.

“The knowledge of a human being is not completed by what he receives from books only, but by what he passes through of experiences, what he acquires of situations, and what he extracts of lessons.”

For this reason, he was perpetually searching for the new, looking at every experience as another step toward a deeper understanding of life.

6. Education as a Right for Everyone, Not a Privilege for a Specific Group

He did not see in education a privilege confined to a certain group, but he believed that it is a fundamental right for every human being. And for this, he was among the most ardent defenders of providing education for everyone, and sought to persuade the United Nations to include education as one of the fundamental human rights.

He would emphasize that providing education should not be hostage to material capabilities, but must be available to everyone, regardless of their economic circumstances or their geographic location.

7. Building an Integrated Educational Environment

Out of his belief that the quality of education is not limited to the curricula alone, but includes the educational environment as a whole, he was keen to support the development of schools and universities, and to provide the tools and resources that enhance the quality of education.

He worked to improve the curricula, and to introduce modern teaching methods that rely on research and innovation, instead of memorization and rote learning. He founded “Talal Abu-Ghazaleh University,” which is the first Arab digital university that aims to offer a world-class education, available to everyone, and seeks to change the concept of traditional education, and make it more interactive and innovative.

Conclusion: An Endless Journey Toward Knowledge

Talal Abu-Ghazaleh was and still is a symbol of the passion for knowledge and the continuous pursuit of development. He did not see in learning merely a means of achieving success, but he believed that it is a message, and a road that has no end, where whoever stops learning stops advancing.

He made of education the axis of his life, and did not stop one day from searching for more. He was an example of the human being who is not content with remaining in his place, but always seeks to soar in new horizons, placing knowledge at the forefront of his priorities, not for himself only, but for everyone around him, so that education may be a torch that lights the path of the coming generations.

“Knowledge is an endless journey, and continuous development is the fuel of success that keeps a human being in a perpetual race with the future.”

How Did Talal Abu-Ghazaleh Build Himself Between Education and Work?

Introduction: The Will Makes the Way

The journey of Talal Abu-Ghazaleh toward success was not merely a traditional academic or professional course, but it was an epic of steadfastness, challenge, and insistence on self-realization. From his childhood, he was not able to separate between education and work, for he realized early on that knowledge alone is not sufficient to build the future, but there must be continuous struggle, and perseverance in the fields of practical life.

Work for him was not merely a means of earning a livelihood, but it was an additional school in which he received his realistic lessons, side by side with his formal education. And although his

upbringing was full of challenges, he was able to transform the ordeals into grants, and suffering into opportunities for growth and development.

1. The Beginning from Zero: Knowledge Is a Responsibility and Work Is a Necessity

When he was still a small youth, Talal Abu-Ghazaleh realized that his family needed material support, and that was not going to hinder him from continuing his education. So he had to reconcile between achieving academic excellence and securing a source of income that helps him in securing his needs and the needs of his family.

He did not wait for opportunities, but sought them himself. So he began his first work by carrying a small box of ice cream with which he roamed the streets calling out: “Buza stick!” Work was not easy, but he learned the importance of perseverance, the ability to deal with people, and the necessity of facing challenges with flexibility.

And while he was seeking to enhance his income, he began to work in a store selling musical records, and there he was not merely a seller, but he became a musical advisor to the customers, explaining to them about the masterpieces of “Mozart” and “Beethoven” and persuading them to choose the music that suits their taste. This was not merely work, but it became a passion that added a cultural dimension to his

personality, and entrenched in him the idea that work can be a gateway to learning and intellectual growth.

2. From Lessons to Markets: Moving Between More Than One Job

Alongside his work in the music store, Abu-Ghazaleh undertook other experiences in multiple fields. He would wake up before dawn to work in the vegetable market, where he handled the calculation of the costs of selling and buying between the merchants, which earned him a practical understanding of the mechanisms of trade and the management of markets.

After the end of his morning work, he would return home to change his clothes and go to his school, then return afterward to work in teaching the English language to his female colleagues at the girls' school. And thanks to his mastery of the English language, he began to practice translation, so he would translate foreign books and articles, thereby adding a new cognitive credit to his journey.

These experiences were not merely a means of earning money, but practical lessons that refined his skills, and strengthened in him the sense of leadership and strategic planning.

3. Bearing Responsibility at an Early Age

Despite his young age, Talal Abu-Ghazaleh felt that he had a responsibility toward his family, not only from the material side, but also from the social and moral side.

One of the situations that reflects his early maturity was when his father told him that his eldest brother no longer went to his work in teaching, which led to his dismissal from the school. Talal did not hesitate to intervene personally to persuade the director to give him a new opportunity, despite the fact that his brother was fifteen years older than him!

Talal went to meet the director and suggested to him that he place his brother under probation for a period of three months without salary, and if he committed to his attendance, his financial dues would be granted to him in full. The director was astonished at the wisdom of Talal and his self-confidence, and accepted the offer, and indeed the plan succeeded, and his brother regained his work.

This situation and many other stations made Talal more mature and more aware of the importance of bearing responsibility, and dealing with life with intelligence and flexibility.

4. The University: A Launch Toward Distinction

After he completed his school education, Talal Abu-Ghazaleh obtained the Lebanese Baccalaureate with distinction, and was the first at the level of Lebanon, which qualified him to obtain a scholarship at the American University of Beirut, offered by the United Nations Relief and Works Agency for Palestine Refugees (UNRWA).

This scholarship was not merely a study opportunity, but it was a new challenge, where he moved from an environment that relies on traditional education to a more open world that requires analytical thinking and the ability for innovation.

He was dreaming of studying the English language, but he discovered that registration in it had been closed, so one of his colleagues advised him to head toward studying commerce and business administration. He did not know then that this spontaneous decision would be the beginning of his road toward global success in the world of money and business.

And although the scholarship covered the costs of his study, his residence, and his books, he was not comfortable with the idea of relying on aid. Therefore, he continued to work alongside his study, and did not abandon his habit of saving his share of fruit from the meals at the university to take it at the end of the week to his family.

He saw in that a moral value exceeding the material value, for happiness for him was not in possessing things, but in sharing them with those he loves.

5. Work in Kuwait: The Practical Application of What He Learned

After his graduation from the university, Talal Abu-Ghazaleh traveled to Kuwait, and there he began his true professional

course in the field of management, finance, and accounting. The beginning was not easy, but he was prepared to enter the fray of practical life, armed with what he learned at the university and what he acquired of experiences during his previous years.

He began working as an accountant, but he was not content with his job, but rather sought continuously to find new solutions, develop the systems of work, and analyze the financial statements in innovative ways, which made him achieve a rapid ascent in the world of money and business.

Conclusion: Between Knowledge and Work.. A Road to Glory

The building of Talal Abu-Ghazaleh of himself was not merely an ordinary success story, but it was a journey full of challenges, through which he was able to create from every difficult situation an opportunity, and from every challenge a new lesson.

He combined continuous learning with hard work, and between academic study and life experience, so he formed a unique personality, combining practical intelligence with intellectual creativity, between strategic vision and human humility.

He proved that success is not merely a result of luck or circumstances, but it is the product of strong will, the desire to learn, and the ability to transform challenges into opportunities. And he is today an example to be emulated in how to build the self

through education and work side by side, to make a more radiant and successful future.

“Knowledge and work are two wings with which a human being soars toward the summits, and whoever masters the blending between them, will know no ceiling to his dreams.”

The Man of Great and Difficult Missions: Why Did He Become a Model of Success?

Introduction: Success Is Born from the Womb of Challenges

Success is not the offspring of coincidence, nor is it merely a series of ordinary achievements, but it is the product of a solid will, a clear vision, and an exceptional ability to face challenges and transform them into opportunities. And this is what made Talal Abu-Ghazaleh the man of great and difficult missions, for he was not merely a successful businessman, but he was a unique phenomenon in the world of thought, economy, education, and management.

In his course, he undertook countless challenges, and crossed a road fraught with difficulties, but he was able to draw the features of success in his own way, to become a model emulated globally. So how was he able to do that?

1. Leadership Through Knowledge: His Strongest Weapon

Talal Abu-Ghazaleh's realization of the power of knowledge was the pivotal point that made of him a global leader. He did

not see in knowledge merely an accumulation of information, but he saw it as the most important tool for making success and change.

From his childhood, he was a voracious reader, thirsty for everything that could broaden his perceptions. He was not content with the study courses, but set out to draw from the springs of thought, philosophy, economy, and technology, realizing that the world does not change except through knowledge, and that whoever possesses it owns the key to the future.

Learning for him was not merely a temporary stage, but a way of life. And for this reason, he was not content with achieving academic excellence, but was perpetually searching for everything that is new, so he was the first who introduced the concept of digital education to the Arab world, and the first who founded a fully electronic university, out of his belief that the future does not wait for anyone, and that survival is for the most intelligent and the most developed.

2. The Challenge Does Not Mean Surrender: Difficult Stations That Made His Success

Talal Abu-Ghazaleh lived his childhood in the shadow of a harsh reality, where circumstances forced him to work while he was a small child, while he was continuing his education at the same time. These circumstances were not an obstacle for

him, but formed for him a fuel that drove him to become more insistent on realizing himself.

Work was not merely a means of earning a living, but it was a school for life in which he learned discipline, time management, and the art of dealing with challenges. From selling ice cream in the streets, to teaching the English language, to working in the vegetable market, and even translation, there was no work unbefitting of him, but he saw in every job a new opportunity to learn different skills.

The difference between the successful and others is how they look at difficulties. And Talal did not look at them as barriers that prevent him from advancing, but as means that refine him and grant him the ability to achieve what others were not able to achieve.

3. Strategic Vision: How Did He Plan for His Future?

One of the secrets of Talal Abu-Ghazaleh's success is his far-reaching strategic vision. He did not work randomly or according to circumstances, but was perpetually planning, seeing opportunities before others see them, and moving toward the future before others reach it.

When he began his work in accounting in Kuwait, he was not merely an ordinary employee, but he would analyze the numbers,

study the markets, and think always about how to develop the systems. He was not content to be merely a follower, but searched for his leadership role, and set for himself great goals.

And when he founded the Talal Abu-Ghazaleh Global Group, his goal was not only to have a successful company, but he wanted to make a cognitive empire extending across the continents, and this is what was achieved, where his group has become today a global leader in the fields of intellectual property, education, consulting, and technology.

4. The Ability to Adapt to Change: The Key to True Success

In a rapidly transforming world, Talal Abu-Ghazaleh was among the first who realized that remaining at the summit requires an exceptional ability to adapt to developments.

He saw that technology is not merely a tool, but it is the fundamental engine of every economic, educational, and administrative change. And for this reason, he was among the first who called for the digitization of education, and the first who founded a fully digital university, and rather one of the most prominent supporters of using artificial intelligence in education and management.

He was not content with keeping pace with developments, but he would precede them, and build the foundations for them before they become reality.

5. The Unique Philosophy of Work and Management

Throughout his course, Talal Abu-Ghazaleh had a different view of management. He did not believe in traditional bureaucracy, but he saw that true leadership is founded on motivation and creativity. He always sought to empower the youth and grant them the opportunity for innovation and development, and he saw that every individual has a creative energy, only needing the suitable environment to release it. And for this, he would surround himself with the most intelligent minds, grant them trust, and open for them the doors of opportunities.

He would always say:

“I do not employ persons only, but I employ minds capable of making the future.”

6. A Man Without Limits: The Influence at the Global Level

The success of Talal Abu-Ghazaleh was not confined to the Arab world, but his influence extended to reach the global arena. He became an advisor to many international organizations, a member of UN committees, and influential in the global economic and educational decisions.

He was not content to be a successful businessman, but he wanted to be a maker of change at the level of the world, which made him enjoy the respect of the great leaders, thinkers, and decision-makers.

He believed that true success is to have an influence that transcends the limits of your self, and to leave an imprint from which others benefit even after your departure.

Conclusion: Why Did He Become a Model of Success?

Talal Abu-Ghazaleh was not merely a successful businessman, but he was an exceptional man who defied the impossible and made his course by himself, without inheriting a fortune or relying on anyone.

He transformed from a child who suffered from refuge and the scarcity of resources, into one of the most important leaders of thought and economy in the world, because he believed that success is not the monopoly of anyone, but it is the possession of whoever works for it, perseveres, and does not allow obstacles to hinder him.

He became a model of success because he:

**Faced the challenges with the spirit of a fighter,
and never surrendered.**

**Relied on knowledge as the strongest weapon, and
harnessed it to serve his society and the world.**

**Drew his road according to a strategic vision, and did not
leave his future to coincidence.**

Was capable of adapting to change, and anticipating events.

**Believed in empowering others, and made of his success a
platform to inspire the coming generations.**

**He is the man of great and difficult missions, not only
because he succeeded, but because he redefined the meaning
of success itself, and transformed it from a personal
achievement into a global legacy from which everyone draws.**

**“Success does not mean that you reach the summit only,
but that you leave an impact that immortalizes your course
and makes others believe that the impossible is merely an
idea, which can be overcome through will, knowledge, and
hard work.”**

Chapter Three

Leadership and Strategic Vision

Talal Abu-Ghazaleh's Principles of Leadership

True leadership is built upon the solid values and principles that become entrenched in the depths of the leader and are reflected in his decisions and his dealings with others. Talal Abu-Ghazaleh was an integrated model of a leader who was not born into easy circumstances, but who was able to make for himself a path in the world of business and knowledge, relying on a unique blend of solid will, strategic planning, and continuous learning.

1. Leadership Through Knowledge: Continuous Learning and the Power of Thought

Talal Abu-Ghazaleh believed that the foundation of leadership lies in knowledge and learning, and therefore he did not see education as a stage that ends with obtaining a certificate, but as a course that never stops. He would say: “Knowledge is power, but it is not merely information that is memorized; rather it must transform into a tool for creativity and innovation.”

From his childhood, Talal was raised on the culture of research and inquiry, so he would ask a great deal, read voraciously, and invest every moment in learning, whether from books or from his daily experiences. Even when he began working in selling musical records, he was not content with merely selling them,

but delved into the world of music, and studied it with passion, which made him able to persuade the customers easily. This habit continued with him throughout his life, for he saw that the leader must be aware of every aspect of his work, in order to lead with confidence and knowledge.

2. Insistence and Perseverance: No Place for the Impossible

Success does not come easily, and this is a truth that Talal Abu-Ghazaleh learned from his childhood. He would say: “No one can achieve anything if he does not pass through challenges, for success is not a stroke of luck, but it is a series of attempts, experiences, and learning from mistakes.”

When he was forced to work during his studies, that was not a choice, but a necessity to support his family. From carrying the box of “ice cream” to teaching the English language, and from working in the vegetable market to translation, there was no small work for him, but every work was an opportunity to learn a new skill. This ability to transform challenges into opportunities was one of the secrets of his success, and it is what made him able to build a global institution starting from nothing.

3. Leadership by Example: How Is a Leader a Teacher?

Talal Abu-Ghazaleh was not a leader who commands his employees from behind his desk, but he was always at the forefront, working hard, learning, and developing himself and his team. He would always repeat: “The true leader does not

only direct others, but is the first to adopt initiatives, and to bear responsibility.”

He was known among his employees by the title “The Teacher,” because he did not see his role as a manager only, but as a mentor who helps others to develop. He did not mind participating in the finest details, from developing the strategic plans to guiding the new employees, and he would encourage everyone on his team toward innovation and independent thinking. He had a golden rule with his team: “Do not come to me with a problem only, but bring with you a suggested solution as well,” because he believed that the successful leader is the one who drives others to become leaders too.

4. Flexibility and Firmness: The Golden Equation of Management

Talal Abu-Ghazaleh's style in leadership was distinguished by a blend of strictness and flexibility. He did not accept half-solutions when the matter concerned quality and achievement, but at the same time he understood the needs of his employees and appreciated their humanity. He would say: “You can be firm without being harsh, and be flexible without being weak.”

This ability to balance between firmness and flexibility made him a leader who enjoyed respect and appreciation, where he was able to build a work environment characterized by efficiency and innovation, but at the same time a human environment in which everyone feels that they are part of a larger vision.

5. Strategic Thinking: Building the Future, Not Living in the Past

Talal Abu-Ghazaleh was not a traditional businessman who seeks only to achieve profit, but he was always looking to the future, searching for the coming trends, and laying down plans that transcend the present. He believed that the true leader is the one who is able to see the future before others, and works to shape it instead of waiting for it.

From the beginning, he realized the importance of technology and digital education, and he was among the first who called for the digitization of education in the Arab world. The matter was not merely a theoretical vision, but he sought to achieve it through establishing the “Talal Abu-Ghazaleh Digital” university, and initiatives to support the youth and empower them with the technological skills they need for the future.

6. Responsibility and Belonging: Leadership for the Sake of Change

The success of Talal Abu-Ghazaleh was not personal only, but it was a part of a broader vision to serve the Arab society. He believed that the true leader does not succeed alone, but must leave a positive impact in the lives of others. He would say: “True success is to help others succeed.”

Therefore, he was not content with building a business empire, but was always a supporter of education, research, and entrepreneurship in the Arab world. His vision was that the Arab world has all the components for success, but it needs a

supportive environment, and enlightened leaders who are able to build the future.

Conclusion: How Can One Benefit from Talal Abu-Ghazaleh's Lessons in Leadership?

The journey of Talal Abu-Ghazaleh is a wonderful example of leadership built upon principles, and not only upon authority. Through continuous learning, insistence, and the ability to transform challenges into opportunities, he was able to build a global institution that left a deep impact in the Arab world.

If there is one lesson that can be drawn from his experience, it is that leadership is not merely a position, but it is a responsibility, and that the true leader is the one who is able to inspire others to become leaders in their turn. As Abu-Ghazaleh says: “My greatest achievement is that I was able to plant in others the desire for success.”

The Professional and Personal Values That Talal Abu-Ghazaleh Believes In

Talal Abu-Ghazaleh was not merely a successful businessman, but he was a model of the human being who places principles at the heart of his journey, and makes moral values the cornerstone of every step he takes. From his earliest beginnings, he realized that true success is not measured only by material gains, but by what a human being leaves of a positive impact in his society,

and what he builds of a moral legacy that continues after him. Therefore, values for him were not merely slogans, but were firm rules that governed his decisions, and directed his course toward global pioneering.

Integrity and Transparency: The Cornerstone in His Course

Talal Abu-Ghazaleh believed that trust is the most precious thing a human being can possess, and therefore he made absolute integrity and transparency an approach from which he did not deviate in all his dealings. He did not accept any form of compromise on credibility, and he saw that the reputation of a human being in the field of business is far more important than any material gain. He committed to the principle of clarity in all his agreements, and dealt with his employees, his clients, and his partners with a spirit of responsibility and honesty. And he believed that success built on trustworthiness and uprightness is the success that lasts, while any achievement built on crooked methods soon collapses before the first true test.

Hard Work and Discipline: No Success Without Commitment

Talal Abu-Ghazaleh was not among those who wait for opportunities, but among those who make them with their own hands. From his childhood, he learned that success requires unlimited effort, and that luck alone is not sufficient to realize dreams. His day was organized with precision, where he would wake up at a very early time, and dedicate every hour of his day to

accomplishing a specific goal. He saw that the difference between the successful and the ordinary is their ability to commit strictly to their plans, and not to be lax in striving to realize their dreams. This mentality made him not only successful, but a role model for the generations who saw in him a model of a man who never knew the meaning of surrender.

Innovation and Continuous Development: No Place for Stagnation

In a world that changes with astonishing speed, Talal Abu-Ghazaleh realized that success is not for the one who possesses knowledge only, but for the one who is able to develop it and keep pace with the age. Therefore, he was never content one day to remain in the comfort zone, but was always searching for new ways to improve himself, develop his work, and support his society. This passion led him to become one of the pioneers in the digitization of education and accounting, and the introduction of technology into fields it was not imagined it would enter. He was not content with tracking the changes, but worked to anticipate them, and he saw that innovation is not a luxury, but a necessity that life imposes on everyone who seeks to remain at the forefront.

Social Responsibility: Success Is Not Complete Without Giving

Success for Talal Abu-Ghazaleh was not merely achieving a fortune or building a business empire, but it meant achieving a positive impact in the lives of others. He saw that social responsibility is not merely a moral duty, but a true commitment

toward society. Therefore, he was not content with supporting traditional charitable initiatives, but focused on empowering individuals through education and training. He established hundreds of initiatives that aim to raise the level of knowledge and skills among the youth, and opened for them the doors of opportunities that perhaps were not available to them before. He believed that true giving is not in offering financial aid only, but in providing others with the tools that make them able to build their future with their own hands.

Respect for Time and Self-Discipline: The Secret of High Productivity

In a world full of distractions, Talal Abu-Ghazaleh was a model of the human being who knows how to invest his time in the best possible way. He did not see in the hours merely temporal units passing, but opportunities that must be utilized to achieve new accomplishments. He believed that whoever does not respect his time, success will not respect him, and therefore his day was divided with precision between work, learning, planning, and self-development. With this mentality, he was able to manage more than 100 global offices, participate in more than 20 international organizations, author dozens of books, and lead major projects in various fields.

Identity and Belonging: Global Success with Arab Roots

Although he became a global figure with wide influence, Talal Abu-Ghazaleh never one day abandoned his Arab identity and

his belonging to his homeland. He saw that a human being can be global without losing his authenticity, and he carried the causes of his nation in his heart and his mind, harnessing his success for the sake of supporting education and development in the Arab world. He did not consider belonging merely a feeling, but a responsibility, and he believed that every success he achieves must have an impact in his society, because the successful human being is the one who makes of his achievements a bridge over which others cross toward a better future.

Insistence and Limitless Ambition: No Impossible Before the Will

If there is something that distinguishes Talal Abu-Ghazaleh from others, it is his absolute insistence on achieving his goals, however difficult the circumstances or numerous the obstacles. He did not accept the limits that others place on dreams, but he saw that everything is possible if a human being possesses sufficient resolve to achieve it. From his childhood, he faced harsh challenges, but he did not allow them to frustrate him or prevent him from advancing. When he lost his first job, he did not surrender, but made his own opportunity himself. When some told him that his ambitions were unrealistic, he made of their words an additional motive to prove to them that they were wrong. His perpetual motto was:

“There is nothing called impossible; there are only people who stopped trying.”

Conclusion: Values Make the Human Being and Make Success

What made Talal Abu-Ghazaleh a global model of success was not only his intelligence or his experience, but his deep commitment to the values and principles that he never abandoned. He saw that true success is not measured only by what a human being achieves for himself, but by what he leaves of an impact in the lives of others. Through integrity, hard work, innovation, social responsibility, respect for time, adherence to identity, and limitless insistence, he was able to transform his dreams into reality, and build a legacy that will remain a source of inspiration for the coming generations.

“Success is not that you reach the summit, but that you make of your reaching it a source of inspiration for those who walk behind you.”

Humility Despite Greatness: Success Does Not Mean Arrogance

Despite the lofty standing he reached globally, Talal Abu-Ghazaleh remained humble in his dealings with everyone, whether they were beginner employees in his company or eminent figures in the world. He believed that true success is not measured by titles and positions, but by the positive impact that a human being leaves in others. He did not see himself above anyone, but would listen to everyone, and consider that every human being has something to offer and something to teach. He did not deal with success as a platform for boasting, but as a responsibility to continue giving.

The Spirit of the Team: Success Is Not Built Alone

Talal Abu-Ghazaleh believed that the true leader is not the one who works alone, but the one who is able to build a strong and enthusiastic team that shares with him the vision and the goals. He considered his employees and his clients partners in success, and was keen to motivate them and give them opportunities for growth and development. He did not manage his company in an authoritarian way, but in a style that relies on empowering individuals and encouraging them toward innovation and bearing responsibility. He trusted in the capabilities of his team, and saw that the success of the institution depends on the success of every individual in it.

Flexibility and Adaptation: There Is No Survival for the One Who Does Not Change

In a constantly changing world, Talal Abu-Ghazaleh realized that success requires an immense ability to adapt to developments, and the readiness to rethink plans and strategies when needed. He did not cling to a single style of work, but was always searching for new and more effective ways to achieve his goals. This ability to adapt is what made him able to achieve pioneering in multiple fields, from accounting to technology and education. He saw that whoever does not develop, regresses, and therefore he never stopped learning and developing his ideas.

Leadership by Example: Do Not Ask of Others What You Do Not Do Yourself

Talal Abu-Ghazaleh was not among the leaders who issue orders without being the first to carry them out. He saw that the true leader is the one who is a role model for his team in everything, whether in commitment, ethics, or dedication to work. He did not ask his employees to work hard without being himself the first to arrive at the office and the last to leave it. This leadership by example made him a source of inspiration for those around him, and strengthened the loyalty of his team to him, because they saw in him a practical model of what they aspire to be.

Learning from Failure: Every Obstacle Is a New Lesson

Talal Abu-Ghazaleh did not fear failure, but considered it a necessary step on the road to success. He saw that mistakes and obstacles are the greatest teacher, and that a human being must benefit from every experience he passes through. He did not let failure frustrate him, but would analyze it, understand its causes, and use it as an opportunity for improvement and development. This philosophy made him able to continue in success despite the challenges he faced, beginning with the forced displacement he was subjected to in his childhood, all the way to the challenges he faced in the world of business.

Belief in Inner Strength: There Is No Impossible for the One Who Believes in Himself

Talal Abu-Ghazaleh would always repeat that the greatest power a human being possesses is his belief in his abilities. He saw that circumstances are not what make success, but rather the will and determination. Many may face the same difficult circumstances, but few are those who decide to transform these challenges into opportunities. He considered that every human being is capable of achieving what he wants, if he believes in himself and works hard. This firm conviction made him able to overcome all obstacles, and transform his dreams into reality.

Investing in Knowledge: True Wealth Is Not Money but Knowledge

He believed that knowledge is the strongest tool a human being possesses. Therefore, he was keen on continuous learning, and never stopped one day searching for the new. He did not look at money as the true wealth, but he saw that true wealth lies in the mind, and in the ability of a human being to develop himself and his knowledge. For this reason, he invested in building educational institutions, supported scientific research projects, and sought to make knowledge available to everyone, because he believed that nations do not advance except through knowledge.

Long-Term Planning: A Vision That Does Not Stop at the Limits of Time

The success of Talal Abu-Ghazaleh was not the result of random decisions, but it was the result of a far-reaching strategic vision.

He did not think only about momentary success, but laid down plans that extend for dozens of years. He saw that true success is that which continues after the departure of its owner, therefore he planned for everything with wisdom and precision, and saw that every step must be a part of a clear path that leads to a great goal. He did not work only for his day, but worked for the future.

Belief in the Message: Life Is Not Only for Personal Achievements

One of the most prominent things that distinguishes Talal Abu-Ghazaleh is that he did not work only for himself, but he believed that he has a message that he must fulfill to serve society and humanity. He did not see in his work merely commercial projects, but considered them a means to contribute to the development of the Arab world, and to push the youth toward success. He saw that a human being should not be content with realizing himself, but must be a part of a larger positive change.

Conclusion: Values Make the Difference Between Fleeting Success and Eternal Success

What made Talal Abu-Ghazaleh an exceptional figure was not only his intelligence or his experience, but the firm values to which he committed throughout his life. He saw that true success is not measured by what we possess, but by what we offer to others, and that the strong human being is the one who builds himself by himself, but does not forget to help others to rise as well.

Talal Abu-Ghazaleh proved that values are not merely words, but they are a way of life, and that strong principles are capable of transforming the impossible into the possible. And this is the most important lesson he left for the coming generations:

“True success is to leave an impact that remains even after your departure.”

His Unique Philosophy of Work and Management

How Did Talal Abu-Ghazaleh Make an Exceptional System of Success?

A Different Vision of Success

Talal Abu-Ghazaleh was not a traditional businessman, but he was a strategic thinker who was able to innovate his own philosophy in work and management, completely different from the stereotypical methods. He did not believe only in the traditional theories of management, but was always seeking development and innovation, and the creation of a unique administrative model based on distinction, quality, commitment, and intellectual pioneering. He saw that management is not merely the organization of work, but an art in leading minds and motivating energies, and that any institution, whatever its size, needs a clear vision, a long-term strategy, and an institutional culture based on creativity and continuity.

1. The Culture of Creativity and Innovation: No Success Without New Thought

The philosophy of Talal Abu-Ghazaleh in work was based on the idea that creativity is not a choice, but a necessity for success. He did not accept that his work would be merely a repetition of what others do, but he was always searching for new and innovative ways in management and offering services.

He saw that successful companies are those that innovate and are not content with competing, and for this all his institutions sought to offer something new to the market, whether through adopting the latest technologies, or finding unprecedented solutions to the existing challenges. He was keen to encourage his employees to think outside the box, to put forward bold ideas, and not to fear trial and error.

2. Hard Work and Discipline: The Key to Distinction

Success for Talal Abu-Ghazaleh was not the result of luck or coincidence, but it was the fruit of arduous work, precise discipline, and strict commitment to professional values. He believed that any institution, whatever its resources, will not succeed if it does not have a strict administrative system that governs performance and ensures quality.

He would emphasize the importance of commitment to deadlines, working with efficiency, and achieving the maximum possible productivity, and he himself was a role model in that, where he would begin his day early, and was keen to follow up

on the details of the work himself, making sure that everything proceeded according to the highest standards.

He did not accept laxity or leniency in performance, but at the same time he realized the importance of motivating employees and giving them the incentive for creativity and productivity. He rejected the culture of work based on orders and instructions only, and believed that the employee who feels responsibility toward his work is the employee most capable of creativity and production.

3. Investing in Human Resources: Building Minds Before Building Companies

Talal Abu-Ghazaleh believed that the most important resource for any institution is not capital, but the minds that manage this money. Therefore, his administrative philosophy was based on developing and qualifying employees, and providing a work environment that motivates them toward continuous growth and development.

He was keen to offer continuous training opportunities to his employees, encourage them to develop their skills, and grant them opportunities for innovation and experimentation. He also always preferred to hire ambitious youth who possess the desire to learn and develop, and not only those with long experience.

He believed that successful companies are not built on individuals alone, but on cohesive work teams that believe in

the same vision, and seek to achieve common goals. Therefore, he always sought to create a work environment that encourages cooperation, mutual respect, and working with the spirit of a single team.

4. Quality and Distinction: No Room for Competition Without Offering the Best

One of the fundamental principles upon which Abu-Ghazaleh's philosophy in work was based is that success is not measured only by achieving profits, but by the extent of the quality of the services that the institution offers. He saw that the market is full of competitors, and that the only way to distinction is to offer unrivaled services.

Therefore, he was keen that all his institutions operate according to the highest global standards, and was always pushing toward relying on technology, searching for the best practices, and improving the level of services continuously.

He also believed that quality is not related only to services, but to the culture of the company as a whole, from the way employees deal with clients, to commitment to moral values, to the keenness on offering an exceptional experience to everyone who deals with his institutions.

5. Global Expansion: Thinking Without Limits

Talal Abu-Ghazaleh did not see that success should be confined to a specific place or market, but he believed that the whole world must be an arena for work and achievement.

Therefore, he was not content with building a successful business group in the Arab world, but sought to expand globally, cooperate with the largest international institutions, and open offices in various parts of the world.

He saw that companies that do not think globally will remain limited in influence, and he believed that pioneering does not mean only to be the first in your country, but to compete at the global level, and to place your name among the great.

6. Managing Time Intelligently: Working with Efficiency, Not Abundance

Despite the abundance of his responsibilities, Talal Abu-Ghazaleh was known for his exceptional ability to manage his time with efficiency, and achieve the maximum benefit from every minute. He believed that time is the most precious resource, and that managing it correctly is one of the keys to success.

He would divide his time between strategic planning, following up on the implementation of work, communicating with the work team, searching for new opportunities, and continuous learning. He was keen that his day be full of achievements, but at the same time he knew how to maintain the balance between work and personal life.

7. A Vision Based on Influence and Not Only Personal Success

What distinguishes Talal Abu-Ghazaleh's philosophy in work and management is that it did not aim only to achieve personal success, but it was based on bringing about a true impact in society, and empowering others to achieve success as well.

He saw that institutions are not merely commercial entities, but they are tools that can contribute to building societies, developing individuals, and achieving development. Therefore, his work was always linked to educational initiatives, training programs, and projects that aim to improve the lives of people, whether through providing job opportunities, supporting education, or developing the infrastructure of technology.

Conclusion: Management Is Not Authority, but Responsibility

Talal Abu-Ghazaleh proved that true success is not based on luck or coincidence, but on a clear vision, a strong administrative system, and an institutional culture based on quality and innovation.

His philosophy in work blended ambition with discipline, creativity with quality, investment in the human being with expansion in markets. He was not merely a successful businessman, but he was a model of a leader who thinks outside the box, and sees in work a means to leave a true impact in the world.

And among his famous words that express his vision of management and success:

“There is no success without toil, no excellence without creativity, and no future for the one who does not think today about what will happen tomorrow.”

His Ambition That Knows No Limits

Talal Abu-Ghazaleh and the Journey of Continuous Challenge Ambition Without Restrictions.. How Does the Impossible Turn into Reality?

In a world that places limits before dreams, Talal Abu-Ghazaleh believed that ambition should not be besieged by the restrictions of reality, but must be a driving force toward change and continuous development. From his childhood, he realized that life does not grant opportunities, but makes them, and that success is not merely a station that a human being reaches, but a continuous, endless journey.

His ambition was not ordinary, and his pursuit was not confined to achieving personal accomplishments, but he always sought to bring about a true difference in the world, and create an impact that extends for generations. He did not know rest or stopping, and did not look at a certain ceiling as the end of ambition, but would set new goals as soon as any goal was achieved, in a continuous race with time toward more achievements.

1. Surpassing the Limits of the Impossible: How Did He Transform Suffering into Strength?

The life of Talal Abu-Ghazaleh was full of challenges from his childhood, for he lived the experience of refuge in all its harshness, but he did not look at it as an obstacle, but an opportunity to refine his personality and prove his abilities. He saw that difficulties are the raw material from which the great success stories are made, and he was able to transform every challenge he faced into an opportunity for growth and development.

When he did not have the money to complete his education, he labored until he obtained a scholarship, and when he needed to work to support his family, he did not hesitate to undertake any job however simple. He believed that every step, however small, is a part of the journey of success, and that the strong will is capable of shattering any obstacle.

2. A Global Dream Without Limits

Talal Abu-Ghazaleh's ambition was not confined to achieving personal success or building a successful company, but he sought to bring about a comprehensive change in the Arab world, and make it a competitor on the global arena in the fields of knowledge, economy, and technology.

He wanted the Arabs to have a distinguished standing in the global economy, and to advance societies through education

and technology. For this, he was not content with establishing companies that offer services, but established educational institutions, research centers, digital universities, and technological initiatives that aim to empower the coming generations with the knowledge they need to face the future.

He saw that the Arabs are capable of distinction and excellence if the suitable tools are made available to them, and he believed that education is the key to renaissance, and technology is the bridge of crossing to the future. For this, he focused a large part of his efforts on introducing technology into education, and transferring global expertise to the Arab region.

3. No Impossible With the Will: The Journey of Expansion and Spread

Abu-Ghazaleh was not content to remain within certain limits, but was always seeking expansion in every field, and in every place. He began his journey from a small office, but he saw the future with a different eye, and realized that true success does not come except through expansion, spread, and the ability to influence globally.

For this, his group became one of the largest professional groups in the world, possessing dozens of branches and offices around the world, and dealing with the largest international companies and institutions. He saw that pioneering does not mean only to be the first in your country, but to be influential at the global level.

Expansion for him was not merely a geographic expansion, but an expansion in vision and ambition, so he was always thinking about introducing new fields, innovating different services, and offering solutions to problems that no one thought of before him.

4. Dreaming of the Future: Foreseeing What Is Coming Instead of Waiting for It

Talal Abu-Ghazaleh was not a traditional businessman, but he was a foreseer of the future, capable of predicting global trends before they happen. He believed that the world changes quickly, and that the successful are those who realize the future before it arrives, and prepare for it instead of being surprised by it.

For this, he was always speaking about the importance of artificial intelligence, the digital economy, and electronic education before these fields became the talk of the world. He did not wait for circumstances to change, but sought to create the suitable circumstances himself, and saw that the greatest mistake a human being can fall into is to believe that the world will remain as it is.

He would always repeat that change is the rule, and not the exception, and that true success is the ability to keep pace with this change and benefit from it.

5. Transferring Ambition to Others: Empowering the Coming Generations

Talal Abu-Ghazaleh's ambition was not confined to his personal success, but he always sought to inspire others, and transfer his experience to the new generations. He believed that the true leader is not only the one who achieves success, but the one who helps others to achieve success as well.

For this, he established initiatives to support the youth, educational programs, training centers, and scholarships, and was keen to offer advice and guidance to everyone who wishes to walk on the road of success.

He saw that the greatest investment a human being can make is the investment in minds, and that true renaissance does not come except through preparing a new generation that believes that success has no limits, and that ambition can reach farther than a human being imagines.

Conclusion: Ambition Without Limits.. The Key to Eternal Success

Talal Abu-Ghazaleh proved that true ambition does not stop at a certain achievement, but it is a continuous, endless journey. He believed that every challenge is an opportunity, every failure is a lesson, and every success is a beginning for a new ambition.

He did not see in geographic, economic, or social limits an obstacle, but he believed that a human being is capable of achieving anything if he possesses the will, knowledge, and insistence. His life was an inspiring story for everyone who believes that success is impossible, and for everyone who thinks that circumstances are stronger than the will.

And in his immortal words:

“If you do not have a great dream, then you are wasting your life. And if you do not work to achieve it, then you are living the life of another person.”

Time Management: How Does Talal Abu-Ghazaleh Organize His Day to Achieve Success?

Time.. The Most Precious and Most Valuable of Resources

Time has always been for Talal Abu-Ghazaleh the most precious thing a human being possesses, for it is the only resource that cannot be regained or stored, but must be utilized with wisdom to achieve the maximum benefit. He did not see in time merely hours passing, but considered it the true capital of every successful human being, believing that “time is like a sword; if you do not cut it, it cuts you.”

He says: “I learned that yesterday is a check that has been withdrawn, and tomorrow is a deferred check, doubtful of collection, while today is the certain liquidity, so we must spend

it with wisdom.” This philosophy was not merely words, but an approach that he applied throughout his life, for he harnessed every minute of his day in work, development, and innovation, even in the moments that may appear to some as times of rest or waiting.

1. Strategic Planning of Time: A Schedule That Knows No Randomness

Talal Abu-Ghazaleh's day was not left to coincidence, but it was a precise, well-controlled, and organized schedule down to the finest details. Strategic planning was an integral part of managing his time, where every minute is determined and where it will be invested, whether that was in work, travel, meetings, or even the time of reading and learning.

He was keen that every moment in his day have a clear goal, and he realized that prior planning saves effort and increases productivity. He did not accept unproductive meetings or unnecessary work, but would determine his priorities with precision and grant his time only to what is worthwhile.

2. Waking Early and Setting Off with Strength

Talal Abu-Ghazaleh was among those who believed that the early start of the day grants a human being a great competitive advantage. He begins his day in the early morning hours, where the mind is clear and concentration is at its highest levels. He utilizes these hours for planning, thinking, and making important decisions, away from the noise of daily life.

He sees that waking early is not merely a habit, but an effective strategy to utilize the day in the best possible way. For every minute wasted in excessive sleep is a lost opportunity for advancement and achievement.

3. Effective Meetings: No Time to Waste

Talal Abu-Ghazaleh was known for his intolerance of long, useless meetings. He believed that meetings must be short, direct, and with defined goals, such that quick decisions are made and implemented immediately.

He rejected any meeting that does not carry clear results, and saw that the time wasted in unproductive conversations could be utilized in creativity and true work. For this, his meetings were brief, defined, and effective, and every minute of them was utilized with the utmost degrees of efficiency.

4. Investing Every Moment.. Even in Travel and Waiting

Talal Abu-Ghazaleh did not let any moment pass without investing it, even during travel or movement or even waiting for the bags at the airport; he would utilize this time in reading the papers, reviewing the agreements, or planning for his coming projects.

Those close to him recounted about him that even during his eating of food, he would discuss work matters or listen to reports. He did not see in air journeys an opportunity for

rest, but would invest them in reading and preparing for the meetings that awaited him as soon as he arrived.

5. Rejecting Rest and Traditional Holidays

He saw that excessive rest is harmful to health, and that official holidays are merely a disruption of production. Therefore, he would permit his employees to work on official holidays as paid extra hours, encouraging them to achieve more accomplishments.

He believed that success does not come to the one who wastes his time in long vacations, but to the one who utilizes every opportunity for work and development. He did not see in holidays occasions for stopping, but additional opportunities for excellence and advancement over the competitors.

6. Continuous Learning: The Fuel of Success

Despite his great preoccupations, Talal Abu-Ghazaleh would dedicate a part of his time daily to learning and self-development. He believed that education does not stop after graduation, but it is a process that continues throughout life.

He would read daily in various fields, not only in economy and management, but also in literature, philosophy, and technology. And he saw that the successful human being is the one who remains a lifelong learner, not content with what he knows, but always seeking more.

7. Smart Delegation: The Secret Behind Utilizing Time Efficiently

Talal Abu-Ghazaleh knew that the successful leader is not the one who does everything himself, but the one who knows how to delegate tasks intelligently. Therefore, he would grant his work teams clear responsibilities, while giving them full trust in implementation.

He believed that time must be invested in strategic thinking and making the major decisions, while the daily details are delegated to those whose abilities he trusts.

8. The Balance Between Work and Family

Despite his crowded schedule, Talal Abu-Ghazaleh would dedicate time to his family and his friends, believing that life is not work only, but also requires a balance between human and professional relationships.

He was keen to spend precious moments with his loved ones, and saw that a successful life is that which achieves a balance between professional achievement and personal happiness.

9. Sufficient Sleep.. But Not Excessive

Talal Abu-Ghazaleh would sleep from 6 to 8 hours daily, and saw that this is completely sufficient to maintain mental and physical activity. He was not among those who believe that lack of sleep means productivity, but he saw that balanced sleep grants a human being the energy to work with efficiency.

10.Planning for the Next Day Before Sleep

Before he sleeps, he would review his day, evaluate his achievements, and lay down a clear plan for his next day. He believed that the person who wakes up knowing exactly what he must do, is more able to achieve success with efficiency.

Conclusion: Time Management Is the Secret of True Success

Talal Abu-Ghazaleh proved that time management is not merely a skill, but a way of life that leads to success. He did not see in the day only 24 hours, but always sought to increase productivity and utilize every minute intelligently.

He would always repeat:

“Do not waste your time waiting for opportunities, but make them yourself. For the time you waste never returns, but what you invest with wisdom will return to you with the greatest results.”

Belonging and Identity in Talal Abu-Ghazaleh

A Homeland in the Heart and a Message in Life

The Homeland.. The Roots That Are Not Uprooted

The homeland for Talal Abu-Ghazaleh is not merely a place in which he was born, but it is an identity that flows in his veins, a belonging that shapes his inner being, and a message that he carries wherever he goes. He was not merely a refugee who was forcibly displaced from his land, but he was a fighter with his own weapons: knowledge, work, and global success.

Since he was uprooted from Jaffa while he was in the tenth year of his age, the homeland for him was not merely a memory, but became a motive for every achievement, a fuel for every ambition, and a covenant that does not end except with the return. He saw in his Nakba a new beginning for making a future that restores to Palestine its glory, even if it were through a different road, the road of thought, pioneering, and global excellence.

The Nakba: The Wound That Made of Him a Legend

When the occupation forces expelled his family from their home in the year 1948, he did not realize at that time that this event would make of him one of the greatest Arab businessmen and the most influential of them in the world. He lived the suffering of refuge in all its details: poverty, deprivation, and marginalization, but he did not allow it to kill the hope in him.

He was a child who had not yet exceeded the age of ten, but he realized at that time that the homeland is not regained by weeping over it, but by working for it, by becoming strong enough to make the world bow in respect for the name of Palestine. And for this, he chose knowledge to be his road, success to be his battle, and excellence to be his weapon.

He realized that he could not regain his home by force, but he could make the name of Palestine flutter above every global platform, and prove that the Palestinian is capable of making glory despite all the attempts at erasure and exclusion.

Struggle with Weapons or Struggle with Thought?

Talal Abu-Ghazaleh was long asked about how he takes revenge on the occupation, and his answer, which astonished everyone, was:

“I built a global empire that challenges their entity, and proves to them that the Palestinian is not defeated, nor broken, but rises from beneath the ashes to become a legend.”

He saw that the battle with the enemy is not only with the rifle, but also with the pen, with knowledge, with economy, and with control over the centers of thought and influence.

And just as the Palestinians resisted on their land with stone and blood, Talal Abu-Ghazaleh decided to wage his own battle on other fronts: economy, technology, and international influence, to prove that strength is not only in weapons, but also in thought, knowledge, and pioneering.

From a Refugee to a Global President.. Palestine in the Heart of the United Nations

The success of Talal Abu-Ghazaleh was not merely a personal success, but it was a victory for Palestine and for Arabism as a whole. He became the first Arab on the board of directors of the International Federation of Accountants (IFAC) in New York, and from there his course began in influencing international policies.

And in the year 2009, when he was elected president of the Global Alliance for Information and Communication Technologies and

Development, succeeding the president of “Intel” company, he ascended the platform of the United Nations and said his historic word:

“I thank you for electing me, and I know that I am Palestinian, and Jordanian, and Arab, and Muslim, and despite all the terrorist accusations that you consider terrorism, yet you elected me a president over you.”

Those words of his were a slap in the face of the occupation and everyone who tried to erase the Palestinian identity, and they proved that the Palestinian is capable of imposing himself on the world, not with weapons only, but also with thought, knowledge, and excellence.

Even the Secretary-General of the United Nations at that time, Ban Ki-moon, commented on his speech, saying:

“This is the most brilliant speech I have heard, because you condensed the words and conveyed the content of a book.”

The Key of Return.. The Symbol That Does Not Die

The homeland was not merely words for Talal Abu-Ghazaleh, but it was a covenant embodied in every detail of his life. And although the occupation seized his home in Jaffa, the key of return never left his inner being, but he carried it with him as a symbol of the right that does not lapse by prescription.

And the moment came that proved that the homeland is not merely a past, but it is a present and a future that lives within us however far we go. For on one of the occasions, his daughter Jumana decided to visit Jaffa, to reach the house in which her father was born. She knocked on the door, to find a Jewish family living in it, and when one of them asked her about the reason for her coming, she answered with all strength:

“This is our home, and this is our land.”

And despite the lump he felt when his daughter told him that she wandered in the corridors of the house, and roamed about in it without fear, his heart was filled with pride, because the new generations carry the homeland in their hearts as he carried it, and because identity does not die however much they try to erase it.

The Homeland Is Not Geography.. but a Cause and a Message

Talal Abu-Ghazaleh did not see the homeland as merely a place from which he was exiled, but it was a message he carries in his thought, and a belonging he translates in every success he achieved. He believed that the homeland is not with words, but with deeds, and with making the glories that restore to Palestine its presence on the international arena.

And for this, he did not stop at the limits of his work as a businessman, but transferred the Palestinian cause to the centers

of decision-making, and made of his success a message to every Palestinian and Arab that the true challenge is that we prove to the world that we are a nation that does not die, is not defeated, and whose identity is not erased.

Conclusion: The Cause Has Not Yet Ended

For Talal Abu-Ghazaleh, the Palestinian cause has not ended, and the battle has not been decided. The world may have forgotten or pretended to forget, but the one who carries identity in his heart, and belonging in his soul, cannot surrender or compromise.

Today, and after all these years, nothing has changed in his heart.. he still believes that the key is still in our hands, and that Palestine is not merely a memory, but a future to which we will return one day.

And as he always said: “We did not leave Palestine; we only carry it with us until the time of return comes.”

A Passing Glance at Geography

The World from the Perspective of Talal Abu-Ghazaleh

The World Without Limits.. and Ambition Without Restrictions

Talal Abu-Ghazaleh was never a man of limited horizon, but he believed that success is not defined by a certain geography, and that limits are merely mental barriers that must be surpassed. From the beginning of his course, he saw that the whole world is

an open field for creativity and achievement, and that the more he broadened his horizons, the more his chance increased to leave a global impact.

He believed that limits are not determined by maps, but by ideas and future visions, and for this his ambition was not linked to a certain place, but he was always seeking spread, surpassing distances to reach the summit of success globally.

Jordan: The Launching Station Toward Globality

When Talal Abu-Ghazaleh obtained Jordanian citizenship in the year 1967, that was not merely an administrative change, but it was a fundamental turning point in his life. For after he became a Jordanian citizen, he began a new stage of institutional and national work, which made him the focus of the attention of the Jordanian leadership.

And in the year 1967, King Hussein bin Talal honored him with the Jordanian Order of Independence, in appreciation of his achievements, so that that honoring would be a testimony acknowledging his abilities and his influence. And his national course did not stop at this limit, for on 28 November 2010, he was appointed a member of the Jordanian Senate, which is one of the highest political positions in the country.

However, his belief in principles made him, in October 2011, submit his resignation from the Senate, in implementation of the constitutional amendments that stipulated that the members of the National Assembly not hold a nationality other than Jordanian.

And in the year 2013, he was chosen to be a member of the Royal Committee for Integrity, then he was reappointed to the Senate again in the year 2016, which reflects his great standing in the Jordanian national scene. And upon his being honored again by King Abdullah II with the Jordanian Order of Independence of the First Class, Abu-Ghazaleh responded with moving words that reflect his loyalty to Jordan, saying:

“I came to this homeland a refugee; I decided to make of the affliction of the Palestinian suffering a blessing, and I decided to make of the blessing of Jordanian citizenship a message to serve society.. You gave me a homeland I am proud of and you taught me love of its people.. So thank you.”

The Economic Setback.. and the Beginning of Global Expansion

Talal Abu-Ghazaleh has always been a person who does not surrender before crises, but makes of them an opportunity for growth and expansion. And when the Iraqi invasion of Kuwait occurred in the year 1990, his company there relied heavily on the Kuwaiti market, which made the crisis threaten his entire professional entity.

But instead of collapsing under the weight of circumstances, he decided to take a bold step by moving the headquarters of his company to Jordan. This decision was not easy, but it was necessary to ensure the continuity of his work, and to protect his employees who lost their jobs because of the war.

After he settled in Jordan, Abu-Ghazaleh began to rebuild his global strategy. He did not want to be content with working in one region, but he wanted to penetrate the major global markets, and compete at an international level.

From the Gulf to the World: A Studied Strategy of Expansion

In the beginning of the nineties, global expansion was not a choice, but an inevitable necessity. Abu-Ghazaleh began opening offices in major countries such as Turkey, India, China, and Canada, believing that true success cannot be confined to the Arab world only, but must be global.

This strategy relied on a foresighted vision that believes that the future will be based on: technology and education as tools for economic pioneering; strategic partnerships with governments and global institutions; building a system of work that transcends borders, and leaves a global imprint in every market it enters.

And within a few years, the Talal Abu-Ghazaleh group came to possess the largest business network in the world in the field of intellectual property, translation, and legal services, which made it one of the few Arab companies that compete with merit in the global markets.

Competing with the Great.. and Making the Difference Globally

With the increase of the influence of his group, Talal Abu-Ghazaleh became not merely a successful Arab businessman, but

one of the most influential global figures in the sector of economy and knowledge.

In the year 2009, he was elected president of the Global Alliance for Information and Communication Technologies and Development (GAID), succeeding Craig Barrett, the president of Intel company. And when he ascended the platform of the United Nations in New York to deliver his word, he directed a strong message to the world, in which he said:

“I thank you for electing me and the great trust you granted me, and you know that I am Palestinian, and Arab, and Muslim, and despite all the other terrorist accusations that you consider terrorism, here you are electing me a president over you.”

These words were a clear announcement that success is not linked to a certain nationality, but to competence, mind, and creativity. And the response of the Secretary-General of the United Nations, Ban Ki-moon, was a proof of the extent of the influence of his words, for he said:

“This is the most brilliant speech I have heard, because you condensed the words and conveyed the content of a book.”

Conclusion: Thought Without Limits.. and Achievement Without Restrictions

For Talal Abu-Ghazaleh, the world was not divided into separate regions, but it was a single arena in which minds and ideas compete. He proved that success is not confined to a nationality or borders, but it is the product of a clear vision, tireless work, and an insistence that does not break.

He did not see himself as merely a businessman, but he was a global economic leader, who was able to make of his name a distinctive mark in the world of money, business, education, and technology.

And today, after decades of achievement, Talal Abu-Ghazaleh remains a living proof that ambition is not bounded by geography, and that true resolve is capable of surpassing any barriers, and transforming the impossible into reality.

Part Two

The Professional Path

Building an Empire of Knowledge

Chapter Four

The Beginning and the Professional Path

His First Steps in the Job Market: The Start of Pioneering

From the moment Talal Abu-Ghazaleh obtained his university degree, he realized that success would not come to him on a golden platter, but it needs effort and continuous insistence. He began by sending job applications to many companies inside and outside Lebanon, and especially to the countries of the Arab Gulf, which were at that time the preferred destination for ambitious youth. Nevertheless, the responses were not as he had hoped, for most of his applications were met with rejection, until he came to keep a bag full of letters of apology, which later transformed into a symbol reflecting his steadfastness and his will that knew no despair. But he did not surrender; rather, he considered every rejection a new motive to try again, saying: “I was not stricken with frustration; rather, my feeling increased that this rejection was acceptable, and those responses did not disturb me as much as they gave me the motive and the hope to advance anew.”

The Kuwait of the Sixties: The Launching Station Toward Glory

Amid the flood of rejection, a single positive response reached him from Kuwait, where he was accepted to work at the company Saba and Partners, one of the largest accounting and auditing firms in the Arab world. This opportunity was like a new door opening before him, and a motive to begin an important stage of his professional life in July 1960. Kuwait for him was not merely a place of work, but it was the station that contributed to shaping the features of his success, for he would not hesitate to declare: “If there is a favor owed to anyone over me after God and my parents, it goes back to the State of Kuwait.”

The beginning was not easy, for he faced challenges he was not prepared for, the first of which was the hot weather and the high humidity, which made sleeping in his room devoid of air conditioning akin to a nightmare. But he adapted to the circumstances and continued in his work, and soon found himself spending more than 18 hours a day at the office, to the extent that he would sometimes sleep on his chair there. He did not see in that a sacrifice, but an investment in his future, and he would say: “The loss of time is a loss of money, and I do not possess the luxury of wasting it.”

The Opportunity That Changed the Course of His Life

His great ambition and his keenness on rapid learning made of him an employee different from others. And when one of his first

tasks was assigned to him in auditing the accounts of the Pepsi-Cola company, he did not expect that this work would be the door that would open new horizons for him. One day, the great Kuwaiti businessman Abdul Aziz Al-Saqr noticed him, and asked him about his work and the nature of accounting auditing. Talal did not hesitate to answer with confidence and clarity, which aroused the admiration of Al-Saqr, so that a relationship based on mutual trust began between them, where he would later call him “Uncle Abu Hamad.”

After a short period, a major case of embezzlement was discovered within the Pepsi-Cola company, and there was clear negligence on the part of the previous auditors. And based on that, the management of the company decided to promote Talal Abu-Ghazaleh to the position of general manager to address the matter. This experience was like a true test for him, where he learned that honesty in work is the foundation of every success, and that fleeing from problems is not a solution, but wise confrontation is the only way to overcome crises.

The Decision to Leave: Refusing Concessions and the Beginning of Independence

With the passing of the years, Abu-Ghazaleh became a prominent figure within the company Saba. He was not merely an ordinary employee, but he carried a great developmental vision, which drove him to present bold proposals, among them expanding

the company's business regionally, allocating a percentage of its annual profits to training employees, and obligating the partners residing abroad to be present at the head offices. But these ideas did not find acceptance with some of the rival officials, who saw in them a threat to their interests.

He was not prepared to retreat from his principles, so he decided to submit his resignation in the year 1972, a decision that was not easy, but he believed that abandoning his convictions would be more costly than losing the job. This step did not pass unnoticed, for he was surprised that most of the company's employees resigned in solidarity with him, and expressed their readiness to work with him without recompense until he was able to establish his own project. Even the company's switchboard operator, “Mary Hayek,” offered him her jewelry to support him financially, but he refused that, considering that his success must spring from his own effort.

The New Beginning: Establishing a Private Company

After his departure from the company Saba, he did not have capital, but he possessed experience, passion, and strong relationships. These factors were sufficient for him to begin his first steps toward establishing his own project, which later became “Talal Abu-Ghazaleh Global Group.” He began with a small company, but he possessed a clear vision: building a global professional entity founded on knowledge, creativity, and quality.

Establishing a private company was not an easy decision, but he knew that true success is not achieved except by the one who dares to take the risk. He relied on a clear strategy: investing every piece of knowledge and experience he acquired during his work, and relying on building a distinguished team that believes in his vision and his values.

The Journey of Transformation from an Employee to a Global Entrepreneur

The course was not easy, for he faced many obstacles, but he was able to transform every challenge into an opportunity. He benefited from his experience in Kuwait, and from the relationships he had built there, to lay down the foundations of his future success. His philosophy in life was clear: success is not merely a coincidence, but it is a blend of planning, hard work, and readiness for change when needed.

The story of his beginning is not merely a narration of a professional course, but it is a lesson in insistence, hard work, and the ability to transform crises into launching points toward the summit. He was not merely a young man searching for a job, but he was a leader who sees opportunities where others do not see them, and challenges reality to make his future with his own hands.

The First Challenges and Lessons Learned

Lessons from the Fire of Experience

The journey of Talal Abu-Ghazaleh toward success was not devoid of obstacles; rather, on the contrary, it was full of the challenges that refined his personality and made him stronger and more insistent. For from the moment he decided to carve his path in the job market, he found himself before a series of difficulties that appeared at first like solid walls that cannot be penetrated, but which later transformed into golden lessons that formed the foundation of his success afterward.

One Closed Door After Another: Lessons from Early Rejection

After his graduation from the American University of Beirut, he was driven by the hope of obtaining a job that suits his ambition, but he was surprised that reality is not that easy. He sent hundreds of job applications, and most of the responses came with rejection, so much so that he kept a bag full of letters of apology, as though it were an archive of early lessons in patience and insistence.

But he did not allow these setbacks to plant frustration within him; rather, he saw in them a personal challenge to prove himself. His conviction was clear: “Every rejection is a step toward acceptance,” so he did not stop trying until the golden opportunity came from Kuwait, where he obtained his first job at the company Saba and Partners, one of the largest accounting and auditing firms in the Arab world at that time.

Working in a Harsh Environment: Lessons in Endurance and Discipline

The move to Kuwait in July 1960 was a difficult experience by all measures, for the climate was harsh, the heat high, and the humidity unbearable. He did not possess sufficient money to buy an air conditioner, so he would leave his window open despite the dust and the heat, preferring that over suffocation. But he did not waste his time in complaining; rather, he used these circumstances to train himself in endurance and patience.

In his new office, he was not merely an employee performing his tasks, but he lived in the office literally, working for long hours extending more than 18 hours a day, and rather he would sometimes sleep on his chair there. He did not see that his success would be achieved in a day and a night, but he knew that every moment he spends at work is an investment in his future.

The True Test: A Crisis at the Pepsi-Cola Company

One of the most prominent stations that formed the professional personality of Talal Abu-Ghazaleh was when the Pepsi-Cola company in Kuwait discovered a large financial embezzlement within its administration. This was a major crisis that threatened the reputation of the company, and there had to be an urgent and decisive intervention to save the situation.

And here, the name of Talal Abu-Ghazaleh emerged as an account auditor, where he was assigned to review the accounts and uncover

the problem. The matter was not easy, for auditing the accounts of a company of this size requires wide experience, in addition to caution in dealing with the potential implicated parties. But he dealt with the situation with shrewdness and professionalism, and proved that he does not fear bearing responsibility even in the most difficult circumstances.

Disputes in Management: The First Confrontation with Professional Conflicts

His success at work was not welcomed by everyone, for with his rapid advancement in the company and his putting forward of new ideas for development and expansion, some officials began to look at him as a threat to their interests. They did not like his bold style, nor his suggestions that aim to modernize the company and make it more efficient.

When he began to suggest expanding the company's business into new markets, allocating a part of the profits to training employees, and obligating the partners to reside at the company's offices instead of working remotely, he faced fierce resistance from some senior officials who did not wish to change the existing situation.

In the end, he had no choice but to resign from the company in the year 1972, affirming that he would not compromise on his vision, even if the price were the loss of his job.

The Greatest Lesson: True Success Does Not Come Easily

This station was among the most difficult stages of his life, but at the same time it formed a great turning point. He realized that success cannot be hostage to the satisfaction of others, and that self-belief is the only key to realizing dreams.

When he left the company, he did not possess money or an office, but he possessed his true wealth: his good reputation, his skills, and his insistence that cannot be conquered. And when he decided to establish his own group, he began with the simplest of means, but he set in his mind that he would not accept less than the summit.

Lessons from the Experience: What Did Talal Abu-Ghazaleh Learn?

Rejection is part of the journey: There is no success without rejection, but the successful are those who continue despite the difficulties.

Challenges make leaders: He would not have been able to become a global symbol if he had not passed through all those ordeals.

Hard work is the key: Success does not come by coincidence, but through continuous effort and long hours of perseverance.

Honesty and shrewdness are two weapons that do not fail: Whether in work or in life, dealing with transparency and intelligence opens the closed doors.

Self-belief is more important than everything: Had he surrendered to the opposition of others, he would not have been able to build one of the largest institutions in the Arab world.

Conclusion: A New Beginning from the Heart of Challenges

When we look at the professional course of Talal Abu-Ghazaleh, we realize that the great are not made by luck, but by the challenges they face and how they deal with them. In every difficult moment, he saw before him nothing but a new opportunity, and in every setback, he would plant a seed for a future success.

He learned from his first challenges that the world does not grant success easily, but the one who believes in his dream, works hard, and faces the difficulties with courage, must reach what he aspires to. And this is exactly what Talal Abu-Ghazaleh did, to become today a global pioneer, a leader in the world of knowledge, and a figure who made of difficulties the greatest achievements.

The Historic Turning Point in Talal Abu-Ghazaleh's Professional Life

A Meeting That Changed the Course of the Future

In the course of the great, there are pivotal moments that change everything, moments that determine the direction, and open the doors toward a future that was not in the reckoning. For Talal Abu-Ghazaleh, this moment came in the year 1974 when he met

one of the most influential figures in the Arab world, Prince Salman bin Abdulaziz, who later became the Custodian of the Two Holy Mosques.

This meeting was not ordinary, but it was a decisive station that moved Talal Abu-Ghazaleh from the stage of growth to the stage of global expansion. For during his visit to the Kingdom of Saudi Arabia within a high-level Kuwaiti delegation of businessmen, Talal participated in the capacity of an advisor to the delegation, and presented economic and professional visions that won the admiration of Prince Salman, who sensed in him advanced thought and a distinguished future outlook.

Royal Trust and a New Launch

Prince Salman bin Abdulaziz was known for his penetrating vision, and his deep awareness of the role of the private sector in developing the economy. And after he listened to Abu-Ghazaleh during one of the events, he requested to meet him personally in his office, which was a clear indication of his admiration for the level of ambition that the ambitious Palestinian young man carried.

In this meeting, Abu-Ghazaleh sensed up close the personality of Prince Salman, so he saw in him the leader who combines wisdom and flexibility, and firmness and humility. He described him as “cultured with the cultured, a man of letters with the men of letters, and a businessman with the businessmen,” for Prince

Salman was close to everyone, understanding their aspirations, and believing in the necessity of supporting ambitious youth to achieve accomplishments.

In their conversation, Abu-Ghazaleh expressed his desire to establish an office for his company in the Kingdom, but the administrative obstacles stood in his way, where his company had not yet met some of the legal requirements needed for the license at that time. However, Prince Salman saw in Abu-Ghazaleh a man who deserves support, and issued his directives to facilitate the licensing procedures immediately, on the condition that Abu-Ghazaleh complete the papers later.

A Lesson in Leadership and Decision-Making

From his first meeting with Prince Salman, Abu-Ghazaleh realized that he was standing before an integrated school of leadership. The Prince was not merely a patron of business and investments, but he was a leader precise in his decisions, keen on the finest details.

Abu-Ghazaleh recounts that Prince Salman would receive him in his office daily for a week, and seat him beside him during the meetings, where he noticed how he would read the files with concentration, and how he would manage the dialogues with officials and businessmen. The Prince would read every word in the reports, and analyze it with precision, as though he were teaching Abu-Ghazaleh indirectly the arts of management and decision-making.

This deep influence made him realize that success does not lie only in amassing money, but in wise leadership, strategic management, and long-term planning. And as a result of this practical lesson, Abu-Ghazaleh adopted the approach of long-term strategic planning in managing his business, which is what helped him later in building a global cognitive empire.

Confronting the Global Companies and Supporting the Arab Identity

Abu-Ghazaleh's expansion in the Kingdom was not merely a geographic expansion, but it was a protection of the Arab identity in the field of business, accounting, and consulting. For there were major global companies seeking to dominate the profession in the Arab world, and trying to acquire his company to merge it into their system, and thereby eliminate the independent Arab identity in this field.

But with the support of Prince Salman, Abu-Ghazaleh became stronger than ever before, and was able to stand in the face of these giant companies, and prove that the Arabs are capable of building global institutions with Arab hands, without the need to submit to foreign companies.

Honoring and Appreciation: A Distinctive Mark in His Course

Abu-Ghazaleh never one day forgot the support that Prince Salman offered him, and he continued to mention it in all his gatherings.

And when the Prince became the Custodian of the Two Holy Mosques, King Salman bin Abdulaziz, his appreciation for the achievements of Talal Abu-Ghazaleh continued. And in the year 2012, King Salman (and he was then the Crown Prince) honored him, and granted him a shield of appreciation for his achievements.

This honoring was distinctive, for Abu-Ghazaleh was the only figure from outside Saudi Arabia who attained this honor, and that was in the presence of Prince Mohammed bin Salman, whom Abu-Ghazaleh saw at that time as a model of ambitious youth leadership.

Lessons That Changed His Life and His Professional Course

Talal Abu-Ghazaleh came out of this historic experience with several lessons that changed his professional course:

- Self-confidence and boldness in putting forward ideas: Had Abu-Ghazaleh not possessed sufficient confidence to express his visions before Prince Salman, he would not have received this great support.**
- Leadership is not authority, but an ability to influence: He learned from Prince Salman that true management means the ability to make correct decisions based on a precise reading of information and facts.**

- **Success requires a strong network of relationships:** Abu-Ghazaleh would not have been able to achieve this great transformation in his professional life without having supporters who believe in his vision, and Prince Salman was one of the most important supporters of his course.
- **Patience and insistence are the foundation of any great achievement:** For had he retreated at the first obstacle, or accepted the offer that the global companies presented to him to acquire his institution, he would not have reached what he is today.

Conclusion: The Beginning of a New Era

The year 1974 was the year in which a new era began in the life of Talal Abu-Ghazaleh. For thanks to his meeting with Prince Salman, his business expanded within Saudi Arabia, which helped him to spread globally. And after years of work, “Talal Abu-Ghazaleh Group” transformed into one of the largest Arab and global companies in the field of accounting, consulting, education, and technology.

Today, and after decades of this pivotal meeting, Abu-Ghazaleh still sees in this historic transformation the true launching point of his global success. He proved that ambition, when supported by strong relationships and hard work, can change the life of a human being and place him among the ranks of global leaders.

How Did Talal Abu-Ghazaleh Build the Sustainability of His Success Despite the Difficulties?

Success Is Not a Station.. but a Continuous Journey

Success for Talal Abu-Ghazaleh was not merely a temporary goal, but it was a continuous course, requiring perpetual development, steadfastness before challenges, and creativity in finding solutions. For over decades of work, he faced major obstacles, but he was able to build a model of sustainability in success, resting upon strategic planning, adaptation to the changes, and continuous investment in knowledge.

1. Flexibility in the Face of Crises

Abu-Ghazaleh was exposed during his professional journey to major crises that nearly threatened his success, but he believed that the crisis is nothing but a disguised opportunity. The most prominent example of that was the invasion of Kuwait in the year 1990, where Kuwait was the fundamental center of his group, and he possessed in it hundreds of employees. After the crisis, he had no choice but two options: either to abandon his employees, or to find for them a new work environment. And here his strategic vision came, where he decided to move the head office to Jordan, despite the challenges, and he succeeded in preserving his company and its continuity, and rather expanded afterward even more.

This was not the only situation, for he faced many economic and political challenges, but he was always prepared to adapt, through changing his strategies and expanding the scope of his work globally, to ensure that his business would not be affected by local crises.

2. Long-Term Strategic Planning

Success is not merely a daily diligence, but it needs a long-term vision, and this is what Abu-Ghazaleh applied throughout his life. He saw that the true investment is in the future, therefore he was keen that his projects be perpetually developing, based on innovation, and not dependent on the present only.

He believed that any company or institution that does not update itself continuously will regress with time, therefore he focused on building flexible institutions, that rely on continuous re-innovation, and do not stop at a momentary success.

3. Diversifying Sources of Income and Not Relying on a Single Field

Abu-Ghazaleh's success was not based on a single sector, but he was always seeking to diversify his business, such that his success would not be linked to a single industry that could be affected by any crisis. He began his course in accounting and auditing, but he soon expanded to intellectual property, education, technology, consulting, publishing, and translation.

This diversification made him safe from any sudden collapse in a certain sector, and also made him able to innovate and expand continuously. For when he saw that the world is heading toward the knowledge economy, he did not hesitate to invest in education, and launch the first digital university, and rather became one of the most prominent figures who contributed to strengthening the concept of electronic education and digital technology in the Arab world.

4. Investing in the Human Element: Building a Strong Team

Abu-Ghazaleh realizes that any institution is not based on a single individual, but on an integrated work team. Therefore, he was always wagering on developing his employees, granting them opportunities for growth and learning, and considering them a part of his professional family.

Rather, on one of the occasions, when he left the company Saba, he was surprised that the majority of its employees decided to resign with him, and to work under his leadership without even guaranteeing salaries! This was a proof of the strength of the relationship he built with his team, which made him able to build institutions that continue even if he himself were absent from their daily management.

5. Innovation and Adaptation to Technology

Abu-Ghazaleh was always searching for development, and he was among the first Arab businessmen who realized that technology is the future. Instead of clinging to traditional

methods, he sought to integrate technology into all his business, and launched numerous digital initiatives, such as the digital university, the electronic examinations system, and projects for developing artificial intelligence.

He realized early on that companies that do not keep pace with the age will regress, and for this reason, his success was not confined to the past, but remained perpetually renewing, and he was keen that his institutions remain at the forefront of the technological caravan.

6. Integrity and Credibility: The Foundation of Trust

True success is not only in achieving profits, but in building a strong reputation that continues for decades. Therefore, honesty and transparency were among the most important principles to which Abu-Ghazaleh committed throughout his course.

He believed that trust is not bought, but is built over years, and for this reason, his name became synonymous with integrity in the world of business, which made him a trusted partner for the largest international organizations and global companies.

7. Social Responsibility and Sustainability

His success was not personal only, but he was always keen to repay the kindness to society. He launched numerous educational initiatives, offered scholarships, and established projects to support the youth and entrepreneurs.

He believed that true success is to contribute to building new generations capable of succeeding as well, and for this reason, he made of education and continuous development a fundamental part of the sustainability of his success.

8. A Global Vision and Not Being Bound by Borders

Among the most important reasons for the sustainability of Abu-Ghazaleh's success is not confining his business to a single country. For he began in Kuwait, then moved to Jordan, but he was not content with that, but opened branches in more than 100 countries around the world.

With this global vision, he maintained his success and its continuity, because his business was not linked to a single market, but extended across different continents and cultures, which made him more stable in the face of local or regional crises.

Conclusion: A Model in the Sustainability of Success

Talal Abu-Ghazaleh built his success not only through hard work, but through strategic vision, adaptation to challenges, and investment in the future. Success for him was not merely a moment, but a long journey that needs patience, creativity, and continuity.

And today, after decades of work, he remains a symbol of sustainability in success, and an inspiring story that is taught in how a man can transform suffering into achievement, challenges into opportunities, and losses into successive successes.

Chapter Five

The Founding of the Talal Abu-Ghazaleh Global Group

The Story of Founding Talal Abu-Ghazaleh Global: From Challenges to the Summit of Success

The Beginning from Nothing: A Man Who Carries a Dream That Knows No Impossible

The founding of the Talal Abu-Ghazaleh Global Group was not merely an entrepreneurial project, but it was a reflection of the journey of struggle of a man who believed that will and knowledge are stronger than any challenge. In the early seventies, and after he left the company Saba and Partners because of a professional dispute, Talal Abu-Ghazaleh found himself in an unenviable situation: no office, no work, and not even financial resources. But what he possessed was greater than all of that: a clear vision, an insistence that knows no breaking, and the support of people who believed in him.

As soon as he left the company, he was surprised that a large number of the employees who had worked with him decided to resign and join him. The matter was shocking, for he did not even have a salary to pay them, but he did not let them down, so he remained working from his own car, moving between the clients, offering his services without a fixed headquarters. And he did

not know that this humble beginning would one day become the cornerstone of a global empire.

The first turning point came when the Jordanian businessman Abdul Aziz Al-Shakhshir offered him a room in his office to use temporarily, while the most influential moment was when Mary Hayek, the switchboard operator, donated her jewelry in full, saying:

“I am confident that you will succeed, and I want to be a part of this success.”

Thus, and from the heart of challenges, the Talal Abu-Ghazaleh company set off, carrying within its folds an exceptional story of struggle.

Kuwait: The Land of Opportunities That Ignited the First Spark

Kuwait was not merely a station in the course of Talal Abu-Ghazaleh, but it was the first incubator that granted him the opportunity to prove himself in the world of business. For from the moment he began working there in the early sixties, he found in this country an environment supportive of growth and development, which made him hold deep respect and loyalty for Kuwait, leadership and people.

In the year 1972, while he was attending a global conference in San Francisco, he listened to a speech about intellectual property, and realized that this idea could shape the future in the Arab world. And from here, he decided to establish two companies:

- **Talal Abu-Ghazaleh and Partners (TAGCO) for accounting and auditing.**
- **Abu-Ghazaleh for Intellectual Property (AGIP) for the protection of trademarks and innovations.**

But the great problem was in how to persuade the foreign companies to deal with him, and here came the support of Sheikh Salem Sabah Al-Salem Al-Sabah, the ambassador of Kuwait to Washington, to change the course of matters. For instead of leaving him to go to each company separately, he invited him to an official dinner at his home, and invited to it senior American businessmen, and presented him to them, saying: “This is the son of Kuwait, and I place my trust in him.”

This night was like a fundamental turning point, where Abu-Ghazaleh obtained the trust of global companies, so his business expanded rapidly.

Saudi Arabia: The Great Launch and Royal Recognition

In the year 1974, Talal Abu-Ghazaleh visited the Kingdom of Saudi Arabia within a Kuwaiti delegation that included businessmen and senior advisors. There, he met Prince Salman bin Abdulaziz (who later became King of the Kingdom of Saudi Arabia), who noticed his passion and his unique mentality, and invited him to a private meeting in his office.

Abu-Ghazaleh describes this meeting, saying:

“I found in Prince Salman a great personality, a statesman in every sense of the word, possessing a foresighted vision and keen on supporting the youth and entrepreneurs.”

When the Prince asked him whether he had offices in Saudi Arabia, Abu-Ghazaleh answered in the negative, explaining that the official procedures take time. But the Prince surprised him, saying:

“Consider the matter finished; I will grant you 200 work visas, and begin work immediately, and complete the papers later.”

With this trust and support, Abu-Ghazaleh entered the Saudi market with strength, and the Kingdom became one of the most important stations of his success and expansion.

The Return to Jordan: A Strategic Decision in the Face of Crises

In the year 1990, when Iraq invaded Kuwait, Talal Abu-Ghazaleh was forced to move the headquarters of his company to Jordan, which formed a great challenge, especially since the hundreds of employees who were working in Kuwait returned with him to Jordan. He had two options before him: either to lay them off, or to find a way to support them.

He decided to bear the responsibility, saying:

“Either I find jobs for them, or I will pay them their salaries until they find work.”

In this period, the company Arthur Andersen, one of the largest global auditing firms, tried to acquire his company, on the pretext that he was facing a financial crisis. But Abu-Ghazaleh refused, and rather turned the tables on them, offering them instead the purchase of their company rather than selling them his company!

After years, Arthur Andersen collapsed because of the “Enron” scandal, while the Talal Abu-Ghazaleh group continued its ascent toward globality.

The Emirates and Qatar: Expansion Toward New Horizons

In the Emirates, Abu-Ghazaleh collided with a law that prevented him from working without a local partner, but he did not retreat; rather, he requested a meeting with Sheikh Zayed bin Sultan Al Nahyan. The meeting was in the month of Ramadan in the city of Al-Ain, where Sheikh Zayed listened to his arguments and was impressed by his presentation, so he issued a special exception that permitted him to establish his company without a partner.

As for in Qatar, some competitors tried to claim that his company is not global, but he was able to prove the opposite by presenting evidence that his company possesses more than 71 branches around the world, which enabled him to obtain the classification he deserves.

From a Startup Company to a Global Entity

Today, and after more than fifty years of struggle, the Talal Abu-Ghazaleh group has transformed into one of the largest global institutions in the fields of accounting, consulting, education, intellectual property, and technology:

- More than 100 offices in the world.
- The largest company for the protection of intellectual property globally.
- Talal Abu-Ghazaleh Digital University, the first Arab electronic university.
- Partnerships with the United Nations, the European Union, and major international organizations.

Conclusion: A Story of Inspiration That Transcends the Limits of Place and Time

The success of Talal Abu-Ghazaleh was not merely a coincidence, but it was the fruit of a solid will, a strategic vision, and the support of countries that embraced him and contributed to his course.

From a moving car to a global company, he proved that insistence and knowledge are the two greatest weapons for success.

The story of Abu-Ghazaleh is not merely a story of individual success, but a story of a nation that believed in knowledge and development, so it made from challenges the greatest achievements.

The Services and Companies He Established

Abu-Ghazaleh for Intellectual Property (AGIP):

The Guardian of Arab Creativity and the Gateway of Innovation to the World

In a time when intellectual property was an obscure term in the Arab lexicon, “Abu-Ghazaleh for Intellectual Property” was born in the year 1972 from the heart of the challenge, to carve an unpaved path in the world of protecting innovation, and engrave its name as the first to defend the rights of the Arab mind and human creativity in the region. The company was founded under the name “T.M.P Agents” in Kuwait, at a time when the awareness of the importance of protecting ideas and inventions was still limited. But it did not wait for the suitable moment; rather, it made it.

“AGIP” was not merely an office for registering patents or trademarks, but it was a renaissance project carrying at its core the vision of Talal Abu-Ghazaleh that knowledge is the true wealth, and that the nation does not rise except if the right to protection and recognition is guaranteed to its creators. And from the moment of its launch, the company engaged in the mission of changing the rules of the game, not only by offering specialized professional services, but by reshaping the legislative environment and the institutional structure of intellectual property in the Arab world.

From the Structure to the Environment: Building What Did Not Exist

“AGIP” was and still is a vital partner for the Arab governments and international organizations, working in the shadows to modernize laws, redraft systems, and train institutions on how to protect what cannot be touched: ideas. And through its cooperation with bodies such as the “World Intellectual Property Organization (WIPO),” the “World Trade Organization (WTO),” and other international associations, it was building a bridge between legislation and innovation, between East and West.

These efforts of it did not only lead to developing the intellectual property laws in countries such as Bahrain, Lebanon, Iraq, Tunisia, the Emirates, Oman, and Yemen, but created a safe environment that attracted the multinational companies to invest, and ignited the spark of creativity in the souls of the Arab engineers, musicians, inventors, and writers.

Technology in the Service of Rights: From Paper to Digital

“AGIP” foresaw the digital transformation from its beginnings, and developed advanced electronic platforms that enable clients to manage their intellectual portfolios with all ease, beginning with registering trademarks and patents, all the way to renewing them and tracking their protection. And with the touch of a button, the user today can monitor his intellectual rights, without the need for paper mail or bureaucratic transactions.

A Map of Services That Extends Across the Span of Creativity

What distinguishes “AGIP” is not only the diversity of its services, but their depth and comprehensiveness. For it offers:

- **Registration and enforcement of all intellectual property rights:** from trademarks, to industrial designs, copyright, domain names, geographical indications, and even plant varieties and trade secrets.
- **Integrated legal and legislative support:** includes drafting contracts, franchise agreements, due-diligence legal studies, and consultations related to disputes.
- **Comprehensive digital services:** enable clients to monitor patents, especially the pharmaceutical ones, communicate with customs, and submit complaints in social-media disputes.
- **Management of intellectual portfolios:** whether for individuals or major companies, through intelligent electronic systems that provide the utmost degrees of security and flexibility.

More Than Merely a Company... an Institution That Makes Awareness

In its essence, “AGIP” represents the philosophy of Talal Abu-Ghazaleh that thought is not a commodity, but it is a right. And for this, the company was not content with being a provider of the service, but became an advocate for a culture that respects the mind, honors the creator, and links innovation with economy and

development. It transformed concepts that were marginal into pillars in the Arab institutional structure.

Talal Abu-Ghazaleh for Patents (TAG-Patents): The Guardian of Innovation and the Legal Arm of Creators in a world accelerating toward the knowledge economy, patents have become the most precious currency, and the strongest weapon in the battle of technological distinction. And from here, “Talal Abu-Ghazaleh for Patents (TAG-Patents)” set off as one of the most prominent initiatives of the Talal Abu-Ghazaleh Global Group, not only to protect innovations, but to build a comprehensive system that celebrates thought and secures for it a solid legal umbrella.

“TAG-Patents” is not merely a registration body, but it is a strategic ally for inventors, universities, technology companies, and research centers, proceeding with them in every stage of their journey; from the idea to the document, and from protection to the market. Through a global network of offices and partners, the company ensures the protection of the ideas of its clients in every place in the world, setting before its eyes one goal: that the creator remains the master of his idea, and the owner of his achievement.

From the Idea to Sovereignty: Integrated Services in All Directions

The services of TAG-Patents extend to cover the full spectrum of the needs of industrial property, and include:

- **Drafting patent applications in a precise professional way that takes into account the requirements of the local and international patent offices.**

- **Registering patents and following up on them in all countries of the world, including through the Patent Cooperation Treaty (PCT).**
- **Litigation and pleading in case of infringement of patent rights, and supporting the legal procedures through specialized legal teams.**
- **Monitoring the market to detect any encroachments on the industrial property rights of the clients.**
- **Advanced research and investigation about existing or prior patents, through precise analytical reports that allow making strategic decisions.**
- **Auditing the patent portfolios and organizing them to ensure their legal validity and their investment efficiency.**
- **Protecting pharmaceutical data through pharmaceutical monitoring services, and ensuring exclusivity for drug products.**

Technology in the Service of Innovation

Thanks to its deep knowledge that the future is digital, TAG-Patents made its services available electronically in full, which enables clients to file and follow up on their applications from any place, and grants them transparency and immediate follow-up of every step. For the company's intelligent platform is not only an administrative means, but a strategic tool to link intellectual property with economic growth.

A Partner, Not Merely a Provider

The true distinction of TAG-Patents lies in the fact that it does not sell services, but offers a long-term intellectual and legal partnership. It is more like the silent advisor who protects the back of the innovator while he advances toward the future. And for this, it enjoys the trust of global companies and leading research institutions, which see in Abu-Ghazaleh a faithful guardian of the most precious thing they possess: their ideas.

TAG-Domains:

When the Name Becomes a Gateway Toward Digital Immortality

In a time when the world has transformed into a network of electronic pulses, and borders are no longer drawn on maps but written on screens, the digital name has become the passport, and the identity that the world sees before it hears the voice or reads the idea. From here, TAG-Domains was born to grant individuals, institutions, and trademarks an unforgettable digital identity, that begins with a name and ends with an impact.

TAG-Domains is not merely an office for registering domain names, but it is a digital mind that understands that the name on the internet is not a form, but a content, not a link, but a first impression that builds trust or destroys it. And for this, this service was founded under the banner of the Talal Abu-Ghazaleh group, to be an extension of a broad vision that believes that digital

presence is no less important than physical presence, but may surpass it in an age in which business, deals, and relationships are managed across networks.

Your Name... Your Extension in Electronic Space

TAG-Domains offers its services within an integrated system that makes domain registration a high-level professional experience, officially licensed from the Internet Corporation for Assigned Names and Numbers (ICANN), to be thereby one of the first Arab bodies internationally recognized in this field. And its services include:

- **Registering generic domain names (gTLDs) such as .com, .org, .net, and others, for all types of institutions.**
- **Registering national domain names (ccTLDs) such as .jo, .sa, .ae, which strengthens the local and international identity.**
- **Registering domain names in the Arabic language, in a pioneering step to strengthen the Arab presence on the internet.**
- **Automatic renewal service, to avoid losing the domain because of delay.**
- **Transferring domains smoothly and securely between service providers.**
- **Applying the deletion and restoration policies according to international standards to ensure the rights of the client and the organization of data.**

A Protected and Professional Digital Identity

TAG-Domains is not content with registering the name, but is keen on maintaining it, protecting it, and managing it professionally. It realizes that electronic domains are not merely electronic addresses, but they are digital assets that must be defended, monitored, and renewed, exactly as companies do with their trademarks or their intellectual property.

The company also provides continuous technical and advisory support, which helps clients in choosing the domain most suitable for their activity, and protecting it from encroachment or digital theft, so that TAG-Domains is thereby a guardian of identity, and a guide in the labyrinths of the network.

From the Name... to the Imprint

In its essence, TAG-Domains represents the penetrating vision of Talal Abu-Ghazaleh that the future is built from now, and that whoever does not possess his own digital address will have no place on the map of the coming business. It is a call to institutions to begin from the name, and make from this name a story, and from the story a presence, and from the presence a global impact.

In a world that grows more digital every day, the name remains the beginning... and TAG-Domains is the one that grants you that beginning with confidence, professionalism, and an imprint that cannot be erased.

TAG-Audit:

Because Transparency Is Not a Choice... but a Pillar of Trust and Sustainability

In the world of business, success is not measured only by profits, but by clarity, by credibility, and by the ability to stand before any accountability with confidence and transparency. And from this concept, TAG-Audit – Talal Abu-Ghazaleh for Auditing – came to be the mirror of the financial truth for institutions, and the pillar upon which the decisions of sustainable growth are built, and the gateway toward conformity with the best global practices.

TAG-Audit was founded according to the deep vision of Dr. Talal Abu-Ghazaleh, who did not see in numbers merely results, but indicators of trust, and tools for rational governance, and pillars for building a healthy and fair business environment. And from its launch, the company was distinguished by a high level of professionalism and experience, which made it the focus of the trust of major companies, governments, and financial institutions across the Arab world and beyond.

Systems That Hold to Account... and Minds That Think

TAG-Audit offers its services as an integrated system that is not content with reviewing financial data, but penetrates into the depth of systems and operations, to discover the points of strength and weakness, suggest solutions, and build a more solid institutional framework. And its services include:

- **Internal auditing:** as a strategic oversight tool, helping the management to improve efficiency and strengthen governance.
- **External auditing:** to ensure the reliability of the financial statements, and their compliance with local and international standards.
- **Zakat and tax services:** including calculating obligations, submitting returns, and intelligent tax planning.
- **Agreed-upon procedures:** specialized and scope-defined examination according to the requirements of the client.
- **Governance services:** supporting the establishment and activation of effective governance frameworks that meet the requirements of transparency and institutional integrity.
- **Business valuation:** estimating the market value of entities and activities for the purposes of acquisition, liquidation, or restructuring.
- **Liquidation of companies:** managing the legal and financial closure operations of institutions with efficiency and free of risks.
- **Due Diligence:** comprehensive analysis before making major investment decisions.
- **Preparation of financial and administrative systems:** designing integrated internal frameworks to raise the efficiency of work and the flow of information.
- **Comprehensive accounting services:** from bookkeeping, to value-added tax, to daily accounting support.

Technology in the Service of Auditing

Out of its belief in the necessity of development, TAG-Audit adopted the latest digital solutions to offer its services, with keenness on confidentiality, speed, and accuracy of results. And the company designed technical tools that help in tracking financial activities, and offering instantaneous reports that can be analyzed, which makes auditing a proactive process that is not content with reaction, but makes a difference.

An Accounting Partner... and a Strategic Expert

TAG-Audit does not place itself only in the category of “the external auditor,” but seeks to be a strategic partner that contributes to making the decisions of the institution, and directing it toward sustainability, reducing risks, and achieving legal and regulatory compliance.

TAG-Consult:

When Consultation Transforms into a Road Map... and the Institutional Mind into an Engine of Change

In every institution there is a story, and in every story a knot searching for a solution, and in a world in which the rules change every day, the most important question becomes: who guides the ship amid the storms of the market? Who translates the vision into reality, and the plans into results?

Here TAG-Consult comes forward, the oldest and most intelligent consulting arm in the Talal Abu-Ghazaleh group, to perform the role of the hidden advisor, the strategic thinker, and the mirror that reflects what must be seen, not what is accustomed to being seen.

Experience Accumulated... Across Half a Century of Transformation

Since the year 1972, TAG-Consult was not merely a provider of the service, but it was a partner of thought, and a laboratory for re-innovating institutions. It was founded with a vision that believes that the future is not awaited, but made. And for this, it directed itself to serving governments, companies, universities, financial institutions, and even startup initiatives, from the position of one who knows the Arab economy from the inside, and reads the transformations of the world from its heart.

A Consulting Mind... That Does Not Write Reports but Makes Solutions

In the philosophy of Talal Abu-Ghazaleh, consultation is not words that are delivered, but a methodical building that begins with the correct question. And for this, the services of TAG-Consult came comprehensive and precise, beginning from the intellectual infrastructure of the institution, and not ending at the limits of organization and management. And among its most prominent services:

- **Restructuring institutions and developing their administrative and financial systems.**
- **Designing systems of governance and compliance and conformity with the international standards (ISO, CE).**
- **Analyzing risks and foreseeing crises before they happen.**
- **Building plans for institutional development and managing strategic performance.**
- **Evaluating human capabilities and developing the cognitive capital inside organizations.**
- **Feasibility studies, cost analysis, market research, and consumer trends.**

Consultations in Technology Transfer:

When Knowledge Is Translated into a Power of Production

TAG-Consult is not content with improving what exists, but plants the seeds of what is coming. And it is among the few Arab bodies that possess practical experience in managing technology-transfer projects, which includes:

- **Drafting strategies for the adoption of knowledge.**
- **Preparing technical, financial, and legal operating manuals.**
- **Negotiating licensing and usage agreements.**
- **Building bridges between industrial companies and research institutions.**

And thanks to a network of international partnerships and technical centers, it was able to be the axis through which knowledge passes from the world... to the Arab world.

Consultation Is Not Advice... but a Lever for Renaissance

The work of TAG-Consult relies on an integrated cognitive system, which includes:

- International databases of investors and partners.
- Analysis of patents and industrial trends.
- Direct linkage with chambers of commerce and industrial exhibitions.
- A diverse team of experts and thinkers, working under one umbrella: that their client succeed.

TAG-Consult does not place the solutions in molds, but tailors them to the measure of each institution. And it does not offer the opinion to write it in a report, but walks with you on the road, until the plan turns into reality, and the possibility into achievement.

TAG-Valuation:

The Scale of the Financial Mind... and the Mirror of the Hidden Value

In a world in which the major decisions are built upon precise numbers, and in which companies are weighed not by their sizes

but by their true values, TAG-Valuation appears as a precise, neutral voice, reading between the lines of the assets, and judging value not by estimation, but by analysis, knowledge, and insight.

TAG-Valuation is not merely a valuation body, but it is an integrated school in the philosophy of value, and an intellectual reference in transforming ambiguity into certainty. It was founded when valuation services were still absent from the Arab arena, and Talal Abu-Ghazaleh perceived the need for an institution that masters reading the language of money, possesses the courage to utter the truth, and advances the profession of valuation as an independent science with its own principles and standards.

From Vision to Founding... and from Founding to Pioneering

TAG-Valuation was not born to catch up with the caravan, but to lead it. And instead of working within a legislative and professional vacuum, the company took the initiative to set the reference frameworks for the profession of valuation in the Arab world, and contributed to drafting a new language for understanding value, whether financial, intellectual, or moral.

And through a wide network that extends across the Middle East, North Africa, Europe, Asia, and the Americas, TAG-Valuation offers its services to individuals, companies, governmental institutions, and investment bodies searching for a decision that is not based on conjecture, but on knowledge.

What Does TAG-Valuation Evaluate? Everything That Has Value:

The services of the company cover a wide spectrum of fields, among them:

- **Valuation of securities and shares.**
- **Valuation of tangible assets: such as real estate, equipment, and machinery.**
- **Valuation of intangible assets: such as patents, trademarks, and intellectual property.**
- **Business Valuation: to determine the market value of existing or startup companies.**
- **Reviewing financial models and determining the fair value.**
- **Consultations on mergers and acquisitions, and the privatization of companies.**
- **Restructuring and legal and financial liquidation.**
- **Preparing feasibility studies, financial models, and estimated budgets.**
- **Analyzing markets and reading investment trends.**

A Team That Measures... with the Eye of Science and the Spirit of Integrity

What makes TAG-Valuation an unrivaled reference is its global team, which combines precise specializations and field skills, and

works according to the highest international standards, without losing its own professional imprint. Every valuation process passes through a triple filter: analysis, verification, then judgment. There is no place for randomness, and no room for flattery.

Transparency in Its Essence... and Neutrality in Its Methodology

It does not matter whether you are a small family company, or a huge governmental institution; TAG-Valuation deals with every client as one responsible for strategic decisions that deserve sincere appreciation. And for this, it is keen to offer a fair, reliable valuation, defensible before the regulatory bodies, the partners, and the investors.

Why Valuation? Because It Is Your Voice in the Market

You do not know your true size until a specialist tells you about it. And valuation is not a luxury, but a necessity in every operation of expansion, merger, or restructuring. It is the compass that directs you toward intelligent investment, and the mirror that reflects what does not appear in the financial statements.

And with TAG-Valuation, you do not buy a number, but acquire a vision. And you do not obtain a report, but a financial road map, and a deep reading of your institutional self.

TAG-ITI:

Where Technology Transforms into Thinking... and Experience into Strategy

In a world in which technology reshapes the maps of power and influence, technical knowledge alone is not sufficient, but there must be a mind that knows how to direct it well. And from this deep awareness, the company Talal Abu-Ghazaleh for International Information Technology (TAG-ITI) was born in the year 2001, to be an advanced platform that combines technical professionalism, advisory vision, and intelligent planning.

It is not a traditional information technology company, but a global house of expertise in understanding the complex relationships between the digital structure, the business environment, and the goals of institutions. And through a staff that includes more than a hundred experts distributed in its offices around the world, TAG-ITI offers what is beyond solutions... it offers digital wisdom.

A Digital Mind That Builds the Future

TAG-ITI does not implement projects, but innovates them. It does not offer technology as a product, but as a strategic approach that redraws the paths, and makes a difference. And its services include:

- **Strategic planning for information and communications technology: drafting an integrated digital road map for institutions.**

- Managing technical change, suppliers, and projects: facilitating technological transformation smoothly and efficiently.
- Re-engineering work procedures and analyzing and designing systems: because successful technology begins from understanding the work itself.
- Auditing information technology and application systems: uncovering gaps and evaluating technical effectiveness.
- Governance and information security: protecting the digital system according to the latest frameworks, such as COBIT and ISO 27001.
- Business continuity and disaster recovery: designing flexible response plans that ensure steadfastness.
- Evaluating networks and penetration testing: proactive prevention before the occurrence of attacks.
- Applying ITIL frameworks for managing information technology services: to ensure optimal performance and sustainable consistency.
- Consultations on business solutions (ERP), designing data centers, hosting websites, and networks.

A Database... and an Intelligent Cognitive Record

And among the most prominent things that TAG-ITI offers is database management services, where it establishes specialized centers for collecting, refining, and preserving important

institutional data, including information of companies, non-governmental organizations, and experts from various parts of the world, through an intelligent search engine, that enables institutions to access information with efficiency and speed.

Consultations That Think About Your Clients' Future

TAG-ITI does not work in isolation from reality. For it keeps pace with the changes of the market, and combines the best international standards with the most precise local understanding, to formulate its consultations with a blend of experience and innovation. And in that, it is among the first Arab companies that combined offering the digital service with intellectual leadership.

More Than Solutions... It Is a Digital Philosophy

TAG-ITI addresses institutions in a language that leaders understand: the language of opportunities, not breakdowns. It walks with the client from the moment of the dream to the moment of achievement, so it makes for him an integrated technical environment, that does not only serve performance, but strengthens competitiveness, and creates a sustainable advantage.

TAG E-Solution:

Because Technology Alone Is Not Sufficient... There Must Be an Intelligent Solution That Pulses with an Understanding of Reality

In an age in which digitization has become the first language of institutions, the question is no longer: “Do we need technology?”,

but has become: “Which technology do we need? And how do we make it work in our favor?”

In this context, TAG E-Solution emerged from the heart of the Talal Abu-Ghazaleh group, to be more than merely a software company. It is a digital advisory mind, that rebuilds the systems of institutions on foundations of intelligence, fluidity, and efficiency, and transforms ideas into applications, challenges into solutions, and the future into reality.

From Studying Reality... to Making Change

TAG E-Solution begins its journey with each client from a fundamental point: understanding the current business model deeply. It diagnoses the operations, analyzes the systems, evaluates the level of performance, then poses its central question: “How can we make technology work intelligently?”

And from this question, the solutions emerge, which are built according to the vision of the client, but exceed his expectations.

A List of Services That Think More Than They Implement

The team of TAG E-Solution possesses long experience in programming and developing systems using global tools such as ASP.NET, VB.NET, JAVA, PHP, Oracle, SharePoint, in addition to developing smartphone applications.

But the true value does not lie in the implementation tools, but in the development methodology that places the goal of the client at the forefront. And the most prominent services include:

- **Designing and developing websites and content systems.**
- **Programming smartphone applications and desktop applications.**
- **Developing resource management systems (TAG ERP) and accounting systems (TAG Accountant).**
- **Building admission and registration systems for students, and electronic examinations.**
- **Managing marketing campaigns and analyzing customer behavior.**
- **Designing and developing forums, surveys, blogs, and search engines.**
- **Media management and editorial content systems for websites.**
- **Auditing and improving the digital user experience and ensuring quality.**
- **E-commerce applications designed according to the need of each market.**

Technology as a Strategic Lever

What distinguishes TAG E-Solution from others is that it does not look at technology as an end, but as a means to enable

institutions to achieve a true competitive advantage. And for this, its solutions come compatible with the work environment, not imposed upon it, and flexible enough to develop with the institution whenever it expands.

A Commitment to Quality... Not Only to Deadlines

TAG E-Solution does not offer quickly-fading software products, but solid solutions, built professionally, tested precisely, and delivered with high quality, and on the specified time. It places the trust of the client at the forefront, and treats him as a part of the development process, not merely a recipient of the service.

TAG-Tenders:

When Opportunities Transform into Achievements... and the Tender into a Tool for Growth and Development

In an arena in which companies compete to win the major contracts and the cross-border projects, it is not sufficient to be qualified, but you must be prepared, precise, and proficient in the tools of the game. And from here, TAG-Tenders arose, to be the expert hand that holds the threads of success in the world of tenders, and the advisor who transforms every opportunity into a strategic gain.

TAG-Tenders is considered one of the most promising companies within the Talal Abu-Ghazaleh group, and it was founded to be the rear engine that supports the offices of the group and its

clients from outside in seizing the economic opportunities, and maximizing the social and financial impact of the public and private contracts, locally and internationally.

Why Tenders? Because They Are the Future of the Economy

The group realized early on that tenders do not represent only a financial opportunity, but a strategic path for entrenching relationships with the funding bodies, the global companies, and the governments. For the successful tender is not merely a deal, but it is a project that touches societies, builds the reputation of the institution in the markets, and proves its worthiness on the ground.

An Integrated System of Services... for the Prepared Mind and the Open Field

TAG-Tenders offers its services to the partners of the group, as well as to the clients from the public and private sectors, within two tracks:

First: Supporting the Offices of the Group

- Searching for tenders and evaluating them strategically.
- Providing international experts and allies according to the need.
- Verifying the validity of the business track records and updating the profile files.

- **Preparing, reviewing, and auditing the technical and financial offers.**
- **Offering consultations and advanced training in preparing and evaluating tenders.**
- **Offering advice about the timing and feasibility of applying for any tender.**
- **Preparing the professional introductory documents for companies.**
- **Monitoring the quality of the tender files before submitting them to the concerned bodies.**

Second: Supporting the External Clients

- **Organizing workshops and brainstorming sessions to determine the challenges and the opportunities for success.**
- **Developing practical and customized solutions for the problems that clients face in the field of tenders and procurement.**
- **Offering training programs that cover the legal, technical, and financial aspects of the purchasing process.**

From Planning to Implementation... with Confident Steps

TAG-Tenders does not stop at offering advice, but follows up with the client the implementation of every step of the tender path: from preparation, to submission, to negotiation, to winning, then implementation and follow-up, which makes it an integrated partner in the intelligent management of opportunities.

An Approach Resting on Quality and Integration

TAG-Tenders follows a philosophy rooted in the thought of Talal Abu-Ghazaleh: that true competition is not in the price, but in quality, creativity, and meticulous preparation. And for this, it integrates its services with advisory experience, and manages them with a comprehensive analytical methodology, that places the far goals before the eye from the first step.

TAG-Education:

Because the Building of the Human Being Does Not Stop... and Education Is a Journey That Knows No End

In a time in which the pace of change accelerates, and in which the tools of knowledge change as the maps of the future change, the great truth remains constant: that investment in education is the safest wager for the advancement of societies.

And from this deep belief, TAG-Education set off, the educational consulting arm of the Talal Abu-Ghazaleh group, to be a platform for renewed educational thinking, and a house of expertise that draws the maps of transformation in the educational systems in the Arab world and beyond.

Learning Is Not a Moment... but a Path of Life

The philosophy of TAG-Education is based on the principle that learning does not begin in the classroom nor end at graduation, but it is a perpetual journey that begins from the school, extends

across life, and is reformulated with every experience, every stage, and every technical or cognitive change.

And for this, the services of TAG-Education are not content with supporting schools and ministries, but formulate comprehensive visions for the educational institutions so that they may align with the challenges of the twenty-first century, from digital transformation to building life skills.

Expertise That Crosses the Borders of Traditional Education

TAG-Education covers an interconnected series of educational consulting services, among them:

- Strengthening the institutional capabilities of the Arab ministries of education, through developing the national educational strategies, and implementing comprehensive reform projects.
- Designing and building educational management systems, including controlling resources, managing outputs, and measuring academic performance.
- Formulating models of evaluation and measurement, which combine academic rigor and creative flexibility.
- Analyzing and improving data, with the goal of making educational decisions built on evidence.
- Supporting the development of curricula, building the competencies of teachers, and strengthening the mechanisms of effective feedback.

Education with a Methodology of Development... Not of Indoctrination

TAG-Education does not look at the educational process as a production line, but as a living environment that responds to its surroundings, adapts to it, and grows in it. And for this, its approach rests on developing the complete learning cycle: from planning, to teaching, to evaluation, to feedback, which makes education an integrated project, not a seasonal task.

From Vision to True Change

With the educational experts it possesses, and a network of cooperation with international academic and research institutions, TAG-Education works to transform the theoretical models into applicable programs, capable of bringing about the impact, whether in the governmental policies or in the rows of study.

Toward Learning Societies That Do Not Stop

In a world being reshaped by artificial intelligence, digital education, and lifelong learning, TAG-Education believes that nations do not rise except when they place education at the forefront of their priorities, and rebuild their systems on foundations of quality, innovation, and justice.

TAG-GDU:

A University Without Walls... and a Right for Everyone Who Believes That the Future Is Made by Learning

In a world in which education has become a rare currency, and an opportunity granted to the capable, not to the desirous, the Talal Abu-Ghazaleh Global Digital University (TAG-GDU) came to say clearly:

“Knowledge is not a privilege, but a sacred right for everyone who knocks on its door.”

TAG-GDU was not established as a traditional university that adds a name to the list of academic institutions, but it arose as a revolutionary intellectual project, that challenges the geographic borders, the economic barriers, and the worn-out concepts about education, and makes of knowledge an open journey before everyone who carries the passion, not the money.

Education Not Measured by Seats... but by the Number of Minds That Are Liberated

In the year 2018, TAG-GDU set off from the womb of the vision of Dr. Talal Abu-Ghazaleh, the dreamer of a free, global, high-quality education, available to everyone. The vision was not to graduate a student, but to liberate minds.

And for this, the university built an integrated digital system, founded on partnerships with prestigious American universities,

to allow every learner, in any place in the world, to obtain a recognized education, without leaving his city, or burdening himself with exorbitant costs.

From “Student” to “Leader of Learning”

In TAG-GDU the learner is not treated as a number in lists, but as a partner in making his experience. For the university offers free graduate-studies programs through the MOOC system, in addition to applied professional tracks that open horizons before whoever searches for the skill, not the paper, and for the achievement, not the exam.

Among its distinguished professional programs:

- Entrepreneurship.
- Digital journalism.
- Laws of intellectual property.
- Personal development.
- Marketing, hospitality, public administration, and other diplomas designed to address the job market in a language it understands.

Educational Justice Is Achieved... by Clicking on “Start Now”

TAG-GDU is not merely a digital university, but a moral message, that believes that the greatest waste that humanity commits is to exclude the aspiring mind from the opportunity of learning.

And for this, it opens its platform to everyone who wants to rise by himself, make his road, and add to his life a value not measured by grades, but by impact.

It is a university that does not need walls, because its walls are the will, its teachers are the experts of the world, its library is the internet, and its only map is the passion of the learner to be better.

TAG E-Training:

Skills That Reshape the Individual... and Certificates That Open the Doors of the Future

In a world in which certificates alone are no longer sufficient, but skills have become the most precious currency, Talal Abu-Ghazaleh for Electronic Training (TAG E-Training) came to be more than merely a training platform. It is a space for refining competencies, embodying ambitions, and re-innovating the self in the digital age.

Through carefully designed programs, and tests that measure depth not memorization, TAG E-Training proceeds on a different road: a road that prepares individuals not to pass the exam, but to pass professional life with confidence.

A Certificate Is Not Only a Paper... but the Beginning of a Journey

The Talal Abu-Ghazaleh International Diploma in Information Technology Skills (TAG-DIT) is considered among the most

prominent of what the platform offers. This diploma does not indoctrinate, but trains, and redefines the fundamental digital skills that have become a necessity for any individual who seeks productivity and professionalism in a world run by software.

And the practical training includes the following skills:

- Dealing with the Microsoft Windows operating system.
- Using Microsoft Word in editing texts.
- Managing data through Microsoft Excel.
- Building databases using Microsoft Access.
- Preparing presentations through Microsoft PowerPoint.
- Browsing the internet using Microsoft Explorer.
- Managing email through Microsoft Outlook.

Cybersecurity... a Skill Not a Luxury

In light of the always-connected digital world, TAG E-Training added a specialized test in examining the level of cybersecurity, with the goal of raising the awareness of individuals about the basics of digital safety, and confronting the electronic risks, including:

- Understanding the digital threats and the methods of responding to them.
- The best practices for protecting the technological environments.
- The principles of network security.
- The golden rules for safe behavior on the internet.

Training That Rests on Knowledge, Skill... and Attitude

What distinguishes TAG E-Training is that it does not train only on the programs, but plants a methodology of thinking, and strengthens the triad of human success: knowledge, skill, and attitude. For every program in it is built on solid educational foundations, and targets building an integrated professional personality, capable of learning, adapting, and leading.

A Digital Gateway for Whoever Wants to Begin Anew

In the end, TAG E-Training does not only promise certificates, but opens gateways. It says to every learner:

“Wherever you are, and whatever your level is, you can begin from here... a step toward a better version of yourself.”

TAG-Digital Training:

Training That Transcends Skill... to Building Capability

In a world that grows more complex, knowledge alone is no longer sufficient, and traditional expertise no longer guarantees survival. Here, the importance of training is manifested not as a service, but as a process of reshaping the professional self, and renewing the ability to keep pace with the changes of the digital reality.

From this vision, TAG-Digital Training set off, to offer an integrated package of training solutions that combine technological

modernity with a deep understanding of the needs of the market, and grant institutions and individuals the ability to transform, not merely to adapt.

More Than 500 Programs... in More Than 20 Sectors

TAG-Digital Training offers a wide training system that covers a diverse spectrum of vital sectors, from business and management to technology, education, and governmental services. And it is not content with that, but designs its programs to suit the challenges of each institution separately, after a deep study of its reality and its goals.

Its services include:

- **A comprehensive assessment of the training needs.**
- **Preparing strategic training plans.**
- **Re-engineering the organizational structure and linking it to the requirements of competency.**
- **Designing internal training systems.**
- **Developing training manuals specific to each client.**
- **Offering flexible executive programs accredited in cooperation with leading global institutions.**

Customized Solutions... to the Measure of Each Institution

TAG-Digital Training believes that effective training does not spring from ready molds, but from interaction with the identity

of the institution and its unique aspirations. And therefore, it designs its contractual programs with precision, after conducting a comprehensive diagnosis of the state of the institution, and analyzing its goals and its operational challenges.

Trainers who resemble the future are not chosen randomly, but according to a strict evaluation system that includes: actual experience, professional certificates, linguistic competence, the ability to influence, and creativity in conveying concepts.

They are experts who are not content with offering the information, but create a motivating environment for change.

Training Remotely... but the Impact Is Close

In the age of digital transformation, TAG-Digital Training mastered the integration of the tools of electronic education with the philosophy of interactive training, so it combined flexibility and quality, and deep content and a smooth experience. And so the impact was not confined to a skill that was acquired, but to a true shift in performance, behavior, and attitudes.

Three Pillars That Found a More Ready Human Being

The philosophy of TAG-Digital Training rests on what is known as the “triad of human performance”:

- **Knowledge:** what we know.
- **Skills:** what we are able to do.
- **Attitudes:** how we approach work and life.

And between these pillars, a new competency is born, and a personality capable of facing challenges with confidence, not with reaction.

TAG-EDUQA:

Where Quality Transforms into an Educational Conscience, Not Merely a Standard

In a world in which progress is measured by the quality of the human being, not by the number of factories, and in a time in which certificates alone are incapable of building the future, TAG-EDUQA was born from the womb of the need for an education that rises not with the information only, but with the mind, the methodology, and the purpose.

It is not a traditional accreditation institution that records points and reviews files, but an insightful eye that dwells in the heart of the educational institution, monitors its pulse, and re-adjusts its rhythm, so that the school becomes an incubator of meaning, the university a factory for thought, and the teacher a leader of enlightenment.

Quality as It Must Be: A Culture That Flows, Not a List That Is Hung

TAG-EDUQA believes that quality is not an item achieved in a report, but a spirit that flows in every corner of the institution: from formulating the vision, to designing the curricula, to the way

of receiving the student on the first day of study. It evaluates in order to build, reviews in order to suggest, and diagnoses in order to light the road, not to close it.

And thus, its services came multiple, but they all flow into one river: re-creating education as it must be.

Services That Transcend the Form... to Touch the Essence of Education

TAG-EDUQA offers an integrated system that includes:

- **Accrediting schools, universities, and kindergartens, according to standards that combine Arab particularity and global excellence.**
- **Evaluating the academic programs and specializations, and the extent of their alignment with the job market and society.**
- **Reviewing and developing the curricula, to ensure their consistency with the reality of life and the challenges of tomorrow.**
- **Training the administrations and the teachers to become makers of change, not merely implementers of curricula.**
- **Integrating the tools of technology into the educational process, not as a modern decoration, but as a lever for the spirit of education itself.**
- **Offering the digital school bag, and linking the educational institution to the journey of the student in the age of the internet.**

“No Education Without Development... and No Development Without Constructive Criticism”

TAG-EDUQA enters the institution not to hold to account, but to converse. It meets the management teams and the academics not as an inspection body, but as a partner in transformation, takes them by the hand and helps them to see themselves in the mirror of quality, with honesty and depth.

Every report it writes is not an end, but a beginning.

And every accreditation it grants is not a stamp, but a promise: that the institution is worthy of becoming a beacon.

Quality as Talal Abu-Ghazaleh Dreamed of It

When Talal Abu-Ghazaleh spoke about education, he did not see it as an administrative corner in the state, but as the first pillar for the renaissance of the nation. And from here came the founding of TAG-EDUQA as an extension of his vision, and his deep understanding that whoever does well in educating his children does not need to wager on anyone else in the future.

TAG-Confucius:

A Dialogue of Two Civilizations Written in the Ink of Language

When the visions of the Arab East met with the Chinese wisdom, the Talal Abu-Ghazaleh – Confucius Institute was born, not as a center for teaching language only, but as a space in which the two

histories exchange their breaths through the word, the melody, and the idea.

This project was charted to bring together not two languages, but two souls: one of them speaks Arabic with the fragrance of the Levant and Yemen, and the other speaks Chinese with the wisdom of Confucius and the renaissance of Beijing.

Education That Begins from the Letter... and Reaches the Essence of the Human Being

The institute is the officially accredited body for teaching the Chinese language in Jordan, in partnership with Shenyang University and with direct support from the International Confucius Institute in China.

However, the classrooms in it do not indoctrinate the language, but establish an intimate connection between the learner and China as a thought, a culture, and a way of life.

Its professors are not merely teachers, but ambassadors of culture, transferring from their countries more than knowledge: they transfer stories, music, and smiles drawn with Chinese ink.

From Classical Arabic to Chinese... a Journey Toward the Other

The institute offers an integrated set of programs that include:

- Courses for teaching the Chinese language for all levels.

- Programs designed for businessmen in the commercial and diplomatic sectors.
- Interactive education for children with modern methods and a joyful environment.
- Training and qualifying teachers according to the highest standards.
- Offering the proficiency test (HSK) internationally accredited.
- Academic guidance for those wishing to complete their studies in China.
- Organizing cultural-exchange programs and student camps in the Chinese universities.
- Hosting cultural activities, seminars, and literary and cinematic evenings.
- A cognitive library that includes the treasures of Chinese literature, thought, and arts.

A Culture That Is Not Taught... but Lived

Inside the walls of the institute, words are not memorized, but tasted.

And those texts that are read in the books transform into living dialogues, meetings, and celebrations of music, cuisine, poetry, calligraphy, and even the philosophy of tea.

Here, the students learn that language is not merely a means of communication, but a window from which the soul gazes upon a new world.

A Message Farther Than Education

TAG-Confucius is a project that sees in language a bridge, not a weapon; that sees in difference an opportunity, not a threat; and that plants in every student the passion of discovery instead of the fear of the stranger.

And by this, it does not only serve cultural exchange, but redraws the image of the Arabs in China, and deepens the presence of China in the Arab consciousness, far from the slogans... and close to the human being.

TAG-Knowledge:

The Space of Knowledge in Which the New Human Being Is Made

It is not an ordinary center, but a laboratory for reshaping the professional future of the youth.

Here, where technology meets the will, and knowledge meets ambition, the Talal Abu-Ghazaleh Knowledge Society was founded to be an intellectual and professional incubator, that transforms skills into opportunities, and ideas into actions.

In every corner of this society, an idea dwells: that the human being is not empowered only by funding, but by knowledge... and is not saved by aid, but by the ability to change.

A Developmental Platform... with Technological Tools and Human Content

The society focuses on the Arab youth as the beating heart of any economic or civilizational renaissance. And from here, it extends to them a hand that carries the tools of the age:

From the latest that information technology has reached, to the advanced communications systems, to a training content that keeps pace with the requirements of the job markets at their present moment, not in the past.

Every program, every course, and every dialogue session is designed with care to be a bridge of crossing from education to work, and from learning to leadership.

What Does the Society Offer?

- **Specialized professional courses designed to bridge the gap between academic education and the requirements of jobs.**
- **A training diploma that grants the practical and cognitive skills required in the market.**
- **A modern language center that offers interactive teaching of the English language and other languages.**
- **Dialogue and conversation clubs in multiple languages, opening the horizon of cultural and professional communication.**
- **Professional translation services that support projects, students, and research centers.**

- **Managing youth centers in cooperation with the Jordanian Armed Forces, which links the youth to the national institutions.**
- **Operating knowledge stations in coordination with the Ministry of Information Technology, to expand access to the internet and digital resources.**
- **Directed employment services, aiming to link the graduates to the opportunities available with the Talal Abu-Ghazaleh Global Group and other leading companies.**
- **Free high-speed internet that allows access to the sources of knowledge and the global digital libraries.**

A Vision That Transcends Training... to Make Impact

TAG-Knowledge does not seek to offer the service as much as it seeks to bring about transformation. For every student who joins the center is not looked at as a recipient, but as a potential maker of a new reality.

It is the vision of Dr. Talal Abu-Ghazaleh, who always believed that investment in the human being, not in the stone, is what keeps nations standing, however the storms intensify.

TAG-Projects:

An Executive Arm That Transforms the Vision into Reality... and Challenges into Achievements

When the idea takes shape in the mind of the institution, and searches for the one who translates it into an actual project that

pulses with efficiency and results, Abu-Ghazaleh for Projects (TAG-Projects) is the ideal partner.

For it is not merely an implementation company, but a planning and advisory mind that deals with every project as an intellectual cause, a strategic responsibility, and an opportunity for constructive change.

TAG-Projects represents one of the multi-task units inside the Talal Abu-Ghazaleh group, and is known for its high flexibility and its ability to align solutions with the nature of each sector and institution, whatever its size or the scope of its work.

An Integrated Platform for Project Management... from the Idea to the Post-Implementation Stage

TAG-Projects offers a package of intelligent and customized services that vary between:

- Designing and implementing national and institutional projects according to the latest technical and administrative standards.
- Offering the operational and technical consultations that support institutional transformation and improve performance.
- Evaluating training and education centers and developing their curricula and programs to keep pace with the requirements of quality and the job market.
- Preparing the economic and social feasibility studies for developmental projects.

- **Managing the entire life cycle of the project: from the stage of studying the need, to planning, implementation, follow-up, and evaluation.**
- **Innovating specialized training programs and professional performance measures for each sector.**
- **Special technical services in information security, cybersecurity, and raising digital readiness.**
- **Implementing highly specialized linguistic programs such as the Fluency in the Arabic Language program, directed at native and non-native speakers.**

Implementation Methodologies Based on Vision and Context

TAG-Projects differs in its philosophy from the traditional pattern, for the solutions do not begin from ready molds, but from the institution itself: from its goals, its challenges, its circumstances, and its aspirations. And for this, the solutions are developed in a participatory style, such that the result springs from “inside the institution” and is not imposed upon it.

The company adopts global methodologies in project management such as:

PMBOK, Agile, Results-Based Management, with the customization of each approach according to the nature of the project, the degree of its complexity, and the needs of its owner.

The Fluency in the Arabic Language Program: A Project That Revives the Identity

Among the most prominent programs that TAG-Projects leads, the Fluency in the Arabic Language program comes as a cultural and strategic initiative that aims to:

- Restore the standing of the Arabic language as a language of life, knowledge, and work.
- Support the academic, media, and diplomatic institutions in strengthening the professional use of Arabic.
- Qualify Arabic speakers and non-speakers for academic and professional purposes.
- Designing scientific tests and measures for fluency according to global linguistic-measurement methodologies.

A Project for Every Sector... and a Solution for Every Institution

TAG-Projects possesses a rich record in designing and managing successful projects in diverse sectors that include:

Education, management, communications, culture, social development, cybersecurity, media, and civil society.

And it works with international and local bodies, governmental and private, to offer solutions based on measurable results, sustainability, and long-term impact.

IASCA:

A Platform for Arab Accounting... and a Meeting Point for the Global Standards

Amid the accelerating economic transformations, and the need for accountants who do not only master numbers, but master the ethics of the profession and its contemporary tools, the International Arab Society of Certified Accountants (IASCA) emerged to redraw the features of the profession in the Arab world, and elevate it to the level of globality without it abandoning its cultural and cognitive particularity.

The society was founded in the year 1984 in London, then moved to Amman in 1994, to become one of the most important non-profit professional institutions in the region, and a reliable source for setting the standards of accounting, auditing, and professional conduct, developing competencies, and expanding the integrated professional understanding.

The Foundations of Founding: A Profession Built with Independence and Standards

The founding of the society was not an administrative decision, but the offspring of a long dialogue among the leaders of the profession in the Arab world, who agreed on the necessity of building an Arab entity that protects the profession from randomness, ensures the independence of the accountant, and provides for him a professional environment based on continuous modernization and development.

And from its launch, the society committed to raising the competence of the Arab accountant, and equipping him with the tools and standards that enable him to perform his role in developing the national economies.

Goals That Represent the Cornerstone of Every Solid Economy

- **Qualifying the Arab certified accountant to carry the title “International Arab Certified Public Accountant” (IACPA) according to rigorous study, training, and professional examination programs.**
- **Establishing the standards of accounting, auditing, and professional conduct according to the best global practices, with their alignment to the Arab context.**
- **Spreading professional knowledge and facilitating its exchange through conferences, seminars, specialized courses, and scientific publications.**
- **Preparing and qualifying training centers, and building professional cognitive libraries available to members and practitioners.**
- **Strengthening the Arab presence in the international forums, and conveying the aspirations of Arab professionals to the global arenas.**
- **Defending the independence of the Arab accountant and providing professional protection for him through applying professional supervision and discipline.**

- Urging governmental and private institutions to apply the international standards of accounting in various sectors.
- The Services of the Society
- Professional membership for all categories of accountants and specialists.
- Issuing internationally accredited professional certificates, the most prominent of which is the IACPA certificate.
- Publishing specialized professional and educational publications.
- Organizing training programs at the level of the Arab world.
- Offering accounting and advisory services related to the fields of auditing and standards.

When Accounting Becomes a Tool of Renaissance, Not Merely a Profession

The society does not deal with accounting as a numerical tool only, but as one of the engines of development, and a fundamental building block in building governance, accountability, and transparency. And through its platforms, it succeeded in creating an aware professional community, that produces knowledge as it consumes it, and protects the profession as it develops it.

AIMICT:

An Arab Beacon for Making Leaders and Managing Transformation

It is not merely a society, but a bridge that links Arab administrative thought with the global trends in technology and knowledge. The Arab International Management and Information and Communication Technology Society (AIMICT) was founded in the year 1989 to be an active force in developing administrative thought within the Arab world, resting on a deep belief that management is not a function, but a vision and an approach to life.

From its launch from New York then Amman, the society carried a clear message: building Arab energies capable of managing resources with efficiency, investing opportunities intelligently, and leading institutions toward pioneering.

The Philosophy of Founding: Knowledge as a Tool for Societal Transformation

The society set off from the conviction of the Arab business leaders that the advancement of societies is not achieved except through developing the human element, strengthening administrative capabilities, and localizing modern knowledge. And from here, advanced programs in management and business techniques were developed, resting on international methodologies, but speaking with an Arab tongue that understands the local particularities.

A Network of Partnerships and an Arab Extension That Crosses Borders

The society today forms a professional network that includes more than 18 representatives in the Arab countries, cooperating with local and international institutions to offer solutions of training, consulting, and institutional development characterized by flexibility, quality, and innovation.

Multiple Services... with One Vision: Empowering Leaders

The work of the society rests on offering high-level cognitive programs, that vary between training, certificates, consultations, and building institutional systems. And among its most prominent services:

- Designing and implementing specialized training programs in management and information technology.
- Granting internationally recognized professional certificates, including:
- Professional Quality Manager (PQM).
- Certified Human Resources Manager (HRM).
- Training of Trainers (ToT).
- Project Management Professional (PMP).
- The global ISTO tests.
- Developing training content and implementing educational events (workshops, conferences, specialized seminars).

- Strengthening the skills of strategic thinking and digital transformation in the governmental and private institutions.
- Preparing the young administrative leaders, and linking them to the global practices through interactive methodologies and real-world projects.

Toward an Arab Management That Keeps Pace with the Post-Speed Age

AIMICT does not offer training content only, but builds a philosophy of management that rests on:

- Anticipating changes, not awaiting them.
- Analyzing data, not intuition only.
- Participatory leadership instead of bureaucracy.
- Innovation as a daily approach, not a seasonal occasion.

Through its programs, the society prepares a generation of managers capable of managing complexity, making the decision, and directing resources toward achieving the true impact.

An Arab Identity... and a Global Vision

In every program, and in every certificate, there is an Arab spirit that respects the heritage, but sets off with confidence toward the world.

For AIMICT is a living expression of the philosophy of Talal Abu-Ghazaleh: that the Arab be capable of competing, not through imitation, but through distinction and creativity.

TAGI-METRIC:

The Guardian of Integrity in the Age of Digital Examinations

In an environment in which the need increases for a precise and fair evaluation of skills, and in which institutions face growing security and technical challenges, the Talal Abu-Ghazaleh Center for Ensuring the Integrity of Examinations emerged as the intelligent oversight arm for controlling the quality of the test, and the safety of the examination environment.

Its mission is not confined to organizing examinations, but to ensuring that every test is a true measure of knowledge, free of manipulation, and reliable before the academic bodies and the global companies.

Examinations Without Gaps... and Trust Built on Technology

The center is considered an integrated examination environment, equipped with intelligent monitoring systems that work over the internet, and biometric authentication technology such as recognition of the live fingerprint, which allows conducting precise and secured examinations, whether in-person or remotely.

A specialized team of professionals supervises these operations, combining technological experience and evaluative knowledge, to offer an examination experience that keeps pace with the best international standards.

What Does the Center Offer?

- **Hosting and implementing international academic and professional examinations.**
- **Conducting employment tests, institutional evaluations, and university-admission and graduation tests.**
- **Services for evaluating technical and professional skills and competencies.**
- **Developing customized tests that meet the qualitative needs of institutions.**
- **Partnerships with global test providers, to offer accredited tests with the highest degrees of security.**

An Examination Environment Resting on Innovation and Neutrality

What distinguishes TAGI-METRIC is not the infrastructure only, but the transparency and the methodology by which every evaluation process is organized. For there is no place for flatteries, and no room for gaps, for every applicant is treated according to a tight protocol that ensures justice and credibility.

It is the place in which actual equality in evaluation is achieved, and professional justice in issuing the certificates, far from bias or external interventions.

The Partnership of Institutions with Trust

A wide spectrum of educational institutions, universities, companies, and professional bodies resorts to the center, searching for a reliable body that implements the examinations with the highest degrees of neutrality and precision, and offers detailed reports that support the academic or professional decision with confidence.

TAG-Design:

Design as the Language of Institutions... and the Mirror of the Vision

In a world ruled by the image and moved by trademarks, design is no longer merely an ornamentation or a promotional means, but an integrated language that expresses the identity of the institution, and grants it a visual voice that speaks with confidence and distinction.

From here TAG-Design arose, to be a home for methodical creativity, and a platform in which modern technology, design thinking, and international standards gather, to formulate visual solutions that keep pace with time and persuade the mind before the eye.

Art with a Commercial Vision... and a Quality Measured by Precision and Impact

TAG-Design has worked for more than 20 years on producing design works that transcend the limits of beauty to reach the effectiveness of the visual message.

And its philosophy rests on:

- **Understanding the essence of the client and his strategic goal.**
- **Translating the identity into a contemporary design language.**
- **Strict commitment to the highest standards of technical quality and output.**
- **Employing the latest tools and software, with an artistic touch that elevates the aesthetic and visual value.**

What Does TAG-Design Offer?

First: Designing the visual identity and trademarks:

- **Designing the logos and the visual personality of the institution.**
- **Preparing the guidance manuals for the identity (Brand Guidelines).**
- **Developing the official correspondence papers, business cards, and administrative publications.**
- **Internal and external advertising boards, in diverse sizes and contexts.**

Second: The tools of sales and presentation:

- **Designing the professional presentations (PowerPoint).**
- **Planning the presentation documents, the introductory files, and the company sales files (Company Profiles).**
- **Planning and designing the internal and external institutional documents.**

Third: The advertising and promotional campaigns:

- **Designing the advertising flyers, booklets, and introductory books.**
- **Preparing the printed and visual digital campaigns.**
- **Designing the exhibition platforms, the promotional gifts, and the clothing customized for the trademark.**

Fourth: Product packaging and package design:

- **Designing the covers of products of all their types.**
- **Developing the packages of compact discs, the educational materials, and the promotional media.**
- **Creating an integrated visual experience from the shelf to the hand of the client.**

Fifth: The specialized design consultations:

The team of TAG-Design possesses diverse expertise in analyzing the complex visual challenges, and offering creative strategic alternatives that help the client to choose the path most suitable for the identity of his institution, his campaign, or his product.

Every project is subjected to a detailed study that takes into consideration the targeted audience, the nature of the activity, the context of use, and its long-term impact.

The Design Team: Where Art Meets Craftsmanship

The team of TAG-Design is composed of an elite of designers of high experience and technical and artistic competence, who keep pace with the latest tools of the industry, and deal with every project as a new challenge that deserves thinking and innovation.

TAG-Translate:

When Translation Becomes a Bridge of Trust, Knowledge, and Crossing to the World

Translation is not merely the transfer of words from one language to another, but it is the art of rebuilding meaning, and narrating the idea in another language without it losing its spirit.

And since its founding in the year 1985, the Talal Abu-Ghazaleh company for Translation (TAG-Translate) was more than merely a linguistic office; it is a house specialized in professional multifaceted translation, serving individuals and institutions, governmental and private, across more than 100 offices around the world.

Quality Is Not Translated, but Mastered

TAG-Translate is subject to the direct supervision of Dr. Talal Abu-Ghazaleh himself, which grants it high reliability and a precision that does not compromise on the details.

Every text that is translated is subject to strict standards that include:

- **Linguistic precision.**
- **Cultural appropriateness.**
- **Full commitment to confidentiality.**
- **Delivery on the specified time.**
- **And the purely human style in translation, far from the sterile machine methods.**

Translators... Who Do Not Only Master Languages, but Understand the Context

The team of TAG-Translate includes an elite of accredited and sworn translators, the native speakers of their languages, working according to high professional ethics.

Every individual in the team does not only master the language, but understands the culture of the text, and reproduces it with aesthetics and professionalism, in a way that suits the targeted environment with precision and awareness.

The Services of TAG-Translate

Written translation:

- **Official documents and procedural manuals.**
- **Legal and commercial contracts.**
- **Financial and accounting reports.**
- **Educational curricula and scientific research.**
- **Technical texts in the fields of computer, communications, and software.**
- **Documents related to intellectual property.**
- **Creative and media content.**
- **Governmental documents, certificates, and websites.**

Simultaneous interpretation:

- **Simultaneous interpretation services for conferences and major events.**
- **Professional coverage for the events affiliated with the United Nations and the international organizations.**
- **Providing the specialized interpreters and the necessary technical equipment.**
- **Additional services:**
- **Linguistic proofreading and editing.**
- **Writing content in multiple languages.**

- **Certifying and authenticating the legal translations by sworn translators.**
- **Accredited translation for the files of immigration, education, and international arbitration.**

The Languages of the World... in Your Hands

The services of TAG-Translate are offered in multiple global languages, among them:

English, French, Russian, German, Italian, Spanish, Chinese, Japanese... and many others.

More than a translation... it is a service that respects the meaning, and masters expressing it.

TAG-Translate is not a linguistic mediator, but a strategic partner for everyone who seeks to address the world in a professional language that respects the thought, strengthens the credibility, and confers power upon the content.

TAGTech:

To Make Technology... Not to Consume It

In a world run by technology, and in which the power of nations is measured by what they produce of knowledge, Talal Abu-Ghazaleh refused that the Arab mind be merely a user in the margin of the digital revolution.

Thus TAGTech was born, not as merely a technology company, but as a bold declaration that the nation that aspires to pioneering must make its tools with its own hand, teach its children in its language, and address the world with its innovation.

An Arab Product... That Carries the Signature of Competence, Not Flattery

TAGTech is the company that transformed ambition into real devices held by the hands: computers, smart tablets, and phones, all of them born from a simple idea: that technology must not be a privilege for the elites, but a right for everyone, and especially for the students and the rising minds.

It is an Arab product with a global spirit, designed in Amman, Cairo, and Beirut, and embodied in the factories of East Asia, to return and be distributed to the schools, universities, institutions, and the youth... and to grant every user of it the keys of entry to the future.

Devices That Breathe Education

In the heart of every product of the products of TAGTech, a clear idea pulses: that education is the first and last goal.

And for this, the company was the first to develop smart devices customized for the Arab educational communities, the most prominent of them:

(TAG-Tab)

A smart tablet that places in the hands of the student:

- **Digital books, educational platforms, interactive exercises.**
- **An integrated environment that links the teacher to the learner.**
- **A light tool that carries an alternative to a heavy bag, and grants what is more precious than the book: the experience.**

We Do Not Imitate... We Innovate

TAGTech does not recycle existing products, but designs technological solutions from scratch, to serve the needs of the Arab world specifically:

In terms of the price, the language, the content, the culture, and the daily challenges.

And here lies its uniqueness: for it does not sell products only, but formulates a new relationship between the human being and technology, where the latter becomes a means for renaissance, not an end in itself.

When Industry Becomes a Cultural Work

TAGTech sells today in dozens of countries, and its products spread in educational institutions and research centers, but it does not measure its success by the number of units sold, but by the number of children for whom education has become within reach, and the number of youth for whom technology has become their language, not their riddle.

TAG-KF:

Where Knowledge Transforms into a Stance, and Dialogue into an Action

In a time in which transformation accelerates, and the need increases for safe spaces for responsible thought and constructive discussion, the Talal Abu-Ghazaleh Knowledge Forum (TAG-KF) was founded to be more than a platform; it is an intellectual pulse in which economy meets culture, pioneering meets the youth, and the dream meets implementation.

From its launch, the forum placed itself in the position of the vanguard as an engine for dialogue between the sectors, and a collective laboratory of ideas that researches into the future of the national economy, human development, and participatory knowledge.

A Platform for Business... and a Platform for Hope

The forum was built to serve the business community, for it provides a vital environment for research, analysis, and formulating the local, regional, and international economic solutions.

But it did not stop at the limits of the elite, but opened its doors also to the youth, to grant them the voice, the ability to influence, and the presence in making the societal and developmental decisions.

An Entrepreneurial Incubator and a Network of Empowerment

TAG-KF does not offer the platform only, but makes the opportunities. For it:

- **Provides the youth with an entrepreneurial networking environment that helps them to establish startup companies and societal projects.**
- **Organizes specialized educational and training sessions that prepare them for the job market and strengthen their leadership and participatory skills.**
- **Entrenches the culture of initiative and civic responsibility as a part of building the knowledge society.**

The Services of the Forum

Within its integrated system, the forum offers the services of organizing the major events, conferences, discussion circles, workshops, and focused thinking sessions, in cooperation with its official partners from various sectors, and within intellectual tracks that represent its pillar:

- **Societal awareness and education.**
- **Methodical cognitive education.**
- **The knowledge economy and sustainable development.**
- **Social justice based on knowledge.**

A Space for Shared Thinking... and a Platform for Positive Impact

TAG-KF does not promote ideas only, but embraces the initiatives, motivates the solutions, and believes that every individual is capable of contributing to formulating a better reality, if the right platform and the supportive environment are made available to him.

TAG-Publish:

The Ink That Preserves Thought... and the Voice That Carries the Message

In a world in which the voices surge and the information drowns, the printed word remains an address of trust, and the good book an unforgettable ambassador.

From here the Talal Abu-Ghazaleh company for Printing, Publishing, and International Distribution (TAG-Publish) was born, as one of the arms of the group that does not print the paper only, but brings out the meaning in the most beautiful form, and grants the idea its right to manifest.

It is not a traditional publishing house, but a multi-function printing institution, that combines artistic output, editorial experience, marketing sense, and international extension, to be the natural incubator for every publication issued by the Talal Abu-Ghazaleh group, or by its clients from various parts of the world.

A Printing Press That Thinks... and a Text Born with Efficiency

TAG-Publish supervises the management of the printing process from the alpha to the omega, beginning from the design concept, passing through the technical review, and ending with intelligent distribution locally and internationally, relying on:

- **The latest machines and techniques in printing and output.**
- **Contemporary designs that simulate the identity of the material and the style of the audience.**
- **Integrated marketing plans that take publishing from the paper to the market.**
- **Studied costs that ensure quality without exaggeration.**

The Services of TAG-Publish

- **Publishing, printing, and distributing all types of books, magazines, booklets, and periodicals.**
- **Advertising printing in all its forms: brochures, leaflets, posters, invitations, calendars, shields.**
- **Preparing and developing the marketing and promotional plans for the publications.**
- **Designing and providing the requirements of exhibitions and conferences from boards, promotional tools, and commemorative materials.**
- **Providing printing and advertising support for all the offices of the group and its projects.**

- Participating in the local and international book fairs for promotion and distribution.
- The printing advisory services for individuals and companies wishing to issue their paper products with exceptional quality.

Outputs That Speak with Quality... and Are Respected on the Shelf

Everything that this printing arm produces carries a hidden stamp:

“Printed to be read... not to be forgotten.”

For the design is not content with being beautiful, but must serve the meaning, suggest the value, and make of every page a journey in the mind of the author and the heart of the recipient.

TAG-Recruit:

Because Competencies Are Not Discovered by Coincidence... but Are Built and Guided Toward the Place They Deserve

In the knowledge economy, human resources remain the first and most influential engine in the success of institutions.

And from this deep awareness, Talal Abu-Ghazaleh for Professional Recruitment and Human Resources Development (TAG-Recruit) arose, to be a professional tool in directing talents, drawing precise career paths, and bringing institutions closer to the competencies that make the difference.

Thirty Years of Intelligent Linking Between the Human Being and the Opportunity

Since its founding, TAG-Recruit succeeded in building a dynamic, living archive that includes databases continuously updated of job seekers and institutions searching for employees, in various sectors and countries.

For it is not content with the role of the mediator, but performs the role of the professional expert who understands the needs of the market, foresees its trends, and provides the most suitable solution.

Because Good Recruitment Begins from a True Understanding of the Job and the Candidate

TAG-Recruit relies on a scientific methodology in managing recruitment, that begins with research and analysis and ends with the ideal matching between the specifications and the skills. And the process includes:

- Collecting precise information about the job and the field of work.
- Deep research in the sectors of the market to determine the competing institutions.
- Building comprehensive profiles of the best potential candidates.
- Preparing a studied shortlist of the most worthy candidates.

- Offering detailed recommendations for the recruitment interviews.
- Following up on the recruitment processes until the stage of preparing the contracts and the job descriptions.

Attracting the Elite... Not an Easy Task, but It Is Our Specialty

In a time in which the competition over the rare minds intensifies, TAG-Recruit offers the Executive Search service, specialized in attracting the executive managers and the possessors of rare skills, where it ensures:

- Reaching competencies that are difficult to reach by the traditional methods of recruitment.
- Offering professional diagnostic services to match the candidate culturally and strategically with the institution.
- Managing the processes of negotiation, evaluation, and integration within the work environment.

Not Only Recruitment... but Development and Capacity Building

Alongside the recruitment services, TAG-Recruit offers an integrated package of professional solutions that include:

- The institutional evaluation of employees.
- Conducting tests of technical and leadership skills.
- Training companies on the latest methodologies of recruitment and evaluation.

- Developing the job descriptions and the administrative structuring.
- Supporting the internal recruitment processes of the Talal Abu-Ghazaleh group, and the external bodies alike.

A Professional Environment with a Human Understanding

What distinguishes TAG-Recruit is not only its methodology, but its human vision:

For every candidate with it is a project of success, every company is a partner in empowerment, and every recruitment process is built on mutual respect between institutional ambition and individual aspiration.

TAG-DB:

When the Image and the Voice Become a Means for Building Awareness, Not Merely a Means of Broadcasting

In a world in which the heard word and the seen image have become among the most powerful tools of influence, Talal Abu-Ghazaleh for Digital Production and Broadcasting (TAG-DB) came to grant the meaning its form, the voice its message, and the image its significance, and to be a platform that combines media and identity, and technology and message.

TAG-DB is not merely a broadcasting unit, but a multimedia media engine, that conveys the thought of Talal Abu-Ghazaleh

and the vision of the global group to the airwaves, through visual and audio programs, marketing content, and cognitive videos, produced at the highest levels of professionalism and technical quality.

The Media That Does Not Keep Pace with Time... Dies in It

TAG-DB seeks distinction within a crowded media scene, through adopting the latest techniques of digital production and intelligent broadcasting, over the internet, mobile phones, and applications, which allows access to the content from any place and at any moment, benefiting from the technological revolution in the services of digital and interactive broadcasting.

The Services of TAG-DB: Professional in Every Shot and Every Tune

- Producing the visual and audio media content in its various forms.
- Professional editing of videos and audios in a way that serves the message and the audience.
- Live broadcasting of events and conferences locally and globally.
- Voice commentary and delivery in several languages and dialects.
- Producing marketing and advertising videos for institutions and programs.

- Studio services equipped for interviews and filmed episodes.
- Recording audiobooks and producing integrated audio versions.
- Writing and editing the media texts and the audiovisual reports.
- Providing a classical music library licensed for users.
- Archiving the biographies of the leading figures (such as Dr. Talal Abu-Ghazaleh) in an archived visual way.
- The media production services customized for marketing the projects and services of the group.

A Studio from the Future... That Speaks the Languages of the Audience

Through its digital broadcasting platforms, TAG-DB transforms into the voice of the institutions and the individuals who possess what they have to say and want it to be heard with a professional voice and an influential output. Whether the message is commercial, educational, cultural, or media... TAG-DB masters drawing it with voice and image, and presenting it to the audience of the world.

TAG-Media:

When the Media Transforms into a Civilizational Bridge... and a Window for Human Influence

In a time in which the image has come to complete the meaning, and the well-crafted word makes awareness, and the means of media establish for existence not for entertainment, Talal Abu-Ghazaleh for Media (TAG-Media) came as an integrated cognitive platform that employs modern media to serve the idea, and extends bridges of influence between institutions and their audience.

TAG-Media is not merely a media department affiliated with an institution, but a globally spread media system, multimedia, that works on transforming knowledge into a visual, audio, and read product, that reaches the audience intelligently, and serves developmental, economic, and cultural goals.

The Philosophy of Media in TAG-Media: Humanizing the Message and Building the Reputation

TAG-Media sets off from a firm belief that media is not a commodity, but a message.

And that every successful institution needs a voice that expresses it, an image that preserves its identity, and a content that reflects its essence, in a style that befits it and its targeted audience.

And for this, TAG-Media harnesses all its capabilities of:

- **Advanced digital techniques.**
- **Teams specialized in production, editing, and output.**
- **A network of media experts.**
- **And an advanced infrastructure that includes an integrated radio and platforms for visual and audio broadcasting.**

To be a strategic media partner for the local and international institutions, governmental and private.

The Services of TAG-Media

- **Designing and producing the media content for the activities, events, campaigns, and programs.**
- **Publishing the media materials across the various means and platforms.**
- **Filming, directing, and editing the visual materials, and transforming them into publishable media content.**
- **Designing the content of the paper and digital publications such as books, magazines, bulletins, reports, and studies.**
- **Editing and proofreading the news and media materials to ensure consistency and professionalism.**
- **Managing the media means technically, administratively, and financially to achieve their sustainability.**
- **Producing the radio and television programs of a cognitive and developmental character.**

- **Designing the advertising and propaganda materials for the commercial and service companies and institutions.**
- **Transforming the visual and audio dialogues into written texts that can be published or archived.**
- **Designing electronic archiving libraries for the media materials and documenting them digitally.**

What Distinguishes TAG-Media?

- **A media team of diverse experience and specializations.**
- **A radio equipped with the latest broadcasting techniques.**
- **Electronic platforms of high capacity and spread.**
- **A network of local and international media partnerships.**
- **More than 50 years of experience in institutional media.**
- **An international presence in more than 100 locations around the world.**
- **Integrated support from sister companies in the fields of programming, archiving, translation, training, and platform design.**

The Major Goals of TAG-Media

- **Offering advanced and comprehensive digital media solutions.**
- **Founding and managing media institutions with efficiency.**
- **Developing modern media policies and strategies.**

- **Building human capabilities in cognitive media.**
- **Expanding the network of influential media partnerships locally and internationally.**

The Competitive Advantages of the Global Institution

The Talal Abu-Ghazaleh Global Group is considered a unique model of the institutions that were able to combine innovation, quality, and global spread, which granted it a pioneering position in the various sectors in which it works. And these competitive advantages contributed to achieving sustainable growth and strengthening its ability to adapt to the technological and economic developments. And the following is an in-depth analysis of the most important factors that distinguish this institution:

1. Continuous Innovation as a Fundamental Engine for Growth

One of the main factors that grant the Talal Abu-Ghazaleh group a competitive superiority is its continuous ability to innovate in all the fields of its work. For through investment in research and development, the group puts forward advanced solutions in accounting, auditing, intellectual property, and consulting, in addition to launching projects in the field of artificial intelligence and digital technology. It also seeks to develop an internal work environment that relies on creativity and strategic thinking, which allows it the rapid response to the global changes and the developing needs of the market.

2. The Wide Geographic Spread and Strengthening the Global Presence

The group enjoys a wide network of offices distributed in more than 100 countries around the world, which grants it an immense competitive advantage in reaching the various markets. This global presence ensures its ability to deal with the various laws and regulatory regulations in the countries in which it works, which strengthens its reliability as a global institution. Moreover, the wide spread enables it to offer integrated services that meet the needs of the local and international clients with high efficiency.

3. Employing Technology and Digitization in the Operational Processes

In the age of the Fourth Industrial Revolution, the group adopted modern technology as a foundation for developing its services and strengthening its efficiency. This includes using the techniques of artificial intelligence, blockchain, and big-data analysis to improve the operations of auditing and accounting, in addition to developing electronic platforms specialized in education and professional consultations. This focus on technology places the group at the forefront of the companies that rely on digital transformation to achieve growth and sustainability.

4. Benefiting from Human Capital and Building Competencies

The group gives special attention to human capital, where it attracts the best competencies from various specializations, and provides advanced training programs to strengthen their skills. The policy of the group also relies on developing the leaders inside the institution and empowering them to assume leadership responsibilities that contribute to achieving the strategic goals. This investment in human resources strengthens the quality of the services that the group offers and contributes to maintaining its pioneering position.

5. Societal Responsibility and Sustainability as a Strategic Principle

Out of its belief in the importance of social responsibility, the group plays a pivotal role in supporting the societal and educational initiatives. For it invests in developing the programs that aim to improve the level of education and training in the Arab world, and supports the environmental and developmental projects. Moreover, the group seeks to achieve sustainability through reducing the consumption of natural resources and adopting environmentally friendly solutions.

6. Building Strategic Partnerships and Alliances to Strengthen Growth

The group enjoys strong strategic relationships with many international institutions, universities, and governmental organizations, which contributes to strengthening its global presence and increasing its ability to provide integrated services. It also adopts a policy of cooperation with the leading institutions in the technical fields, which allows it to benefit from the latest innovations and strengthen its competitive ability.

7. The Commitment to the Global Standards of Quality

The Talal Abu-Ghazaleh group is keen to apply the highest standards of quality in all its services, which enabled it to obtain many international certificates and accreditations. This commitment to quality contributes to strengthening its reputation as a reliable institution of global credibility, which increases the trust of the clients in it.

8. The Ability to Adapt to the Economic and Technological Changes

The group possesses a future vision that enables it to adapt to the various economic and technological challenges. For it relies on the deep analysis of the markets and making decisions built on data, which helps it to anticipate the changes and benefit from the new opportunities for growth.

9. Strengthening the Knowledge Economy and Supporting the Environment of Innovation

The group is considered among the leading institutions in supporting the knowledge economy through offering advanced educational programs, and launching initiatives that aim to improve the quality of education and scientific research. And its initiatives in the field of digital education are considered a model of its commitment to developing the sector of education in the Arab region.

10. The Influence in the Global Policies and the Participation in Decision-Making

In view of its strong relationships with the international organizations and the governmental bodies, the group plays an important role in developing the policies related to accounting, intellectual property, and education. Also, its participation in the global conferences and business forums strengthens its influence on the economic and developmental decision-making globally.

Conclusion

The Talal Abu-Ghazaleh Global Group was able to entrench its position as a leading institution thanks to its competitive strategies that focus on innovation, quality, technology, and expanding the scope of its operations globally. And thanks to its ability to adapt to the changes and benefit from the emerging opportunities, the group continues its course toward distinction and pioneering in the various sectors.

Chapter Six

Pioneering and Innovation

The Pioneering Projects He Led

Talal Abu-Ghazaleh is considered a prominent model of the entrepreneur who was able to transform pioneering ideas into global projects of wide impact. Thanks to his strategic vision, he was able to found and manage many projects and initiatives that covered the fields of accounting, technology, education, artificial intelligence, and intellectual property, which contributed to developing the business environment in the Arab world. The following is an extensive presentation of the most important pioneering projects he led:

1. The Talal Abu-Ghazaleh Global Group (TAG.Global)

The Talal Abu-Ghazaleh Global Group was founded in the year 1972 as the nucleus of a small accounting institution in Kuwait, but it soon grew to become one of the largest professional institutions in the world, offering its services in more than 100 offices distributed across different continents. The services of the group include accounting, auditing, financial consulting, information technology, intellectual property, education, and other specialized sectors that strengthen the economy based on knowledge.

2. Talal Abu-Ghazaleh for Intellectual Property, AGIP

Abu-Ghazaleh realized early on the importance of protecting intellectual property rights, so he founded “AGIP” as the first Arab company specialized in registering trademarks and patents and protecting copyright. The company became a global player in this field, where it offers its services in more than 50 countries, which contributed to strengthening the culture of protecting innovations in the Arab world.

3. Talal Abu-Ghazaleh for Technology (TAGTech)

With the goal of strengthening the technology industry in the Arab world, Abu-Ghazaleh launched the company “TAGTech” specialized in manufacturing electronic devices such as laptops and tablets. This company focuses on producing high-quality devices at competitive prices, which allows users in the Arab region to access advanced technology.

4. Talal Abu-Ghazaleh Academy (TAG-Academy)

Out of his belief in the importance of continuous training, Abu-Ghazaleh launched an academy that offers thousands of specialized training courses in multiple fields, such as accounting, information technology, management, and entrepreneurship. The academy allows professional training for individuals and companies, and helps in developing the skills that align with the needs of the modern job market.

5. Talal Abu-Ghazaleh University College for Innovation (TAGUCI)

Abu-Ghazaleh established a college specialized in teaching innovation and entrepreneurship, where it focuses on granting students the practical skills to establish their own projects. The college relies on advanced curricula that stimulate critical and creative thinking, which makes it one of the most prominent academic institutions that contribute to supporting the future entrepreneurs.

6. The TAGITOP Initiative

Abu-Ghazaleh launched this initiative to offer laptop computers at low prices to students and educational institutions, with the goal of facilitating access to the tools of digital education. These devices provide high performance with advanced features, which helps students to strengthen their skills in technology.

7. Launching the First International Arab Accounting Dictionary

Abu-Ghazaleh contributed to developing the first international Arab accounting dictionary, which aims to unify the financial and accounting terms among the Arab countries, which helps in achieving more harmony in understanding the international standards and strengthening cooperation among the accountants in the Arab world.

8. The “All of Us for Palestine” Foundation

This initiative works on highlighting the achievements of the Palestinians around the world, and providing an interactive platform that gathers the elite of the Palestinian minds in various fields. The foundation aims to highlight the pioneering role of the Palestinians in the fields of economy, education, and sciences.

9. Supporting Innovation in the Artificial Intelligence Sector

In realization of the importance of artificial intelligence in the future economy, Abu-Ghazaleh launched initiatives to support research and development in this field, and contributed to establishing specialized centers for artificial intelligence in the Arab universities, which contributes to graduating qualified cadres to keep pace with the developments of modern technology.

10. The Government Digital Transformation Initiative

The Talal Abu-Ghazaleh group offered consultations to the Arab governments about how to digitize their services, which helped many countries to develop electronic-government systems that provide more efficient and faster services to citizens.

11. Talal Abu-Ghazaleh Center for Artificial Intelligence Research (TAG-AI)

The center was founded to support research and development in artificial intelligence, where it works on analyzing data, developing machine-learning techniques, and automating operations, which strengthens the opportunities for innovation in the Arab world.

12. Talal Abu-Ghazaleh Global Digital University (TAGGDU)

A university based on electronic education, offering academic programs in cooperation with prestigious global universities. The university aims to provide flexible higher-education opportunities available to everyone, using the latest digital techniques in teaching.

13. The TAGpedia Platform

A cognitive encyclopedia in the Arabic language, working on offering reliable academic content in various fields, which helps in strengthening the Arabic digital content and spreading scientific and technical knowledge.

14. The Project of Manufacturing Computers and Smartphones

Within his pursuit of supporting technological self-sufficiency in the Arab world, Abu-Ghazaleh seeks to establish the first Arab factory for manufacturing computers and smartphones, which contributes to reducing the dependence on foreign imports.

15. The Project of Developing the Knowledge Economy in the Arab World

Abu-Ghazaleh launched initiatives to support innovation, scientific research, and information technology, with the goal of transforming the Arab economy into an economy based on knowledge, which is what strengthens the ability of the Arab countries to compete globally.

Conclusion

The pioneering of Talal Abu-Ghazaleh includes many sectors, beginning with accounting and intellectual property, all the way to technology and artificial intelligence. He succeeded in building an integrated system of innovation and entrepreneurship, which made him one of the pivotal figures in developing the Arab knowledge economy. His continuous creativity in various fields reflects his ambitious vision in leading change and innovation in the Arab world.

His Role in Promoting Innovation and Technology

Innovation and technology have always been the focus of the attention of Talal Abu-Ghazaleh, where he realized from an early time that the future would be based on the digital economy and knowledge. And through his institutions and initiatives, he contributed greatly to supporting digital transformation, strengthening innovation, and developing technology in various sectors. His role in promoting innovation and technology can be summarized through the following axes:

1. Establishing an Infrastructure for Innovation and Technology

Through the Talal Abu-Ghazaleh Global Group, he established many institutions that aim to spread technology and innovation in the Arab world, such as the Talal Abu-Ghazaleh University College for Innovation (TAGUCI), which focuses on graduating entrepreneurs capable of creating their own projects instead of searching for traditional jobs. He also founded specialized centers in scientific research and technological development to support innovation in various fields.

2. Digital Transformation and Supporting Governments and Institutions

Abu-Ghazaleh played a main role in helping the Arab governments to develop their digital systems, through offering consultations in the field of digital transformation. His efforts included supporting

the electronic-government initiatives, and strengthening the reliance on technology in offering governmental services, which led to improving efficiency and reducing bureaucracy.

3. Strengthening Technological Education and Digital Curricula

Abu-Ghazaleh sought to develop digital education through launching universities and training centers that rely on modern techniques. He also had a role in developing digital educational curricula taught in many academic institutions, with a focus on artificial intelligence, big data, and cybersecurity.

4. Establishing Research and Development Centers in Technology and Innovation

Abu-Ghazaleh launched many research and development centers that work on finding new technological solutions that serve the Arab society, such as the Talal Abu-Ghazaleh Center for Artificial Intelligence (TAG-AI), which focuses on the applications of artificial intelligence in education, health, and business.

5. Empowering Startups and Innovators

Abu-Ghazaleh offered great support to startups, where he provided them with resources, training, and consultations to help them in transforming their ideas into successful projects. He also contributed to establishing business incubators that provide a suitable environment for innovation and creativity.

6. Developing Artificial Intelligence Techniques

Through his investments in artificial intelligence, Abu-Ghazaleh supported the development of software and techniques based on artificial intelligence that contribute to improving commercial and educational operations, such as the intelligent systems for managing educational institutions, and the advanced analytics for big data.

7. Launching Digital Educational and Technological Platforms

Abu-Ghazaleh launched many digital platforms that offer electronic-education services, such as Talal Abu-Ghazaleh International University (TAGIUNI), which provides distance education, which allows the opportunity for students all over the world to access knowledge with high quality.

8. Stimulating Innovation in the Communications and Information Technology Sector

In cooperation with governmental and private bodies, Abu-Ghazaleh contributed to developing the digital infrastructure for communications and information technology in many Arab countries, which strengthened the opportunities for digital transformation and achieving the knowledge economy.

9. Supporting Scientific Research and Technological Innovation

Abu-Ghazaleh contributed to supporting scientific research through providing funding and partnerships with universities and research centers, which led to developing innovative research projects in fields such as cybersecurity, blockchain, and intelligent systems.

10. Launching Training Programs to Strengthen Digital Skills

Out of his belief that technology must be available to everyone, he launched training programs that focus on developing digital skills, such as data analysis, programming, and cybersecurity, which helped in qualifying the Arab youth to keep pace with the requirements of the modern job market.

Conclusion

Talal Abu-Ghazaleh is considered one of the pioneers in supporting innovation and technology in the Arab world, where his efforts contributed to bringing about a qualitative leap in the fields of digital transformation, entrepreneurship, and scientific research. Through his institutions and initiatives, he succeeded in empowering individuals and institutions to adopt technology, which strengthened the standing of the Arab world in the global digital economy.

Digital Transformation Initiatives: The Digital Future Through the Eyes of Abu-Ghazaleh

Digital transformation represents one of the most important axes that Talal Abu-Ghazaleh focused on in his projects and initiatives, where he was among the first Arab figures who realized the importance of digitization in improving the economy, developing education, and empowering societies to access new opportunities. Through a future vision that relies on technology as a main factor for development, he launched many initiatives that aim to accelerate digital transformation in the Arab world. The following are his most prominent initiatives:

1. Digitizing Education and Expanding the Scope of Electronic Learning

Abu-Ghazaleh was among the pioneers in adopting digital education, where he launched “Talal Abu-Ghazaleh International University (TAGIUNI),” which provides academic programs that rely on electronic learning, which allows students the opportunity to access high-quality education from any place in the world. He also contributed to developing the digital curricula and introduced the techniques of artificial intelligence into education to create an interactive educational environment. In addition to that, he launched digital training courses that aim to qualify the youth and employees to acquire the fundamental digital skills, which helps them in adapting to the requirements of the modern job market.

2. Digital Transformation in Governmental Services

Abu-Ghazaleh offered consultations to many Arab governments about how to implement the strategies of digital transformation, where he helped in developing the electronic-government systems that provide facilitated digital services to citizens, such as electronic permits, electronic payment, and managing governmental data in intelligent ways. He also called for using blockchain technology in registering governmental transactions to ensure transparency and strengthen digital security.

3. Launching the Talal Abu-Ghazaleh Centers for Digital Transformation

Abu-Ghazaleh established specialized centers to support companies and institutions in adopting digital solutions, where these centers provide technical consultations, digital analysis solutions, and artificial-intelligence tools to help institutions improve their efficiency and achieve sustainable growth. These centers also offer training programs to help institutions adopt the latest technological tools such as the Internet of Things (IoT), cloud computing, and big-data analysis.

4. Strengthening Artificial Intelligence in Digital Transformation

He launched the Talal Abu-Ghazaleh Center for Artificial Intelligence (TAG-AI), which focuses on developing solutions that rely on artificial intelligence to accelerate the operations

of digitization in the various sectors such as health, business, and education, which strengthens the ability of institutions to make decisions based on data. He also supported developing the machine-learning systems that are used in improving institutional operations and increasing productivity.

5. Digitizing the Accounting and Finance Sector

Abu-Ghazaleh played an important role in modernizing the accounting sector through developing digital systems to facilitate the operations of auditing and accounting, where he launched accounting platforms that rely on the intelligent analysis of data, which helped companies to improve the efficiency of their financial operations. He also called for using digital currencies in financial transactions, indicating their role in accelerating banking operations and providing more secure financial solutions.

6. Establishing a Digital Infrastructure for the Private Sector

Abu-Ghazaleh worked on offering integrated digital solutions to support small and medium institutions in adopting digital transformation, where he launched initiatives that help these companies to use cloud-computing systems, artificial intelligence, and the Internet of Things to raise the level of productivity. He also developed e-commerce platforms to help companies to access the global markets with ease.

7. Developing the Digital Economy in the Arab World

Abu-Ghazaleh sought to strengthen the digital economy through supporting the policies of digital transformation in the Arab countries, where he worked on creating strategic studies and reports that help governments and companies to understand the technological changes and benefit from them effectively. He also launched projects to encourage investment in financial technology (Fintech) and the economy based on data.

8. Launching Digital Platforms to Support Scientific Research

Abu-Ghazaleh launched digital cognitive platforms such as “TAGpedia,” which is an electronic encyclopedia that aims to provide reliable Arabic content in various scientific and economic fields, which helps researchers and academics to access advanced cognitive sources. He also launched research platforms that rely on artificial intelligence to support researchers in analyzing big data.

9. Supporting Cybersecurity and Digital Protection Techniques

Abu-Ghazaleh realized the importance of cybersecurity in the digital age, where he launched training programs and awareness initiatives to help companies and governments in improving the security of their digital data, and developing strategies to protect the information infrastructure from electronic threats. He also established the Talal Abu-Ghazaleh Center for Cybersecurity, which offers advanced solutions to protect digital information.

10. Encouraging the Use of Digital Currencies and Blockchain

Abu-Ghazaleh supported the adoption of blockchain techniques and digital currencies as a part of digital transformation, where he called upon the Arab governments to adopt the official digital currencies, and offered consultations about how to organize this sector in a way that ensures achieving the balance between technological development and financial security. He also launched initiatives to study the possibility of using cryptocurrencies as an official means of payment.

Conclusion

Digital transformation forms a fundamental axis in the vision of Talal Abu-Ghazaleh for the future of the Arab world, where he sees that adopting digitization more broadly can contribute to improving the quality of life, strengthening productivity, and creating new economic opportunities. Through his multiple initiatives, he was able to offer a successful model of how to use technology to push the wheel of development, which is what makes him one of the most prominent influential leaders in the field of digital transformation at the level of the region.

Artificial Intelligence: How Does He See the Future?

Talal Abu-Ghazaleh believes that artificial intelligence (AI) is the fundamental key to the future of humanity, and that it will reshape the economy, education, and healthcare, and will also

influence greatly the way governments and companies interact with individuals. Setting off from this vision, Abu-Ghazaleh set strategies and initiatives that aim to strengthen the adoption of artificial intelligence in the various sectors. And the following is his outlook toward the future of artificial intelligence and its role in formulating the features of tomorrow:

1. Artificial Intelligence as a Tool for Transforming the Global Economy

Abu-Ghazaleh sees that artificial intelligence is not merely a future technology, but it is the fundamental engine of the Fourth Industrial Revolution. And he expects that the world will witness great changes in the job market because of automation and intelligent robots, where these developments will lead to changing the nature of jobs and the emergence of new fields that require advanced digital skills.

2. Adopting Artificial Intelligence in Education

Abu-Ghazaleh launched several initiatives to support education using artificial intelligence, where he believes that the techniques of Deep Learning and Machine Learning can bring about a revolution in the way of teaching. And through Talal Abu-Ghazaleh International University (TAGIUNI), he works on integrating artificial intelligence into the study curricula, which makes it easy for students to obtain a customized educational experience that relies on analyzing their performance and offering intelligent educational recommendations.

3. Artificial Intelligence and Its Role in Developing Healthcare

Abu-Ghazaleh emphasizes that artificial intelligence will have a great impact in the health sector, where the intelligent algorithms will help in diagnosing diseases quickly and precisely, which reduces medical errors and improves the quality of healthcare. He also supports developing artificial-intelligence systems capable of analyzing medical data and predicting diseases before they occur, which contributes to prevention and early treatment.

4. The Role of Artificial Intelligence in Improving Business and Productivity

Abu-Ghazaleh affirms that the companies that do not adopt artificial intelligence in their operations will fall behind in the competition. Therefore, he launched the Talal Abu-Ghazaleh Center for Artificial Intelligence (TAG-AI) to help companies develop solutions that rely on artificial intelligence to analyze data, automate operations, and improve productivity. He also calls for using Big Data Analytics in making strategic decisions.

5. The Future of Jobs in Light of Artificial Intelligence

Abu-Ghazaleh expects that many traditional jobs will disappear because of automation, but in return new jobs will emerge that rely on the skills of data analysis, programming, and information security. Therefore, he sees that governments and educational institutions must prepare for these transformations through offering training programs that strengthen the digital skills among the workforce.

6. Artificial Intelligence in Cybersecurity

With the increase of electronic attacks, Abu-Ghazaleh emphasizes the importance of artificial intelligence in developing cybersecurity systems that can detect the electronic threats and respond to them in real time. And he founded the Talal Abu-Ghazaleh Center for Cybersecurity, which works on developing artificial-intelligence tools to strengthen digital safety and protect sensitive data.

7. His Role in Building Smart Cities Based on Artificial Intelligence

Abu-Ghazaleh sees that smart cities will be the future of urban life, where these cities will rely on the techniques of artificial intelligence to create infrastructure connected to the internet, such as intelligent traffic management, energy-saving systems, and the automation of public services. And he offered recommendations to governments about how to use artificial intelligence to create sustainable and advanced urban environments.

8. Supporting Scientific Research in Artificial Intelligence

Abu-Ghazaleh has always been a supporter of scientific research in the field of artificial intelligence, where he offered grants and partnerships with universities and research centers to develop artificial-intelligence techniques that serve the various sectors, such as industry, education, and healthcare.

9. Using Artificial Intelligence in Analyzing the Economic Markets

Abu-Ghazaleh indicated that artificial intelligence can be a powerful tool in analyzing the financial markets and predicting the economic trends, where the major companies currently rely on the intelligent algorithms to make more precise investment decisions.

10. Encouraging the Arab Governments to Adopt Artificial Intelligence

Abu-Ghazaleh emphasizes the necessity that the Arab governments invest in artificial intelligence to modernize the governmental services, strengthen the efficiency of the administrative operations, and improve the quality of the services offered to citizens. He also called for establishing national centers for artificial intelligence that work on developing advanced solutions that meet the needs of the region.

Conclusion

Talal Abu-Ghazaleh sees that artificial intelligence is not merely a passing technology, but it is the driving force behind the future of humanity. And through his investments in education, scientific research, and cybersecurity, he seeks to empower the Arab world to catch up with the caravan of the digital revolution. He also affirms that adopting artificial intelligence must be a part of a national strategy for every country, so that the Arab region does not remain behind the caravan of global developments.

Part Three

Global Roles and Initiatives

Chapter Seven

Global Initiatives and Social Responsibility

His Role in the United Nations and International Organizations

Talal Abu-Ghazaleh is considered among the prominent Arab figures who left a clear imprint in the international organizations, especially the United Nations, where he had a pioneering role in shaping the economic, educational, and technological policies at the global level. Thanks to his deep experience and his strategic vision, he contributed to formulating initiatives that strengthen sustainable development, the digital economy, and technological transformation. And he held many leadership and advisory positions that enabled him to influence directly the international decisions.

1. His Contributions to the Bodies of the United Nations

Abu-Ghazaleh has always been an active part in the specialized committees of the United Nations, where he played an essential role in developing the strategies of digital transformation and sustainable development. And among his most prominent positions:

- **President of the Global Alliance for Information and Communication Technologies and Development (GAID):** He led the efforts aimed at harnessing technology to narrow the digital divide and stimulate economic development globally.
- **Special Advisor to the Secretary-General of the United Nations:** He offered consultations on the issues of the digital economy, innovation, and enabling the developing countries to benefit from modern technology.
- **Member of the Advisory Committee for Internet Governance:** He contributed to setting policies that govern the use of the internet in a way that balances between the freedom of information and digital security.
- **Member of the United Nations team for information technology and sustainable development:** He played a main role in developing technological strategies to support the developing countries.

2. His Role in the World Trade Organization (WTO)

Abu-Ghazaleh contributed to setting policies that support electronic commerce at the international level, and he had a role in:

- **Developing plans to enable small and medium companies to integrate into electronic commerce and benefit from the global markets.**

- **Offering consultations related to the protection of intellectual property and its role in strengthening fair trade.**
- **Working on regulatory policies that strengthen transparency in digital commerce and the protection of data.**

3. His Partnership with the World Bank and the Economic Development Institutions

- **He offered consultations for the projects of the World Bank that aim to strengthen the use of technology in improving the performance of financial and governmental institutions.**
- **He participated in developing programs of funding and support for entrepreneurship in the developing countries, and especially in the technology sector.**
- **He worked on formulating plans to implement digital-transformation projects in governments and companies.**

4. His Role in the World Intellectual Property Organization (WIPO)

Abu-Ghazaleh realized that protecting innovation forms a fundamental pillar of the digital economy, therefore:

- **He contributed to developing policies for protecting intellectual property rights, especially in the Arab countries.**
- **He supported establishing national offices to protect the rights of innovators in the developing countries.**

- He launched awareness campaigns for startups to acquaint them with the importance of registering patents and trademarks.

5. His Partnership with the International Telecommunication Union (ITU)

In his capacity as a main supporter of digital transformation, he had influential contributions in:

- Developing global standards for communications, especially those related to artificial intelligence and the Internet of Things.
- Supporting projects that aim to provide the internet to remote communities and achieve digital inclusion.
- Offering consultations about how to build a digital infrastructure that supports the transition to smart cities.

6. His Role in Achieving the Sustainable Development Goals of the United Nations

- He offered initiatives to employ technology in improving the quality of education, health, and economic development.
- He supported projects that aim to strengthen digital entrepreneurship in the developing communities.

- He worked on developing digital sustainability plans that reduce the carbon footprint through the techniques of artificial intelligence and cloud computing.

7. Building Bridges Between Governments and the Private Sector

- He had a role in strengthening the partnership between governments and major companies in the fields of digital transformation, artificial intelligence, and data protection.
- He offered consultations about how to utilize technology to increase economic productivity in the emerging markets.
- He participated in discussions about cybersecurity and the challenges resulting from the rapid technological developments.

8. His Role in Developing Digital Education in Cooperation with UNESCO

- He supported developing educational curricula based on technology to strengthen the digital competencies among students in the Arab world.
- He offered recommendations to UNESCO about the importance of digital transformation in the educational institutions and introducing artificial-intelligence programs into teaching.
- He launched initiatives that focus on providing digital educational platforms that contribute to supporting electronic education.

9. Strengthening the Digital Economy Globally

- **He was among the most prominent advocates of the necessity of integrating modern technology into the global economic policies.**
- **He offered strategic reports about how to achieve digital transformation in a sustainable way in the developing countries.**
- **He supported initiatives that aim to strengthen investment in artificial intelligence and innovative financial technologies (Fintech).**

10. His Role in Shaping Technology Policies at the International Level

- **He participated in formulating the laws regulating financial technology and artificial intelligence in the international organizations.**
- **He offered proposals about how to achieve the balance between innovation and protecting the rights of individuals in light of the accelerating digital developments.**
- **He contributed to developing the strategies of cybersecurity to protect the digital infrastructure of countries.**

Conclusion

Talal Abu-Ghazaleh succeeded in leaving a strong global imprint through his leadership roles in the United Nations and the international organizations, where he contributed to developing

digital economic policies, strengthening technological innovation, and supporting sustainable education. He had a great impact in reshaping the future of the digital economy, and strengthening international cooperation for the sake of building a world based on knowledge and innovation. His contributions in these bodies made him one of the most influential figures in drawing the features of digital transformation and economic development at the level of the world.

Partnerships with Global Organizations

Talal Abu-Ghazaleh realized from an early time that achieving sustainable development and the knowledge economy cannot be done except through international cooperation and global partnerships. And from this standpoint, he worked on building strong relationships with the major global organizations, which enabled him to play a pivotal role in formulating the economic and technological policies, and offering sustainable solutions to the global challenges. The following are the most important partnerships he founded:

1. The Partnership with the United Nations and Its Specialized Bodies

Abu-Ghazaleh contributed to many initiatives launched by the United Nations through partnership with its various agencies, such as:

- **The United Nations Development Programme (UNDP):** He cooperated in implementing projects that target supporting innovation and entrepreneurship in the developing countries.
- **The United Nations Educational, Scientific and Cultural Organization (UNESCO):** He supported programs of digital education and modern technological curricula in the Arab countries.
- **The Internet Governance Forum of the United Nations:** He participated in setting strategies for internet governance and strengthening cybersecurity globally.

2. Cooperation with the World Bank and the International Monetary Fund

Abu-Ghazaleh played a prominent role in supporting the projects of the World Bank aimed at strengthening digital transformation in the developing countries, where he:

- **Offered consultations about the digital economy and its impact on economic growth.**
- **Supported initiatives that aim to enable small and medium companies to enter the global digital markets.**
- **Worked on providing innovative financial solutions that strengthen the capabilities of the poor countries in achieving sustainable economic development.**

3. The Partnership with the World Trade Organization (WTO)

As a part of his commitment to supporting global trade, Abu-Ghazaleh contributed to:

- **Setting policies that support electronic commerce and reduce the barriers before entrepreneurs in the Arab world.**
- **Strengthening intellectual property rights through protecting patents and trademarks in the environment of digital commerce.**
- **Offering solutions to facilitate the operations of digital transformation in international trade, which helped startups in accessing the global markets.**

4. Cooperation with the World Intellectual Property Organization (WIPO)

In view of his being one of the most prominent pioneers of protecting intellectual property in the Arab world, Abu-Ghazaleh founded strong partnerships with the World Intellectual Property Organization (WIPO), where he:

- **Supported specialized training programs in the field of protecting innovation and entrepreneurship.**
- **Contributed to developing policies that protect the rights of the Arab innovators and help them in benefiting from the knowledge economy.**

- Founded partnerships with intellectual-property offices in many countries to encourage the registration of patents and the protection of innovations.

5. Cooperation with the International Telecommunication Union (ITU)

In his capacity as a supporter of digital transformation, Abu-Ghazaleh founded a partnership with the International Telecommunication Union to work on:

- Developing digital policies that aim to improve the infrastructure of communications in the developing countries.
- Supporting initiatives that aim to spread the internet in remote areas and achieve digital inclusion.
- Strengthening the strategies of cybersecurity and artificial intelligence to improve the sustainability of the digital economy.

6. The Partnership with the Regional and Arab Organizations

Beside the cooperation with the international organizations, Abu-Ghazaleh worked on building partnerships within the Arab world to strengthen innovation and development, among them:

- The League of Arab States: He offered initiatives to support entrepreneurship and digital transformation in the Arab countries.

- **The Arab Organization for Administrative Development:** He cooperated with it in developing training programs about digital management and intelligent governance.
- **The Union of Arab Chambers:** He launched projects that target supporting startups and strengthening electronic commerce in the region.

7. The Partnership with the Global Companies in the Field of Technology

Thanks to his strategic vision, Abu-Ghazaleh succeeded in concluding partnerships with the major technology companies, such as:

- **Microsoft:** For cooperation in developing training programs that strengthen the skills of artificial intelligence and digital technologies.
- **Google:** To support the use of artificial intelligence in education and scientific research.
- **IBM:** To provide solutions in big-data analysis and strengthening the digital infrastructure in the Arab institutions.

8. Cooperation with the Global Artificial Intelligence Initiatives

Out of his belief in the importance of artificial intelligence in the future, Abu-Ghazaleh founded partnerships with:

- **The World Economic Forum (WEF):** To contribute to setting strategies about the impact of artificial intelligence on the economy and the job market.
- **The European and Asian artificial-intelligence initiatives:** To support the exchange of knowledge between researchers and startups in the Arab world and Europe.
- **The artificial-intelligence research centers:** To support innovating artificial-intelligence solutions in the fields of health, education, and cybersecurity.

9. Cooperation with the Sustainable Development Initiatives

Abu-Ghazaleh was among the fundamental supporters of the sustainable development initiatives, where he cooperated with:

- **The United Nations Environment Programme (UNEP):** To support the projects of environmental sustainability and green technology.
- **The global civil-society organizations:** To provide technical solutions that contribute to achieving the Sustainable Development Goals (SDGs).
- **The international renewable-energy initiatives:** To support the projects that use technology to strengthen energy efficiency.

10.Supporting Partnerships in Developing Digital Education

In cooperation with many institutions, Abu-Ghazaleh contributed to:

- **Launching projects for developing digital content in the Arabic language in partnership with major educational institutions.**
- **Supporting the Arab universities in adopting the techniques of artificial intelligence in teaching.**
- **Establishing educational platforms in cooperation with the European and American universities to offer specialized training programs in digital transformation.**

Conclusion

The partnerships that Talal Abu-Ghazaleh founded with the international and regional organizations represent a successful model of cooperation in achieving sustainable development and digital innovation. And through his strategic alliances, he contributed to strengthening digital commerce, intellectual property, technological transformation, and digital education. Thanks to his efforts, he came to have a pivotal role in building the bridges of cooperation between the Arab world and the international community, which strengthened the standing of the digital and knowledge economy at a global level.

His Social, Educational and Developmental Initiatives

Talal Abu-Ghazaleh has always believed that sustainable development is not achieved except through empowering individuals with knowledge, and supporting communities with programs and projects that aim to improve the quality of life, and provide equal opportunities for everyone. And based on that, he launched many initiatives that serve education, community development, and supporting the youth and entrepreneurship. The following are the most prominent of these initiatives:

First: The Educational Initiatives

1. Founding the Talal Abu-Ghazaleh Global Digital University (TAGGDU)

- Abu-Ghazaleh established a digital university that provides higher education through the internet, which facilitates the access of students to internationally accredited academic programs.**
- The university offers study programs specialized in the digital economy, artificial intelligence, and business administration.**
- It provides partnerships with the finest global universities, which allows the Arab students the opportunity to obtain a world-class education without the need to travel.**

2. Launching the Talal Abu-Ghazaleh University College for Innovation (TAGUCI)

- **The college relies on the approach of learning by doing, where students are asked to develop their own projects instead of focusing only on theoretical study.**
- **The college supports entrepreneurial ideas and provides business incubators to enable students to transform their ideas into real projects.**

3. Talal Abu-Ghazaleh Academy (TAG-Academy)

- **It offers thousands of training courses in accounting, management, programming, leadership, artificial intelligence, and entrepreneurship.**
- **It allows distance learning, which helps students and professionals in developing their skills regardless of their geographic locations.**

4. The Initiative of Supporting Education in the Poor Areas

- **He founded projects to provide laptop computers for students in remote areas, to ensure their benefit from digital learning.**
- **He supported establishing electronic-education centers in the villages and the countryside, to provide equal educational opportunities for everyone.**

5. Developing Digital Content in the Arabic Language

- He launched the TAGpedia project, which is the largest cognitive reference in the Arabic language, aiming to strengthen the Arabic digital content.
- He supported initiatives to Arabize the electronic curricula, which allows the Arab students to access educational sources in their mother tongue.

The Million Refugee Scholarship: A Strategic Initiative to Empower Refugees Through Digital Education

In a scene in which human suffering overlaps with the complexities of refuge, the choice of Talal Abu-Ghazaleh was not to stand on the margin or be content with condemning reality, but his choice was to respond to the tragedy with action. For the refugee, in his view, is not a passing human case, but a human being whose role is postponed, whose dream is suspended, waiting for the one who grants him an opportunity to become what he is able to be.

From this deep awareness, the idea of the “Million Refugee Scholarship” was born, as an educational initiative that aims to empower those whom refuge deprived of the simplest of their rights: the right to learn. The initiative was not an emotional announcement or merely a temporary reaction, but it was a reflection of a personal experience that Abu-Ghazaleh himself lived, when he was a refugee at the beginning of the road, and made of education his only shield in the face of the Nakba and the diaspora.

The scholarship came within the framework of an integrated project led by the Talal Abu-Ghazaleh Digital University, to provide high-quality, accredited education, available remotely, to a wide category of Palestinian, Syrian, and other refugees, without any financial cost. The goal was not to offer a certificate only, but to provide a future, plant confidence, and redefine the meaning of belonging and dignity, setting off from the belief that knowledge alone is capable of recovering the human being from the margin of life.

This initiative rested on a firm conviction with Abu-Ghazaleh that awaiting the international solutions will not be sufficient, and that empowering refugees is not by feeding them only, but by arming them with knowledge and skill. For the aid ends, while knowledge remains and bears fruit. From here, he was keen that the educational programs offered through the scholarship be directly related to the job market, in a language the student understands, and in specializations that open before him new horizons.

The “Million Refugee Scholarship” is not measured by the number of those enrolled in it, but by the measure of the dignity restored, and the confidence that is built in every student who obtains his opportunity to learn, discover his ability, and participate in making his future.

The initiative transformed into a message, the message into a cause, and the cause into a developmental cognitive project, that

transcends the concept of emergency aid toward building the human being. And perhaps in that there is an extension of the thought of Talal Abu-Ghazaleh, who has always believed that every refugee is a postponed renaissance project, waiting for the one who removes from him the dust of displacement, not with promises, but with opportunities.

The Talal Abu-Ghazaleh Scholarship for Reconstruction: Building Capabilities for a Sustainable Future

In light of the challenges that the communities affected by conflicts face, the Talal Abu-Ghazaleh Group launched an educational initiative that aims to empower the local cadres through offering scholarships specialized in the fields of reconstruction.

The Goals of the Initiative

Qualifying the local competencies: Providing individuals with the skills and knowledge necessary to participate effectively in the efforts of reconstruction.

Strengthening sustainable development: Supporting communities in building a more stable future through investment in education and training.

The Details of the Scholarship

The programs offered: The scholarship includes five specialized diplomas that were designed to meet the needs of reconstruction,

such as project management, civil engineering, urban planning, and others.

The targeted categories: The scholarship targets individuals in the areas affected by conflicts, including Syria, Lebanon, and Gaza, and the displaced from them, with a focus on those who seek to contribute to the efforts of rebuilding.

The system of education: The programs are offered through the digital-education platforms, which allows applicants to study remotely and with a flexibility that suits their circumstances.

Partnerships and Cooperation

This initiative was implemented in cooperation with educational institutions and international organizations, with the goal of ensuring the quality of the programs and providing the necessary support for the students.

The Expected Impact

Through this scholarship, the Talal Abu-Ghazaleh Group seeks to empower individuals to play a pivotal role in rebuilding their communities, which contributes to achieving stability and sustainable development in the long term.

For more information and to apply, one can visit the official website of the Talal Abu-Ghazaleh Group or communicate through the channels designated for that.

Second: The Community Initiatives

6. The “All of Us for Palestine” Foundation

- He established an electronic platform to highlight the achievements of the Palestinians in all parts of the world.
- The foundation aims to build a network of Palestinian competencies, and offer support to them in the fields of entrepreneurship and education.

7. The Digital Literacy Initiative

- He launched training programs that target the elderly and the people not familiar with technology, to help them in dealing with the fundamental digital tools.
- He helped thousands of people to learn the basic computer skills, which opened for them new opportunities in the job market.

8. Supporting Entrepreneurship and Small Projects

- He offered programs of funding and support for startups, including free consultations in management and technology.
- He established business incubators to provide a supportive environment for young entrepreneurs.

9. Strengthening Volunteer Work and Social Responsibility

- He encouraged the employees in his group to participate in volunteer work, such as offering free courses for the poor communities.
- He supported the civil-society institutions that work on improving education and health.

10. Providing Free Training Opportunities for Students and New Graduates

- He launched internal training programs in the Talal Abu-Ghazaleh Group, which grant the youth the opportunity to acquire practical experience.
- He provided new graduates with the opportunity to work in the various branches of the group globally.

Third: The Developmental Initiatives

11. The Digital Transformation Initiative in the Arab World

- He offered free consultations to Arab governments about how to digitize the governmental services to facilitate the lives of citizens.
- He supported projects to establish digital infrastructure that helps in strengthening digital transformation in the developing countries.

12. Developing the Intellectual Property Sector

- He founded initiatives to protect the rights of the Arab innovators, and helped them in registering patents.
- He supported startups in the fields of technology through offering free legal consultations.

13. The Environmental Sustainability Initiatives

- He launched projects to support green technology and renewable energy.
- He offered consultations to governments about how to reduce carbon emissions through intelligent digital solutions.

14. The Initiative of Strengthening Artificial Intelligence in the Arab World

- He established artificial-intelligence research centers to support developing the applications of artificial intelligence in the economic and industrial fields.
- He launched training programs in artificial intelligence to qualify the Arab youth to deal with modern technology.

15.Supporting the Empowerment of Women in Technology and Entrepreneurship

- **He launched training programs that aim to increase the participation of women in the sectors of technology and business administration.**
- **He founded initiatives to support women entrepreneurs, through offering the consultations and the funding necessary to start their projects.**

Conclusion

Talal Abu-Ghazaleh is considered a pioneering model in social responsibility, where he offered comprehensive initiatives that target education, economic development, and digital transformation. Thanks to his efforts, he was able to empower individuals and communities to access advanced educational and professional opportunities, strengthen entrepreneurship, and support environmental sustainability. His initiatives do not only reflect his vision for the cognitive world, but form a permanent legacy that contributes to building a more developed and just future for all categories.

Supporting Entrepreneurship and Technology in the Arab World

Talal Abu-Ghazaleh realizes that entrepreneurship and technology form the backbone of the modern economy, where he believes that innovation and digital development are the key to sustainable growth and global competitiveness. And from this standpoint, he launched many initiatives and projects that aim to empower entrepreneurs, support startups, and strengthen the technological infrastructure in the Arab world, which contributed to building an integrated system that supports innovation and opens horizons before the Arab youth for pioneering and success in the world of business.

First: Empowering Entrepreneurs and Startups

1. Founding Business Incubators and Accelerators

- Abu-Ghazaleh launched specialized business incubators to support startups in the fields of technology, artificial intelligence, and electronic commerce.**
- These incubators offer training, consultations, logistical support, and initial funding for entrepreneurs, which helps them in transforming their ideas into successful projects.**
- He established business accelerators that focus on linking the startups to investors and mentors, which contributes to accelerating the pace of their growth and their expansion globally.**

2. Programs of Funding and Support for Entrepreneurs

- **He founded investment funds designated to support startups in the technology sector, which allows them to obtain the funding necessary for growth and expansion.**
- **He provided facilitated loans and support packages designated for innovative entrepreneurial projects, especially those that focus on digital solutions.**
- **He launched initiatives to offer free consultations in strategic planning, management, and digital marketing to help startups to succeed.**

3. Developing Educational Curricula for Entrepreneurship

- **He established academic programs specialized in digital entrepreneurship, artificial intelligence, and data analysis, in cooperation with globally prestigious universities.**
- **He included educational curricula in the Arab universities that aim to strengthen the culture of innovation, creative thinking, and managing startups.**
- **He launched free electronic courses in the field of entrepreneurship, which provided the Arab youth the opportunity to develop their entrepreneurial skills with ease.**

Second: Strengthening Technology and Digital Transformation

4. Establishing an Infrastructure to Support Digital Transformation

- He offered consultations to the Arab governments about how to implement the strategies of digital transformation in the governmental and private sectors.
- He supported the projects of digital infrastructure, such as developing smart cities, improving the internet networks, and strengthening the use of artificial intelligence in public services.
- He launched electronic platforms to support digital transformation in the business sector, which helps companies in automating their operations and improving operational efficiency.

5. Investment in Technological Innovation

- He founded research centers specialized in developing artificial intelligence, big-data analysis, and cybersecurity.
- He supported technological innovations through providing research grants and training programs in the emerging technologies.
- He launched initiatives to support financial technology (Fintech), which contributed to accelerating the spread of electronic-payment solutions in the Arab region.

Third: Building Strategic Partnerships to Support Entrepreneurship

6. Cooperation with the Arab Governments

- He offered proposals to the governments about how to improve the environment of entrepreneurship through modifying the legislation and reducing the bureaucratic obstacles.
- He contributed to setting policies that support startups, innovation, and investment in modern technology.
- He supported initiatives to facilitate the registration of startups and stimulate investments in the digital economy.

7. The Partnership with Universities and Educational Institutions

- He launched initiatives in partnership with universities to establish innovation centers inside the universities, providing students an ideal environment to develop their ideas and transform them into executable projects.
- He supported establishing university business incubators that help students in founding their own companies during their study.
- He offered training programs in managing startups, programming, and digital marketing for students and graduates.

8. Cooperation with the Major Technology Companies

- He concluded partnerships with global companies such as Microsoft, Google, and IBM to provide training programs in the techniques of cloud computing, artificial intelligence, and data analysis.
- He supported the Arab startups in obtaining opportunities of partnership and funding with global investors.
- He provided opportunities for the Arab entrepreneurs to communicate with global experts and benefit from the successful experiences in Silicon Valley.

Fourth: Initiatives to Support Innovation and Digital Entrepreneurship

9. Supporting the Development of Artificial Intelligence in Entrepreneurship

- He established research centers to develop the applications of artificial intelligence in business, which helps startups in adopting the latest techniques.
- He launched entrepreneurship competitions that focus on artificial intelligence, predictive analysis, and digital commerce.
- He provided funding programs designated for startups that rely on artificial intelligence and blockchain.

10. Empowering Women in Entrepreneurship and Technology

- He launched initiatives to support the participation of women in the technological sector and digital entrepreneurship.
- He provided training scholarships to help women develop their skills in programming and managing startups.
- He established support platforms that aim to strengthen the role of the Arab woman in building a sustainable digital economy.

Fifth: The Influence on the Public Policies to Support Entrepreneurship

11. Formulating Policies Supportive of Entrepreneurship

- He offered recommendations to the governments about how to improve the business environment through encouraging tax policies and financial support for entrepreneurs.
- He helped in developing laws that facilitate investment in startups and protect technological innovations.

12. Spreading the Culture of Entrepreneurship in the Arab World

- He launched awareness campaigns about the importance of entrepreneurship and innovation in building the economy of the future.

- He supported the Arab media in covering the success stories of the Arab entrepreneurs to inspire the youth and encourage them toward innovation.

Conclusion

Thanks to his strategic vision, Talal Abu-Ghazaleh succeeded in creating an incubating environment for entrepreneurship and technological innovation in the Arab world. For he founded initiatives that support entrepreneurs, empower startups, strengthen technology, and build partnerships with governments, universities, and global companies. Through his continuous efforts, the digital economy and entrepreneurship came to have a pivotal role in pushing the wheel of economic development and strengthening the standing of the Arab world in the global technological scene.

Establishing Educational Institutions and Supporting Education

From the beginning of his professional course, Talal Abu-Ghazaleh realized that knowledge is the foundation of progress and innovation, and that good education can change the lives of individuals and communities. From this standpoint, education was not merely a support sector for him, but it was a fundamental axis in his strategy for the advancement of Arab society. And as a result of this vision, he founded many educational institutions, and offered initiatives that aim to improve the quality of education, strengthen access to knowledge, and enable the youth to keep pace with the global developments.

Abu-Ghazaleh's Vision in Education: Knowledge as a Road to the Future

Abu-Ghazaleh believes that the economy based on knowledge is the future of the world, and that the countries that do not invest in education will not be able to keep up with the accelerating technological revolution. And for this reason, he sought to:

- **Transform traditional education into modern digital education that relies on the latest techniques.**
- **Establish specialized educational institutions that focus on innovation and entrepreneurship.**
- **Offer professional educational programs to qualify students for the modern job market.**

First: Founding the Pioneering Educational Institutions

1. Talal Abu-Ghazaleh International University (TAGIUNI)

Out of his belief in the importance of sustainable and developable education, Abu-Ghazaleh launched Talal Abu-Ghazaleh International University (TAGIUNI), which is a digital educational institution that offers high-quality academic programs over the internet.

- **This university allows students to attain academic achievement remotely without the need to travel, which removes the geographic and economic obstacles before education.**

- It concludes partnerships with the finest global universities to offer internationally recognized certificates.
- It provides specialized programs in business administration, artificial intelligence, data analysis, and entrepreneurship.

2. Talal Abu-Ghazaleh University College for Innovation (TAGUCI)

- This college was founded to be a beacon for innovation and creativity, where it relies on the methodology of learning through practical application.
- The college aims to transform students into entrepreneurs instead of merely employees searching for jobs.
- It provides an educational environment that integrates technology with entrepreneurship, which helps students to innovate their own projects.
- It offers specialized programs in the digital economy, software, and artificial intelligence.

3. Talal Abu-Ghazaleh Academy (TAG-Academy)

This academy represents a global training center that offers thousands of training courses in various fields, including:

- Accounting and finance.
- Management and entrepreneurship.

- **Information technology and digital transformation.**
- **Languages and institutional communication.**
- **Programming and big-data analysis.**

Second: The Educational Initiatives to Strengthen Digital Learning

4. The Initiative of Developing Digital Educational Content in the Arabic Language

Abu-Ghazaleh launched the TAGpedia project, which is the first digital cognitive encyclopedia in the Arabic language, aiming to provide comprehensive educational content for students and researchers.

- **The encyclopedia includes thousands of articles in the fields of sciences, technology, economy, and arts.**
- **It helps in bridging the digital gap in the Arabic content on the internet.**
- **It is considered a free reference for students, which allows them to access reliable cognitive sources in their mother tongue.**

5. The “A Computer for Every Student” Initiative

Within his efforts to support digital transformation in education, Abu-Ghazaleh launched the initiative of providing laptop computers for students in the developing countries, where:

- Thousands of students in the poor areas were provided with laptop computers at symbolic prices.
- Specialized educational devices that work on open-source software were developed to support digital education.
- The initiative supported the use of electronic education as a means to strengthen interactive learning.

6. Supporting Education in the Remote Areas

- He founded digital-education centers in the villages and remote areas, which provided children the opportunity to obtain a modern education without the need to migrate to the cities.
- He provided technical solutions that help in delivering the internet to the rural schools, which strengthened the opportunities of electronic education.

Third: Supporting Teachers and Educational Institutions

7. Training Teachers on Modern Techniques

In his realization that the teacher is the foundation of the educational process, Abu-Ghazaleh launched specialized training programs for the teachers of schools and universities, which include:

- Training on the techniques of digital education, such as using artificial intelligence in teaching.

- Teaching the modern methods of teaching, which rely on critical thinking and innovation.
- Offering programs to develop the leadership skills among teachers, which strengthens their ability to offer more efficient and effective education.

8. Founding Partnerships with the Global Universities

Abu-Ghazaleh sought to link the Arab universities with the international universities through:

- Signing cooperation agreements with prestigious universities such as Harvard, Cambridge, and Oxford.
- Providing scholarships for the Arab students to study abroad.
- Strengthening scientific research through establishing joint innovation laboratories between the Arab and global universities.

Fourth: Supporting Scientific Research and Academic Innovation

9. Launching Initiatives to Fund Scientific Research

- He offered research grants for students and professors to support their scientific projects in the fields of technology, medicine, and economy.
- He established research centers specialized in artificial intelligence, big data, and information technology.

10.Supporting the Development of Modern Study Curricula

- **He offered consultations to the ministries of education in the Arab countries about how to modernize the study curricula to keep pace with the global developments.**
- **He worked on integrating the concepts of the digital economy and entrepreneurship into the school curricula.**
- **He supported developing educational curricula that focus on innovation and critical thinking.**

Conclusion

Talal Abu-Ghazaleh was able to bring about a qualitative leap in the education sector in the Arab world, through founding specialized educational institutions, launching digital initiatives, and developing the study curricula. Through his vision, education became more comprehensive, developed, and keeping pace with the requirements of the digital age. His efforts in strengthening scientific research, supporting teachers, and enabling students to access knowledge remain a witness to his pioneering role in building a society based on innovation and knowledge.

National Action and Social and Political Influence

Talal Abu-Ghazaleh has always been a prominent figure in the Arab scene, where his role was not confined to entrepreneurship and economy only, but his influence extended to the national, social, and political dimensions. For through his deep vision and his

effective strategies, he was able to bring about an essential impact in formulating the economic policies, supporting sustainable development, and strengthening Arab and international cooperation. And he had a tangible role in contributing to making the strategic decisions that affected positively several communities.

His Vision in Building the Arab Society and Economy

Abu-Ghazaleh sees that the true power of nations lies in their ability to build a strong knowledge economy that supports human and social development. And therefore, he sought to transform education and technology into pivotal tools that contribute to achieving a comprehensive Arab renaissance, believing that economic development is not complete except with the presence of policies that support Arab integration and investment in the human being.

Strengthening Arab Economic Unity

1. Supporting Economic Integration

- Abu-Ghazaleh took the initiative to call for establishing a common Arab market that supports the commercial and investment exchange among the Arab countries, with a focus on removing the trade barriers and strengthening economic cooperation.
- He offered detailed studies about the means of strengthening the economic partnerships among the Arab countries.

- He launched initiatives for digital transformation in electronic commerce and financial integration among the Arab economies.
- He founded platforms to support the inter-Arab commercial exchange, which helped in reducing the economic gap between the developing and developed countries.

2. Contributing to Setting the Arab Economic Policies

- He played a pivotal role in formulating the financial and investment policies that aim to improve the business environment in the Arab world.
- He offered consultations to the governments about the transition toward the digital economy and entrepreneurship.
- He supported establishing a flexible regulatory environment that allows attracting foreign direct investments and strengthening startups.

Social Influence and Sustainable Development

3. Empowering the Youth and Entrepreneurship

- He launched specialized initiatives to empower the Arab youth through modern education, training, and providing opportunities for innovation.
- He supported advanced training programs in business administration, programming, and artificial intelligence to keep pace with the requirements of the modern job market.

- He founded business incubators that support startups in the fields of technology and sustainability.

4. Developing Education as a Tool for Social Advancement

- He established universities and educational institutions that focus on digital skills and entrepreneurship.
- He offered scholarships and modern educational programs to enable the youth to access advanced knowledge.
- He supported developing the Arab study curricula to keep pace with the global developments in technology and innovation.

5. Strengthening Media and Knowledge in the Arab World

- He founded projects to enrich the Arabic digital content, where he launched initiatives to spread knowledge and economic and technological awareness.
- He supported developing digital media to strengthen the awareness of the important economic and social issues.
- He sought to preserve the Arab cultural identity through strengthening cognitive production in the Arabic language.

Participation in Decision-Making and Political Influence

6. His Role in the Regional and International Organizations

- He held advisory positions in a number of international and Arab institutions, which enabled him to contribute to shaping the economic and developmental policies.
- He offered visions and recommendations in the global economic forums about the means of strengthening economic development in the developing countries.
- He supported developing sustainable strategies in education, artificial intelligence, and technological investment.

7. The Call for Digital Transformation in the Governmental Policies

- He offered consultations to the Arab governments about how to accelerate digital transformation in the governmental services.
- He supported adopting artificial intelligence and financial technology in the governmental institutions and the private sector.
- He worked on strengthening the use of big data and digital analytics in drawing the public policies.

8. Defending the Arab National Causes

- He offered support to the economic sectors in Palestine through strengthening the investments in technology and education.

- He participated in initiatives that aim to strengthen economic security and financial stability in the Arab countries.
- He supported developing the economic relations among the Arab countries to strengthen their financial and economic independence.

Building Bridges Between the Arab World and the International Community

9. Strengthening International Economic Relations

- He sought to improve the image of the Arab world at the international level as an environment attractive to investment and innovation.
- He established partnerships with international organizations to support the developmental projects in the region.
- He participated in international conferences and forums to promote the importance of investment in the Arab digital economy.

The Influence on the Public Policies

10. Developing the Economic and Social Policies

- He offered studies and research that support setting developed economic plans that help the Arab countries to achieve digital transformation.

- He supported developing laws and legislation that strengthen entrepreneurship and technological investments.
- He participated in formulating national strategies to develop the sustainable economy and financial inclusion.

Conclusion

Talal Abu-Ghazaleh contributed clearly to supporting the Arab economy, strengthening entrepreneurship, improving education, and influencing the making of the economic and social policies. Through his strategic vision, he was able to bring about a tangible positive change in many sectors, and made the integration between the digital economy and community development one of the fundamental pillars for achieving the renaissance in the Arab world. His course forms an inspiring model for the coming generations, where it affirms that creativity and knowledge are the foundation of true and sustainable change.

His Relationship with Music and Cultural and Artistic Initiatives

Talal Abu-Ghazaleh has always been a believer that culture and the arts are not merely tools for entertainment, but they are main engines for innovation and intellectual development, and fundamental pillars of human civilization. Music for him was not merely a hobby, but a means of expression, a bridge for communication between cultures, and a tool to strengthen understanding and peace among peoples. And from this

standpoint, he dedicated a part of his efforts to supporting the arts and music, and contributed to launching many cultural initiatives that helped to enrich the Arab artistic scene.

Supporting Music and Artistic Talents

His relationship with music was reflected in his founding the Talal Abu-Ghazaleh Orchestra for Music, which is an initiative that aims to support young players and provide for them a platform to shine and convey their creations to a wide audience. This orchestra was not merely an artistic project, but it was a message that reflects the importance of investing in musical talents, and encouraging the youth to adopt music as a means of expression and creativity. And the orchestra offered many performances in various forums, where it blended classical music and authentic Arab heritage, in an attempt to preserve the Arab musical identity and highlight it globally.

Beside his support for classical music, Abu-Ghazaleh launched initiatives to support the young talents in the fields of playing, composing, and singing, where he provided scholarships for talented students to study music in the best global institutes. He was also keen to offer specialized training programs that help musicians to develop their artistic skills, and provide them the opportunity to participate in workshops and musical performances locally and internationally.

Music as a Tool for Peace and Cultural Communication

His interest in music was not confined to empowering individuals, but extended to employing it as a tool for cultural rapprochement and strengthening dialogue among peoples. From here came the “Music for Peace” initiative, which he launched with the goal of using music as a means of understanding and cooperation between the different cultures. Through this initiative, musical concerts were organized that gathered musicians from multiple countries, where they played together pieces that combine Arab heritage and global music, which contributed to building cultural bridges and strengthened the values of tolerance and openness.

Strengthening the Arts and Culture in the Arab World

Beside his support for music, Abu-Ghazaleh was among the most prominent defenders of the arts and culture in general, where he was a patron of many artistic and musical festivals that aim to highlight the Arab talents and strengthen their presence on the global arena. He also supported the production of many musical and artistic works that aim to preserve the Arab musical heritage and re-present it in modern styles.

And his belief in the importance of digitizing the cultural and artistic content had its impact in supporting the development of electronic platforms specialized in spreading music and the arts, which provided the Arab audience the opportunity to access the musical performances and the artistic content with ease. And

these initiatives helped in spreading the traditional Arab music in contemporary styles, and preserving the cultural heritage for the coming generations, while ensuring its arrival to a wider global audience.

Integrating Music into Education and Developing Creativity

Abu-Ghazaleh believed that music must be an integral part of the educational process, where it can contribute to strengthening creative thinking and the mental abilities of students. For this, he called for including music and the arts in the study curricula, emphasizing their role in developing the creative sense and stimulating the young minds. He also supported many projects that aim to use music as an educational tool, which provided students the opportunity to experience learning in a more interactive and creative way.

And his support for academic research in the field of music and the arts had an important role in developing this field, where he helped in funding research and studies about the impact of music on the intellectual and emotional growth of individuals. He also encouraged universities and academic institutions to offer specialized programs in music and the arts, which contributed to strengthening the interest in the musical field as a respected academic profession.

Supporting the Arab Artists and Creators

His contributions were not confined to supporting musicians only, but also included empowering artists and creators in the various artistic fields. For he offered financial and logistical support to many artists to produce their works and present them on a wider scope, and helped in providing the spaces necessary for young artists to present their works and interact with their audience. He also had a role in supporting the cooperation between the Arab and global artists, which provided them the opportunity to benefit from the global expertise and openness to different artistic styles.

A Cultural Vision That Strengthens Sustainable Development

Abu-Ghazaleh's support for the arts and music was not merely a side interest, but it was a part of his wider vision to achieve sustainable development through culture. For he saw that culture and the arts can play a decisive role in building more creative and open communities, and that they contribute to stimulating innovation, strengthening the creative economy, and supporting the cultural industries. And through his diverse initiatives, he sought to emphasize that progress is not confined to technology and economy, but also needs a cultural renaissance that strengthens the spirit of innovation and creativity.

Conclusion

Talal Abu-Ghazaleh had a deep impact in the field of music and culture, where he was not content with supporting the arts, but sought to make them a part of the fabric of human and social development. Through his founding of the orchestra, his support for talents, his patronage of festivals, and his strengthening of cultural dialogue through music, he was able to offer a model to be emulated in investing in the arts as a means for development and creativity. His deep belief in the role of the arts in building civilizations made him a pioneering figure in combining culture and innovation, and contributed to entrenching a new vision that sees in music and the arts a tool for progress and human communication, and not merely artistic practices isolated from the reality of society.

Part Four

Values and Visions

Chapter Eight

The Values and Principles That Shaped His Life

The Spirit of Giving and Social Work

In the life of the great, true success is linked to the extent of their ability to bring about a positive impact in the lives of others. Such was the approach of Talal Abu-Ghazaleh, who did not see giving as a passing act or an individual effort, but as a deep human message, and as a power capable of changing the courses of entire communities. From the earliest years of his childhood, when he was a refugee facing the difficulties of life, he was raised on a firm conviction that challenges can transform into opportunities, and that the advancement of society begins by granting individuals the tools that enable them to make their future by themselves.

His giving was not confined to offering material support, but he believed that true giving is to grant knowledge, and to enable others to access the opportunities that help them to realize their dreams. From this standpoint, his vision was based on investing in the human being, where he placed education and empowerment

at the heart of his humanitarian efforts. He was not merely a grantor of opportunities, but their maker, and an inspirer of everyone who wanted to make his future by himself.

Giving as a Means to Build the Future

From the beginning of his course, Abu-Ghazaleh realized that poverty does not lie in the scarcity of money, but in the scarcity of opportunities, and that the most successful way to combat deprivation is not by offering aid, but by creating an environment that allows individuals to learn, create, and make their future with their own hands. And for this reason, his projects in giving were not merely a passing financial support, but were a long-term vision based on empowering individuals through knowledge.

One of his most prominent initiatives in this context was founding free educational and professional programs that target the youth in the poor communities, where he provided them with the tools they need to enter the job market, and created job opportunities suiting their skills. He did not stop at the limits of offering scholarships, but launched initiatives to build libraries, educational centers, and digital laboratories, so that education would be available to everyone, regardless of their economic circumstances.

He believed that the youth are the true wealth of any society, therefore he worked on establishing specialized training programs that prepare them for the jobs of the future, and equip them with digital skills, such as programming, artificial intelligence,

and entrepreneurship. He saw that offering an opportunity to a young person thirsty for knowledge can change the life of an entire family, and pave the way for a generation more capable of competition and innovation.

His Role in Strengthening Social Responsibility

He did not believe in individual giving only, but he saw that the major institutions and companies are responsible for contributing to community development. And therefore, he adopted within his group a model that integrates economic success and social responsibility, where resources were allocated to support education, entrepreneurial projects, and helping the most needy categories.

He also sought to strengthen the culture of giving in the business community, where he called for commercial success to be linked to an ethical commitment toward society. He did not see that companies are merely economic entities, but social entities responsible for achieving a positive impact in the lives of people.

Giving Is Not Merely an Act.. but a Philosophy of Life

Giving for him was not merely offering support here or there, but it was a way of life, and a sustainable approach that he follows. He saw that true success is not measured by the number of individual achievements, but by the number of individuals whose lives he was able to change.

And therefore, it was not strange that he had an imprint in multiple fields, from improving healthcare in the poor areas, to supporting digital-innovation programs, and even contributing to building an environment that strengthens creativity and entrepreneurship.

The Legacy of Giving: The Impact That Is Not Erased

Some may leave a fortune, and others may leave major companies, but what Talal Abu-Ghazaleh left was more than that: he left an impact in the lives of millions. His journey in giving was a journey of building hope, empowering generations, and transforming knowledge into a weapon to combat poverty and deprivation.

He proved that the greatest forms of giving are not in offering temporary help, but in granting individuals the tools that make them able to build their future with their own hands. He saw that every human being deserves an opportunity for success, and that his role as a leader was not only in building a global institution, but in building a generation more aware, and more capable of achieving change and making hope.

The Principles That Led Him to Success

The success of Talal Abu-Ghazaleh was not the offspring of coincidence, but it was the fruit of firm principles that shaped his approach in life, refined his professional vision, and led him to build one of the most prominent global institutions in the fields of education, technology, and economic consulting. His journey was

exceptional, interspersed with great challenges, but the principles he adopted from his earliest beginnings were always the light that guides him toward the summit, and the foundation upon which his achievements were built.

Belief in Tireless Work and Continuous Learning

From his childhood, Abu-Ghazaleh believed that hard work is the only key to achieving success, and that nothing is granted for free, but is acquired through perseverance and diligence. He did not believe in luck, but saw that success comes to the one who seeks it tirelessly. This conviction made him work for long hours, and challenge the difficult circumstances he faced as a young refugee, realizing that education and work are the only way out of the circle of challenges and to realize aspirations.

And learning for him was not merely a stage that ends with obtaining a certificate, but it was a way of life. For he dedicated himself to acquiring knowledge in all the fields he entered, believing that investment in the mind and knowledge is the greatest investment a human being can make. Therefore, he was always searching for opportunities to learn, whether through reading, contact with experts, or practical experiences, which made him able to keep pace with the rapid changes, and anticipate the future with confident steps.

The Strategic Vision and the Ability to Adapt

Among the most important principles that led him to success was his long-term strategic vision, where he did not think of success as a temporary end, but as a sustainable path that requires precise planning, and an ability to adapt to changes. He did not fear challenges, but saw in them an opportunity for development. And when he faced radical transformations in the global economy, he did not stand with his arms folded, but was among the first who adopted technology and integrated it into their business, which made him a pioneer in the digital and knowledge economy.

Adapting to change was not a choice for him, but a necessity to remain at the forefront. For he realized early on that the coming age is the age of artificial intelligence and digital technologies, so he invested in these fields, and made innovation the axis of his business. His success was not confined to adapting to the transformations, but he was a forerunner in shaping them, through developing new models in education, consulting, and digital services.

Commitment to Ethical Values and Professional Integrity

Among the principles he never relinquished one day were integrity and credibility in work. For he believed that true success cannot be built on shaky foundations, and that the true value of any institution lies in its reputation and its ethics. For this reason, he made of trustworthiness, commitment, and transparency fundamental rules in all his business, whether in his dealings with clients, his partners, or his employees.

He considered that integrity is not merely an ethical commitment, but it is one of the most important elements of sustainable success. For the companies that commit to ethical values are the most enduring, because the trust of the clients and society in them is stronger. And therefore, he did not seek quick success at the expense of values, but placed principles above profits, believing that the success that comes through legitimate ways remains long-lasting, and grants its owner a respect that is not bought.

The Spirit of Pioneering and Calculated Adventure

Abu-Ghazaleh was not a traditional businessman, but a pioneer always searching for unprecedented ways for innovation. He possessed the courage of adventure, but with a strategic mentality, where he did not fear entering new fields, but he always followed a studied approach that balances between risk and opportunity.

He saw that entrepreneurship is not merely founding a company, but it is the ability to see the future before others. And therefore, he did not hesitate to expand into fields that were not familiar in the Arab world, such as intellectual property, the digital economy, and virtual education. His successes were not the result of luck, but were the product of the courage of experimentation, the ability to innovate, and the perpetual readiness to leave the comfort zone.

Focus on Building the Human Being Before Building Institutions

Despite his achievements in the world of money and business, he believed that the greatest investment is the investment in the human being. And therefore, he was keen that the human element

be the axis of all his business. For he saw that any institution cannot flourish unless those who work in it are cared for, and therefore he worked on providing a work environment that stimulates creativity and strengthens the professional growth of his employees.

He did not see success in the expansion of business only, but in its impact on individuals and society. And for this reason, all his projects carried a human dimension, whether in education, training, or supporting entrepreneurship. He believed that success is not measured by the number of branches or profits, but by the number of individuals whose lives he was able to change for the better.

Patience and Insistence in the Face of Challenges

The road to success was not paved with roses, but it was full of difficulties and obstacles, but Abu-Ghazaleh possessed the mentality of steadfastness and insistence, where he did not see failure as an end, but as an opportunity to rethink, learn, and set off anew with greater strength. He always repeated that the great are not measured by the number of successes they achieved, but by the number of times they rose after the fall.

He faced many challenges, whether in his beginnings when he was a refugee searching for an opportunity, or in his professional course when he collided with economic difficulties, but he was always able to overcome them with the strength of his will, and

his deep belief that for every problem there is a solution, and for every crisis a hidden opportunity awaiting the one who discovers it.

Conclusion

The success of Talal Abu-Ghazaleh was not merely a story of ascent in the world of business, but it was a unique model built on tireless work, continuous learning, integrity, pioneering, and insistence. He did not seek success for its own sake, but saw in it a means to achieve a positive impact in the lives of others. His principles were the compass that led him to the summit, and made of him an exceptional figure who left an imprint that is not erased in the world of economy, education, and development.

His journey inspires everyone who seeks success, and affirms that the road to the summit is not easy, but it is possible for the one who possesses the vision, the insistence, and the perpetual readiness to learn and develop.

His Vision of Ethical and Social Responsibility

Talal Abu-Ghazaleh was not merely a businessman seeking to achieve profits or a pioneer searching for expansion, but he was the holder of a comprehensive human vision that sees in ethics and social responsibility a true foundation for sustainable success. For him, success was not measured by the size of wealth or the breadth of influence, but by the extent of the impact a human

being leaves in his society, and by his ability to empower others to realize their dreams through education and knowledge.

Ethical Responsibility: Success Built on Values

Abu-Ghazaleh believed that ethical values are the fundamental pillar of any true success, and that sustainability in the world of business is not achieved except through integrity, credibility, and commitment to principles. For his philosophy was based on the idea that money may come and go, but reputation remains, and the trust that is built on ethical foundations is the true guarantee for any institution or leader. And therefore, every step in his professional journey was built on a strict commitment to trustworthiness and transparency, without compromise on principles or resorting to shortcuts.

Ethics in his view was not merely a personal commitment, but he believed that institutional success cannot be separated from ethical values. For this reason, he was keen to instill these principles inside his institutions, so he would demand of his employees that they be characterized by integrity in all their dealings, and he believed that every company is responsible for building a work culture based on ethics and mutual respect. He always repeated that values are not a choice, but they are the backbone that ensures the survival of institutions strong and influential.

Social Responsibility: Investing in the Human Being and Society

For Abu-Ghazaleh, social responsibility was not merely promotional campaigns or charitable donations, but it was a true commitment to building communities capable of growth and development. He was not content with offering material aid, but he believed that true giving lies in providing knowledge, and enabling individuals to possess the tools of success by themselves.

For this reason, he focused his efforts on education, where he launched multiple initiatives that aim to grant the youth the opportunity to acquire the skills necessary to enter the job market with competitive abilities. His support was not confined to offering scholarships only, but he founded educational institutions, digital training centers, and qualification programs for the youth to keep pace with the technological transformations, believing that education is the true key to getting out of the circle of poverty and dependency.

He did not see that the economic challenges are the greatest obstacle before communities, but he believed that true poverty lies in the absence of opportunities and the lack of the ability to access knowledge. And for this, he made of education a top priority in his initiatives, because knowledge is not merely a tool for individual success, but it is the way to create generations capable of changing their reality and building their future by themselves.

The Role of Institutions in Serving Society

He believed that the major institutions are not merely economic entities, but they must be a part of the community solutions. Therefore, he made of social responsibility a fundamental component in the strategies of the Talal Abu-Ghazaleh Group, where resources were allocated to support innovation, empower the youth, and offer technological solutions that contribute to strengthening education and sustainable development.

He did not believe that governments alone are capable of achieving development, but he saw that the partnership between the public and private sectors is necessary to create a true impact. And for this, he was among the staunchest advocates of the idea that companies must play a pivotal role in developing communities, through sustainable investments that strengthen economic and social growth alike.

Human Values as a Foundation for Sustainable Success

Talal Abu-Ghazaleh saw that true power does not lie in influence or money, but in the extent of the positive impact a human being leaves in the lives of others. And therefore, his success was not merely material achievements, but it was a success built on human values that made of him a model to be emulated in the world of business and development.

He saw that responsibility does not stop at the borders of the homeland or the surrounding environment, but extends to

the global causes. Therefore, he participated in international initiatives that support the less fortunate categories, and help in spreading technology and education in the developing communities, believing that the world cannot rise except if equal opportunities are made available to everyone, regardless of their place or their backgrounds.

Conclusion

Ethical and social responsibility for Talal Abu-Ghazaleh was not merely a professional commitment, but it was a philosophy of life. For he realized early on that true success is not in building fortunes, but in building minds and communities. And for this, he was always at the forefront of those who support education, dedicate knowledge, and direct resources toward developing the human being before everything else.

His legacy in this field is not confined to the institutions and initiatives he launched, but extends to the culture he planted, and to the idea he entrenched that true leadership is not measured by what you possess, but by what you grant, and by your ability to bring about a positive change in the lives of others.

Advancing Society Through Knowledge

Talal Abu-Ghazaleh has always considered that knowledge is the greatest power any nation can possess, and the most important tool for achieving economic and social renaissance. For from the

beginning of his course, he believed that building communities is not done through material resources alone, but through investment in minds, and enabling individuals to acquire the skills that make them able to draw their future by themselves. And from this standpoint, he dedicated his life to spreading education, strengthening innovation, and linking the Arab communities to the caravan of global cognitive development, believing that every individual possesses the ability to change if knowledge and the suitable tools are made available to him.

Knowledge as a Road to Liberation and Renaissance

Abu-Ghazaleh saw that ignorance is the first enemy of any nation, and that confronting the economic and social challenges begins by providing the suitable education that enables individuals to become producers and innovators, not merely recipients of knowledge. And for this, his vision was based on breaking the barriers that prevent individuals from accessing knowledge, whether they were economic, geographic, or cultural barriers. For education for him was not a privilege, but a fundamental right that must be available to everyone without exception.

Launching Educational Institutions to Empower the Coming Generations

From his beginnings, he was not content with calling for developing education, but worked on establishing specialized educational institutions that aim to create a new generation

capable of competing globally. He founded Talal Abu-Ghazaleh International University (TAGIUNI), which is considered a model of open education, where it provides students from various parts of the world the opportunities of learning over the internet without the need for the constraints of place and time. He also established Talal Abu-Ghazaleh College for Innovation (TAGUCI), which was designed to be a center for preparing entrepreneurs and innovators, through modern study curricula that focus on practical skills instead of theoretical memorization.

In addition to that, he launched Talal Abu-Ghazaleh Academy, which offers thousands of training courses in various professional and technical fields, with the goal of equipping the youth with the skills they need to succeed in the constantly changing job market. He did not see that traditional education alone is sufficient, but he believed in the importance of continuous lifelong learning, and for this he focused on finding flexible educational solutions that suit everyone, whether they were students, professionals, or entrepreneurs.

Integrating Technology with Knowledge: The Gateway of the Future

With his realization that the future will be based on technology, Abu-Ghazaleh sought to integrate knowledge with technology, and employ digital innovation in improving the quality of education. He launched initiatives that aim to digitize the study curricula,

and develop electronic-education platforms that allow students to access the advanced educational courses without the need to be present in traditional classrooms.

He also supported projects that aim to strengthen the use of artificial intelligence in the educational process, and prepare students for advanced fields such as data analysis, programming, and information security, which made his curricula align with the requirements of the Fourth Industrial Revolution. He believed that whoever does not possess technological knowledge will remain behind, and that the only way to ensure a place in the future is investment in technology and digital education.

Empowering the Youth Through Knowledge and Entrepreneurship

Talal Abu-Ghazaleh realized that true knowledge is not confined to academic study, but extends to the ability to apply it and transform it into tangible achievements. And for this, he was among the greatest supporters of entrepreneurship, where he launched initiatives that aim to enable the youth to found their own projects, through providing training, guidance, and the necessary funding.

He believed that strong communities are those that are able to create their opportunities by themselves, and not those that rely on traditional jobs only. And for this, he founded business

incubators that support entrepreneurial ideas, and helped in establishing platforms that allow entrepreneurs to communicate with investors and experts, so that they can transform their ideas into successful projects that contribute to building the economy based on knowledge.

Knowledge as a Tool for Achieving Social Justice

Abu-Ghazaleh's vision was not confined to empowering individuals through education only, but he believed that knowledge can be a tool for eliminating poverty and achieving social justice. For he focused on providing free or symbolically priced educational opportunities for the less fortunate categories, and worked on establishing initiatives that target refugees and marginalized communities, to help them acquire the skills that allow them to build a more stable future.

He also launched programs directed at women, believing that empowering women through knowledge and education is a fundamental factor in achieving community balance and strengthening economic growth. And he supported projects that aim to teach women digital and technological skills, which contributed to increasing their opportunities in the job market, and achieving their financial independence.

Knowledge as a Driving Force for Sustainable Development

In addition to his role in education and entrepreneurship, Abu-Ghazaleh was among the staunchest supporters of the idea that knowledge must be used to solve the major problems facing the world, such as climate change, food security, and digital transformation. And therefore, he participated in setting strategies that aim to use technology and scientific research in developing sustainable solutions to the problems of energy, the environment, and the economy.

He called upon governments and companies to invest in research and development, and saw that the countries that spend on scientific research and education are the countries that will lead the future. He did not see that education must be confined to books and curricula, but he believed in the necessity that it be a part of a comprehensive developmental project, that links knowledge with practical application, to achieve a true renaissance on the ground of reality.

Conclusion

Talal Abu-Ghazaleh dedicated his life to proving that knowledge is not merely a means for personal advancement, but it is the power capable of changing communities and advancing them. Through his institutions, his initiatives, and his deep vision, he was able to create a lasting impact, and make education and knowledge available to everyone who seeks them. He did not see that true success lies in possessing money or authority, but in the extent of the human being's ability to empower others, and help them in building their future with their own hands.

His legacy in this field is not measured only by the number of institutions he established, but by the number of individuals who were able to change their lives through the knowledge he provided for them. For he proved that science and knowledge are the key to the true renaissance, and that the communities that build their future on continuous learning are the only ones capable of achieving sustainability and progress.

Chapter Nine

Ideas and Statements A Penetrating Vision of the Future

His Statements on Leadership and Success

Talal Abu-Ghazaleh has always been an exceptional leader, who does not see leadership as a position to be occupied, but as a responsibility to be exercised, a trust to be carried, and a message to be conveyed across the generations. His philosophy rested on the idea that the true leader is the one who possesses a clear vision of the future, and is able to transform dreams into plans, plans into achievements, and achievements into a legacy that continues after him. Leadership for him was not merely managing business, but it was the art of influence, empowering others, and making collective success.

Leadership: Not Authority but Inspiration

Abu-Ghazaleh believed that true leadership does not concern controlling others, but the ability of the leader to motivate them to discover their true potentials. In one of his inspiring statements, he said:

“The leader does not impose his opinion, but creates an environment that makes everyone able to think and create, for the true power of the leader lies in empowering his team, not in imposing his control.”

He believed that successful leaders are those who set a vision that transcends them, and help others to achieve it. He did not believe in the idea of the individual leader, but he saw that the true leader is the one who makes other leaders, not the one who makes the success of the institution depend on him alone.

Success: A Journey That Knows No Stopping

For Talal Abu-Ghazaleh, success was not a station one reaches and then stops, but it was a continuous road of challenges, development, and perpetual learning. He saw that true success is not in avoiding failure, but in the ability to rise after every fall, where he said:

“The successful do not fear failure, but use it as a shield that strengthens them, and as a fuel that pushes them forward. Failure is not the end, but it is a lesson that makes success more deserved.”

And he affirmed that success does not come easily, but needs a will that does not break, work that does not stop, and a belief that does not waver, saying:

“If you want success, do not search for the shortcuts. Success is not granted, but is seized through perseverance and tireless work.”

Diligence and Continuous Learning: The Key to Every Achievement

Talal Abu-Ghazaleh did not see in circumstances a justification for failure, but he believed that every person is able to make his opportunity by himself, however difficult the beginning. In one of his inspiring statements, he said:

“The difference between the successful and the failure is not in intelligence or opportunities, but in the extent of his readiness for work, learning, and continuous development.”

He saw that education is the strongest weapon in the battle of success, where he always repeated:

“In a world that changes rapidly, the person who does not learn continuously is the person who will remain behind. Learning is not a choice, but a necessity for success.”

Innovation and Thinking Outside the Box: The Road of Distinction

He believed that true success does not come from following the traditional ways, but from the ability to innovate and break the stereotypical molds. He saw that the world does not need repeated copies of the successful, but people who have the ability to see the opportunities that others do not see. And he expressed this meaning by saying:

“Do not be like others, but be yourself the new model. The truly successful do not imitate, but innovate, and create their own paths.”

He also encouraged the youth to transform challenges into opportunities, saying:

“Every crisis carries within its folds an opportunity, but only the successful are those who can discover it and transform it into great achievements.”

The Ethics of Leadership and Social Responsibility

Talal Abu-Ghazaleh saw that true success is not measured only by personal achievements, but by the extent of the leader's impact in society. For he believed that the successful leader is not only the one who achieves gains, but the one who uses his success to create opportunities for others, where he said:

“The true leader does not work for himself only, but works for the sake of building a society stronger, more aware, and more capable of success.”

He also emphasized that ethics are not merely a secondary element in leadership, but they are the backbone of every sustainable success, where he said:

“You can be intelligent and successful, but you will not be great unless you are ethical. Values are what make the difference between temporary success and permanent success.”

Youth and Leadership: Building the Coming Generation

Abu-Ghazaleh has always been a believer that the youth are the future, and that empowering them is the only way to ensure the continuity of success. He encouraged them not to wait for opportunities, but to make them by themselves, where he said:

“Do not wait for someone to grant you an opportunity, but make it by yourself. The future is not written for the one who waits, but for the one who moves, strives, and takes risks to make his reality.”

And he saw that the youth must learn the art of leadership from a young age, where he said:

“Leadership does not come with the position, but begins when you learn how to bear responsibility, influence those around you, and make a difference in any place you are in.”

Conclusion

Talal Abu-Ghazaleh's statements about leadership and success were not merely words, but were a reflection of a philosophy he lived and applied on the ground of reality. He proved that success is not gifted, but is seized, and that the true leader is the one who inspires others, and enables them to achieve their full potentials.

He set a model to be emulated in leadership, where he made it linked to ethics, continuous learning, hard work, and the

ability to transform crises into opportunities. And through his ideas, his intellectual legacy remains a source of inspiration for everyone who seeks to be a true leader, not only in the field of business, but in any field in which he aspires to leave a true imprint on the world.

His Ideas on Economy, Education, and Technology

Talal Abu-Ghazaleh believed that the world is changing at an accelerating pace, and that whoever does not invest in knowledge and technology will find himself out of the global race. He did not see economy, education, and technology as separate elements, but as an interconnected system without which no society can rise. For he realized that education is the foundation upon which strong economies are built, that technology is the tool that reshapes markets and industries, and that the modern economy no longer relies only on natural resources, but on creativity and innovation.

The Economy: The Transition from the Traditional Economy to the Knowledge Economy

Abu-Ghazaleh has always called for adopting the knowledge economy as an alternative to the traditional economy based on natural resources and traditional industries. He saw that the countries that invest in minds, and provide a supportive environment for innovation and scientific research, are those that will lead the future. He affirmed repeatedly that:

“Knowledge is the true wealth. While natural resources fade away with time, creative minds remain able to create wealth without limits.”

Based on this vision, he demanded of the Arab governments the necessity of developing economic policies that rest on innovation, supporting entrepreneurs, and strengthening digital transformation. And he called for artificial intelligence, big data, and electronic commerce to be an integral part of the plans of economic development.

He also believed that the companies that do not keep pace with the technological developments will lose their standing in the market, where he said:

“The future will not be for the companies that rely on traditional ways, but for those who innovate and adopt technology as a tool for growth and development.”

Education: Rebuilding the Curricula and Linking Them to the Job Market

Education for Talal Abu-Ghazaleh was not merely a tool to obtain a job, but he saw in it a means to create independent, productive, and creative communities. And he criticized the traditional educational systems that rely on indoctrination instead of developing critical and creative thinking. He used to say:

“We need an educational system that graduates entrepreneurs and innovators, not employees searching for job opportunities.”

And for this, he launched many educational initiatives that aim to empower the youth with the modern skills required in the job market, among them:

- **Talal Abu-Ghazaleh International University (TAGIUNI):** which allows open digital education, and provides the possibility of remote learning without geographic obstacles.
- **Talal Abu-Ghazaleh Academy:** which offers specialized courses in economy, management, and technology.
- **Talal Abu-Ghazaleh College for Innovation (TAGUCI):** which focuses on preparing the leaders of the future in the fields of technology and entrepreneurship.

He also emphasized the necessity of introducing programming, artificial intelligence, and digital skills into the study curricula, so that the graduates would be ready to keep pace with the rapid transformations in the global economy. He believed that education must not stop at the limits of the classrooms, but must be a continuous lifelong process, such that individuals remain able to learn and develop at any stage of their lives.

Technology: The Driving Force of the Economy and Education

Abu-Ghazaleh saw that technology is no longer merely an auxiliary tool, but has become the most influential factor in shaping the global economy. He called upon governments and companies to adopt modern techniques such as:

- **Artificial intelligence to improve efficiency and productivity.**
- **The Internet of Things to link devices and systems in innovative ways.**
- **Blockchain to strengthen digital security and transparency in economic transactions.**
- **Big data to analyze trends and make more precise decisions.**

He saw that investment in technology is not a choice, but a necessity, where he said:

“In today's world, whoever does not invest in technology will find himself behind the caravan, because the future will be for those who can harness the power of technology in their favor.”

He was also among the defenders of the importance of cybersecurity and data protection, warning that the countries that do not possess strong strategies in this field will face great challenges in the future.

The Integration Between Economy, Education, and Technology

Talal Abu-Ghazaleh did not look at these fields as separate elements, but he saw that together they form the foundation upon which any true renaissance is built. For he believed that:

- **Good education is what creates an economy based on knowledge.**
- **A strong economy needs modern technology to be able to compete globally.**
- **Technology needs creative minds capable of developing it and employing it in new ways.**

And for this, he always emphasized the importance of creating an educational and economic environment that integrates these elements together, where he said:

“If we want to make a strong future, we must begin from education, link it to the economy, and support it with technology. This is the equation of success in the twenty-first century.”

Conclusion

Talal Abu-Ghazaleh offered an integrated vision for the future of economy, education, and technology, where he did not see in them separate fields, but an interconnected network that determines the course of communities toward development and prosperity. He believed that the future will not be for the countries that possess

resources only, but for those that invest in minds, and provide an environment that embraces innovation and knowledge.

He set an intellectual model that clarifies how the knowledge economy can be the foundation of development, how education can keep pace with the needs of the age, and how technology can be the driving force for all of that. And thanks to this vision, he became one of the most important figures who contributed to drawing the features of a future that rests on creativity, artificial intelligence, and modern education.

Abu-Ghazaleh proved that knowledge is not merely a tool for individual development, but it is the power that makes strong economies, advanced communities, and a future based on innovation and pioneering.

Chapter Ten

The Human Side of Talal Abu-Ghazaleh

His Feelings and Human Experience

Behind every great figure there is a human story drawn by the experiences of life, a blend of pain, hope, and ambition. Talal Abu-Ghazaleh was not merely a skilled businessman or an economic thinker, but he was a human being who possesses a heart pulsing with feeling, a soul overflowing with giving, and a human experience shaped by the challenges of life since childhood. He did not take success as a personal goal only, but made it a broader message, carrying the meanings of will, steadfastness, and positive impact in the lives of others.

A Harsh Childhood That Made an Exceptional Personality

Talal Abu-Ghazaleh was born in a difficult environment, where he lived the experience of refuge at an early age, an experience that was enough to break the ambition of any child, but in his case it was the motive that ignited the spark of resolve within him. He did not see himself as a victim of circumstances, but as a believer that pain can be a fuel to realize dreams. And he once said:

“When you find yourself without resources, without support, without privileges, you possess something others do not possess: the absolute freedom to draw your road by yourself.”

He saw in learning and knowledge his window toward a wider world, so he chose the road of diligence and excellence, and realized that education is not merely a means to obtain work, but it is a tool for self-liberation, and for building the future far from the constraints of the past.

Success with the Spirit of Humility and Giving

Despite the prestigious standing he reached, Talal Abu-Ghazaleh remained a simple human being in his dealings, humble in his presence, and a believer that true success is measured by the extent of its impact on others, and not by the number of personal achievements. He saw that any wealth or success loses its value if it is not employed for the benefit of society.

“Success is not measured by what you possess, but by what you offer. For a human being is known by the legacy he leaves in the hearts of people, and not by what he places in his bank accounts.”

Therefore, he made giving a fundamental part of his life, not only through material support, but through empowering individuals with knowledge, offering opportunities to the youth, and establishing an educational and economic environment that stimulates success.

A Deep Sense of Responsibility Toward Society

Talal Abu-Ghazaleh did not live in isolation from the issues of his society, but he saw in every challenge an opportunity to contribute to the solution. Setting off from his personal experience,

he realized the meaning of deprivation and the importance of providing opportunities, and for this he founded initiatives that target empowering the youth through education and technology, supporting the deprived categories, and strengthening entrepreneurship as a road to economic independence.

“We cannot change the past, but we are able to build a more just future, where every individual possesses the opportunity to prove himself and realize his aspirations.”

He believed that true change begins from empowering individuals, not by giving them temporary aid, but by granting them the tools that help them to make their future by themselves.

Hope as a Driving Force Despite the Challenges

Abu-Ghazaleh was not among those who dread challenges, but he saw in them an opportunity for growth and development. He did not know despair, and did not allow failure to be a final station, but considered it merely a temporary obstacle on a long road of achievements. And he used to say:

“Success is not that you avoid the fall, but that you possess the ability to rise after every fall, with greater insistence, and stronger resolve.”

He spread the spirit of positivity among those around him, believing that crises do not mean the end, but they are a new beginning for the one who possesses courage and will.

An Immortal Human Legacy

Talal Abu-Ghazaleh was not merely a successful businessman, but he was a symbol of humanity embodied in thought and work. His life was a lesson in how suffering can transform into achievement, how success can become a means for giving, and how life can be more meaningful when your impact in it extends to others.

He proved that true power does not lie in influence or money, but in continuous giving, belief in the human being, and the ability to transform personal experiences into a light by which others are guided. He was a living example that the greatest leaders are those who do not only make their future, but help others to build their future as well.

Stories That Sum Up His Human Side

1. Education.. The Key of Hope That Is Never Locked

Talal Abu-Ghazaleh has always believed that education is the strongest weapon any person can possess to change his life, and he himself is the living example of that. He did not hesitate to support talented students whose course faltered because of material circumstances, but he considered that true success is to take the hand of those who are in need of you.

One of the students recounts that on one of the occasions, Abu-Ghazaleh heard about a brilliant young man threatened with leaving his university because of the tuition fees, so he requested

to meet him and asked him about his ambition, then said to him: “From today, you no longer have a financial problem; your only problem is to realize your dream.” He then took on the full costs of his study until he graduated, and today, this student has become one of the successful entrepreneurs.

2. A School in the Heart of the Camp

Talal Abu-Ghazaleh never forgot one day his childhood that he spent in refuge, where he was a child without a school desk and without textbooks, but he possessed the resolve to carve his road. And when he became able to give, he decided to make education available to the refugee children who suffer as he suffered.

In one of his visits to the refugee camps, he noticed that the children study in difficult circumstances, so he decided to establish “knowledge centers” inside the camps, equipped with the internet and educational resources for free. He always repeated: “I do not want a child to live the feeling of helplessness that I felt; I want to give him what I did not have.”

3. A Friend of Yesterday and a Son of Today

In the stage of university study, Talal Abu-Ghazaleh had a close friend with whom he shared the seats of the university and the great ambition. And after long years, when Abu-Ghazaleh had become one of the prominent global figures, he learned that his old friend was passing through harsh circumstances that made him incapable of securing a dignified life for his family.

He did not hesitate for a single moment, and decided to visit him personally. His visit was not merely a courtesy, but it was the beginning of a new journey for this friend, where he took on for him a new residence, a job opportunity befitting him, and educational support for his children, saying to him: “When we were together, we dreamed of a better future. My dream was not for me alone, but for all of us.”

4. A Giving That Does Not Await Thanks

Talal Abu-Ghazaleh believed that charitable work does not need announcements or lights, but a sincere heart. One of the situations that reveal his humanity happened with a simple employee in his company, who was afflicted with a serious illness that made him unable to bear the costs of the treatment.

When he learned of the matter, he asked that all the costs of the treatment be taken on without the employee's knowledge of the source of the help, so that he would not feel embarrassed. But the most touching situation was when Abu-Ghazaleh decided to visit him in the hospital himself, to reassure him, saying: “In our company, we are one family, and the family does not abandon its children.”

5. Between the Businessman and the Human Being.. Unforgettable Situations

Talal Abu-Ghazaleh's humanity was not confined to financial or educational aid only, but it was manifested in his daily situations

with people. In one of his travels, while he was waiting for his flight at the airport, he noticed an elderly woman weeping beside one of the employees. And when he inquired about the matter, he learned that she was unable to pay the costs of the ticket of return to her country.

Without hesitation, he came forward and paid the amount, then said to her:

“You are like my mother, and any mother deserves to reach her home with dignity.”

And in another situation, during one of his rounds in one of the streets of Jordan, he stopped at a small shop to buy something simple, but he noticed that the owner of the shop suffers from a severe weakness in his sight. He began to speak with him to discover that the man was in need of a costly surgical operation, but he did not possess the money to perform it. Abu-Ghazaleh left the shop without uttering a single word, but after two days, the man was contacted and informed that the costs of his operation had been paid in full by a person who refused to mention his name.

6. A Letter to an Unknown Child

On one of the days, Talal Abu-Ghazaleh received a letter from a small child in which he wrote: “I want to become like you, but I do not have the money to go to school.” The letter did not carry

an address or any sufficient information to reach its sender, but it did not pass unnoticed by him.

He decided to publish his letter through the media, with a message from him saying: “If you are reading this, then know that your school has become ready; all you have to do is to tell me where I can find you.” And after days, the child was found, and Abu-Ghazaleh took on his study all the way to the university stage.

Conclusion

Throughout his life, Talal Abu-Ghazaleh was not merely a businessman or the owner of a global institution, but he was a human being who never forgot one day his roots or the people who passed through his life. He saw that greatness is not in what a human being possesses, but in what he grants to others, and he believed that true success is not measured by the number of companies he manages, but by the number of people he helped to rise.

Part Five

The Legacy and Lessons Learned

Chapter Eleven

The Legacy of Talal Abu-Ghazaleh

His Impact in Building the Coming Generations

When Talal Abu-Ghazaleh is mentioned, his legacy is not measured only by the size of the achievements he realized or the institutions he founded, but in the minds he contributed to building, in the opportunities he granted to coming generations, and in the thought he planted to remain a beacon that lights the road of the youth. He realized from his earliest years in refuge that knowledge is the key to liberation from the constraints of poverty and the difficult circumstances, so he made it his message to which he dedicated his life, seeking to empower the Arab youth to become pioneers in their world rather than being merely spectators.

Education: The Seed That Grew the Leaders of the Future

Talal Abu-Ghazaleh was not merely a supporter of education, but he was a believer in the necessity of redefining it to become a tool for making change. He set a different conception of education, where it is not merely a means to obtain a job, but a window for

making leaders and innovators, and he founded many initiatives that reflect this thought.

His Most Prominent Educational Institutions

- **Talal Abu-Ghazaleh College for Innovation (TAGUCI):** where traditional students are not graduated, but business leaders capable of creativity and change.
- **Talal Abu-Ghazaleh Digital Academy:** an open platform that offers modern training programs in technology, management, and others, which ensures the access of the youth to the latest skills.
- **Knowledge centers in the camps and remote areas:** he never forgot his roots as a refugee, so he worked on providing education and technology for the deprived children, to grant them an opportunity for a better future.

Real Stories

- A Palestinian young man who grew up in a refugee camp, and aspired to study engineering but did not possess the cost of study. He obtained a scholarship from one of Abu-Ghazaleh's initiatives, and today, he is a successful engineer in a global company, affirming that the education he obtained changed his life completely.
- A girl from one of the remote villages, who dreamed of becoming an entrepreneur but did not find support. She joined the business-incubator program that Abu-Ghazaleh launched, and obtained funding for her project, and she is today the owner of a successful startup company.

1. Technology as a Bridge to the Future

Traditional education was not sufficient for Talal Abu-Ghazaleh, for he saw that the future is linked to technology, and he sought to harness it to serve the Arab youth, through initiatives that aim to integrate them into the digital revolution.

His Technical Projects

- **TAG-PEDIA: a digital cognitive encyclopedia in the Arabic language, that places information within everyone's reach.**
- **Artificial intelligence in the study curricula: he was among the first who called for using artificial intelligence in education, which places the Arab students on the line of competition globally.**

2. Supporting Entrepreneurs and Innovators

He did not see in the youth merely seekers of jobs, but makers of opportunities. Therefore, he launched initiatives to support entrepreneurs, and ensure their obtaining the tools they need to realize their dreams.

His Role in Entrepreneurship

- **Business-incubator programs: he supported hundreds of ambitious young people in transforming their ideas into real companies.**
- **Innovation and entrepreneurship competitions: he granted the winners financial and training support to develop their startup projects.**

3. The Philosophy of Leadership.. Lessons for the Coming Generations

The greatest lessons of Talal Abu-Ghazaleh for the generations were not only in the institutions he founded, but in the values he conveyed, which formed a way of life for thousands.

His Fundamental Principles

- **Continuous learning:** “The certificate is not the end, but the beginning.”
- **Hard work:** “Nothing is achieved by coincidence; success needs continuous effort.”
- **Belief in the self:** “If you do not believe in yourself, no one will believe in you.”

4. His Legacy That Does Not Vanish: An Immortal Impact Across the Generations

The legacy of Talal Abu-Ghazaleh is not merely companies and institutions, but minds and ideas that will continue for decades. It is a legacy of hope, of knowledge, and of the change he brought about in the lives of millions.

Stories from His Enduring Legacy

- On one of the occasions, he met an Arab young man who expressed to him his dream of becoming an entrepreneur but he does not possess the resources, so Abu-Ghazaleh did nothing

but grant him a fully funded training opportunity, and today, this young man leads a successful project that provides jobs for others.

- At the airport, he saw an elderly woman weeping because she was unable to pay for the ticket of return to her country. Without hesitation, he paid the ticket and said to her: “You are like my mother, and my mother should not spend the night in a foreign land.”

The Institutions That Will Immortalize His Name

- Talal Abu-Ghazaleh College for Innovation (TAGUCI): a stronghold for graduating the leaders of the future.
- The International Arab Society of Certified Accountants: one of the largest Arab professional institutions.
- The dictionaries and scientific references: which contributed to enriching the Arabic scientific content.

5. The Impact That Created a New Environment for Business

Decades ago, entrepreneurship and innovation were not common in the Arab world. But thanks to Talal Abu-Ghazaleh, they became a part of the culture of the Arab economy, where he strengthened the concept of entrepreneurship, and offered the youth the tools they need for success.

The Change He Made

- He introduced the concept of intellectual property as a fundamental element in the success of companies.
- He strengthened the culture of technical education and entrepreneurship instead of relying on traditional jobs.
- He supported the transition to the digital economy, which made many Arab countries adopt advanced digital strategies.

6. The Impact That Time Will Not Erase

If history preserves the names of the leaders and the creators, then the name of Talal Abu-Ghazaleh will remain engraved in the memory of the coming generations, not only for what he achieved, but because he changed the way of thinking, opened for the youth doors that were closed, and granted them the tools of success.

A Testimony from One of His Students

“When I met Dr. Talal in one of his seminars, he said to me: You can achieve the impossible if you believe in yourself. They were not merely words, but they were a moment that changed my life. Today, I am a successful businessman, and everything I reached began with that sentence.”

Conclusion

The ages may change, but the legacy of Talal Abu-Ghazaleh will remain immortal, engraved in the minds, embodied in every young person who learned from him that knowledge is power, that success begins from the inside, and that the impossible is merely an idea that can be transcended.

“Perhaps one day I will not be here, but my ideas will remain alive in the minds of the coming generations.”

– Talal Abu-Ghazaleh –

His Contributions That Will Remain Immortal

A Legacy That Transcends Times and Place

Talal Abu-Ghazaleh was not merely a businessman or an economic thinker, but he was the holder of a comprehensive vision that aims to change the Arab communities through knowledge, technology, entrepreneurship, and community development. And he realized early on that success is not confined to achieving wealth or building companies, but it is represented in the deep impact that the individual leaves on others.

Therefore, his contributions were not merely temporary initiatives, but were strategic projects built to remain, such that they continue to influence the lives of the coming generations. And through this chapter, we will shed light on his most prominent contributions that will remain immortal across time.

1. Education.. Building Minds and Empowering the Future

A New Vision of Education

Abu-Ghazaleh believed that education is the foundation of the true renaissance, but he did not believe in the traditional methods, but sought an educational revolution based on creativity, technology, and innovation. And his goal was not to provide the opportunities of education only, but to change the way of thinking among students, so that they become pioneers in their fields.

His Educational Institutions and Initiatives

Talal Abu-Ghazaleh College for Innovation (TAGUCI): an educational institution that aims to prepare the leaders of the future through focusing on innovation and entrepreneurship, such that the student is not merely a recipient of information, but a participant in producing knowledge.

Talal Abu-Ghazaleh Digital Academy: an interactive platform that provides distance education, which facilitates access to knowledge in any place in the Arab world, and bridges the digital gap between the developed countries and the developing countries.

The free education centers in the remote areas and the camps: which provided thousands of refugee children with the possibility of accessing the internet and the modern educational resources.

His Deep Impact

- **Abu-Ghazaleh offered thousands of scholarships to distinguished students, which helped them in obtaining a distinguished university education despite the difficult economic circumstances.**
- **He contributed to developing the educational curricula in some Arab universities, to integrate technology and artificial intelligence into the study curricula.**

Real Success Stories

- **A young man from Gaza: he obtained a scholarship from the Abu-Ghazaleh foundation, and completed his study in software engineering, and he is today working in one of the largest global technology companies.**
- **A female student from Syria: she dreamed of studying business administration, but the material circumstances stood as an obstacle before realizing her dream, until she obtained support from one of Abu-Ghazaleh's initiatives, and she is today managing a successful commercial project.**

2. Technology.. Placing the Arab World on the Map of the Future

Empowering the Youth Digitally

Abu-Ghazaleh was among the first who called for transforming the Arab communities into digital communities, and he believed

that technology is not merely tools, but it is the future in itself. And therefore, he sought to empower the youth digitally, and create an environment that supports technological innovation.

His Most Prominent Achievements in Technology

- **TAG-PEDIA:** the first Arabic digital encyclopedia that aims to provide knowledge of high quality, and make the scientific and technical content available in the Arabic language.
- **Launching artificial-intelligence initiatives in education:** where he called for the necessity of teaching artificial intelligence from the early school stages.
- **His contribution to the digital transformation of governments:** through offering consultations to the Arab governments to develop their electronic systems and facilitate the transactions for citizens.

His Enduring Impact

- He contributed to increasing the awareness of the importance of digital transformation in the governmental and private institutions.
- He provided training programs for the youth in the fields of programming and advanced technology, which helped them in obtaining prestigious jobs globally.

3. Entrepreneurship.. Transforming the Youth from Job Seekers into Makers of Opportunities

Strengthening the Culture of Innovation and Initiative

Abu-Ghazaleh sought to bring about a radical change in the way of thinking of the youth, where he wanted to create a generation that does not await opportunities but makes them. And therefore, he offered immense support to entrepreneurs and innovators.

His Most Important Programs to Support Entrepreneurs:

- **Abu-Ghazaleh business incubators: which provided funding and training support for the youth, which helped in founding many startup companies.**
- **Facilitated funding programs: to support small projects, especially in the rural and marginalized areas.**
- **Free training courses: in the fields of project management, financial planning, and marketing, which helped in developing the competencies of the youth.**

Tangible Results:

- **Thanks to Abu-Ghazaleh's initiatives, many of the youth were able to found their own projects, and transform their ideas into successful companies.**
- **He encouraged the Arab governments to provide a legislative environment that supports startups and entrepreneurship.**

4. Community Work.. Giving Without Return

His Belief in Social Responsibility

Despite his great successes, Abu-Ghazaleh never forgot that his role in society transcends business and commerce. He saw that true success is to contribute to improving the lives of others.

His Humanitarian Initiatives:

- **The Education Support Fund:** which provided scholarships to tens of thousands of students unable to bear the costs of study.
- **The “All of Us for Palestine” initiative:** which highlighted the successful Palestinian figures in the world, to strengthen the image of the Palestinians globally.
- **Programs to support needy families:** where he offered financial and in-kind support to hundreds of poor families, especially in times of crises.

A Human Touch:

In one of his visits to one of the universities, he met a student who was working at night to secure the fees of his study, so he was moved by his story and took on the full costs of his education until his graduation.

5. International Influence.. A Presence in the Centers of Decision-Making

The influence of Abu-Ghazaleh was not confined to the Arab world, but extended to the international arena, where he was

a member of many global organizations, and contributed to setting economic and professional policies at a global level.

His Global Roles:

- A member of the United Nations Council for Digital Transformation.
- An advisor to the World Trade Organization.
- A partner with the largest global universities in developing the educational curricula.

A Legacy That Will Not Disappear.. but Grows Greater with Time

What Talal Abu-Ghazaleh offered was not merely a series of successes, but it was an integrated legacy that will contribute to shaping the future of the Arab world for long decades.

Conclusion

People may depart, but ideas remain, and achievements remain a witness to those who made them. Abu-Ghazaleh succeeded in transforming his dreams into reality, and transformed the reality of many from despair to hope, so that his name remains engraved in the memory of the coming generations.

“True success is not in what you achieve for yourself, but in what you leave for the coming generations.”

– Talal Abu-Ghazaleh –

Chapter Twelve

The Lessons and Insights Drawn from His Course

How Can the Youth Draw Inspiration from His Experience?

The success story of Talal Abu-Ghazaleh has always been a source of inspiration for many, for his suffering as a refugee transformed into a motive that made him one of the most prominent economic and educational figures in the Arab world. But the most important question is: how can the youth today draw inspiration from this unique experience? Can they walk in his footsteps to achieve a similar success?

The answer lies in understanding the principles that Abu-Ghazaleh followed in his journey, and applying them in a way that suits the modern age. He proved that success is not the monopoly of a particular category, but it is available to everyone who believes in himself, and possesses the will and the resolve, and knows how to transform challenges into opportunities.

1. Do Not Make Your Circumstances an Obstacle Before Your Success

The Lesson Learned: Success begins from the inside and not from the outside

Talal Abu-Ghazaleh was born in Jaffa in Palestine, but he was forced to leave it because of the Nakba, to begin his life as a

refugee in Lebanon. And yet, he did not allow his reality to determine his future, but took from his harsh circumstances a motive to be a different person.

How can the youth draw inspiration from this lesson?

- Do not let your economic or social condition determine the extent of your success, for every person is able to draw his future by himself.
- Do not use difficulties as excuses, but make them a stimulus to search for new opportunities.
- Invest in yourself, and be always in a state of continuous learning and development.

A Practical Example:

If you are a young person facing financial challenges, do not let that be an excuse to stop learning. Today, there are thousands of free courses over the internet that can help you in developing your skills and achieving your goals.

2. Continuous Learning Is the Key to Progress

The Lesson Learned: Knowledge is not a luxury, but a weapon for success

Despite all the challenges, Abu-Ghazaleh realized that education is the strongest tool that any person can possess to change his life. And therefore, he was passionate about

knowledge from his childhood, and continued developing himself until he became a pioneer in multiple fields.

How can the youth draw inspiration from this lesson?

- Do not stop learning after graduation, for the world changes constantly and needs new skills every day.
- Learn by yourself from books, courses, and practical experiences, and not only from the traditional study curricula.
- Invest in the skills of the future such as technology, artificial intelligence, and entrepreneurship.

A Practical Example:

In today's world, whoever does not learn new skills such as programming, financial analysis, or digital marketing will find himself behind others. Search for courses over the internet, or participate in developmental workshops.

3. Possess a Clear Vision of Your Future

The Lesson Learned: Success is not a coincidence, but a result of a clear vision and specific goals

The success of Abu-Ghazaleh was not random, but it was a result of a clear vision and continuous effort. From his childhood, he set for himself a goal to be an influential figure, and strove with all strength to achieve it.

How can the youth draw inspiration from this lesson?

- **Do not live your day without a goal; determine what you want to achieve during the coming five or ten years.**
- **Set a clear plan for your future, and begin taking practical steps to reach it.**
- **Be patient, for success does not come overnight, but it is a result of continuity and perseverance.**

A Practical Example:

If you dream of becoming an entrepreneur, do not be content with dreams, but begin learning the skills of financial management and marketing, and try to launch a small project to acquire experience.

4. Hard Work and Discipline Are Two Keys to Achieving Goals

The Lesson Learned: No success without diligence and discipline

Abu-Ghazaleh worked tirelessly to achieve his goals, and he believed that success needs continuous effort, and not merely dreams.

How can the youth draw inspiration from this lesson?

- **Do not rely on luck, but be diligent and work hard to reach your goals.**

- **Organize your time, for productivity does not come from random work, but from good planning.**
- **Set for yourself daily habits that strengthen your productivity, such as reading, exercise, and advance planning.**

A Practical Example:

Instead of spending your time browsing social media for hours, use this time in learning a new skill or building your personal project.

5. Do Not Fear Failure.. for It Is a Part of Success

The Lesson Learned: Every obstacle is a step toward success if you learn from it

The road of Abu-Ghazaleh to success was not paved with roses, but he faced many failures, but he never surrendered, but saw failure as an opportunity for learning and growth.

How can the youth draw inspiration from this lesson?

- **Do not fear trying merely because you may fail, for all the successful passed through failed experiences before achieving success.**
- **Learn from your mistakes, and be flexible in adjusting your course.**
- **Consider every failure a lesson that makes you stronger and more intelligent.**

A Example:

If you failed in launching your first project, do not despair, but analyze the reasons for the failure, learn from them, then try again in a different way.

6. Thinking in a Global Way and Not a Local Way

The Lesson Learned: Do not confine your dreams to your limited environment, but think on a global scope

Abu-Ghazaleh believed that success must not be limited to a local scope, but it can be global. And for this, he always sought to broaden his horizons and work at an international level.

How can the youth draw inspiration from this lesson?

- **Always think about how to broaden your impact to include the world, and not only your region or your country.**
- **Learn languages, for they are the key to openness to the world.**
- **Be open to the different cultures, and search for opportunities in the global markets.**

A Practical Example:

If you are a programmer or a designer, do not be content with working in your country only, but search for job opportunities on the global platforms such as Upwork and Fiverr.

Conclusion

The experience of Talal Abu-Ghazaleh is not merely a story of individual success, but it is a model that any young person can draw inspiration from in his life. He proved that success is not linked to place or circumstances, but to will, determination, and continuous pursuit.

A Message to the Youth:

“Do not let anyone tell you that you cannot, for everything is possible if you possess the vision, the resolve, and the hard work. The future does not wait for anyone, but is made by the hands of those who possess the courage to realize their dreams.”

The Values That Can Be Applied in Practical Life

Introduction: Success Begins with Values

It is said that success is not merely a station one reaches, but it is a continuous journey, built on solid foundations of values and principles. When we look at the course of Talal Abu-Ghazaleh, we find that it was not based only on intelligence or opportunities, but on a system of values that made of him an intellectual and economic leader, and one of the most prominent influential figures in the Arab world.

But the most important question is: how can any person apply these values in his daily and professional life? Can they be transformed

into a way of life that leads to distinction? The answer, quite simply: yes. For success is not the monopoly of anyone, but it requires commitment to a set of values that make the difference between the ordinary person and the inspiring leader.

1. Insistence and Perseverance: Nothing Is Impossible

The Value:

Perseverance is the secret of realizing dreams, for the people who insist on success despite the difficulties are those who reach in the end.

How did Abu-Ghazaleh apply it?

- He began his life as a refugee, and instead of surrendering, he used his suffering as a stimulus for success.
- He faced great challenges in building his business, but he never stopped, but considered failure a step toward success.

How can it be applied in practical life?

- Do not let obstacles deter you from achieving your goals, but make them a fuel that pushes you forward.
- Be patient, for success does not happen overnight, but it comes to those who do not retreat.
- Try, then try again, for failure is not the end of the road, but a lesson that helps you to develop.

A Practical Example:

If you are searching for a job and have not obtained an opportunity yet, do not lose hope, but continue improving your skills and broadening your network of relationships, for perseverance is what makes the difference.

2. Continuous Learning: Knowledge Is the Strongest Investment

The Value:

In a world that changes rapidly, whoever does not keep pace with the developments remains behind. Continuous learning is the key to maintaining distinction in any field.

How did Abu-Ghazaleh apply it?

- He was not content with what he studied at the university, but continued developing himself through reading, research, and contact with experts.
- He founded educational institutions, such as Talal Abu-Ghazaleh College for Innovation, to convey this culture to the new generations.

How can it be applied in practical life?

- Dedicate a weekly time to learn something new, whether through books, training courses, or even practical experience.
- Do not stop at what you learned at the university, for the world develops daily, and what is required is adapting to the new.

- Invest in the skills of the future, such as artificial intelligence, digital analysis, and entrepreneurship.

A Practical Example:

If you work in the field of marketing, do not be content with the traditional ways, but learn about data analysis, artificial intelligence in marketing, and marketing through social media.

3. Time Management and Discipline: The Key to Productivity and Success

The Value:

Managing time effectively means the ability to achieve more in less time, which makes you more productive and successful.

How did Abu-Ghazaleh apply it?

- He used to set clear plans for each day, and determine his priorities precisely.
- He was keen to achieve the utmost benefit from his time, which made him able to manage several projects at one time.

How can it be applied in practical life?

- Use time-management techniques such as the Pomodoro technique or determining priorities according to the Eisenhower matrix.

- **Avoid procrastination, and begin your day with the most important tasks.**
- **Do not occupy yourself with the secondary tasks that drain your time without achieving real accomplishments.**

A Practical Example:

If you are working on an important project, begin your day with the most difficult tasks, and do not leave the major tasks to the end of the day where your energy decreases.

4. Creativity and Innovation: Be Different to Make the Difference

The Value:

True success does not come from repeating what others do, but from the ability to think in new and innovative ways.

How did Abu-Ghazaleh apply it?

- **He launched “TAG-PEDIA,” the first Arabic digital cognitive encyclopedia, as an innovative solution to bridge the gap in the Arabic content.**
- **He did not rely on the traditional ways in business, but was always searching for new ways to achieve success.**

How can it be applied in practical life?

- **Do not be content with ready solutions, but think of new ways to accomplish tasks in a more efficient manner.**

- **Be open to new experiences, even if they are not familiar to you.**
- **Always search for ways to offer added value in your work, for this is what makes you distinguished.**

A Practical Example:

If you are an entrepreneur, try unconventional marketing strategies, such as relying on artificial-intelligence techniques or using digital influencers in promoting your products.

5. Integrity and Credibility: Reputation Is the True Capital

The Value:

Trust and credibility are the foundation of any successful relationship, whether in work or in personal life.

How did Abu-Ghazaleh apply it?

- **He committed to transparency in his dealings, which earned him the respect of everyone.**
- **He never accepted the quick unethical solutions, but always believed that integrity bears its fruits in the long term.**

How can it be applied in practical life?

- **Do not make promises you cannot fulfill, for honesty builds strong and sustainable professional relationships.**

- **Be responsible for your actions, and admit mistakes instead of trying to hide them.**
- **Deal with honesty and transparency with clients, colleagues, and managers.**

A Practical Example:

If you work in customer service, do not exaggerate in your promises, but offer precise information to ensure building long-term relationships of trust with clients.

6. Flexibility and Adapting to Change: The Future Is for the One Who Develops

The Value:

In a rapidly changing world, whoever cannot adapt to the developments will find himself behind others.

How did Abu-Ghazaleh apply it?

- **He moved from traditional accounting to digital technology, because he realized that the future would be digital.**
- **He was among the first supporters of digital transformation and technological entrepreneurship.**

How can it be applied in practical life?

- **Be always ready to acquire new skills that suit the developments of the job market.**

- **Do not fear changing your job or your field if you find that there is a better opportunity elsewhere.**
- **Learn how to deal with crises, and be flexible in adjusting your plans when needed.**

A Practical Example:

If you work in traditional journalism, do not resist change, but learn the production of digital content and electronic journalism to ensure the continuation of your success.

Conclusion:

Values Make the Difference

The values to which Talal Abu-Ghazaleh committed were not merely theories, but they were a way of life that enabled him to achieve exceptional success. And by following these values, any person can make his own success, however the challenges may be.

“Success is not a stroke of luck, but it is a blend of insistence, learning, integrity, and innovative thinking.”

The Most Prominent Challenges He Faced and How He Transformed Them into Opportunities

Introduction: Success Is Not Free of Obstacles

Success is not merely a smooth journey of successive achievements, but it is a series of challenges and obstacles in which resolve and

insistence are tested. And this is what distinguishes the great from others; for they do not see crises as an end, but as a new starting point.

The course of Talal Abu-Ghazaleh was not an exception, for he faced many challenges at the personal and professional levels, but he was able to transform them into opportunities that strengthened his success and his power. How was he able to do that? And what are the lessons that the youth and entrepreneurs can extract from these challenges?

1. Refuge.. Beginning from Zero Does Not Mean the End

The Challenge:

At the age of ten, Talal Abu-Ghazaleh was forced to leave his homeland Palestine because of the occupation, to live as a refugee in Lebanon. Poverty and marginalization were a part of his daily life, which made him feel that he is living in circumstances that grant him no opportunity for success.

How did he transform it into an opportunity?

- He realized early on that education is the only way to change his reality, so he was diligent in his study until he obtained an educational scholarship.
- Instead of surrendering to the fate of refuge, he decided to become an influential person, and to build for himself a global name.

- He began his professional life knowing that he must rely on himself completely, so he was working in more than one job during his study to secure his expenses.

The Lesson Learned:

Suffering can be a stimulus for success. Do not let your circumstances impede you, but invest them in building your future.

A Practical Example:

If you live in a difficult environment or suffer from financial challenges, do not let that be an excuse for stagnation. Search for free education, training courses over the internet, and freelance work to build your future by yourself.

2. Founding a Project from Zero.. How Do You Succeed Without Capital?

The Challenge:

After his graduation, Abu-Ghazaleh did not have any capital that allows him to found his own project, nor did he have a strong network of relationships to support him.

How did he transform it into an opportunity?

- He began from freelance work, where he offered accounting and financial-consulting services to individuals and small companies.

- **He built his reputation slowly through quality and commitment to distinction, until the major companies began to trust him.**
- **He founded his company through reinvesting his profits, instead of searching for external funding.**

The Lesson Learned:

Do not let the lack of resources prevent you from beginning your project. Invest in your professional skills and build your reputation first.

A Practical Example:

If you want to begin your project but you do not possess capital, begin through freelance work, acquiring new skills, and offering your services individually until you are able to expand later.

3. Economic Crises.. How Do You Survive the Financial Collapses?

The Challenge:

Abu-Ghazaleh faced global economic crises, such as the crisis of the eighties, the global financial crisis of 2008, and the rapid changes of the market, which threatened the continuity of his business.

How did he transform it into an opportunity?

- **He did not retreat at the crises, but used them as an opportunity to restructure his business and strengthen the most sustainable sectors.**

- He invested in technology and digital services, which made his business more flexible in facing the crises.
- He strengthened the accounting and financial-consulting services, since the companies were in need of managing their crises effectively.

The Lesson Learned:

Crises are not the end of the road, but they are an opportunity to rethink and adapt to the new reality.

A Practical Example:

If you are the owner of a project and faced an economic crisis, do not surrender. Search for ways to diversify your sources of income, explore digital solutions, and adapt to the requirements of the market.

4. Keeping Pace with the Digital Revolution.. How Do You Maintain Your Pioneering in a Changing World?

The Challenge:

With the world's entry into the age of technology, the traditional businesses became threatened with extinction, and Abu-Ghazaleh had to keep pace with this transformation or risk losing his pioneering.

How did he transform it into an opportunity?

- He did not resist change, but was among the first supporters of digital transformation, where he launched digital educational initiatives.
- He founded “TAG-PEDIA” as an Arabic encyclopedia that competes with Wikipedia, with the goal of strengthening the Arabic content on the internet.
- He invested in technological education, where he launched a digital academy to teach artificial intelligence and digital accounting.

The Lesson Learned:

Change must not be a threat, but an opportunity to broaden your horizons and build a new future.

A Practical Example:

If you work in a field threatened with extinction because of technology, learn how to integrate the digital tools into your work, and develop your skills to suit the future.

5. Global Expansion.. How Do You Become Successful Beyond the Borders of Your Country?

The Challenge:

Entering the global markets requires an understanding of new laws and cultures, and he had to build a strong network of relationships to expand outside the Arab world.

How did he transform it into an opportunity?

He focused on building a strong reputation locally, which facilitated for him entering the global markets.

He established partnerships with international institutions, which helped him to expand his business rapidly.

He studied the global markets before entering them, which made him able to adapt to their requirements.

The Lesson Learned:

Global expansion is not impossible, but it requires precise planning and building strong strategic relationships.

A Practical Example:

If you want to enter a global market, do not jump directly, but begin by building international relationships, learn the culture of the market, and search for opportunities for gradual expansion.

6. Building Trust and Professional Reputation.. How Do You Maintain Your Success?

The Challenge:

Success is not confined only to reaching the summit, but it lies in the ability to remain there.

How did he transform it into an opportunity?

- He focused on offering the highest standards of quality and integrity, which made his name a trusted trademark.

- He did not seek quick profit, but built long-term relationships based on trust and credibility.

The Lesson Learned:

Success does not depend only on achievements, but on building a strong reputation that supports your continuity.

A Practical Example:

If you are beginning a project, do not seek to achieve quick profits at the expense of quality and credibility, but focus on building a long-term relationship with your clients.

Conclusion:

Every Challenge Hides a Great Opportunity

Had Talal Abu-Ghazaleh surrendered before any of these challenges, he would not have become one of the pillars of economy and knowledge in the Arab world. He proved that success is not the absence of obstacles, but the ability to transcend them and transform them into new launching stations.

A Message to the Youth:

“Do not fear challenges, but make them an opportunity to develop yourself. Every obstacle carries within it an opportunity awaiting the one who discovers it.”

Part Six

Talal Abu-Ghazaleh, Politics and Economy

Chapter Thirteen

His Vision Regarding the Global and Arab Issues

Politics and Economic Diplomacy

Talal Abu-Ghazaleh was not merely a businessman who manages companies and institutions, but he was a strategic economic thinker who sees in economy a political tool par excellence, and a weapon capable of drawing the features of international relations and determining the future of nations. He believed that true power does not come only from political or military influence, but from economic control, and that the countries that fail to build strong economies always find themselves in the position of dependency, even if they possess immense natural resources.

He has always looked at Arab economic diplomacy as a means that the Arab countries must adopt to be able to impose themselves in global politics, but he realized that this diplomacy is still absent, and that the Arabs have not invested their resources and capabilities as they should to build a true negotiating power.

He saw that economic alliances are what make the future, not political speeches, and that the Arab countries need to think like the great powers, instead of remaining a dependent consumer market. He always asked: “Why do we not have an Arab economic project the size of the European Union? Why do the Arab countries not transform from importers to exporters of technology and innovation? Why do we not use our economic power to impose our political agenda instead of remaining hostages to the decisions of the major powers?”

Economy as a Weapon in International Relations

Talal Abu-Ghazaleh did not see economy as a tool to achieve profits only, but he believed that it is the most effective weapon in the modern age. The countries that possess economic influence become a fundamental player in the global political decisions, while the countries that rely on others economically always find themselves in the position of dependency.

He always pointed to how the United States imposed its control over the world through the dollar, and not only through its army. And how China became a superpower through trade and the digital economy, and not through military invasion. And how Germany, despite its defeat in the Second World War, was able to become the strongest country in Europe thanks to its economic power and not its military power. And in contrast, he saw that the Arab countries, despite their wealth, did not use economy as they

should for it to be a lever of their political influence, but remained relying on natural resources without developing independent industries or integrative economic strategies.

He saw that the relations between countries are not built only on politics, but on shared economic interests, and that the Arab world, if it wants to be globally influential, must build an economy based on technology, knowledge, and innovation, not on exporting oil only.

Economic Diplomacy.. The Lost Key of Arab Influence

Talal Abu-Ghazaleh has always called for Arab economic diplomacy to be built on independence and not dependency, on innovation and not imitation, on initiative and not waiting.

He saw that the Arabs have not realized until now that a strong economy grants true political sovereignty, while weak economies make countries subject to foreign interests, even if they raise slogans of sovereignty and independence.

He believed that the Arab countries do not need new political alliances, but a true Arab economic alliance, that is not merely slogans or unactivated agreements, but is capable of:

- Creating a common Arab market that makes the Arab countries a main player in global trade.
- Investing in technology and education so that the Arabs have a role in the economy of the future.

- **Building a unified Arab digital currency that reduces the dependence on the dollar and strengthens Arab economic influence.**
- **Diversifying the sources of income so that the Arab economy is not dependent only on oil and natural resources.**

He saw that the knowledge economy is the only solution to make the Arabs a global economic power, and that relying on natural resources alone will always make the region vulnerable to the economic and political fluctuations that it cannot control.

Models of Success.. Why Do the Arabs Not Learn from the Successful Experiences?

In his discussions and analyses, Talal Abu-Ghazaleh always pointed to countries that were able to build their economic power and transform it into global political influence:

- **China: It did not use armies or military power to control the world, but used its giant economy, where it built the “Belt and Road” project that made dozens of countries rely on it in trade and infrastructure.**
- **Germany: Although it came out of the Second World War destroyed, it was able to rebuild itself economically to become the great power of Europe.**

- **Singapore:** A small country without natural resources, but it became one of the strongest economies in the world thanks to its investment in technology, education, and entrepreneurship.
- **The United Arab Emirates:** It did not rely only on oil, but invested in innovation, technology, and financial services, which made it a global economic center.

And he affirmed that the Arab world can be a superpower if it adopts a similar economic model based on innovation and economic integration, and not only on selling natural resources.

The Future of Arab Economic Diplomacy.. Is There Hope?

Talal Abu-Ghazaleh was optimistic about the possibility of achieving an Arab economic transformation, but he realized that this will not happen unless the traditional mentalities that manage the economy in the region change.

He saw that the Arab world is before a historic opportunity to transform into a global economic player, but it needs a clear strategic vision that includes:

- Establishing a unified Arab digital market that enables the Arab companies to expand globally.
- Increasing investments in artificial intelligence and digital technology to make the Arab economy more competitive.

- **Creating new economic partnerships with the emerging markets instead of relying only on the traditional relationships with the West.**
- **Launching a unified Arab digital currency that reduces the dependency on foreign currencies.**

Conclusion:

Economy Is the True Politics

Talal Abu-Ghazaleh was not speaking about abstract economic theories, but he was putting forward practical solutions that could make the Arab world an economic power of global influence. He saw that Arab economic diplomacy has not been utilized yet, and that the future will not be for the one who possesses oil only, but for the one who possesses the knowledge economy and technology.

He believed that the countries that possess strong economic strategies are more able to make their political decisions freely, while the countries that rely on others economically will always remain hostage to the interests of the major powers.

His Message to the Arab Leaders:

“True sovereignty is not in speeches, but in building an economy that makes the world need you instead of you needing it.”

His Vision of Religion and Its Role in Societies

Talal Abu-Ghazaleh was not a man of religion, but he was the holder of a deep thought and a broad vision of the role of religion in shaping societies and their renaissance. He did not look at religion from a narrow angle confined to rituals and acts of worship, but he saw in it a driving force for civilization, and a foundation for shaping a value-based and ethical system capable of directing individuals and societies toward progress and prosperity.

He believed that religion, when understood and practiced correctly, is a factor of stability and development, and not a cause for conflicts and divisions. And he saw that the problem is not in religion itself, but in the way of interpreting it and exploiting it, where it can be a stimulus for creativity and development, as it was during the golden age of the Islamic civilization, or it can be a tool for regression and closure if it is understood superficially and with fanaticism.

Throughout his life, Talal Abu-Ghazaleh continued to call for a more flexible and rational vision of religion, a vision that links spirituality with progress, faith with science, and ethics with economic development.

Religion as a Driving Force for Progress

Talal Abu-Ghazaleh saw that religion is not contradictory to science or development, but it is in its essence a call to research, contemplation, and discovery. He always pointed out that the

Islamic civilization at the peak of its prosperity was not only a religious power, but it was a center for science, philosophy, arts, and innovation, where religion interacted with scientific knowledge, and produced an advanced society that preceded its age by centuries.

He cited the Muslim scholars who combined faith and reason, such as Ibn Sina, Ibn Rushd, Al-Razi, and Al-Farabi, who did not see any contradiction between religion and science, but considered that the pursuit of knowledge is a part of faith itself.

From here, he saw that the problem is not in religion, but in how it is understood and applied, and he believed that the societies that adopt a rigid understanding of religion remain behind, while the societies that open up to science and innovation while holding to ethical values are more able to compete and develop. He always asked:

“If Islam in the past led the greatest scientific renaissance, then why is it not today a stimulus for a new renaissance? Why have we come to link religion with stagnation instead of linking it with innovation?”

Tolerance and Coexistence.. The Essence of the Religious Message

Talal Abu-Ghazaleh did not see religion as a tool to create barriers between people, but as a bridge for understanding and coexistence. He saw that tolerance is the essential value of any

true religion, and that the societies that understand this message are more stable and advanced.

He always emphasized that all religions share in the fundamental values, such as justice, mercy, honesty, trustworthiness, and hard work, and that these values must be the foundation in building societies, instead of being preoccupied with doctrinal differences and disputes over the details.

Religion and Work Ethics.. How Does It Make Economic Values?

Talal Abu-Ghazaleh did not separate between religion and economy, but he saw that the religious principles can be a foundation for building a more just and humane economic system.

He saw that the Islamic principles such as trustworthiness, transparency, justice, and benevolence, if applied in the economic field, will create a more stable and productive work environment. And he believed that the economy based on ethics is stronger than the economy based on greed and speculation.

He saw that the companies that commit to the ethical principles, whether from a religious standpoint or from the standpoint of social responsibility, are more sustainable and successful in the long term.

He also believed that social responsibility is a part of economic ethics, and that the major companies must not be

confined to achieving profits only, but they must have a role in improving society, supporting education, and helping the less fortunate categories.

Religion and Science.. A False Conflict or an Inevitable Integration?

Talal Abu-Ghazaleh saw that the conflict between religion and science is an artificial conflict, that arose because of wrong interpretations of religion or because of a wrong understanding of science. He believed that religion calls for research and exploration, and science helps the human being to understand the universe more deeply.

He saw that creativity and innovation are a part of the human being's mission in this world, and that all religions urge the human being to employ his mind and use his talents to develop life.

And he saw that education must not focus only on the modern sciences, but ethical and religious values must be integrated with them, so that a generation arises capable of thinking with a scientific mentality, but at the same time carries humane and ethical values.

Religion in the Future of the Arab Societies

He saw that the future will not be for the countries that live in ideological and religious conflicts, but for the countries that are able to create a balance between religion and science, and between the spiritual values and the requirements of the modern age.

And he directed his call to the youth, saying:

“Do not make religion a barrier between you and the world, but make it a source for inspiration, for innovation, and for work. Religion does not contradict success, but it is the foundation of true success.”

Conclusion:

Religion Is Not an Obstacle, but a Latent Power Not Yet Utilized

In the end, Talal Abu-Ghazaleh did not see religion as an obstacle before development, but he saw it as a power that can be invested to build more ethical and more prosperous societies.

He believed that religion, if understood in a correct way, can be a driver for creativity and renaissance, and not a factor for stagnation or fanaticism.

He always said:

“Religion is not an enemy of civilization, but it is its fuel. The problem is not in religion, but in the minds that did not understand it in the correct form.”

So can the Arab societies recover this deep understanding of religion, and use it as a driving force toward the future? This is the true challenge..

The Economic Analysis of the Future of the Arab World

When Talal Abu-Ghazaleh spoke about the future of the Arab economy, he did not do that in the style of diplomatic phrases or the superficial analyses that the media repeats. He spoke in the language of numbers, in the language of reality, in the language of the future that can be built if the political will and the correct economic vision are available. He saw that the Arab world is not merely a region of immense economic potential, but it is an entity capable of becoming a global power if these potentials are utilized intelligently and with a clear strategy.

But at the same time he realized that the future will not be merciful to the countries that do not prepare for it. He saw that the challenges facing the Arab world are not merely passing economic crises, but they are true tests of the ability of these countries to adapt to the global transformations. For either the Arab world is a part of the global economic revolution, or it remains in the position of the spectator, where the great powers control its economy and its future.

The Arab World Between the Lost Opportunities and the Major Challenges

Reliance on Natural Resources.. an Economic Model in Danger

For decades, the Arab economy has relied fundamentally on natural resources, especially oil and gas, as a main source of income. This model, which was in the past a source of prosperity

for the countries of the region, has today become an existential threat to its economic future.

Abu-Ghazaleh realized that oil, despite its current importance, will not be the main source of energy in the future, especially with the global transformations toward renewable energy, and the environmental policies that limit the use of fossil fuel.

He said:

“Whoever thinks that oil will remain the foundation of the economy forever has not read history. All resources are depleted, but the economy based on knowledge is never depleted.”

And for this, he saw that the countries that do not begin now in diversifying their economies and investing in the new sectors will find themselves out of the game during the coming decades. He did not call only for diversifying the sources of income, but he saw that the future lies in creating an economy that relies on innovation and technology, and not on exporting raw materials only.

The Arab Job Market.. a Crisis of Unemployment or a Crisis of Skills?

Unemployment has always been one of the largest problems facing the Arab world, but Abu-Ghazaleh saw that the true problem is not only in the lack of job opportunities, but in the non-conformity of education with the needs of the market.

- **The Arab universities were graduating thousands of young people every year, but most of them lack the skills that the global market requires.**
- **While the need increases for programmers, artificial-intelligence experts, and professionals in the digital industries, many of the youth still study traditional specializations that no longer keep pace with the age.**

He saw that the solution lies in a true educational revolution, that makes education not merely a means to obtain a certificate, but a tool to build a generation capable of competing in a global market that changes at an unprecedented speed.

The Weakness of Arab Economic Integration.. Why Do the Arab Countries Remain Merely Consumer Markets?

Among the largest failures that Abu-Ghazaleh saw in the Arab economy is the absence of the unified Arab market. He believed that the Arab world possesses all the elements to be a major economic power, but it lacks a strategic vision for economic integration.

- **Inter-Arab trade is still very weak, although the Arab countries can be an economic partner for one another instead of relying on the external markets.**
- **Each Arab country works alone, which leads to duplication in projects, instead of their integration.**

- The absence of effective economic alliances makes the Arab countries vulnerable to the fluctuations of the global markets, instead of being a main player in them.

He always asked:

“Why is the European Union able to unify its economy, while the Arab countries are unable to build a common economy? Why do we remain merely consumers of what others produce?”

He saw that the solution is not in the political summits, but in bold economic decisions that strengthen true economic cooperation among the Arab countries.

How Can the Arab World Become a Global Economic Power?

The Digital Economy.. The Key of the Future

Abu-Ghazaleh believed that the digital economy is not a choice, but it is the inevitable future.

- The countries that invest in artificial intelligence, big data, and electronic commerce will be the coming economic powers.
- If the Arab world does not invest in these fields now, it will fall behind the rest of the world by tens of years.
- The startups in the field of technology can be the locomotive of economic growth, exactly as happened in India and Singapore.

He said:

“Technology does not need oil, but it needs innovative minds. And the Arab world possesses the minds, but it has not provided for them the suitable environment.”

Renewable Energy.. The Future of the Post-Oil Era

He saw that the Arab world, instead of being dependent on oil, must transform into a global center for renewable energy.

- **Solar energy and wind energy can become the strategic alternative that preserves the power of the Arab economy.**
- **The countries that begin investing in clean energy now will be the most prepared for a future in which the dependence on fossil fuel decreases.**

Transformation into a Global Commercial Center

Thanks to its geographic location, the Arab world can be a main axis for international trade, but it has not utilized this advantage fully yet.

- **Developing the Arab ports to become global centers for shipping and electronic commerce can make the region an economic center that cannot be bypassed.**
- **Investing in logistics services and intercontinental trade can strengthen the standing of the Arab countries in the global economy.**

Abu-Ghazaleh's Vision for the Future of the Arab Economy

1. Establishing an “Arab Silicon Valley”

- **There must be a regional center for innovation and entrepreneurship, that supports the startups in technology.**
- **Investment in artificial intelligence, robotics, and the digital economy can place the Arab world at the forefront of the developed countries.**

2. Launching a Unified Arab Digital Currency

- **There must be liberation from the dependency on the dollar through establishing an Arab digital currency that contributes to reducing the external influence on the Arab economy.**
- **Digital currencies are not merely a temporary trend, but they are the future of the global economy.**

3. Strengthening Arab Economic Cooperation

- **Instead of useless competition, the Arab countries must work together to build an integrated economy.**
- **Establishing common economic zones, and facilitating the movement of trade and investments, can transform the region into a global economic power.**

Conclusion:

Can the Arab World Achieve Its Economic Renaissance?

Talal Abu-Ghazaleh believed that the Arab world is able to be a global economic power, but it needs a clear vision and a bold strategy.

- **The countries that do not prepare for the future will find themselves dependent on the major markets, and not a leader of them.**
- **Technology, renewable energy, and economic integration are the keys that will determine who will be at the forefront of the global economy.**
- **The economic renaissance is not an impossible dream, but it needs bold decisions, political will, and true cooperation among the Arab countries.**
- **So will the Arab world be a part of the future, or will it remain stuck in the past? This is the question that will determine its fate...**

Part Seven

His Relations with the Arab and Global Countries

Chapter Fourteen

His Relations with the Arab Countries Vision Regarding the Global and Arab Issues

Palestine

Palestine.. The First Wound and the Eternal Dream

Palestine for Talal Abu-Ghazaleh was not merely a homeland he left by force in his childhood, but it was the identity that shaped his consciousness, the cause that dwelt in his conscience, and the principle that never parted from him in his journey toward glory. He was born in Jaffa in 1938, and he did not realize that that beautiful coastal city, which embraced his childhood, would become in his memory a usurped homeland and a memory that will not be erased.

In 1948, when he was ten years of age, he witnessed one of the greatest tragedies of Palestinian history, when the Israeli occupation forced his family, like thousands of other families, to be displaced to Lebanon. That event was a pivotal moment in his

life; it did not extinguish his dreams, but kindled within him the fire of challenge and insistence. He realized from his childhood that the refugee does not possess the luxury of failure, and that success is not a choice but a necessity, so Palestine transformed within him into a motive for distinction, instead of being merely a sad memory.

The Nakba.. The Beginning of the Story

Talal Abu-Ghazaleh arrived in Lebanon as a refugee without a homeland, without resources, without anything except hope. He did not see in refuge an end, but a new beginning that imposed on him a greater responsibility. He realized that he had to prove that the Nakba may steal the land, but it cannot rob the human being of his will to rise.

In the schools of the Palestinian refugees, he stood out as a distinguished student, who did not see in his circumstances an obstacle, but a motive to be the best. His study was his only road to salvation, so he was diligent until he obtained a scholarship with which he completed his university education. He did not stop at that, but was always searching for opportunities, because he believed that success is not a gift, but a right seized through insistence and excellence.

When he began his professional course, he was not an ordinary Palestinian businessman, but a refugee who decided to carry his cause with him, not as a slogan, but as a tool for making the future.

Palestine in the Heart of Success

Although Talal Abu-Ghazaleh became a global businessman, he never forgot where he came from. He always defined himself as “the Palestinian refugee who made his success despite everything,” and he saw in his course a reflection of the story of the Palestinian who transformed his ordeal into a source of inspiration.

He used to say:

“We Palestinians have no choice but success. Our success is not merely a personal achievement, but it is a response to those who wanted us to be victims of the Nakba.”

He believed that the Palestinian cause needs more than political speeches; it needs a strong economy, advanced education, and true empowerment of the youth. He saw that building the Palestinian human being is the only road to recovering rights, so he focused on education, entrepreneurship, and innovation as means of liberation from dependency.

His Contributions in Palestine.. Education Is the Key

1. Supporting Palestinian Education

Talal Abu-Ghazaleh saw that knowledge is the true power that can grant the Palestinians the ability to face the challenges. And therefore, he was not content with supporting the cause with words, but founded many educational initiatives in Palestine, such as:

- **Establishing the Talal Abu-Ghazaleh educational centers, which offered programs in the English language, information technology, and accounting, with the goal of preparing the Palestinian youth for the international job market.**
- **Offering scholarships to distinguished Palestinian students, to help them complete their education in the finest universities.**
- **Concluding partnerships with the Palestinian universities to develop educational programs in management, technology, and entrepreneurship.**

2. Building an Independent Palestinian Economy

He did not see that supporting Palestine is confined to donations and aid, but he saw that economic power is the key to true liberation. Therefore, he always called for:

- **Supporting small and medium projects to achieve Palestinian self-sufficiency away from economic dependency on the occupation.**
- **Empowering the Palestinian youth economically, through providing training and job opportunities that help them to build their future.**
- **Investing in technology as a means to overcome the geographic and economic constraints imposed by the occupation.**

3. Preserving the Palestinian Identity in the Digital Age

He believed that technology can be a weapon in the battle of Palestinian existence, so he supported projects such as:

- **Documenting the Palestinian heritage digitally, to ensure that the cultural and historical identity does not vanish.**
- **Encouraging the Palestinian youth to enter the technology sector, because it is the only field that the geographic barriers cannot obstruct.**

His Political Positions on the Palestinian Cause

Talal Abu-Ghazaleh was not a politician, but he was the holder of a clear vision of the Palestinian cause. He did not see that the solution lies only in negotiations or confrontations, but he believed that true power comes from the inside, from building the Palestinian human being to be active in the world.

He believed that the conflict is not only a geographic conflict, but it is also an economic, educational, and civilizational conflict. He saw that the Palestinian refugee must not be merely a victim, but must be a success story that inspires the world.

He affirmed that true liberation begins from economic and cognitive liberation, for the strong countries are those that are able to impose their will at the negotiating table.

He always said:

“The Palestinian cause is not merely a political cause, but it is a battle for building the future. We will not wait for anyone to give us our rights; we must be strong with knowledge, with economy, and with creativity.”

Palestine.. The Roots That Did Not Dry

Although he lived most of his life outside Palestine, his soul never left it. He was not merely a successful businessman, but he was a Palestinian story that wanted to prove that refuge does not mean surrender, and that success is the greatest means of struggle.

- **He did not see in the Nakba an end, but a beginning of a course of continuous challenge.**
- **He did not speak only about the suffering, but he was building opportunities, opening doors, and creating hope.**
- **He did not carry Palestine as a memory, but as a daily commitment to be a part of its future, not merely a son exiled from it.**

Palestine dwelt in his heart, his mind, and his projects, and he did not stop struggling for it until the last day of his life.

Palestine was not merely his first homeland, but it was his eternal cause, and his dream that never parted from him one day.

The Hashemite Kingdom of Jordan

Talal Abu-Ghazaleh and the Hashemite Kingdom of Jordan.. A Story of Belonging and Loyalty

If Palestine was the first wound in the life of Talal Abu-Ghazaleh, then Jordan was the embrace that contained him and granted him the opportunity to begin his exceptional journey of success. Jordan was not merely a station in his course, but it was the homeland that embraced his ambition, the place in which he made his glory, and the platform from which he set off to globality.

He considered Jordan more than merely a country; he saw it as the land of opportunities, the field of work, and the home of loyalty and belonging. For from the moment his feet trod the capital Amman, he found himself in an environment that gives opportunities to those who deserve them, and opens the doors to those who possess vision and ambition.

Jordan was the fundamental partner in the journey of success of Talal Abu-Ghazaleh, and he in turn was a faithful and devoted supporter of this homeland that embraced and supported him.

The Beginning in Jordan.. The Homeland That Made His Success

He saw in Jordan a fertile land for work and diligence, so he set off to found his own work in the field of accounting and financial consulting. Despite the challenges he faced, he was able, thanks to his intelligence, his discipline, and his future outlook, to reserve for himself a prominent place in the Jordanian business sector.

His success was not merely an individual success, but he saw in his progress a duty toward the homeland that granted him the opportunity. Therefore, he was keen from the beginning to contribute to building Jordan economically and educationally, and to work on strengthening its standing Arab-wide and globally.

Jordan.. A Launching Point

Talal Abu-Ghazaleh Global

In 1972, Talal Abu-Ghazaleh founded his first company in Jordan, which was the beginning of what later became a global business empire under the name “Talal Abu-Ghazaleh Group.”

- The beginning was from Amman, but it did not stop at the borders of Jordan, but extended to dozens of countries around the world.
- He made of Jordan a main center to manage his business, and to launch his economic, educational, and technological initiatives.
- Jordan always remained at the heart of his investments, where he saw that success must be linked to the homeland, and that entrepreneurship is not only to achieve profits, but to contribute to sustainable development.

His Relationship with the Hashemite Leadership.. Mutual Respect and Joint Work

Talal Abu-Ghazaleh held great respect for the Hashemite leadership, and he saw in King Hussein bin Talal, may God have mercy on him, and after him King Abdullah II bin Al-Hussein, leaders who were able to build a strong and stable state in the midst of a region full of challenges.

- He believed that the vision of King Abdullah II in building an economy based on knowledge and technology aligns with his personal convictions.**
- He saw that the wise Jordanian policy in strengthening investment and supporting entrepreneurship helped in the prosperity of the business sector in the country.**
- He was among the staunchest advocates of the idea that Jordan, despite the smallness of its geographic size, possesses economic and cognitive capabilities that qualify it to be a regional and global center in many fields.**

His Contributions to the Jordanian Economy.. A Vision for Sustainable Development

Talal Abu-Ghazaleh was not merely a businessman working in Jordan, but he was a true partner in building the Jordanian economy.

1. Investment in Education and Technology

He saw that education is the true key to the future of any country, so he offered many initiatives to support education in Jordan, such as:

- Establishing the Talal Abu-Ghazaleh College for Innovation, which aims to graduate entrepreneurs instead of merely job seekers.**
- Developing free training programs for the Jordanian youth in the fields of artificial intelligence, accounting, and entrepreneurship.**
- Launching technological projects that aim to transform Jordan into a regional center in the digital economy.**

2. Supporting the Jordanian Economy and Strengthening Entrepreneurship

He believed that Jordan can become a global economic center if it focuses on innovation and entrepreneurship, so he was among the first supporters of entrepreneurial projects in the Kingdom.

- He supported many startups in the fields of technology and the digital economy.**
- He contributed to developing the accounting and financial-consulting sector in Jordan, which made Jordan a main center for these industries in the region.**

- He offered economic plans to the Jordanian government that aim to strengthen the technological industries and the economy based on knowledge.

3. Developing the Digital Infrastructure in Jordan

He saw that the future will be completely digital, so he focused on supporting digital transformation in the governmental and private institutions in Jordan.

- He helped in launching governmental initiatives to strengthen electronic governance.
- He offered consultations to a number of ministries about how to digitize governmental services to improve their efficiency.
- He supported developing digital platforms that allow Jordanians to access information and services with ease.

Jordan.. The Homeland He Never Left

Although Talal Abu-Ghazaleh became a global businessman with influence in dozens of countries, Jordan always remained the homeland to which he holds all loyalty and belonging.

- He never left Jordan, but continued to see in it the base from which he set off to the world, and to which he will remain linked however his work expands globally.
- His success in Jordan was not merely a station in his course, but it was a commitment to work for the sake of the homeland that granted him the opportunity to be what he is today.

- He believed that the future of Jordan is bright, as long as it continues to invest in its youth, develop its economy, and strengthen its standing as a center for knowledge and technology in the region.

Conclusion

Jordan Was Not a Station, but the Permanent Homeland

Talal Abu-Ghazaleh did not see Jordan as a secondary country in his course, but he considered it the homeland that embraced and supported him, and to which he returned the favor through years of work, development, and contribution to its economic renaissance.

- From a refugee searching for an opportunity, to a global businessman who set off from Jordan to the world, his journey was a proof that Jordan is a country that gives opportunities to those who deserve them.
- He was not merely an investor in Jordan, but he was a faithful son of this homeland, and a partner in its renaissance.
- He believed that Jordan possesses a promising future, if it continues to invest in technology, innovation, and education.

Jordan was not merely a place in which Talal Abu-Ghazaleh lived, but it was an integral part of his identity, his course, and his success.

The Republic of Lebanon

Talal Abu-Ghazaleh and Lebanon.. From Refuge to Inspiration

If Palestine is the roots, and Jordan is the homeland that embraced his success, then Lebanon was the field in which he learned the great lessons of life, and the place from which the spark of his ambition that never stopped set off.

Lebanon was not merely a country in which he lived, but it was the first school in which he received the lessons of steadfastness, insistence, and challenge. There, Talal Abu-Ghazaleh fought his first battles against the difficult circumstances, and learned how to transform the ordeal into a gift, and how to build his future with his own hands, far from the stumbling blocks that tried to obstruct him.

Lebanon for him was not merely a station of refuge, but it was the land that shaped his consciousness, and planted in him the seeds of ambition, and which will remain an integral part of the story of his exceptional success.

The Nakba and the Refuge to Lebanon.. The First Lessons of Life

In 1948, when Talal Abu-Ghazaleh was ten years of age, he was forced with his family to leave Jaffa, to become a refugee in Lebanon. The option of refuge was not an easy matter, but it was not a choice at all, but a fate imposed by the occupation, and made suffering, along with it, a shared fate of the Palestinians who were forced to leave their homeland.

In Beirut, Talal Abu-Ghazaleh faced a harsh reality, where he lived like the other Palestinian refugees in difficult circumstances, but his father, despite everything, believed that education is the only weapon that no power can rob from them.

The refugee child grew up between two schools:

- **The school of harsh life, where he learned that the world does not grant anyone opportunities for free, but you must create them by yourself.**
- **The school of knowledge, where he realized that knowledge is the only power that can move him from the circle of suffering to the circle of influence and success.**

Talal Abu-Ghazaleh was not merely a diligent student, but he was a young man passionate about knowledge, seeing in it the only road to salvation from the constraints of refuge. And for this, he was diligent until he obtained a scholarship to study at the American University of Beirut, which is the achievement that formed a true turning point in his life.

Beirut.. The Capital That Sparked Success

Beirut at that time was not merely a city, but it was the pulsing heart of the Arab world with culture, thought, and economy. It was the city of opportunities, where the one who possesses daring, ambition, and vision succeeds, and Talal Abu-Ghazaleh was one of those who refused to be merely victims of the Nakba, and chose to be makers of the future.

- He enrolled at the American University of Beirut, and there he delved deeply into accounting, management, and economy, and began to form a clear vision of his future.
- He was not merely a university student, but he was a young man who carried within him the passion for change, and the desire to achieve something exceptional.

Lebanon for him was more than merely a place to live; it was the environment that pushed him to dream bigger, plan farther, and believe that success is not the monopoly of anyone, but it is for the one who deserves it.

The Lebanese Civil War.. A New Turning Point

In 1975, the Lebanese civil war erupted, and everything began to change. Beirut, which was the city of dreams, transformed into an arena of battles, and the commercial business and the economy became in danger.

- He had to decide: either to remain amid the chaos, or to search for a more stable environment to continue his journey.
- The decision to leave was not easy, for Beirut was the place that granted him the first opportunity in his life, where he began his professional course, and built his economic relationships and networks.

- But he realized that continuing in Lebanon was no longer possible, so he moved to Jordan, where he continued building his global empire.

Leaving Lebanon did not mean cutting the relationship with it, but it meant searching for a new place to broaden the vision, while preserving the roots linked to Beirut.

His Contributions in Lebanon.. Loyalty to the Land That Gave Him the Beginning

Despite his departure from Lebanon because of the war, he did not abandon this country that formed a large part of his identity. For he remained committed to supporting Lebanon economically and educationally, and contributing to rebuilding it in various ways.

1. Supporting Education and the Lebanese Youth

- He offered scholarships to Lebanese and Palestinian students in the Lebanese universities.
- He supported the projects of digital education, and contributed to strengthening technological education in Lebanon.
- He launched initiatives to empower the Lebanese youth in the fields of accounting, entrepreneurship, and artificial intelligence.
- Strengthening the Lebanese economy.

- He believed that Lebanon can be an Arab and global financial center if it is invested in correctly.
 - He offered economic consultations to a number of Lebanese institutions to help them face the economic challenges.
 - He supported the Lebanese entrepreneurs, and encouraged building an economy based on knowledge and innovation.
2. Preserving the Identity of Lebanon as a Center for Knowledge and Economy
- He continued to defend the necessity that Beirut remain a regional center for trade and financial services.
 - He called upon the Arab investors not to abandon Lebanon despite the crises, because its potentials are immense if they are utilized wisely.
 - He encouraged the Lebanese to invest in technology and the digital economy, as a means to rise again.

The State of Kuwait

Talal Abu-Ghazaleh and Kuwait.. A Partnership in Success and Building the Future

Kuwait was not merely a station in the journey of Talal Abu-Ghazaleh, but it was one of the pillars of his professional course, an incubator for his economic ambitions, and a wide field to entrench his ideas in development, education, and entrepreneurship.

Kuwait, since the seventies of the last century, was one of the most advanced Arab countries in the field of economy and investment, and a regional center for the movement of money and business. And from the moment of his arrival to it, Talal Abu-Ghazaleh realized that this country is not only a promising market, but it is an environment that respects competence, and opens the doors before the creators and the innovators.

And for this, his presence in Kuwait was not merely a commercial expansion, but it was a commitment to contribute to its economic renaissance, and a desire to return the favor to a country that embraced him, and granted him an opportunity to be a part of its developmental course.

Kuwait.. The Launch to the Gulf and the Arab World

In the seventies, while Kuwait was taking steady steps toward strengthening its economy and achieving a major educational and investment renaissance, Talal Abu-Ghazaleh saw that this is the ideal place to launch his business and broaden his horizons in the region of the Arab Gulf.

- **He founded the first regional branch of his group in Kuwait, to be his launching base toward the Gulf and Arab markets.**
- **He found in Kuwait an advanced investment environment, a transparent economic system, and a business community that believes in the importance of innovation and distinction.**

- He built strong relationships with the Kuwaiti economic and financial institutions, which strengthened his presence and made Kuwait a strategic partner in his projects.

His entry into Kuwait was not merely a commercial step, but it was an alliance with a country that carries an advanced economic vision, and realizes the importance of building a future based on education, technology, and sustainable development.

His Contributions to the Kuwaiti Economy.. Continuous Support for Development

Talal Abu-Ghazaleh saw that Kuwait possesses all the elements to be a global economic power, if it invests correctly in knowledge, technology, and entrepreneurship. And for this, he was keen to have a clear imprint in several fields, from accounting and financial consulting, to education and technology, all the way to innovation and entrepreneurship.

1. Developing the Accounting and Financial-Consulting Sector

- He was among the first pioneers of developing the standards of accounting in Kuwait, and contributed to raising the efficiency of this sector through offering financial consultations and training to the major institutions and companies.
- He helped in achieving financial transparency and strengthening the systems of auditing and accounting, which made the Kuwaiti institutions more able to compete globally.

- He offered specialized courses to prepare a new generation of accountants and financial advisors in Kuwait, to qualify them according to the latest international standards.

2. Supporting Innovation and Entrepreneurship

- He believed that Kuwait can become a center for entrepreneurship in the region, if the youth are supported and enabled to transform their ideas into successful projects.
- He launched specialized training programs to support the Kuwaiti entrepreneurs, and provide them with the skills necessary to manage their business according to sound economic foundations.
- He always called for stimulating investment in emerging technological projects, as a means to diversify the Kuwaiti economy and strengthen its ability to face the global challenges.

3. Strengthening the Digital Economy and Building a Future Based on Technology

- He saw that Kuwait has immense potentials to be a leader in digital transformation, but it needs greater investments in the technological infrastructure.
- He offered consultations to the Kuwaiti government about how to strengthen the role of Kuwait in the digital economy, and make it a regional center for technology and knowledge.

- He supported establishing training centers specialized in artificial intelligence, financial analysis, and electronic commerce, to qualify the Kuwaiti cadres for the digital future.

4. Strengthening the Relationship Between Kuwait and the Global Economy

- He contributed to building partnerships between the Kuwaiti companies and the global institutions, which helped in transferring modern knowledge and expertise to the Kuwaiti market.
- He supported the strategies of diversifying the Kuwaiti economy, through strengthening investment in the non-oil sectors, such as technology, education, and financial services.
- He saw that Kuwait can play an important role in the global economy, if it continues to adopt modern and flexible economic policies.

His Relationship with the Kuwaiti Government and Institutions.. A Partnership Based on Trust and Appreciation

Talal Abu-Ghazaleh enjoyed strong relationships with the Kuwaiti government, and the economic and educational bodies in the country, where he was looked at as one of the most important economic experts who contributed to developing the business and investment environment in Kuwait.

- He offered consultations to governmental institutions in the fields of financial reform and economic governance.
- He participated in setting strategies to strengthen the education and technology sector in Kuwait.
- He was a main speaker at the economic conferences in Kuwait, where he discussed future visions about the Arab and global economy.

He was not merely an investor or a businessman in Kuwait, but he was a partner in the process of building a more sustainable economy prepared for the future.

His Positions on Kuwait..A Country Capable of Global Leadership

Talal Abu-Ghazaleh saw that Kuwait is not merely an oil country, but it is a country that possesses huge potentials for growth and transformation into a global economic power.

- He always praised the ability of Kuwait to manage its economic resources intelligently, but he called for accelerating the transition toward the economy based on knowledge.
- He saw that Kuwait has all the elements to be a global center for innovation and entrepreneurship, if investment in technology and education is strengthened.
- He called upon the Kuwaiti government to empower the youth and grant the private sector greater space to lead economic development.

His Legacy in Kuwait.. An Imprint That Is Not Erased

Although Talal Abu-Ghazaleh expanded his business to more than 100 offices in various countries of the world, Kuwait always remained one of the most important stations of his success, for it was the country that granted him the opportunity to broaden his economic vision, and made of him one of the most prominent businessmen in the Arab world.

- He was not merely an investor in Kuwait, but he was a partner in developing its economy and building its financial and educational institutions.
- He contributed to preparing new generations of accountants, financial advisors, and entrepreneurs, who in turn contributed to building the Kuwaiti economy.
- He left a clear imprint in the fields of accounting, entrepreneurship, education, and the digital economy, which made him a part of the story of modern Kuwait's success.

Conclusion

Kuwait Was Not a Station, but a Partner in the Dream

The relationship of Talal Abu-Ghazaleh with Kuwait was not merely a commercial or investment relationship, but it was a relationship based on cooperation and mutual appreciation, and a shared vision of the future.

He found in Kuwait an environment that believes in competencies, embraces the ambitious, and appreciates the holders of economic visions. He was not merely a businessman in it, but he was a part of its renaissance, and a partner in drawing the features of its economic future.

He saw that Kuwait possesses all the elements to be a global economic power, if it continues to invest in technology, entrepreneurship, and education.

Kuwait was not merely a market for the business of Talal Abu-Ghazaleh, but it was another homeland for him, and a partner in his course toward building a more prosperous and sustainable Arab economy.

The Republic of Syria

Talal Abu-Ghazaleh and Syria.. A Relationship Rooted in Knowledge and Development

Syria for Talal Abu-Ghazaleh was not merely an Arab country within the scope of his business, but it was a land of science, civilization, and creativity, a homeland that carries in its history the imprints of the great who led thought and economy in the Arab world. He saw in it a fertile place for renaissance, an incubator for innovation, and a home for minds capable of making a difference if the suitable opportunity is available to them.

From his beginnings, he believed that Syria possesses immense potentials, not only because of its natural resources, but because it is rich with the minds of its youth who need an environment that supports them and helps them to transform their energies into true production. And for this, his relationship with Syria was based on supporting education, developing the economy, and empowering the youth, where he worked on contributing to its academic renaissance, its economy based on knowledge, and entrepreneurship in it.

Syria.. A Gateway to Science and Entrepreneurship

Talal Abu-Ghazaleh knew the value of science in his life, and saw in Syria a land of scholars and the cultured, where its universities and educational institutions witnessed, over the decades, the graduation of thousands of Arab competencies in various specializations. And for this, his contributions in Syria focused on supporting education and vocational training, offering economic consultations, and developing the business environment.

1. Supporting Education and Empowering the Syrian Youth

He saw that Syria is capable of being a center for knowledge in the Arab world if the focus is placed on modern education, and for this:

- He contributed to launching vocational training programs to help the Syrian youth to enter the job market with

advanced skills.

- **He supported establishing centers for teaching technology and entrepreneurship, with the goal of enabling the new generations to compete in the global economy.**
- **He offered scholarships to the Syrian students to help them realize their dreams in higher education.**
- **He cooperated with the Syrian universities to introduce modern educational programs that keep pace with the technological development and the digital economy.**

2. Developing the Syrian Economy Through Knowledge and Technology

- **He believed that the economic future of Syria lies in technology and entrepreneurship, and not only in the traditional sectors.**
- **He encouraged developing startups in the field of software and artificial intelligence, considering them tools that can help Syria to achieve a great economic leap.**
- **He offered consultations to a number of Syrian institutions and companies about how to achieve financial sustainability, and adapt to the global economic changes.**
- **He helped in developing the accounting and financial-consulting sector in Syria, according to the latest international standards,**

to strengthen transparency and the efficiency of business.

3. Building Partnerships with the Government and the Academic Institutions

- He offered consultations to the Syrian government about how to rebuild the Syrian economy on modern and solid foundations.
- He was a part of the efforts that aimed to strengthen the role of digital education, and develop modern curricula that focus on the economy based on knowledge.
- He encouraged establishing research centers specialized in digital transformation, electronic commerce, and entrepreneurship.

His Relationship with Syria Amid the Challenges.. Continuing the Giving Despite the Difficulties

Syria faced difficult political and economic crises, but despite that, Talal Abu-Ghazaleh did not lose his belief in its potentials, and he saw that the challenges must be a motive for renaissance, and not a justification for regression.

- He affirmed that the rebuilding of Syria is not only through material reconstruction, but through building the human being, developing education, and reviving the spirit of innovation among the youth.
- He offered initiatives to support the Syrian economy in facing

the crises, and achieve self-sufficiency through investment in small and medium projects.

- He saw that Syria can transform into a great economic power in the Middle East, if it focuses on technology, the digital economy, and entrepreneurship.

And despite all the difficult conditions, he did not stop supporting the Syrian institutions, whether through offering training programs, economic consultations, or initiatives to support education.

His Vision of Syria as a Future Economic and Scientific Center

Talal Abu-Ghazaleh saw that Syria has a true opportunity to be a pioneering economic center in the region, if the focus is placed on:

- Transforming into the digital economy, such that the creative Syrian minds are utilized in developing software, artificial intelligence, and electronic commerce.
- Investing in the youth through enabling them with modern tools, such as technology and entrepreneurship, to make them pioneers in the industries of the future.
- Rebuilding the economic infrastructure according to a new vision, that relies on local production and innovation instead of relying on the traditional sectors only.
- Strengthening economic integration with the Arab

countries, such that Syria becomes a strategic partner in regional development.

His Legacy in Syria.. An Unforgettable Imprint in Education and Development

Despite the conditions that Syria passed through, Talal Abu-Ghazaleh remained committed to helping the Syrians to rise again, through offering knowledge, training, and guidance. For he believed that education and technology are the fundamental key to the future of any country, and Syria has immense potentials if it invests in these fields.

- He contributed to developing the education sector, and opened new horizons for the Syrian youth in the fields of technology and entrepreneurship.
- He offered economic solutions that strengthen the ability of Syria to face the challenges, and rebuild its economy on stronger and more sustainable foundations.
- He helped in qualifying new Syrian cadres in the fields of accounting and financial consulting, to be able to lead business according to the global standards.

Conclusion

Syria Was Not a Station, but a Model of Steadfastness and Creativity

The relationship of Talal Abu-Ghazaleh with Syria was not merely

an economic or commercial relationship, but it was a relationship based on the deep belief in the capabilities of this country, and that its crises can transform into opportunities, if the will and the correct vision are available.

He found in Syria exceptional minds that need only the suitable environment for success.

He was not merely an investor in it, but he was a partner in developing its educational and economic environment.

He saw that Syria has the ability to be an economic leader, if it invests in technology and entrepreneurship.

Syria for Talal Abu-Ghazaleh was not merely another country in the Arab world, but it was a land that carries within it great potentials, needing only the one who believes in it and supports it on its road toward the future.

The Kingdom of Saudi Arabia

Talal Abu-Ghazaleh and the Kingdom of Saudi Arabia.. A Partnership in Development and Knowledge

The Kingdom of Saudi Arabia was not merely a country within the network of business of Talal Abu-Ghazaleh, but it was a fundamental pillar in his professional course, and a strategic partner in his vision of economic development based on knowledge,

technology, and entrepreneurship.

He saw in Saudi Arabia a country of global economic weight, possessing an ambitious vision of the future, and placing education and innovation at the forefront of its priorities, which aligns completely with his philosophy in building a modern Arab economy, that rests on innovation, artificial intelligence, and digital transformation, instead of relying on the traditional resources.

From when he began work in the Kingdom, he was not merely an investor or a businessman, but he was a contributor to developmental projects, an advisor to economic and educational sectors, and a partner in the vision of Saudi Arabia toward transforming into a global knowledge economy.

Saudi Arabia.. The Land of Opportunities and the Vision of the Future

Talal Abu-Ghazaleh realized from an early time that Saudi Arabia is not merely a traditional economic market, but it is a country that possesses a wise leadership that seeks to build a global economic model, diversify the sources of income, and invest in minds and talents.

He founded offices for his group in Saudi Arabia, making of it a main center for his services in the Arab Gulf.

- He found in Saudi Arabia an environment that supports

innovation and entrepreneurship, and adopts a clear vision of sustainable economic development.

- He saw that Saudi Arabia possesses immense potentials to be among the largest global economic powers, if it continues to adopt the policies of digital transformation and the knowledge economy.

His Contributions in Saudi Arabia.. Supporting Education and the Digital Economy

1. Supporting Saudi Vision 2030

- Talal Abu-Ghazaleh was among the first supporters of Saudi Vision 2030, which aims to diversify the economy, reduce the dependence on oil, and strengthen the digital and knowledge economy.
- He offered consultations to Saudi institutions about how to achieve digital transformation in the various economic sectors.
- He supported initiatives of stimulating innovation, investing in technology, and developing smart education.

2. Developing Education and Qualifying the Saudi Youth for the Global Job Market

- He cooperated with the Saudi universities to develop academic curricula that focus on technology, the digital economy, and entrepreneurship.

- He offered scholarships and training programs to equip the Saudi youth with the skills of the future in technology, management, and digital marketing.
- He helped in establishing research centers specialized in artificial intelligence, the digital economy, and entrepreneurship inside the Saudi academic institutions.
- He supported electronic education in Saudi Arabia, where he contributed to developing the programs of distance learning and modern technological education.

3. Supporting Entrepreneurship and Empowering Startups

- He saw that Saudi Arabia can be the first center for entrepreneurship in the Arab world, if a supportive environment is provided for the innovators and the creators.
- He offered consultations to the Saudi government about how to develop the environment of entrepreneurship, and support startups in the fields of technology, artificial intelligence, and digital services.
- He contributed to founding programs to train the Saudi entrepreneurs, and equip them with the managerial and technical skills that enable them to succeed in the global markets.

4. Developing the Accounting and Financial-Governance Sector

- He had a prominent role in introducing the international standards of accounting into the Saudi institutions, and strengthening financial transparency in the business sector.
- He offered consultations to many major Saudi companies, and helped in improving risk management, and compliance with the global accounting standards.
- He supported the transition to digital accounting in the Saudi financial and banking institutions.

5. Strengthening Digital Transformation and Financial Technology

- He helped in developing digital-transformation projects in the Saudi governmental institutions, which made Saudi Arabia among the first Arab countries to adopt electronic government.
- He offered visions about how to achieve transformation in the banking and financial-services sector, through adopting the modern digital techniques.
- He supported the applications of artificial intelligence, big-data analysis, and blockchain technology in the Saudi economy.

His Relationship with the Saudi Government and Institutions.. Mutual Appreciation and a Partnership in Development

Talal Abu-Ghazaleh enjoyed strong relationships with the Saudi

government, and the economic and educational bodies, where he was looked at as one of the most important experts in the fields of the knowledge economy, technology, and entrepreneurship.

- He participated in setting national strategies to strengthen the digital economy and innovation.
- He was among the main speakers at the economic and educational forums in Saudi Arabia, where he offered visions about the future of the Saudi economy in light of the global transformations.
- He offered consultations to the Saudi government about how to build a competitive business environment, and strengthen innovation in the various sectors.

He believed that Saudi Arabia possesses an exceptional leadership that realizes that the future is not awaited, but made, and for this his vision integrated with the vision of the Kingdom in building a diverse and sustainable economy.

His Vision of Saudi Arabia.. The Locomotive of the Arab Economy Toward Globality

Talal Abu-Ghazaleh saw that Saudi Arabia is not only the largest Arab economy, but it is the country that can lead the economic transformation in the Arab world toward the future.

- He always praised the bold vision of Saudi Arabia in diversifying

its economy, and its huge investments in technology and innovation.

- **He saw that Saudi Arabia can become a global center for innovation and the digital economy, if it continues to adopt the techniques of the future such as artificial intelligence, blockchain, and the Internet of Things.**
- **He believed that Saudi Arabia possesses all the elements to be among the ranks of the economically advanced countries, if it continues to focus on empowering the youth, education, and entrepreneurship.**

His Legacy in Saudi Arabia.. A Clear Imprint in Economy, Education, and Technology

Although Talal Abu-Ghazaleh expanded his business to more than 100 offices in various countries of the world, his imprint in Saudi Arabia was exceptional, where he contributed to strengthening the business environment, supporting education, and empowering entrepreneurs.

- **He helped in building a new generation of Saudi accountants, entrepreneurs, and financial advisors.**
- **He left a clear impact in developing education and technology in Saudi Arabia, through supporting digital transformation,**

electronic education, and artificial-intelligence projects.

- He contributed to enabling the Saudi youth to acquire the skills that qualify them to compete globally, and enter the modern job market.

Conclusion

Saudi Arabia Was Not Merely a Market, but a Partner in Building the Future

The relationship of Talal Abu-Ghazaleh with Saudi Arabia was not merely a commercial or investment relationship, but it was a partnership in building a modern economic vision for the Kingdom.

- He found in Saudi Arabia an environment that supports ambition, stimulates innovation, and believes that the modern economy rests on knowledge and not only on natural resources.
- He was not merely an investor in it, but he was a partner in developing its economic and educational institutions, and a supporter of its technological and digital initiatives.
- He saw that Saudi Arabia represents a model of the Arab country that possesses a future vision, and works to achieve it with studied steps, and intelligent investments in technology

and entrepreneurship.

Saudi Arabia was not merely a station in the life of Talal Abu-Ghazaleh, but it was a fundamental partner in his journey toward building a more advanced and sustainable Arab economy.

The United Arab Emirates

Talal Abu-Ghazaleh and the Emirates.. A Partnership in Innovation and Pioneering

The United Arab Emirates was not merely a market for the business of Talal Abu-Ghazaleh, but it was an Arab beacon of success and progress, and a model of the country that builds its economy on knowledge, technology, and innovation, which are the same values that he believed in and worked on spreading throughout his course.

He saw in the Emirates a country that thinks with the mentality of the future, and is not content with the natural potentials, but invests in the human being, in artificial intelligence, in the digital economy, and in smart education. And for this, the relationship between him and the Emirates was a relationship of integration between the vision of a business leader and the vision of a country that believes that the future is made, not awaited.

From when he began his work in the Emirates, he was not merely an investor or a businessman, but he was a partner in the economic, cognitive, and technological renaissance that the Emirates leads toward globality.

The Emirates.. The Environment of Success and the Launch to Globality

From his beginnings, Talal Abu-Ghazaleh realized that the Emirates is not like any country in the region, but it is a global laboratory for success, and a model of the country that invests in minds before resources.

- He founded offices for his group in the Emirates, making of them a main launching base for his business in the Gulf and the Arab world.**
- He found in the Emirates an environment that respects competencies, embraces the creators, and opens the doors for the holders of ambitious economic visions.**
- He believed that the Emirates learned how to utilize its geographic location, employ its resources, and invest in innovation, to become one of the most important global economic centers.**

And this vision was the motive that made him focus his efforts on supporting the Emirates in the fields of technology, entrepreneurship, digital education, and the knowledge economy.

His Contributions in the Emirates.. A Partnership in Building the Economy of the Future

1. Supporting Digital Transformation and the Economy Based on Knowledge

- **Talal Abu-Ghazaleh saw that the Emirates preceded the Arab world in understanding the importance of the digital economy, and for this he was keen to be a part of this renaissance.**
- **He offered consultations to the Emirati government about how to strengthen the position of the Emirates as a country leading in technology and the knowledge economy.**
- **He supported the projects of the Emirates in artificial intelligence, cloud computing, and big-data analysis, out of his belief that the future will be completely digital.**

2. Developing Smart Education and Qualifying the Emirati Cadres for the Future

- **He helped in launching initiatives to train the Emirati youth on the skills of the future, such as innovation, entrepreneurship, and technology.**
- **He was a partner in developing university curricula specialized in the digital economy, business administration, and intellectual**

property.

- He offered consultations to a number of Emirati educational institutions about how to integrate electronic education into the academic system, to strengthen the quality of education.

3. Supporting Entrepreneurship and Empowering Startups

- He was among the first supporters of the idea that the Emirates can become a global center for entrepreneurship, and not merely a market for traditional business.
- He encouraged the Emirati youth to establish their own companies in the fields of technology and innovation, instead of searching for traditional jobs.
- He offered training programs to help the Emirati entrepreneurs to understand the challenges of the global market, and deal with the requirements of digital transformation.

4. Strengthening the Role of the Emirates as a Global Financial Center

- He contributed to developing strategies of strengthening financial transparency and governance in the Emirati companies, in line with the global standards.
- He offered consultations to a number of Emirati financial institutions about how to achieve financial sustainability and attract foreign investments.

- He supported the idea that the Emirates can be the first destination for global investments, thanks to its strong infrastructure, its geographic location, and its ambitious economic vision.

His Relationship with the Emirati Government.. Mutual Appreciation and a Partnership in Building

Talal Abu-Ghazaleh enjoyed great respect from the Emirati leadership, which appreciated his economic vision, and adopted many of the ideas that he had been calling for years.

- He met a number of the leaders of the Emirates and discussed with them the future of the digital economy, technology, and smart education.
- He was among the supporters of UAE Vision 2071, which aims to make the Emirates one of the best countries in the world economically and scientifically.
- He participated in many conferences organized by the Emirati economic and educational institutions, where he offered visions about how to build a sustainable economy based on knowledge.

He saw in the leaders of the Emirates a model of the wise leadership that is not content with managing the present, but makes the future with studied plans, and intelligent investments in minds and infrastructure.

His Vision of the Emirates.. A Model for the Arab Countries

in Success

Talal Abu-Ghazaleh saw that the Emirates is not merely an oil country, but it is a global model in how to build a modern country based on creativity and innovation.

- **He always praised the policies of the Emirates in diversifying the economy, reducing the dependence on oil, and investing in technology and entrepreneurship.**
- **He saw that the Emirates can lead the Arab world toward the future, if its focus continues on innovation, technology, and the digital economy.**
- **He believed that the Emirates can become one of the strongest countries economically, if it continues to support competencies, encourage the youth, and invest in knowledge.**

His Legacy in the Emirates.. An Imprint in Innovation and Knowledge

Although Talal Abu-Ghazaleh was present in many countries, his imprint in the Emirates was exceptional, because he found in it the ideal environment to achieve his vision about the economy based on knowledge.

- **He contributed to developing education, offering training, and enabling the Emirati youth with the skills of the future.**
- **He was a part of the process of digital transformation that**

the Emirates witnesses, through offering consultations and pioneering projects.

- He left a clear legacy in strengthening the standing of the Emirates as a global center for entrepreneurship, innovation, and financial services.

The Sultanate of Oman

Talal Abu-Ghazaleh and the Sultanate of Oman.. A Partnership Based on Knowledge and Economic Development

The Sultanate of Oman was not merely another country in the course of Talal Abu-Ghazaleh, but it was a unique Arab model in building sustainable development based on a wise economic vision, and openness to innovation and technology.

He saw in Oman an attractive investment environment, and a land that possesses an ancient history, and immense economic potentials, but at the same time a country that believes in the importance of education, empowering the youth, and building a diverse economy that relies on knowledge, and not only on natural resources.

His relationship with Oman was an integrative relationship, where he offered consultations and services in the fields of accounting, entrepreneurship, digital transformation, and education, which contributed to supporting the vision of the Sultanate in building a more sustainable and innovative economic future.

Oman.. An Ideal Environment to Build an Economy Based on Knowledge

When Talal Abu-Ghazaleh entered the Omani market, he found a country that places education, technology, and entrepreneurship at the heart of its developmental strategy.

- **He founded branches for his group in Oman, and offered through them the services of financial consulting, auditing, technology, and entrepreneurship.**
- **He found in Oman a wise leadership that believes that the future will not be for the one who relies only on natural resources, but for the one who invests in minds and knowledge.**
- **He saw that the Sultanate has a clear vision of digital transformation, investment in the youth, and strengthening the business environment, which makes it an Arab model in sustainable development.**

For this, his presence in Oman was not merely a business expansion, but it was a participation in the journey of development that the Sultanate is undertaking to build a diverse economy based on innovation.

His Contributions in Oman.. Supporting the Economy and Entrepreneurship

1. Developing the Accounting and Financial-Governance Sector

- He helped in strengthening the systems of accounting in the Omani companies according to the international standards, which contributed to raising the efficiency of the financial and economic institutions.
- He offered training courses to qualify the Omani accountants and financial auditors according to the latest global practices.
- He supported developing the policies of financial transparency and governance, which made the business environment in Oman more attractive to investors.

2. Supporting Entrepreneurship and Empowering the Omani Youth

- He believed that the Omani youth are capable of leading economic development, if they are equipped with the suitable tools.
- He offered training programs to the Omani entrepreneurs in the fields of financial management, marketing, and project development.
- He supported initiatives of developing startups, and encouraged the Omani youth to innovate in the modern technological and economic sectors.
- He contributed to launching centers to qualify the Omani entrepreneurs, and equip them with the skills necessary to compete in the global market.

3. Strengthening Digital Transformation and the Knowledge Economy

- He saw that Oman possesses great potentials to transform into an advanced digital economy, if the correct investment is made in technology and innovation.
- He offered consultations to the Omani government about how to strengthen digital transformation in the governmental institutions and the private sector.
- He supported the projects of electronic education, and encouraged integrating artificial intelligence and financial technology into the Omani economy.
- He contributed to developing digital programs to help the Omani companies to enter the global markets through electronic commerce.

4. Building Partnerships with the Educational Institutions in Oman

- He cooperated with the Omani universities to develop educational curricula that focus on the digital economy, business administration, and innovation.

- He supported establishing research centers specialized in technology and entrepreneurship inside the Omani universities.
- He offered training programs to the Omani students to equip them with the skills of the modern job market, and qualify them to compete globally.

His Relationship with the Omani Government.. Cooperation for the Sake of Development

Talal Abu-Ghazaleh enjoyed strong relationships with the Omani governmental institutions, where he offered consultations and strategic plans to support economic and cognitive development in the Sultanate.

- He participated in many economic forums and conferences in Oman, where he offered visions about how to build a diverse and sustainable economy.
- He was among the supporters of Oman Vision 2040, which aims to make the Sultanate a model in the economy based on knowledge and innovation.
- He offered the Omani government consultations about the best practices in digital transformation, financial governance, and stimulating investment in the non-oil sectors.

His Vision of Oman.. An Arab Model for Smart Development

Talal Abu-Ghazaleh saw that Oman has immense potentials to be

among the leading countries in the Arab world, if it continues to invest in education, technology, and innovation.

- He always praised the vision of the Omani leadership in building a diverse and sustainable economy, and not relying only on oil.
- He saw that the Sultanate can become a regional center in the digital economy, if digital transformation is accelerated and investments in technology are strengthened.
- He believed that Oman can compete globally in fields such as entrepreneurship, artificial intelligence, and digital financial services.

His Legacy in Oman.. A Partner in Building the Future

Although his business extended to various parts of the world, his imprint in Oman was clear, where he contributed to strengthening the business environment, developing education, and supporting entrepreneurship.

- He helped in building new generations of accountants, financial advisors, and entrepreneurs in Oman.
- He left a clear impact in developing the education sector, and supporting digital transformation in the Omani institutions.
- He contributed to enabling the Omani youth to acquire the skills that qualify them to compete in the global job market.

Conclusion

Oman Was Not Merely a Market, but a Partner in Development and Innovation

The relationship of Talal Abu-Ghazaleh with Oman was not merely a commercial or investment relationship, but it was a true partnership in building a more modern and sustainable economy.

- He found in Oman a leadership that believes in the future, and works on building it with a clear vision and intelligent investments.
- He was not merely an investor in it, but he was a partner in its economic renaissance, and a contributor to developing its educational and commercial institutions.
- He saw that Oman possesses all the elements to be among the most advanced Arab countries in the fields of the digital economy and entrepreneurship.

Oman was not merely a station in the journey of Talal Abu-Ghazaleh, but it was a model of the country that adopts change, invests in the human being, and walks with confidence toward the future.

The Arab Republic of Egypt

Talal Abu-Ghazaleh and Egypt.. A Partnership in Knowledge, Development, and Economy

Egypt was not merely a station in the professional course of Talal Abu-Ghazaleh, but it was a fundamental pillar in his journey toward strengthening the knowledge economy in the Arab world. He saw in it the country that combines the ancient history and the future ambition, and combines the huge potentials and the economic challenges that need innovative solutions.

From the first moment in which he began his business in Egypt, he realized that this country represents the backbone of the Arab economy, and that any regional economic renaissance cannot be achieved without the effective participation of Egypt in it.

His presence in Egypt was not merely a commercial or investment expansion, but it was a commitment to participate in development, strengthen entrepreneurship, and contribute to developing education and the digital economy.

Egypt.. The Land of Opportunities and the Arab Economic Future

Talal Abu-Ghazaleh saw that Egypt represents the largest consumer and productive market in the Arab world, thanks to its large population, its unique geographic location, and its immense human resources. But what drew his attention more was the immense creative energy that the Egyptian youth enjoy, and the unutilized opportunities that can make Egypt a global economic power.

- **He founded branches for his group in Egypt, and made of**

them a main center to manage his operations in North Africa.

- He found in Egypt an active business environment, and a huge market capable of absorbing innovation, technology, and entrepreneurship.
- He believed that Egypt possesses immense potentials for growth, but this growth must be based on knowledge, and not only on the traditional sectors.

And for this, he focused his efforts in Egypt on supporting digital transformation, empowering the youth, strengthening the environment of entrepreneurship, contributing to developing education, and stimulating the knowledge economy.

His Contributions in Egypt.. Supporting the Economy, Education, and Entrepreneurship

1. Developing the Accounting and Financial-Consulting Sector

- Talal Abu-Ghazaleh was among the first figures who pushed toward adopting the global accounting standards in Egypt, which contributed to strengthening transparency and improving the investment environment.
- He offered financial consultations to major institutions in Egypt, and helped in improving the efficiency of managing

financial resources.

- **He launched training programs to qualify the Egyptian accountants, and prepare them according to the latest international standards in auditing and financial consulting.**
- **He supported the Egyptian companies in improving the processes of financial governance, risk management, and achieving compliance with the international standards.**

2. Supporting Education and Qualifying the Egyptian Youth for the Global Job Market

- **He cooperated with the Egyptian universities to develop academic curricula that focus on the digital economy, financial management, and entrepreneurship.**
- **He launched training programs specialized in artificial intelligence, data analysis, accounting, and digital marketing, to help the Egyptian youth to acquire the skills required in the modern job market.**
- **He supported electronic education and distance learning, and contributed to developing the programs of digital education in the Egyptian universities and schools.**
- **He offered educational scholarships to the Egyptian youth, and encouraged founding research centers specialized in technology and entrepreneurship inside the Egyptian universities.**

3. Supporting Entrepreneurship and Strengthening the

Environment of Innovation

- **Talal Abu-Ghazaleh saw that Egypt possesses one of the largest entrepreneurial environments in the Arab world, and that the Egyptian youth have an exceptional ability for innovation, but it needs a supportive environment.**
 - **He helped in launching initiatives to encourage entrepreneurship in Egypt, and empower startups in the fields of technology, electronic commerce, and digital services.**
 - **He offered consultations to the Egyptian government about how to improve the business environment, and attract investments to the entrepreneurship sector.**
 - **He supported establishing Egyptian business incubators, that aim to train entrepreneurs, link them with investors, and transform their ideas into real projects.**
 - **He cooperated with financing institutions to help startups to obtain the funding necessary for growth and expansion.**
- ### **4. Strengthening Digital Transformation and Building the Knowledge Economy in Egypt**
- **He contributed to preparing the strategies of digital transformation for the Egyptian government, and encouraged applying the techniques of artificial intelligence and blockchain**

in the governmental services.

- He supported the projects of digital transformation in the banking and financial sectors, and helped in introducing the systems of digital accounting and financial technology to the Egyptian market.
- He offered consultations to the Egyptian government about how to develop a strong digital infrastructure, and link the Egyptian companies to the global digital economy.

His Relationship with the Egyptian Government.. A Partnership in Building the Future

The relationship of Talal Abu-Ghazaleh with the Egyptian government was a relationship based on cooperation and mutual appreciation, where he was looked at as one of the prominent economic experts in the fields of digital transformation and entrepreneurship.

- He participated in the major economic conferences organized by Egypt, where he offered visions about how to build a more competitive and sustainable Egyptian economy.
- He offered consultations to the Egyptian government about how to diversify the economy, and stimulate investment in technology and entrepreneurship.

- He cooperated with the ministries and the governmental institutions in projects that aim to improve the business environment, attract foreign investment, and strengthen innovation in the Egyptian institutions.

He believed that Egypt possesses a unique opportunity to be a global economic center, if it continues to adopt the policies of digital transformation, and investment in innovation and education.

His Vision of Egypt.. The Locomotive of the Economic Renaissance in the Arab World

Talal Abu-Ghazaleh saw that Egypt represents the axis of the Arab economy, and that any true economic renaissance in the region must set off from it.

- He always praised the economic reforms that Egypt carried out, and its steps toward improving the investment environment, and diversifying the economy.
- He saw that Egypt can become a global center for innovation and entrepreneurship, if it invests more greatly in technology and smart education.
- He believed that Egypt possesses all the elements to be among the strongest countries economically, if it focuses on empowering the youth, supporting innovation, and strengthening the role of the private sector in development.

His Legacy in Egypt.. A Clear Imprint in Economy, Education,

and Entrepreneurship

Although Talal Abu-Ghazaleh expanded his business to more than 100 offices in various countries of the world, Egypt was one of the most important stations of his success, where he contributed to strengthening the business environment, supporting entrepreneurship, and developing education.

- He helped in building new generations of accountants, financial advisors, and entrepreneurs in Egypt.
- He left a clear impact in developing technological education in Egypt, through supporting digital transformation, electronic learning, and entrepreneurial projects.
- He contributed to enabling the Egyptian youth to acquire the skills that qualify them to compete globally, and enter the modern job markets.

Conclusion

Egypt Was Not Merely a Station, but a Partner in Building a More Advanced Arab Economy

Egypt was not merely a market for the business of Talal Abu-Ghazaleh, but it was an economic and cognitive homeland, and a fundamental partner in his vision of building a more prosperous and sustainable Arab future.

Tunisia

Talal Abu-Ghazaleh and Tunisia.. A Partnership in the Digital Economy and Cognitive Development

Tunisia for Talal Abu-Ghazaleh was not merely a station in his economic course, but it was one of the Arab models that believe in the power of knowledge and technology in building a sustainable future.

He saw in it a country that combines the civilizational heritage and the economic openness, and combines the developmental challenges and the promising potentials, and he saw that the success of Tunisia in achieving true economic leaps requires investment in education, technology, and entrepreneurship, which are the issues that he placed at the heart of his interests in Tunisia.

His relationship with Tunisia was not a purely commercial relationship, but it was based on the belief in its potentials, and the work on strengthening its digital economy, supporting its ambitious youth, and contributing to developing its business environment.

Tunisia.. An Arab Model for Knowledge and Entrepreneurship

From when Talal Abu-Ghazaleh began his business in Tunisia, he realized that it is a country that possesses one of the strongest educational and research environments in the Arab world, and that it can be a regional center for innovation and entrepreneurship.

- He opened offices for his group in Tunisia, to offer the services of financial consulting, auditing, education, and entrepreneurship.
- He found in Tunisia an economic environment that realizes the importance of innovation, and seeks to develop its knowledge economy at an accelerating pace.
- He saw that Tunisia possesses immense opportunities to be a regional center for the digital economy, if its youth are supported and enabled with the modern skills.

And for this, he focused his efforts in Tunisia on strengthening digital transformation, empowering the youth, stimulating the environment of entrepreneurship, and contributing to developing the infrastructure of the knowledge economy.

His Contributions in Tunisia.. Supporting the Economy, Education, and Entrepreneurship

1. **Strengthening the Digital Economy and Technological Transformation**
 - Talal Abu-Ghazaleh saw that Tunisia can become a regional center for digital innovation, thanks to its strong educational system and its advanced technological infrastructure.
 - He offered consultations to the Tunisian government about how to accelerate digital transformation in the governmental

and private institutions.

- **He supported the projects of digital transformation in the banking sectors, and helped in introducing the systems of financial technology and digital accounting to the Tunisian market.**
- **He offered studies about how to make Tunisia a country leading in the field of financial technology, artificial intelligence, and the economy based on knowledge.**

2. Developing the Accounting and Financial-Consulting Sector

- **He contributed to strengthening the systems of accounting and financial transparency in Tunisia, according to the latest international standards.**
- **He offered training courses to help the Tunisian accountants and financial auditors to develop their skills, and adapt to the digital changes in the financial sector.**
- **He supported the Tunisian companies in improving the processes of financial auditing, and strengthening compliance with the international standards, which contributed to improving the business and investment environment in Tunisia.**

3. Supporting Entrepreneurship and Empowering the Tunisian Youth

- **Talal Abu-Ghazaleh was among the largest supporters of the**

idea that Tunisia can be an incubator for entrepreneurship in North Africa, thanks to its creative youth and its advanced legal environment.

- He contributed to launching initiatives to support the Tunisian entrepreneurs, and empower startups in the fields of technology, electronic commerce, and digital services.**
- He offered training programs to qualify the Tunisian entrepreneurs, and acquaint them with the mechanisms of the global market, and how to manage their projects successfully.**
- He supported the business incubators in Tunisia, and contributed to developing an investment environment that helps startups to obtain funding and grow in the local and global markets.**

4. Developing Education and Vocational Training

- He cooperated with the Tunisian universities to develop academic curricula that focus on innovation, entrepreneurship, and the digital economy.**
- He offered training programs in the fields of artificial intelligence, accounting, financial analysis, and digital**

marketing, to help the Tunisian youth to acquire the skills required in the modern job market.

- He supported electronic education, and contributed to developing the programs of digital education in the Tunisian universities and educational institutions.
- He offered scholarships and qualification programs to the Tunisian students, to help them integrate into the global job markets, and enter the fields of technology and entrepreneurship.

His Relationship with the Tunisian Government.. Cooperation in Economic and Cognitive Development

Talal Abu-Ghazaleh enjoyed a strong relationship with the Tunisian government, where he was looked at as one of the prominent experts in the fields of digital transformation and entrepreneurship.

- He participated in the major economic conferences organized by Tunisia, where he offered visions about how to build a more competitive and sustainable Tunisian economy.
- He offered consultations to the Tunisian government about the best means to attract foreign investments, stimulate the digital economy, and strengthen financial transparency.
- He cooperated with the ministries and the governmental institutions in projects that aim to improve the business

environment, strengthen innovation in the Tunisian institutions, and empower the youth.

His Vision of Tunisia.. An Economic Power in North Africa

Talal Abu-Ghazaleh saw that Tunisia can be a pioneering economic model in North Africa, thanks to its human resources, its openness to technology, and its flexible economic policies.

- **He always praised the economic reforms that Tunisia carried out, and its steps toward strengthening the environment of entrepreneurship and investment in technology.**
- **He saw that Tunisia can become a regional center for innovation and entrepreneurship, if it continues to support the youth, and invest in modern technology.**
- **He believed that Tunisia has a golden opportunity to be one of the strongest economies in Africa, thanks to its ambitious youth, its good investment climate, and its legal environment encouraging to business.**

His Legacy in Tunisia.. A Clear Imprint in Economy, Education, and Entrepreneurship

Although Talal Abu-Ghazaleh expanded his business to more than 100 offices in various countries of the world, Tunisia was one of the most important stations of his success, where he contributed to strengthening the business environment, supporting

entrepreneurship, and developing education.

- He helped in building new generations of accountants, financial advisors, and entrepreneurs in Tunisia.
- He left a clear impact in developing technological education in Tunisia, through supporting digital transformation, electronic learning, and entrepreneurial projects.
- He contributed to enabling the Tunisian youth to acquire the skills that qualify them to compete globally, and enter the modern job markets.

Conclusion

Tunisia Was Not Merely a Station, but a Partner in Building a More Advanced Arab Economy

The relationship of Talal Abu-Ghazaleh with Tunisia was not merely a commercial or investment relationship, but it was a true partnership in building a modern economic model based on knowledge, technology, and entrepreneurship.

- He found in Tunisia an environment rich with competencies, possessing the ability for innovation, and needing only support and guidance to benefit from its potentials fully.
- He was not merely an investor in it, but he was a partner in

developing its economic and educational institutions, and an advisor to its developmental projects.

- He saw that Tunisia represents a model of an Arab country that possesses a great opportunity for distinction in the fields of technology and the digital economy, if it continues to invest in these sectors.

Tunisia was not merely a station in the life of Talal Abu-Ghazaleh, but it was a fundamental partner in his vision of building a more prosperous and sustainable Arab future.

Iraq

Talal Abu-Ghazaleh and Iraq.. A Partnership in Knowledge and Economic Development

Iraq for Talal Abu-Ghazaleh was not merely a new market for business, but it was a land rich with history, knowledge, and immense economic opportunities. He realized from an early time that Iraq possesses immense potentials, whether in terms of natural resources, or minds and human competencies, or the strategic geographic location, and he saw that the future of Iraq must be built on the knowledge economy, education, and technology, and not only on natural resources.

Iraq.. The Land of Civilizations and the Opportunities of Economic Development

Talal Abu-Ghazaleh saw that Iraq possesses all the elements that make it among the strongest Arab economies, if its investments are directed toward knowledge, technology, and education.

- He founded offices for his group in Iraq, where he offered his services in accounting and financial consulting, education, and entrepreneurship.
- He found in Iraq a business environment that possesses immense potentials, but it needs strengthening the infrastructure of the digital economy and entrepreneurship.
- He believed that Iraq needs to invest in its youth, and achieve the transformation toward the economy based on knowledge, to be able to recover its standing as a regional economic power.

His Contributions in Iraq.. Supporting Education, Economy, and Entrepreneurship

1. Developing the Accounting and Financial-Consulting Sector

- He contributed to introducing the international standards of accounting and financial auditing into the Iraqi market, which helped in improving the business and investment environment.
- He offered training courses to qualify the Iraqi accountants and financial auditors according to the latest global practices.
- He supported the Iraqi companies in improving the processes of financial auditing, governance, and risk management, to strengthen financial transparency.

2. Supporting Education and Qualifying the Iraqi Youth for the Global Job Market

- He cooperated with the Iraqi universities to develop academic curricula that focus on technology, financial management, and entrepreneurship.
- He offered scholarships and training programs to qualify the Iraqi youth in the fields of artificial intelligence, data analysis, accounting, and entrepreneurship.
- He contributed to launching initiatives to support electronic education, stimulate distance learning, and develop the digital skills of the Iraqi students.
- He supported establishing training centers specialized in innovation and entrepreneurship, to help the Iraqi youth to enter the job market with modern skills.

3. Supporting Entrepreneurship and Empowering Startups in Iraq

- Talal Abu-Ghazaleh was among the first who encouraged establishing an entrepreneurship environment in Iraq, to give the youth the opportunity to innovate new and successful projects.
- He offered training programs to teach the Iraqi entrepreneurs how to manage their projects, obtain funding, and deal with the challenges of the market.

- He supported the business incubators in Iraq, and helped in linking the startups with investors and financiers, to strengthen their growth and broaden their business.
 - He worked on offering consultations to the Iraqi government about how to strengthen the environment of entrepreneurship, and attract investments to startups.
- #### 4. Strengthening Digital Transformation and Building the Knowledge Economy in Iraq
- He believed that Iraq can be a center for digital innovation in the Middle East, if investment is made in technological transformation.
 - He offered consultations to the Iraqi government about how to develop a strong digital infrastructure, and improve the electronic governmental services.
 - He supported the projects of digital transformation in the banking and financial sectors, and contributed to introducing the systems of financial technology and digital accounting to the Iraqi market.
 - He worked on preparing strategies for digital transformation in the education sector, to introduce technology into the study curricula, and strengthen digital education.

His Relationship with the Iraqi Government and Institutions.. A Partnership in Building the Future

Talal Abu-Ghazaleh enjoyed a strong relationship with the Iraqi government, where he offered consultations and strategic plans to support economic and cognitive development in the country.

- **He participated in the economic conferences organized by Iraq, where he offered visions about how to build a more competitive and sustainable economy.**
- **He offered consultations to the Iraqi government about how to improve the business environment, stimulate innovation, and achieve digital transformation.**
- **He cooperated with the ministries and the governmental institutions in projects that aim to strengthen financial governance, improve the investment climate, and stimulate the transformation toward the economy based on knowledge.**

His Vision of Iraq.. A Promising Economic Power in the Region

Talal Abu-Ghazaleh saw that Iraq has an opportunity to become one of the strongest Arab economies, if its resources are utilized in the correct way.

- **He always praised the economic potentials of Iraq, and its role as a main economic center in the Arab world.**
- **He saw that Iraq needs to diversify its economy, reduce the dependence on oil, and invest in technology and innovation.**
- **He believed that Iraq can be a center for the digital industries and entrepreneurship, if it invests more greatly in the**

technological infrastructure and education.

His Legacy in Iraq.. A Clear Imprint in Economy, Education, and Entrepreneurship

Although Talal Abu-Ghazaleh expanded his business to more than 100 offices in various countries of the world, Iraq was among the most important stations in which he focused on supporting education, entrepreneurship, and digital transformation.

- **He helped in building new generations of accountants, financial advisors, and entrepreneurs in Iraq.**
- **He left a clear impact in developing technological education in Iraq, through supporting digital transformation, electronic learning, and entrepreneurial projects.**
- **He contributed to enabling the Iraqi youth to acquire the skills that qualify them to compete globally, and enter the fields of technology and entrepreneurship.**

Conclusion

Iraq Was Not Merely a Station, but a Partner in Building a More Advanced Arab Economy

The relationship of Talal Abu-Ghazaleh with Iraq was not merely a commercial or investment relationship, but it was a true partnership in building a modern economic model based on knowledge, technology, and entrepreneurship.

- He found in Iraq an environment with competencies, needing

Chapter Fifteen

His Relations with the Global Countries

- He was not merely an investor in it, but he was a partner in developing its economic and educational institutions, and an advisor to its developmental projects.

Talal Abu-Ghazaleh and the United States of America.. A Partnership in Knowledge and the Global Economy

- He saw that Iraq can be among the largest economies in the region, if it focuses on investment in the youth, technology, and the digital economy.

The United States of America was not merely a country with which Talal Abu-Ghazaleh dealt commercially, but it was a main station in his course toward globality, and a model of the country but it was a fundamental partner in his vision of building a more prosperous and sustainable Arab future. on knowledge.

He saw in it the largest economy in the world, the center of innovation and technology, and the source of modern administrative thought, and for this he was keen to build strong relationships with the American institutions, and benefit from the American experience in entrepreneurship, education, and the digital economy.

His relationship with the United States was a relationship of partnership based on mutual benefit, where he learned from it how business is managed according to the highest global standards, and at the same time he offered his expertise in the field of protecting intellectual property, financial consulting, education, and technology.

The United States.. Talal Abu-Ghazaleh's Gateway to Globality

From an early time, Talal Abu-Ghazaleh realized that whoever wants to be a main player in the global economy must be present in the United States, for it is the largest financial center, the arena of innovation, and the main source of modern knowledge.

- **He founded strategic relationships with the major American companies, financial institutions, research centers, and universities.**
- **He benefited from the United States in broadening the scope of his business, and acquainting himself with the latest trends in technology, entrepreneurship, and management.**
- **He saw that the United States represents a model of the country that was able to build a strong economy based on knowledge, which is what he sought to achieve in the Arab world.**

For this, the United States was Talal Abu-Ghazaleh's gateway toward global expansion, and a source of inspiration in building his economic group, and developing his ideas about the digital economy and entrepreneurship.

His Contributions and Relations with the United States

- 1. Protecting Intellectual Property and Developing the Systems of Intellectual Property Globally**

- **Talal Abu-Ghazaleh was among the first Arab figures who cared about protecting intellectual property, and contributed to setting global policies to protect innovations and trademarks.**
- **He cooperated with the United States Patent and Trademark Office (USPTO), and contributed to strengthening the awareness of intellectual property rights in the Arab world.**
- **He founded relations with the World Intellectual Property Organization (WIPO), and contributed to developing the laws of intellectual property at the international level.**

2. Cooperation with the American Universities and Educational Institutions

- **Talal Abu-Ghazaleh saw that education is the true key to building a strong economy, and for this he focused on cooperation with the major American universities.**
- **He concluded partnerships with universities such as Harvard, the Massachusetts Institute of Technology (MIT), and Stanford, to strengthen electronic education and vocational training in the Arab world.**
- **He contributed to developing advanced educational programs that rely on technology, with the goal of qualifying the Arab youth for the global job market.**
- **He worked on offering scholarships to the Arab students to study in the American universities, with the goal of transferring knowledge and expertise to the Arab region.**

3. Developing Economic and Investment Relations

- **He established relations with the major American companies, such as Microsoft, Google, Apple, and Amazon, to benefit from their expertise in the digital economy.**
- **He offered consultations to American companies about how to invest in the Arab world, and broaden their business in the Middle East.**
- **He contributed to strengthening the commercial relations between the United States and the Arab world, through preparing studies about the Arab markets, and helping the American investors to understand the business environment in the region.**

4. Supporting Entrepreneurship and Transferring the “Silicon Valley” Model to the Arab World

- **He believed that Silicon Valley in the United States represents the ideal model for the environment of innovation and entrepreneurship, and sought to transfer this experience to the Arab world.**
- **He launched initiatives to support startups in the Middle East, benefiting from his expertise and his relations with the American entrepreneurs.**
- **He encouraged founding innovation centers and business incubators in the Arab countries, after the manner of Silicon Valley, to enable the youth to develop their technological projects.**

5. Participation in the American Economic and Financial Organizations

- **He was a member of many American economic and financial organizations, such as the American Chamber of Commerce, and the American-Arab Business Council.**
- **He participated in the major economic conferences in the United States, where he offered visions about the Arab economy, the digital transformations, and the future of the emerging markets.**
- **He worked on strengthening the economic relations between the United States and the Arab countries, through developing joint strategies to strengthen trade and investment.**

His Relationship with the American Government and Institutions

The relationship of Talal Abu-Ghazaleh with the United States was based on cooperation and mutual appreciation, where he was looked at as one of the most prominent entrepreneurs and economic experts who contributed to developing the global business environment.

- **He met a number of American officials, and discussed with them issues related to the digital economy, education, and entrepreneurship.**
- **He worked with the American governmental agencies to develop strategies that contribute to improving the business environment in the Arab world.**

- He was regularly invited to participate in the economic conferences and seminars organized by the American institutions, where he offered his analyses about the future of the global economy.

His Vision of the United States.. A Source of Innovation and Technology

Talal Abu-Ghazaleh saw that the United States is not merely an economic power, but it is a global center for innovation and technology, and a model of the country that was able to achieve superiority through investment in knowledge.

- He always praised the policies of the United States in supporting scientific research, stimulating entrepreneurship, and empowering startups.
- He saw that the American experience in building an advanced digital economy can be a model for the Arab countries, if the same mentality that focuses on education, innovation, and technology is adopted.
- He believed that the partnership between the United States and the Arab world can lead to positive results if the focus is placed on the knowledge economy and advanced technology.

His Legacy in the United States.. An Imprint in Economy, Education, and Technology

Although Talal Abu-Ghazaleh was a global figure, his relationship with the United States was one of the main stations that helped him to broaden his business, and transfer his experiences to the Arab world.

- He contributed to strengthening the concept of intellectual property in the Arab world, through his cooperation with the American institutions.
- He left a clear impact in developing electronic education in the region, through his partnerships with the American universities.
- He helped in improving the business environment in the Arab world, through offering consultations to the American companies about investing in the Middle East.

Conclusion

The United States Was Not Merely a Market, but a Partner in Building the Future

The relationship of Talal Abu-Ghazaleh with the United States was not merely a commercial or investment relationship, but it was a true partnership in developing the knowledge economy, entrepreneurship, and digital education.

- He found in the United States an ideal environment to learn the best economic practices, and transfer them to the Arab world.
- He was not merely a businessman in it, but he was a part of its economic environment, and a contributor to strengthening the cooperation between the United States and the Arab world.
- He saw that the United States represents a model of the country that invests in minds and innovation, which is the vision that he sought to adopt in his projects in the Middle East.

The United States was not merely a station in the life of Talal Abu-Ghazaleh, but it was a fundamental partner in his journey toward building a global economy based on knowledge and technology.

The People's Republic of China

Talal Abu-Ghazaleh and China.. A Partnership in Innovation and the Knowledge Economy

China for Talal Abu-Ghazaleh was not merely a rising economic power, but it was a model of the country that was able to build its renaissance through knowledge, technology, and strategic planning.

He saw in it a country that adopts an economy based on innovation, and invests strongly in scientific research, advanced technology, and entrepreneurship, which are the values that Talal Abu-Ghazaleh called for in the Arab world.

His relationship with China was a strategic partnership based on cognitive exchange, cooperation in the field of education and technology, and strengthening the economic relations between China and the Arab countries.

China.. A Model of Success That Talal Abu-Ghazaleh Drew Inspiration From

Talal Abu-Ghazaleh looked at China as a unique model of its kind, that was able to transform from a developing country into a global economic power, through investment in the human being, innovation, and technology.

- **He founded strong relations with the major Chinese companies, educational institutions, research centers, and investors.**
- **He benefited from the Chinese experience in building a digital economy, strengthening innovation, and developing the technological infrastructure.**
- **He saw that the Arab world can benefit from the lessons learned from the Chinese experience, to achieve economic transformation through knowledge and technology.**

For this, China was a strategic partner for Talal Abu-Ghazaleh in his journey toward spreading the economy based on knowledge in the Arab world.

His Contributions and Relations with China

1. Strengthening the Economic Relations Between China and the Arab World

- **Talal Abu-Ghazaleh was a believer that economic cooperation between China and the Arab countries can be a key to development in the region.**
- **He worked on stimulating the Chinese investments in the Arab world, and providing opportunities for the Arab companies to expand in the Chinese market.**
- **He offered consultations to the Chinese institutions about how to enter the Arab markets, and deal with the legislation and investments in the region.**
- **He contributed to developing partnerships between the Chinese companies and the economic institutions in the Arab countries, to support shared economic development.**

2. Cooperation with the Chinese Universities in the Field of Education and Technology

- **He concluded partnerships with the largest Chinese universities, such as Peking University and Tsinghua University, to strengthen electronic education and vocational training in the Arab world.**
- **He helped in developing joint educational programs between the Chinese and Arab universities, with the goal of exchanging knowledge and technology.**

- He supported scholarships for the Arab students to study in China, in order to learn the best practices in innovation, technology, and entrepreneurship.
- He encouraged introducing the Chinese language into the study curricula in some Arab countries, to strengthen the cultural and economic cooperation between China and the Arab world.

3. Supporting Digital Transformation in the Arab Countries in Cooperation with China

- He saw that China is a global leader in the field of artificial intelligence, electronic commerce, and financial technology, and he sought to transfer this experience to the Arab countries.
- He offered consultations to the Arab governments about how to benefit from Chinese technology in digital transformation, developing smart cities, and strengthening innovation.
- He worked on encouraging the Arab investments in the Chinese technology companies, such as Huawei and Alibaba, to strengthen the partnership in the technological field.

4. Cooperation with the Major Chinese Companies

- He founded strong relations with the Chinese technology companies, such as Huawei, Alibaba, Tencent, and BYD.
- He supported the partnership between the Arab and Chinese companies in the fields of artificial intelligence, the Internet of Things, blockchain, and the digital economy.

- He worked on strengthening the presence of the Chinese companies in the Arab markets, through offering market studies and investment consultations.

His Relationship with the Chinese Government and Institutions.. Mutual Appreciation and Strategic Cooperation

Talal Abu-Ghazaleh enjoyed a strong relationship with the Chinese government, where he was looked at as an economic expert and advisor in the fields of economic development and technology.

- He participated in the economic conferences organized by China, where he offered visions about the future of the digital economy, and the importance of the partnership between China and the Arab world.
- He offered consultations to the Chinese government about how to strengthen investments in the Middle East, and develop the commercial relations with the Arab countries.
- He was among the supporters of the Chinese “Belt and Road” initiative, where he saw it as an opportunity to strengthen the cooperation between China and the Arab countries in the fields of infrastructure, trade, and the digital economy.

His Vision of China.. A Strategic Partner for the Arab World

Talal Abu-Ghazaleh saw that China is not merely an economic power, but it is a model of the country that was able to achieve a comprehensive renaissance through investment in knowledge and technology.

- He always praised the Chinese policies in supporting innovation, stimulating scientific research, and empowering startups.
- He saw that China represents an ideal partner for the Arab world, because it has the technology, the expertise, and the potentials that can help in pushing development in the region.
- He believed that the Arab world can benefit from the Chinese experience in building a strong digital economy, based on knowledge and entrepreneurship.

His Legacy in China.. An Imprint in Economy, Education, and Technology

Although Talal Abu-Ghazaleh was a global figure, his relationship with China was one of the main stations that helped him to broaden his business, and transfer his experiences to the Arab world.

- He contributed to strengthening the cooperation between China and the Arab countries in the fields of technology, education, and entrepreneurship.
- He helped in developing joint educational programs between the Chinese and Arab universities, to strengthen cognitive exchange.
- He supported the Chinese companies in entering the Arab markets, and contributed to attracting the Chinese investments to the region.

Conclusion

China Was Not Merely a Country, but an Inspiring Model for Talal Abu-Ghazaleh

The relationship of Talal Abu-Ghazaleh with China was not merely a commercial or investment relationship, but it was a true partnership in developing the knowledge economy, entrepreneurship, and digital education.

- He found in China an ideal environment to transfer knowledge and technology to the Arab world.
- He was not merely a businessman in it, but he was a part of its economic environment, and a contributor to strengthening the cooperation between China and the Arab world.
- He saw that China represents a model of the country that was able to achieve progress through innovation and education, which is the model that he sought to adopt in his projects in the Middle East.

China was not merely a station in the life of Talal Abu-Ghazaleh, but it was a strategic partner in his journey toward building a global economy based on knowledge and technology.

Russia

Talal Abu-Ghazaleh and Russia.. A Partnership in Economy, Technology, and Knowledge

Russia was not merely a country with which Talal Abu-Ghazaleh cooperated, but it was a model of a country that combines the ancient historical heritage and technological innovation, and combines economic power and the ambition to build a global digital economy.

He saw in it a country that possesses immense potentials in the fields of scientific research, technology, energy, and the digital economy, which are the fields that Talal Abu-Ghazaleh sought to strengthen in the Arab world.

His relationship with Russia was based on economic cooperation, scientific exchange, supporting entrepreneurship, and benefiting from the expertise of Russia in the fields of education, technology, and energy.

Russia.. An Economic and Scientific Power That Inspired Talal Abu-Ghazaleh

Talal Abu-Ghazaleh saw that Russia is not only a country strong economically, but it is a global center for scientific research and advanced technology, especially in the fields of space, energy, and artificial intelligence.

- He founded strong relations with the major Russian companies, academic institutions, research centers, and investors.
- He found in Russia a strategic partner that can contribute to developing the Arab economy, through benefiting from the advanced Russian technology.
- He saw that Russia represents a model of a country that was able to combine military, economic, and technological power, which makes it an ideal partner for the Arab world.

For this, he sought to strengthen the cooperation between Russia and the Arab countries, especially in the fields of technology, energy, education, and entrepreneurship.

His Contributions and Relations with Russia

1. **Strengthening the Economic Relations Between Russia and the Arab World**
 - Talal Abu-Ghazaleh was among the first supporters of the idea of strengthening the economic partnership between Russia and the Arab countries.
 - He worked on stimulating the Russian investments in the Middle East, and encouraging the Arab companies to expand in the Russian market.
 - He offered consultations to the Russian institutions about how to enter the Arab markets, and deal with the legislation and investments in the region.

- He contributed to developing partnerships between the Russian companies and the economic institutions in the Arab countries, to strengthen the cooperation in the fields of technology, energy, and infrastructure.

2. Cooperation with the Russian Universities and Research Institutions

- He concluded partnerships with the largest Russian universities, such as Moscow State University and Saint Petersburg University, to strengthen scientific research in the Arab world.
- He supported the student-exchange programs between the Russian and Arab universities, to transfer knowledge and technology between the two sides.
- He encouraged teaching the Russian language in the Arab countries, to strengthen the cultural and economic cooperation between Russia and the Arab world.
- He supported educational programs specialized in engineering, artificial intelligence, and energy, to benefit from the Russian expertise in these fields.

3. Supporting the Digital Economy and Technological Transformation in Cooperation with Russia

- He saw that Russia possesses advanced techniques in the field of cybersecurity, artificial intelligence, and blockchain, and he sought to transfer this technology to the Arab countries.

- He offered consultations to the Arab governments about how to benefit from Russian technology in developing the digital infrastructure, and strengthening cybersecurity.
- He supported the projects of digital transformation in the Arab countries in cooperation with the Russian companies specialized in developing software and advanced technology.

4. Cooperation with the Major Russian Companies

- He founded strong relations with the Russian technology companies such as Kaspersky, Yandex, and the Russian aviation and space companies.
- He supported the partnership between the Arab and Russian companies in the fields of energy, technology, and the defense industries.
- He worked on strengthening the presence of the Russian companies in the Arab markets, through offering market studies and investment consultations.

His Relationship with the Russian Government and Institutions.. Cooperation in Economic and Technological Development

Talal Abu-Ghazaleh enjoyed a strong relationship with the Russian government, where he was looked at as an economic expert and advisor in the fields of economic development and technology.

- He participated in the economic forums organized by Russia, where he offered visions about the future of the digital economy, and the importance of the partnership between Russia and the Arab world.
- He offered consultations to the Russian government about how to strengthen investments in the Middle East, and develop the commercial relations with the Arab countries.
- He supported initiatives of strengthening the cooperation between Russia and the Arab countries in the fields of scientific research, technology, and education.

His Vision of Russia.. A Strategic Partner for the Arab World

Talal Abu-Ghazaleh saw that Russia is not merely an economic power, but it is a country that possesses one of the strongest research and technological industries in the world.

- He always praised the policies of Russia in supporting innovation, stimulating scientific research, and empowering startups.
- He saw that Russia represents an ideal partner for the Arab world, because it has the technology, the expertise, and the potentials that can help in pushing development in the region.
- He believed that the Arab world can benefit from the Russian experience in building an economy based on technology and innovation.

His Legacy in Russia.. An Imprint in Economy, Education, and Technology

Although Talal Abu-Ghazaleh was a global figure, his relationship with Russia was one of the main stations that helped him to broaden his business, and transfer his experiences to the Arab world.

- He contributed to strengthening the cooperation between Russia and the Arab countries in the fields of technology, education, and entrepreneurship.
- He helped in developing joint educational programs between the Russian and Arab universities, to strengthen cognitive exchange.
- He supported the Russian companies in entering the Arab markets, and contributed to attracting the Russian investments to the region.

Europe

Talal Abu-Ghazaleh and Europe.. A Partnership in Economy, Knowledge, and Technology

Europe was not merely a continent with which Talal Abu-Ghazaleh cooperated commercially, but it was an economic and cognitive beacon that inspired him in building an economic model based on innovation, education, and entrepreneurship.

He saw in it a group of countries that were able to achieve major economic leaps through focusing on technology, manufacturing, education, and entrepreneurship, and he sought to transfer the European experience to the Arab world, through strengthening the partnerships with the European governments, universities, and companies.

His relationship with Europe was a relationship of partnership based on cognitive exchange, cooperation in developing technology, and strengthening the investments between the Arab world and the European countries.

Europe.. A Source of Innovation and Smart Economic Planning

Talal Abu-Ghazaleh saw that Europe is the ideal model for the countries that were able to build a strong economy through knowledge, scientific research, and entrepreneurship.

- He founded strong relations with the European governments, companies, universities, and research institutions.**
- He saw that Europe offers a model of a modern country that was able to achieve the balance between a strong economy, social justice, and technological innovation.**
- He worked on strengthening the cooperation between the European companies and the Arab countries, in the fields of the digital economy, technology, education, and investment.**

For this, Europe was a strategic partner for Talal Abu-Ghazaleh in his journey toward spreading the knowledge economy in the Arab world.

His Contributions and Relations with Europe

1. Strengthening the Economic Relations Between Europe and the Arab World

- **Talal Abu-Ghazaleh was a believer that the relationship between Europe and the Arab world can be an advanced economic model, if the investments between the two sides are strengthened.**
- **He worked on developing partnerships between the European companies and the Arab economic institutions, to strengthen trade and investment in the technological and digital sectors.**
- **He offered consultations to the European governments about how to develop the economic relations with the Arab countries, and attract investments from the Arab world.**
- **He supported the projects of economic integration between the European Union and the Arab countries, through joint strategies to support startups, and exchange knowledge and technology.**

2. Cooperation with the European Universities and Educational Institutions

- **He concluded partnerships with the most prestigious European universities, such as the University of Oxford, the University of Cambridge, and the German and French universities, to strengthen scientific research in the Arab world.**
- **He contributed to launching joint educational programs between the European and Arab universities, with the goal of exchanging knowledge and technology.**
- **He supported the student-exchange programs between the European and Arab universities, to provide the Arab students with the best global academic expertise.**
- **He encouraged teaching the European languages in the Arab countries, to strengthen the cultural and economic cooperation between Europe and the Arab world.**

3. Supporting the Digital Economy and Entrepreneurship in Cooperation with Europe

- **He saw that Europe leads the world in the field of the digital economy, financial technology, and cybersecurity, and he sought to transfer this experience to the Arab countries.**
- **He offered consultations to the Arab governments about how to benefit from European technology in developing smart cities, the digital infrastructure, and the electronic governmental services.**

- He supported the projects of digital transformation in the Arab countries in cooperation with the European companies specialized in artificial intelligence, the Internet of Things, and blockchain.
- He worked on establishing partnerships between the Arab and European financial institutions, to strengthen financial technology and develop the systems of electronic payment in the Arab countries.

4. Cooperation with the Major European Companies

- He founded strong relations with the major European technology companies, such as Siemens, Ericsson, Nokia, SAP, and Rolls-Royce.
- He supported the partnership between the Arab and European companies in the fields of renewable energy, artificial intelligence, and the advanced industries.
- He worked on strengthening the presence of the European companies in the Arab markets, through offering market studies and investment consultations.

His Relationship with the European Governments and Institutions..Strategic Cooperation in Economic and Technological Development

Talal Abu-Ghazaleh enjoyed strong relationships with the European governments, where he was looked at as an economic expert and advisor in the fields of economic development and technology.

- He participated in the economic forums organized by the European Union, where he offered visions about the future of the digital economy, and the importance of the partnership between Europe and the Arab world.
- He offered consultations to the European governments about how to strengthen investments in the Middle East, and develop the commercial relations with the Arab countries.
- He supported projects of strengthening the cooperation between Europe and the Arab countries in the fields of scientific research, technology, education, and renewable energy.

His Vision of Europe.. A Model for Smart Economic Planning

Talal Abu-Ghazaleh saw that Europe is not only an economic center, but it is a model of the countries that were able to achieve a comprehensive renaissance through investment in knowledge and scientific research.

- He always praised the policies of Europe in supporting innovation, stimulating scientific research, and empowering startups.
- He saw that Europe represents an ideal partner for the Arab world, because it has the technology, the expertise, and the potentials that can help in pushing development in the region.
- He believed that the Arab world can benefit from the European experience in building an economy based on technology, innovation, and entrepreneurship.

His Legacy in Europe.. An Imprint in Economy, Education, and Technology

Although Talal Abu-Ghazaleh was a global figure, his relationship with Europe was one of the main stations that helped him to broaden his business, and transfer his experiences to the Arab world.

- He contributed to strengthening the cooperation between Europe and the Arab countries in the fields of technology, education, and entrepreneurship.**
- He helped in developing joint educational programs between the European and Arab universities, to strengthen cognitive exchange.**
- He supported the European companies in entering the Arab markets, and contributed to attracting the European investments to the region.**

Part Eight

The Conclusion

The Future with the Vision of Talal Abu-Ghazaleh

Foreseeing the Future with the Vision of Talal Abu-Ghazaleh

When Talal Abu-Ghazaleh contemplates the future, he does not see it as hazy or postponed, but he beholds it clearly, with a clarity resembling the certainty of the scientist, and with the confidence of the decision-maker. For the man who began his journey from a refugee's tent did not look at the morrow with the eye of fear, but with a mind filled with the belief that the future is not awaited, but built – and built today.

In his vision, the future is not merely a temporal extension, but a new era of civilization, whose keys will be possessed only by the one who prepared for it with the weapon of knowledge, innovation, and technology. He was always ahead of his time, speaking about digital transformation before it became a reality, and calling for the economy based on knowledge on the day it was a strange concept in the region.

Knowledge: The Greatest Wealth in the Era After the Fourth Industrial Revolution

Abu-Ghazaleh believes that the true wealth in our age is not in oil, nor in gold, nor in minerals... but in minds, ideas, and knowledge.

For in this accelerating world, whoever does not possess knowledge will not be a partner in drawing the future, but merely a spectator on its banks.

For this, he was among the staunchest advocates of building what he called the “Arab knowledge society,” where knowledge is not a luxury for the elite, but an authentic right for every individual.

“The Arab mind is capable of creativity, but it needs an environment that embraces it, a system that believes in it, and a society that gives it the space to produce, not to consume.”

Artificial Intelligence: The Master of the Coming Stage

Talal Abu-Ghazaleh sees that the world today is living a transformation unprecedented in its like, led by artificial intelligence.

This transformation will not only change the way we work, but the way we think, interact, and even our human existence.

Artificial intelligence will be akin to the Fifth Industrial Revolution, where thousands of jobs disappear, and others are born anew that require qualitative skills.

And therefore, he called for integrating artificial intelligence into education, governmental planning, and economic management, not as a separate subject, but as a central tool in all sectors.

And he saw that the Arabs must not be content with consumption, but they must be producers and developers of this technology.

Education: The Great Turning Point

If artificial intelligence is the engine, then education is the road.

In the view of Abu-Ghazaleh, traditional education is no longer fit for a world that changes every moment, but it has become a burden that graduates generations without skills and without imagination.

For this, he called for a different educational model: based on innovation, not indoctrination. One that celebrates questions, not ready-made answers. One that is linked to the needs of the market, and aligns with the language of the age: the digital, and the cross-border.

And this vision was manifested in his founding of innovative universities and educational institutions, such as TAGI-UNI and TAGUCI, which provided flexible, digital, and global educational alternatives.

The Youth: Messengers of the Future, Not Only Its Children

In every speech, and in every interview, Abu-Ghazaleh does not hesitate to repeat this conviction:

“The youth do not need advice, but opportunities.”

He saw that the youth are the true fuel of the coming renaissance, on the condition that the space, the trust, and the tools are available to them. Therefore, he called for:

- Teaching entrepreneurship from school.
- Providing funding and incubators for their innovative projects.
- Involving them in making national policies, not being content with integrating them into “youth activities.”

He believes that a generation of the aware Arab youth, masterful in the language of technology, and skilled in innovation, is the one capable of leading a new stage of economic and cultural sovereignty.

A World Without Borders: Sovereignty for Innovation, Not for Geography

In his vision of the future, the concept of the state is no longer the master, but the digital systems, the global platforms, and the cross-border minds have become the new powers.

Geography will vanish before the one who possesses the tools of the age: skills, technology, and the digital language.

Sovereignty will be for the one who innovates, not for the one who only owns the land.

And the economic map of the world will be redrawn on the basis of the ability to produce knowledge, and not to extract resources.

And therefore, he sees that the future of the Arabs depends on their ability to liberate their minds, not only their homelands.

Conclusion

The Future Is Not Far... It Is in Our Decisions Today

Talal Abu-Ghazaleh does not write about the morrow from an ivory tower, but from the depth of experience, and from the position of action.

His vision is not a prophecy, but an urgent call to action.

A vision that says clearly:

“If we want to be a part of the future, we must build it with our own hands, not await it with fearful hearts.”

In his lexicon, there is no place for waiting.

Either we make the future, or we remain captives of a merciless past.

And he still – despite his age, his standing, and his history – believes that the Arabs are capable, and that the time has not passed yet.

APPENDICES

Talal Abu-Ghazaleh

**Chairman and Founder, Talal Abu-Ghazaleh
Global Digital**
talalabughazaleh.com | tag. Global



On 22 April 1938, the Arab thinker Dr. Talal Tawfiq Abu-Ghazaleh was born to one of the largest Palestinian families, a wealthy and deep-rooted family whose roots are firmly planted in the land — the land of Arab Jaffa. But Abu-Ghazaleh did not enjoy that comfortable life for long; ten days after celebrating his tenth birthday, the Zionist gangs invaded Palestine, including the city of Jaffa, occupying the land, plundering money and property, and displacing seventy percent (70%) of the Palestinians from their land. Among the displaced was the Abu-Ghazaleh family, who came to rest in the village of Al-Ghaziyyeh in the Lebanese city of Sidon, without owning any money worth mentioning — and so began Talal Abu-Ghazaleh’s journey of struggle.

Despite his young age, Talal Abu-Ghazaleh was able to grasp the magnitude of the upheaval that had befallen the family, and realized that the options available to him were extremely

limited. So he began his path and his struggle, relying on noble values, an iron will, and a lofty ambition that embraces the heights of the sky.

Abu-Ghazaleh devoted his life to two things: learning and work. He was a diligent and outstanding student, which enabled him to obtain a scholarship from the Makassed Islamic Charitable Association to complete his secondary education, then another scholarship from the United Nations Relief and Works Agency for Refugees (“UNRWA”)

To enroll at the American University of Beirut, from which he obtained a Bachelor’s degree in Business Administration with honors, with distinction, in 1960. It is perhaps worth noting that Abu-Ghazaleh’s immersion in learning did not prevent him from practicing influential political and student activity inside and outside the university, to the point that, in his final year of university life, he was chosen as President of the Student Council.

After graduation, Abu-Ghazaleh began his journey of searching for work, relying on his academic attainment, the high grades he had obtained at the university, and a good number of letters of recommendation written for him by his university professors, until he ended up, in July 1960, as an employee at the firm “Saba & Co.” in the city of Kuwait, beginning his professional career, which continued for twelve (12) years at this firm, where his association with the firm ended in 1972 as a result of the partners’ rejection of his proposals to develop the business.

It is also worth noting that Dr. Abu-Ghazaleh received the Jordanian Order of Independence of the Third Class from His Majesty King Hussein bin Talal in 1967 — that is, before he had completed thirty years of age, and only seven (7) years after the start of his professional career — which was the highest honor and appreciation for his struggle at that time.

Immediately upon the end of his relationship with the firm “Saba & Co.” in 1972, Dr. Abu-Ghazaleh set out to establish and launch the Talal Abu-Ghazaleh Global Group from the State of Kuwait, in accordance with five principles that made the Talal Abu-Ghazaleh Group one of the largest global companies in various and diverse fields (professional, educational, technological, and knowledge-based).

Abu-Ghazaleh’s diligence and success, his initiatives, and the brilliant intellect, foresighted vision, and noble human values he possesses, elevated Dr. Talal to the rank of the most prominent personalities in the world, which afforded him the opportunity to meet many senior political figures and the leaders of the Arab states and the major powers. The Arab thinker also became a destination for all the international and UN institutions that aspire to bring about positive change in the lives of nations and peoples, and so he assumed many leadership positions in those international and UN organizations and chaired a number of them.

In further continuation of his efforts in the service of nations and peoples, Abu-Ghazaleh launched many exceptional initiatives in various fields, foremost among them the fields of knowledge, education, culture, and music, which made him a symbol and a model of commitment to social responsibility. He also authored many books and published thousands of articles.

Abu-Ghazaleh has received many medals, awards, and honors from various Arab and international institutions, in appreciation of his efforts, which always aimed at the advancement and elevation of peoples and nations.

1. Academic Degrees and Certificates

- Honorary Doctorate in Informatics, Lebanese University, Lebanon (2024).**
- Honorary Doctorate in Human Sciences, American University of Technology, Lebanon (2022).**
- Honorary Doctorate in Humanities (Letters), Lebanese American University, Lebanon (2018).**
- Honorary Doctorate in Management and Economics, Jerash University, Hashemite Kingdom of Jordan (2016).**
- Honorary Doctorate in Business Administration, Mutah University, Hashemite Kingdom of Jordan (2015).**
- Honorary Doctorate in Human Sciences, Bethlehem University, Palestine(2014).**

- **Honorary Doctorate in Letters, Canisius University, Buffalo, United States of America (1988).**
- **Bachelor’s degree in Business Administration, American University of Beirut, Lebanon (1960).**
- **President of the Student Council, American University of Beirut, Lebanon (1960).**

2. Official Positions

- **Member of the Senate, Hashemite Kingdom of Jordan (2016–2019).**
- **Member of the Senate, Hashemite Kingdom of Jordan (2010–2011).**

3. Medals and Orders

- **Order of the Global Leader for Just Peace, World Peace Council, Hashemite Kingdom of Jordan (2024).**
- **Order of “Knight of Community Peace,” International Knights of Peace, Hashemite Kingdom of Jordan (2024).**
- **Order of “Knight of Achievement in the Intellectual Property Sector in the Middle East and North Africa,” Emirati Investments Magazine, in its sixth edition, United Arab Emirates (2022).**

- **Order of “Knight of Building Arab Awareness,” in appreciation of his economic and societal role and his cumulative contributions in supporting youth issues, the Arab Youth Council for Integrated Development, Cairo, Arab Republic of Egypt (2022).**
- **Order of Arab Tourism of the First Class, Arab Tourism Organization, Jeddah, Kingdom of Saudi Arabia (2021).**
- **Order of Honor “Star of Italy” with the rank of Commander (Commendatore dell’Ordine della Stella d’Italia), presented by His Excellency Mr. Sergio Mattarella, President of the Italian Republic (2019).**
- **Order of Civil Merit with the rank of Commander, presented by His Majesty King Felipe VI, King of Spain, Spain (2018).**
- **Medal of (Distinction in Knowledge), the Lebanese Parliamentary Committee for Education and Culture, Beirut, Lebanon (2018).**
- **Order of “International Peace,” the ceremony for awarding the “Ambassadors of Peace” certificates, Hashemite Kingdom of Jordan (2017).**
- **Jordanian Order of Independence of the First Class from His Majesty King Abdullah II bin Al-Hussein, Raghadan Palace, Hashemite Kingdom of Jordan (2016).**

- **Order for the Promotion of Chinese-Arab Relations from His Excellency the Chinese President Xi Jinping, People's Republic of China (2016).**
- **Order of Technical Creativity and Digital Transformation, presented by the community of regional donor humanitarian organizations, the Charitable Technical Creativity Conference, Kingdom of Bahrain (2016).**
- **The Prince Salman Order for Young Business Leaders, presented by His Majesty King Salman bin Abdulaziz, Kingdom of Saudi Arabia (2012).**
- **Order of the Presidency of the Lebanese Republic, presented by General Emile Lahoud, President of Lebanon, the Lebanese Republic (2001).**
- **The French Legion of Honor with the rank of Knight, France (1985).**
- **Order of the Tunisian Republic, presented by His Excellency President Habib Bourguiba, President of the Tunisian Republic, Tunisia (1985).**
- **Jordanian Order of Independence of the Third Class from His Majesty King Hussein bin Talal, Raghadan Palace, Hashemite Kingdom of Jordan (1967).**

4. Presidencies of Institutions, Bodies, and Councils

- **Honorary President of the Artificial Intelligence Community in Jordan, Palestine, and Lebanon, the AI Citizenship Platform (AIQOM) (2022).**
- **President of the Council of the Sustainable Urban Development Alliance under the umbrella of the United Nations, the Sustainable Urban Development Alliance, New York (2021).**
- **President of La Verticale Organization (Africa–Mediterranean –Europe), Belgium (2021 –present).**
- **President of the Sustainable Urbanization Union, United States of America (2021).**
- **President of the Association of Lebanese Businessmen and Businesswomen in the World, Lebanon (2020).**
- **Co-President of La Verticale Organization (Africa – Mediterranean – Europe), Belgium (2019–2021).**
- **President of the Business Leaders Council under the umbrella of La Verticale Organization, Belgium (2019).**
- **Honorary President of the Jordanian Broadcasters Association, Jordanian Broadcaster Day, Hashemite Kingdom of Jordan (2017).**
- **President of Talal Abu-Ghazaleh University College for Innovation (TAGUCI), Hashemite Kingdom of Jordan (2017).**

- **President of the Honorary Council of the Sustainable Urbanization Coalition, United States of America (2015).**
- **Honorary President of the Palestinian Certified Public Accountants Association, Palestine (2015 – present).**
- **President of the Arab Alliance for the Services Industry, Lebanon (2015).**
- **President of the Jordanian National Orchestra Association, Hashemite Kingdom of Jordan (2014).**
- **Honorary President of the Drama Criticism Forum, the launch ceremony of the “Drama Criticism Forum,” Hashemite Kingdom of Jordan (2013).**
- **President of Talal Abu-Ghazaleh University College for Business (TAG-UCB), Kingdom of Bahrain (2012).**
- **President of Talal Abu-Ghazaleh International University (TAGI-UNI), Lebanon (2012).**
- **President of the Center for Strategic Research and Action, Switzerland (2012).**
- **President of the Network of Strategic Studies Centers in the World, the founding meeting of the International Challenges Forum, New York (2012).**
- **President of the Digital Technology Network for Sustainable Urbanization, New York (2011).**

- **President of the “All of Us for Palestine” Initiative, France (2011 – present).**
- **President of the Economic Policy Development Forum, Hashemite Kingdom of Jordan (2011 – present).**
- **President of the Arab Organization for Research and Education Networks (ASREN), Germany (2010–present).**
- **President of the Global Alliance for Information and Communication Technologies and Development, affiliated with the UN Department of Economic and Social Affairs (UNDESA-GAID) (2009).**
- **President of the United Nations Global Alliance for Information and Communication Technologies and Development (UNGAID), United States of America (2009 – 2010).**
- **President of the Afro-Asian Knowledge Society Council, Arab Republic of Egypt (2009).**
- **President of the Roundtable on the Role of Technical Innovations in Addressing Food, the World Economic Summit in New York, the First UN Forum of the Private Sector on the Millennium Development Goals (2008).**
- **Co-President of the Council of the Global Alliance for Information and Communication Technology and Development, Kuala Lumpur (2008).**
- **President of the Arab World Internet Institute, United States of America (2008).**

- **Co-President of the meetings of a body of advisors to encourage initiatives between governments, the business sector, and civil society, Hanover, Germany (2007).**
- **President of the Arab Organization for Quality Assurance in Education (AROQA), Belgium (2007 – present).**
- **Co-President of the Coalition Steering Committee, the Global Alliance for Information and Communication Technology and Development Conference (2006).**
- **Deputy Chairman of the United Nations Global Compact jointly with Kofi Annan and Ban Ki-moon (UNGC), United States of America (2006–2016).**
- **Co-Chairman of the Board of the United Nations Global Compact (UNGC), United States of America (2006–2008).**
- **President of Talal Abu-Ghazaleh Graduate School of Business (TAG-SB), Hashemite Kingdom of Jordan (2006–2017).**
- **Co-President of the United Nations Information and Communication Technologies Task Force (UN ICT Task Force), United States of America (2006–2010).**
- **President of the Decision-Making Body of the Evian Group, Switzerland (2006–2009).**
- **President of the Evian Group – Arab Region, Switzerland (2006–2009).**

- **President of the Business Initiative in Support of the Information Society, the International Chamber of Commerce, France (2006–2008).**
- **President of the Lebanese Coalition for Information and Communication Technology, the founding meeting of the Lebanese Coalition for Information and Communication Technology, Beirut, Lebanon (2005).**
- **President of the Arab Forum for Good Internet Governance, the meeting of the Arab Regional Network for Information and Communication Technology, Abu Dhabi, United Arab Emirates (2005).**
- **Honorary President of the Board of Trustees of the Bosphorus Summit, Turkey.**
- **President of the Board of Trustees of Europe Directions, France (2005–2007).**
- **President of the Advisory Committee for Internet Governance, the United Nations Information and Communication Technologies Task Force (UN ICT TF), United States of America (2003–2004).**
- **President of the International Chamber of Commerce Task Force on Internet Governance (ICC TF), France (2003–2004).**
- **President of the Commission on E-Commerce and Information and Communication Technologies, the International Chamber of Commerce, France (2001–2008).**

- **President of the Arab Regional Network of the United Nations Information and Communication Technologies Task Force, United States of America (2001–2004).**
- **President of the Working Group on Human Resources and Capacity Building, affiliated with the United Nations Information and Communication Technologies Task Force, United States of America (2001–2002).**
- **Chairman of the Board of the Arab Domain Names Experts Group, Hashemite Kingdom of Jordan (2001).**
- **President of the Committee of Experts mandated by the UN Secretary-General to draft international accounting standards for environmental accountability, United States of America (1999).**
- **President of the UN Committee of Experts on Professional Qualification Standards, Switzerland (1995–1998).**
- **President of the Middle East Council, the Center for Strategic and International Studies, United States of America (1995–1997).**
- **President of the UN Conference on the Development of Accounting Education, United States of America (1995).**
- **President of the Intergovernmental Working Group of Experts on International Standards of Accounting and Reporting at the United Nations (UNISAR), United States of America (1995–1996).**

- **President of the Committee on the Affairs of Newly Industrialized and Developing Countries, the International Accounting Standards Committee, United Kingdom (1989–1995).**
- **President of the Committee on the Affairs of Newly Industrialized and Developing Countries, the International Accounting Standards Committee, United Kingdom (1989–1992).**

4.1 – Presidencies of Academies:

- **President of the Arab Academy for Mediation and Arbitration in Intellectual Property, Hashemite Kingdom of Jordan (2003 – present).**
- **President of the Licensing Experts Association – Arab Countries, Hashemite Kingdom of Jordan (1998 – present).**
- **President of the Arab Academy for Management and Knowledge (AKMS), United States of America (1989–present).**
- **President of the Arab Academy for Intellectual Property (in an advisory capacity to the World Intellectual Property Organization), Germany (1987 – present).**
- **President of the Arab International Academy of Certified Public Accountants (in an advisory capacity to the Economic and Social Council of the United Nations), United Kingdom (1985 – present).**

5. Board Memberships

- **Member of the Arab Advisory Council, the Arab Parliament, Hashemite Kingdom of Jordan (2022).**
- **Member of the Arab Advisory Council, the Arab Parliament, Hashemite Kingdom of Jordan (2022).**
- **Professional membership in the International Congress for Social Responsibility, the International Congress, Amman Arab University, Hashemite Kingdom of Jordan (2022).**
- **Member of the Board of Trustees of Donor Organizations, the International Humanitarian Forum for Humanitarian Funds, Qatar (2022).**
- **Member of the Arab Tax Experts Union, Arab Republic of Egypt (2022 – present).**
- **Member of the Board of Trustees of the American University of Technology, Lebanon (2022 – present).**
- **Member of the Arab Advisory Council, the Arab Parliament (2022).**
- **Member of the Advisory Committee, the UNESCO Regional Center for Quality and Excellence in Education, Kingdom of Saudi Arabia (2021).**
- **Honorary Membership, Imaar Moab Foundation (2018).**
- **Member of the Advisory Council of the Global Talent Competitiveness Index (GTCI), France (2017).**

- **Member of the High-Level Advisory Board of the UN Social Impact Fund Program (UNSIF-HLAB), Switzerland (2017).**
- **Honorary membership of the Kuwaiti Association of Accountants and Auditors, Kuwait (2017).**
- **Special Ambassador for Tourism, UN Tourism (UNWTO), Spain (2017).**
- **Member of the Founding Committee of the Islamic Council for Donor Institutions, Qatar (2016).**
- **Member of the Advisory Council of the Global Talent Competitiveness Index (GTCI), France (2014).**
- **Member of the Advisory Council of Hamdan Bin Mohammed e-University, United Arab Emirates (2014).**
- **Bretton Woods Committee Global, United States of America (2014).**
- **International Ambassador for Social Responsibility from the Regional Network for Social Responsibility, Kingdom of Bahrain (2014).**
- **Member of the Committee of Experts, the World Trade Organization, the World Intellectual Property Conference, Bangalore, India (2013).**
- **Member of the Royal Committee for Integrity, Hashemite Kingdom of Jordan (2013 – present).**

- **Member of the Council of Arab Relations with Latin America and the Caribbean, chaired by His Excellency Dr. Leonel Fernandez, former President of the Dominican Republic, United Arab Emirates (2013).**
- **Member of the Expert Group at the World Trade Organization for Charting the Future of World Trade, Switzerland (2012).**
- **Member of the Festival of Thinkers, United Arab Emirates (2011 – present).**
- **Member of the International Advisory Council of the University of Bahrain, Kingdom of Bahrain (2010 – 2011).**
- **Member of the International Advisory Committee, the King Hamad bin Isa Al Khalifa e-City, Kingdom of Bahrain (2009).**
- **Member of the Board of the Afro-Asian People’s Solidarity Organization, Arab Republic of Egypt (2008).**
- **Member of the Executive Council, the International Chamber of Commerce, France (2006–2008).**
- **Member of the Board of Trustees of the Arab Anti-Corruption Organization, Lebanon (2007 – present).**
- **Member of the Council of the International Chamber of Commerce, France (2007).**
- **Member of the Advisory Council in the Evian Group, Switzerland (2005–2009).**

- **Member of the Board of the King Hussein Foundation, United States of America (2005 – present).**
- **Member of the International Advisory Council, the Global Alliance, United States of America (2005).**
- **Member of the Advisory Council, World Links Arab Region, United States of America (2004–2005).**
- **Member of the Board of World Links International, United States of America (2003–2004).**
- **Member of the Sector Advisory Committee of the International Federation of Accountants (IFAC), United States of America (2003–2006).**
- **Member of the Board of Trustees of the King Hussein Cancer Center (KHCC), Hashemite Kingdom of Jordan (2003–2006).**
- **Member of the Board of Trustees of the National Music Conservatory (NMC), Hashemite Kingdom of Jordan (2003–2005).**
- **Member of the Advisory Council, the Development Gateway for the Knowledge Society, the World Bank, United States of America (2002–2005).**
- **Member of the Business Advisory Bureau of the World Intellectual Property Organization (WIPO), Switzerland (1999–2000).**

- **Member of the Advisory Council of the Middle East Center of the Center for Strategic and International Studies (CSIS), United States of America (1995–1997).**
- **Member of the Board of the International Federation of Accountants (IFAC), United States of America (1992).**
- **Member of the Board of the International Accounting Standards Committee (IASC), United Kingdom (1988–1990).**
- **Member of the Arab Thought Forum, Hashemite Kingdom of Jordan (1988 – present).**
- **Member of the Board of the International Auditing Practices Committee (IAPC), affiliated with the International Federation of Accountants (IFAC), United States of America (1987–1990).**
- **Board of Governors, the Keck Center for International Strategic Studies, United States of America (1985–1988).**
- **Board of Trustees of the American University of Beirut, Lebanon (1980–1982).**

6. Social Responsibility Initiatives

6.1 – In Education and Capacity Building:

- **Talal Abu-Ghazaleh Confucius Center (TAG-Confucius), Hashemite Kingdom of Jordan (2008).**
- **Talal Abu-Ghazaleh Cambridge Information Technology Qualification, Hashemite Kingdom of Jordan (2001).**

- **TAGTech Company for the design and production of digital laptops, tablets, and smartphones.**
- **Talal Abu-Ghazaleh Knowledge Society, which aims to empower Arab youth within the Group’s social responsibility.**
- **Talal Abu-Ghazaleh Knowledge Award, which provides scholarships to outstanding sons of Palestine to study at Talal Abu-Ghazaleh Graduate School.**
- **The Abu-Ghazaleh Scholarship for obtaining the Certified Arab Professional Accountant qualification, for accountants from the sons of the West Bank and Gaza.**
- **A scholarship for the top accounting graduates in Arab universities, for the first-ranked student, to obtain the Certified Arab Professional Accountant certificate.**
- **Launch of the “Adel Al-Saadi Award for Excellence” for the first-ranked student in the Arab Society of Certified Public Accountants.**
- **The Talal Abu-Ghazaleh Arabic Encyclopedia (TAGEPEDIA).**
- **The Talal Abu-Ghazaleh Center for Business Research at Canisius University.**

6.2 – In Press and Media:

- **Talal Abu-Ghazaleh Platform for Knowledge Media — www.tag-news.com**

- **Talal Abu-Ghazaleh News Agency for Intellectual Property — www.agip-news.com**
- **Talal Abu-Ghazaleh News Agency for Information Technology — www.tagitnews.com**
- **Talal Abu-Ghazaleh News Agency for Education — www.tageducanews.com**
- **Talal Abu-Ghazaleh for Radio and Television Production and Broadcasting of Cultural Works — www.tagbc.fm**

6.3 – In Community Service:

- **Launch of the Jerusalem Electronic Market to support the people of Jerusalem, an electronic portal and a living commercial market between Palestine and the world.**
- **Establishment of the Palestinian Exchange Market, an electronic portal to facilitate the tasks of Palestinian businessmen with the outside world.**
- **Establishment of the Jordanian Association for Family Companies, to spread awareness and develop governance standards.**
- **Cooperation with the Qatar Center for the Support of Civil Society and the Regional Network for Social Responsibility.**
- **A package of professional services to enhance the performance and role of the Jordan News Agency “Petra.”**

- **The Talal Abu-Ghazaleh Forum, “An Arena for Dialogue and the Exchange of Knowledge.”**
- **The Governance Center, for raising awareness and practicing the social role in the service of the community.**
- **The Talal Abu-Ghazaleh Cambridge Center for IT Skills, to contribute to building the knowledge society.**
- **The initiative of the Talal Abu-Ghazaleh Center for Refurbishing Computers and distributing them to charitable associations and schools.**
- **An e-training center in the Gaza camp, to equip youth with electronic knowledge skills.**
- **Partnership in the activities of the “Prince Salman bin Abdulaziz Award for Supporting Young Business Leaders.”**

7. Musical Sponsorships

- **Concert sponsor, the Bethlehem Orchestra, Palestine (2021).**
- **Concert sponsor, the Palais Garnier, France (2016).**
- **Sponsor of the musical concerts of the National Orchestra Association, Hashemite Kingdom of Jordan (2014 – present).**
- **Sponsor of the Second Modernity Conference: The Artistic Collaboration between Fairuz and Ziad Rahbani, the Anis Maqdisi Program for Literature, the American University of Beirut, Lebanon (2006).**

- **Sponsor of the Arab Symphonies by Walid Gholmieh (2006).**
- **Sponsor of the special musical concert by Ramzi Yassa and Ghada Ghanem, United Kingdom (August 2004).**
- **Sponsor of the National Opera Radiance Association, France (2004 – present).**
- **Chairman of the Board of Trustees, the National Music Conservatory, Hashemite Kingdom of Jordan (2003 – 2005).**
- **Sponsor of the Lebanese National Symphony Orchestra, Lebanon (2003 – present).**
- **Sponsor of the Paris Opera, France (2001).**
- **Sponsor of the special musical concert of the Mozart Salzburg Orchestra, Austria (2000).**
- **Sponsor of the 28th General Assembly of the International Music Council, Hashemite Kingdom of Jordan (1999).**
- **The musical concert on the occasion of the Golden Jubilee of Talal Abu-Ghazaleh Global, United Kingdom (1997).**
- **Sponsor of the special musical concert by Ramzi Yassa, United States of America (1994).**
- **Sponsor of the Salzburg Music Festival, Austria (1976).**

8. Publications (Supervision, Sponsorship, and Support)

8.1 – Books Authored by His Excellency the Chairman:

- **Interactive Programming Named “Artificial Intelligence” (2023).**
- **The Worst of Misfortunes is What Makes You Laugh (2023).**
- **Because I Love the Truth (2002).**
- **Where is the World Heading? (2021).**
- **The Inevitable Digital Future (2020).**
- **The 2020 Global Economic Crisis and the Third World War (2019).**
- **The Glowing Knowledge World (2018).**
- **The Right of Return Booklet (2017).**
- **The Blanket Becomes a Jacket (2015).**
- **Short Story: The Cursed Echo (1958).**

8.2 – Books Written About His Excellency the Chairman:

- **The Truth in a Minute, Salama Mahasneh (2024).**
- **Talal Abu-Ghazaleh: A Global Entrepreneur in the Service of Humanity through the United Nations, Sarbuland Khan (2024).**
- **“Talal Abu-Ghazaleh: The Global Knowledge Worker in the Service of International Organizations,” Amal Al-Daman (2024).**

- **The Global Knowledge Worker, Ramez Quneibi (2022).**
- **Talal Abu-Ghazaleh in This Changing World, Mohammad Sharif Al-Jayyousi (2024).**
- **Candles That Illuminated the Space of the Gulf, Dr. Ali Mohammed Al-Naboodah and Nahed bint Anwar Al-Tadfi (2021).**
- **A Man from the Future, Jawad Al-Anani (2019).**
- **A Reading on Talal Abu-Ghazaleh, Laila Al-Rifai (2019).**
- **Did You Miss the Train, Manaf Ba'aj (2019).**
- **A Man Inhabited by Knowledge, Karim Baqradouni (2018).**
- **Talal, Son of a Woman of Letters, Areej Younis (2017).**
- **From Suffering to Globality, Jaafar Al-Aqili (2017).**
- **The Ascent to the Summit, Maher Muqallad (2016).**
- **The Secret of Glory.. A Man from My Country, Laila Al-Rifai (2014).**

8.3 – Dictionaries:

- **Talal Abu-Ghazaleh Dictionary of Information and Communication Technologies – Second Edition (2013).**
- **Talal Abu-Ghazaleh Dictionary of Intellectual Property – Second Edition (2013).**
- **Talal Abu-Ghazaleh Dictionary of Patents (2012).**

- **Talal Abu-Ghazaleh Legal Dictionary (2012).**
- **Talal Abu-Ghazaleh Dictionary of Collocations (2012).**
- **Talal Abu-Ghazaleh Dictionary of Information and Communication Technologies – First Edition (2008).**
- **Talal Abu-Ghazaleh Dictionary of Accounting and Business (2001).**
- **Talal Abu-Ghazaleh Dictionary of Intellectual Property – First Edition (2000).**
- **Talal Abu-Ghazaleh Accounting Dictionary (English–Arabic) – First Edition (1978).**

8.4 – Professional Publications:

- **Report on the World Trade Organization Reform Program, Switzerland (2013).**
- **World Trade Organization Report “At a Crossroads” (2012).**
- **Certified Arab Management Accountant Book (2012).**
- **Guide to the Use of International Auditing Standards in Small and Medium-Sized Enterprises (2012).**
- **The Simplified Guide (Pocket Guide) to International Financial Reporting Standards (2012).**
- **Quality Control Guide in Small and Medium-Sized Enterprises (2012).**
- **Islamic Commercial Law (2010).**

- **Islamic Banking and Takaful (2010).**
- **Islamic Capital Markets and Their Instruments (2010).**
- **Accounting for International Monetary Institutions (2010).**
- **Future Leaders, a magazine issued by Talal Abu-Ghazaleh Graduate School of Business (2010).**
- **International Financial Reporting Standards for Small and Medium-Sized Enterprises (2009).**
- **The Guide of the International Licensing Experts Organization for Best Licensing Practices (2007).**
- **Anti-Money Laundering Guide (2006).**
- **Corporate Governance Guide (2006).**
- **Book and Guide of Standards for Financial Reporting (2006–2008–2011).**
- **The Official Arabic Version of the World Intellectual Property Organization (“WIPO”) Guide: “Policy, Law, and Use” (2005).**
- **The Official Arabic Translation of the International Public Sector Accounting Standards (2005).**
- **The Official Arabic Translation of the International Standards for the Practice of Auditing and the Code of Professional Ethics (2005).**
- **The Official Arabic Translation of the Guide to the Legal**

Period of Retention of a Merchant's Books and an Auditor's Working Papers (2004).

- **The Official Arabic Translation of the International Financial Reporting Standards (2003 – 2013).**
- **Guide to the International Standards on Auditing, Assurance, and Ethical Conduct (2001–2013).**
- **“International Public Sector Accounting Standards” (First Edition 2001, Second Edition 2005, Third Edition 2006, Fourth Edition 2007, Fifth Edition**
- **2008, Sixth Edition 2009, Seventh Edition 2010, Eighth Edition 2012, Ninth Edition 2013).**
- **The Official Arabic Translation of the International Standards on Auditing and the Code of Professional Conduct (2001).**
- **The English Translation of “Intellectual Property Laws in the Arab Countries” (2000).**
- **The Official Arabic Translation of the International Accounting Standards (First Edition 1999 – Second 2000 – Third 2001).**
- **The Official Arabic Translation of “A Business Guide to the World Trading System” (1999).**
- **The Arabic and English versions of the book Accounting and Financial Reporting for the Purposes of Costs and Financial Obligations (Environmental Accounting) (1999).**

- **Trademark Laws in the Arab Countries – Country Guides (1998).**
- **The Arabic Version of the International Standards on Auditing (First Edition 1998 – Second 2001 – Third 2002).**
- **The Arabic Version of A Business Guide to the World Trading System (First Edition 1998 – Second 2000).**
- **Accounting as a Tool for Decision-Making in the Field of Tourism (1983).**

9. Awards and Honorary Shields

- **The Honor Award for Distinguished Achievement in the Field of Social Responsibility, the International Congress for Social Responsibility, Sultanate of Oman (2024).**
- **The International Excellence Award for Social Responsibility, the Regional Network for Social Responsibility, Bahrain (2024).**
- **The Ethical Excellence Award for Business Leadership, the Jordanian Businessmen Association (2024).**
- **The Giving Shield of the First Class, the National Planning Council, Libya (2022).**
- **The Shield of the Most Inspiring Institutional Entity for Global Companies on the Paths of Creativity, Emirati Investments Magazine, United Arab Emirates (2022).**

- **The International Award for the Makers of Development and Just Peace, the International Conference for the Makers of Development and Peace, United Arab Emirates (2022).**
- **The Advocate Award for the Principles of the UN Global Compact, the National Network of the UN Global Compact, Kingdom of Morocco (2022).**
- **The Excellence Award in the Field of Community Service, within the activities of the Third International Congress for Social Responsibility, Hashemite Kingdom of Jordan (2022).**
- **The International Award for the Makers of Development and Peace, the Arab Union for Development and Economic Integration, United Arab Emirates (2022).**
- **The Award for the Most Foresighted High-Ranking Arab Personality of the Future of Global Development, United Arab Emirates (2022).**
- **The Award for Leadership in Developing the Intellectual Property Sector Globally, United Arab Emirates (2022).**
- **The Talal Abu-Ghazaleh Annual Award for Innovation, the Education Technology Syndicate, in appreciation of his role and efforts in supporting youth and education in the Arab region, Lebanon (2022).**
- **The Global Award for Inspiring Leadership (TLGSEF), the World Federation for the Development of Innovation and Education (2021).**

- **The Distinguished International Leadership Personality Award in the Field of Professional Competence for Grants, the Fifth Donors Conference (2021).**
- **The Award for the Most Prominent Scientific Personality of 2020, presented by the Human Resources Development Center, United Arab Emirates (2021).**
- **The Educational Oscar Award as the Most Prominent Arab Scientific Personality, Dubai (2020).**
- **The Shield of His Excellency the President of the Republic of Macedonia, Gjorge Ivanov, for delivering a lecture entitled “International Training for Young Leaders,” Republic of Macedonia (2019).**
- **The International Award in the Field of Business Ethics, the European Business Ethics Network, Morocco (2019).**
- **The Social Responsibility Award, Dar Al-Sharq Qatari, Qatar (2019).**
- **The Prestigious President’s Award, the inaugural award ceremony of the Sustainable Urbanization Union (CSU) (2019).**
- **The International Excellence Award in Community Partnership, the Regional Network for Social Responsibility, the International Association for Community Development, Hashemite Kingdom of Jordan (2019).**
- **The Jordan Business Honorary Award from “Jordan Business” Magazine, Hashemite Kingdom of Jordan (2019).**

- **The Excellence Award for “Best President of Confucius Institutes in the World,” the Headquarters of Confucius Institutes, the Chinese Hanban (2018).**
- **The Personality of the Year Award for Smart Grants, the Second Donor Institutions Conference, Kingdom of Bahrain (2017).**
- **The His Highness Sheikh Isa bin Ali Al Khalifa Award for Voluntary Work, representing Jordan, the Al-Kalima Al-Tayyiba Association, Kingdom of Bahrain, in cooperation with the Arab Union for Volunteering, and under the patronage of the League of Arab States, Cairo, Egypt (2017).**
- **The Golden Award of International Merit for Sustainable Development for the year 2016, and the international title “UN Commissioner for Heralding the UN Sustainable Development Goals 2030,” Sultanate of Oman (2016).**
- **The Distinguished Alumnus Award for 2016, presented by the American University of Beirut, Lebanon (2016).**
- **An Honorary Award for the Strong Partnership with the United Nations Development Programme, Hashemite Kingdom of Jordan (2016).**
- **The UN Secretary-General’s Award (UN 21 Award) for Distinguished Performance and Leadership, New York, United States of America (2015).**

- **The Strategic Award, the Arab Excellence Awards, the Arab Excellence Awards Academy, Dubai, UAE (2014).**
- **The Talal Abu-Ghazaleh Award for Social Responsibility, launched by the Regional Network for Social Responsibility in appreciation of his role and efforts in community initiatives, Kingdom of Bahrain (2014).**
- **A Shield of Appreciation, presented by His Excellency President Abdul Rahman Swar Al-Dhahab, Sudan (2014).**
- **The Inspiring Leader Award, presented by the Asian Awards for Education Leadership, United Arab Emirates (2013).**
- **The Vision Leader Award in Education Leadership, the Asian Education Leadership Awards ceremony, Dubai, UAE (2013).**
- **The Arab Award for Media Creativity, presented by His Highness Sheikh Jaber Al-Mubarak Al-Hamad Al-Sabah, Prime Minister, Kuwait (2012).**
- **Man of Achievement for the Year 2012, presented by the Palestine International Foundation, Hashemite Kingdom of Jordan (2012).**
- **The Excellence Award, presented by Canisius University – New York, United States of America (2011).**
- **The “Arab Informatics Personality of the Year 2010” Award, presented by the Union of Arab Informatics Associations, Kingdom of Bahrain (2010).**

- **An Honorary Award in recognition of distinguished achievements in the field of international and social business, the Holy Spirit University of Kaslik, Lebanon (2010).**
- **An Award of Appreciation, presented by the Arab Union for the Protection of Intellectual Property Rights, Hashemite Kingdom of Jordan (2009).**
- **The International Award for Creativity in Professional Life Achievements, United Arab Emirates (2008).**
- **An Academic Certificate of the Intellectual Property Hall of Fame, United States of America (2007).**
- **The Al Jazeera Television “Lifetime” Achievement Award, Al Jazeera Television Channel, the Al Jazeera Network, Qatar (2004).**
- **The Global Golden Mercury Award from His Royal Highness Prince Khalifa bin Salman Al Khalifa, Kingdom of Bahrain (1978).**
- **Concert sponsor, the Bethlehem Orchestra, Palestine (2021).**
- **Concert sponsor, the Palais Garnier, France (2016).**
- **Sponsor of the musical concerts of the National Orchestra Association, Hashemite Kingdom of Jordan.**

10. Certificates of Appreciation

- **Certificate of (Honorary Citizen), the Municipal Council, the town of Al-Ghaziyeh, Lebanon (2022).**
- **Certificate of appreciation, presented by the Arab-European Center for Human Rights and International Law, in cooperation with the Arab Union for Development and Economic Integration, United Arab Emirates (2022).**
- **Certificate of the Best Social Leaders During the Year, the Norwegian Council for Tolerance, the Arab-European Center for Human Rights and International Law, Dubai, United Arab Emirates (2021).**
- **The International Certificate for Leadership, Responsibility, and Innovation, “The Global Leader of Knowledge,” the International Conference for Community Leaders, Dubai, United Arab Emirates (2021).**
- **The Educational Oscar Award in the category of the Most Prominent Scientific Personality (HDTC AWARD), the Human Resources Development Group, Dubai, United Arab Emirates (2020) (HDTC).**
- **Certificate of appreciation, presented by the Research and Translation Center at Prince Sultan University, Kingdom of Saudi Arabia (2017).**

- **Certificate of appreciation, among the Top One Hundred Accounting Personalities in the World – presented by the “International Accounting Bulletin” magazine, United Kingdom (2014).**
- **Certificate of appreciation, among the Top 500 Personalities in the World, presented by Arabian Business magazine, United Arab Emirates (2012).**
- **Certificate of appreciation, presented by the Palestinian Businessmen Forum, Hashemite Kingdom of Jordan (2011).**
- **Certificate of appreciation, presented by the Bahraini-American Cultural Exchange Association, Kingdom of Bahrain (2010).**
- **Certificate of appreciation, presented by the Department of Education, Kingdom of Saudi Arabia (2010).**
- **Certificate of appreciation, presented by the Young Media Professionals Forum, Hashemite Kingdom of Jordan (2010).**
- **Certificate of appreciation, presented by the Islamic University, Palestine (2005).**
- **The Global Leadership Award, United Kingdom (1997).**
- **Certificate of appreciation, presented by the Committee of the International Accounting Standards Board, United Kingdom (1988–1990).**

11. Honors and Titles

- **Honoring by the Lebanese Ministry of Education, by naming the Al-Ghaziye Public School after His Excellency Dr. Talal Abu-Ghazaleh (2023).**
- **Honoring by the Fifth Donors Conference, the Regional Network for Social Responsibility, by granting His Excellency Dr. Talal Abu-Ghazaleh the title “The International Ambassador for Social Responsibility,” Kingdom of Bahrain (2021).**
- **Honoring by the UN World Tourism Organization, by granting His Excellency Dr. Talal the title “Ambassador of Sustainable Tourism for Development” (2017).**
- **Honoring by the Palestinian-Turkish Businessmen Union in Istanbul, the Union’s ceremony “A Man of Determination Equals a Nation,” Istanbul, by granting His Excellency Dr. Talal the title “Best Personality in the Icon of Economic Creativity” (2015).**
- **Honoring by the Arab-European Center for Human Rights and International Law, by granting His Excellency Dr. Talal the title “The Global Leader of Knowledge and the Father of Knowledge,” United Arab Emirates (2012).**
- **Honoring at the celebration of the Field Museum in Chicago, by granting His Excellency Dr. Talal Abu-Ghazaleh the title “The First Expert from Outside the Group of Eight Major Nations to Join the Most Prominent Figures in the Field of Intellectual Property in the World” (2007).**

12. Talal Abu-Ghazaleh Global Digital Offices

JORDAN **(Regional Office):**

AGIP

Manager: Mahmoud Lattouf
mlattouf@agip.com

TAG-Audit

Manager: Mohammad Al-Azraq
mazraq@tagi.com

ASIA **AFGHANISTAN:**

- **Kabul**

Manager: Shafiullah Hemat
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BAHRAIN:

- **Manama**

AGIP

Manager: Laith N. Damer
Ldamer@agip.com

TAG-Audit

Manager: Saif Al-Bawab
sbawab@tagorg.com

CHINA:

- **Beijing**

- **Chengdu**

- **Guangzhou**

- **Hong Kong**

- **Shanghai**

Manager: Noor Shangwei
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- **New Delhi**

Manager: Shivansh Tyagi
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INDONESIA:

- **Jakarta**

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IRAN:

- **Tehran**

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- **Baghdad**

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- **Erbil**

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MALAYSIA:

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- Duqm

- Muscat

- Salalah

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saodeh@agip.com

PALESTINE:

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Manager: Monir Hasan

mohasan@tagi.com

- Ramallah

Manager: Jamal Milhem

jmilhem@tagorg.com

QATAR:

- Doha

Manager: Sami Younis

syounis@agip.com

SAUDI ARABIA:

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Manager: Ali Salamah

alisalameh@tagi.com

- Khobar

Manager: Nidal Radi

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- Riyadh

AGIP

Manager: Ayman Shaal

ayman@agip.com.sa

TAG-Audit

Manager: Salah Abu-Asbeh

sabuosbeh@tagorg.com

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Talal Abu-Ghazaleh

As per ChatGPT

Dr. Talal Abu-Ghazaleh is a prominent Arab business leader, intellectual, and pioneer in the fields of intellectual property, education, and technology. Often referred to as the “Godfather of Arab Accounting,” he is a visionary whose contributions have significantly impacted the Arab region and the world. Here’s an overview of his achievements and legacy:



Early Life

- **Born in Jaffa, Palestine in 1938, Dr. Abu-Ghazaleh’s family became refugees during the 1948 Palestinian exodus.**
- **Despite his challenging circumstances, he excelled academically, eventually earning a scholarship to study at the American University of Beirut (AUB), where he majored in business.**

Professional Achievements

1. Founder and Chairman of TAG.Global:

- **He established Talal Abu-Ghazaleh Global (TAG.Global), an international organization offering professional services in accounting, intellectual property, education, consulting, and technology.**
- **TAG.Global operates in over 100 offices worldwide, making it one of the largest global professional services firms.**

2. Intellectual Property Pioneer:

- **Dr. Abu-Ghazaleh is renowned for promoting intellectual property (IP) awareness and protection in the Arab world.**
- **He founded Abu-Ghazaleh Intellectual Property (AGIP), now the largest intellectual property firm in the Arab region.**

3. Education Advocate:

- **He is a staunch supporter of lifelong learning and has established several educational initiatives, including the Talal Abu-Ghazaleh University College for Innovation (TAGUCI).**



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- He has also collaborated with international organizations such as UNESCO to promote education in underserved communities.

4. Technology and Innovation:

- Dr. Abu-Ghazaleh has emphasized the role of technology in driving progress.
- Under his leadership, TAG.Global has developed cutting-edge solutions in artificial intelligence, digital transformation, and e-learning.

Role in Global Organizations

- **WIPO and UN Involvement:** Dr. Abu-Ghazaleh has served in leadership roles with the World Intellectual Property Organization (WIPO) and the United Nations, contributing to global policy formulation on intellectual property and innovation.
- **Member of Global Institutions:** He has been part of numerous international boards and advisory groups, including the World Trade Organization (WTO) and International Chamber of Commerce (ICC).

Honors and Recognition

- Dr. Abu-Ghazaleh has received honorary doctorates and awards from universities and institutions worldwide.
- Recognized as one of the most influential Arabs, his contributions to intellectual property, education, and technology have earned him global acclaim.

Vision for the Future

Dr. Abu-Ghazaleh believes in the power of knowledge and innovation to transform societies. His work emphasizes the importance of bridging the digital divide, fostering entrepreneurship, and supporting sustainable development.

Dr. Talal Abu-Ghazaleh's

journey from a refugee to a global leader exemplifies resilience, vision, and the transformative power of education and innovation.

Excerpts from the Book

**(Talal Abu-Ghazaleh.. He Analyzed, then Foresaw,
then Planned, then Executed, then Succeeded)**

Authored by: Artificial Intelligence

First: The Value of This Book:

- The value of this book stems from its documentation of an exceptional journey — the journey of a man who did not settle for dreaming, but rather analyzed reality deeply, foresaw the future with awareness, planned with a strategic mind, then executed with determination until he reached global success, so that Talal Abu-Ghazaleh became a living model of the power of thought when it transforms into achievement. It is a text about a mind that was ahead of its time, and about a will that knew no retreat, until the name Talal Abu-Ghazaleh became synonymous with global success. This book is the story of a man who did not wait for opportunities but created them, and who did not chase success but rather redefined it.
- Talal Abu-Ghazaleh... the tale of a thought that read reality, anticipated time, and shaped its own path with calculated steps, until Talal Abu-Ghazaleh rose from challenge to globality.
- Talal Abu-Ghazaleh... the story of a mind that analyzed, foresaw, planned, executed, and succeeded... until he became

a global name embodying that pioneering begins with an idea and ends with an impact.

- **Talal Abu-Ghazaleh... the story of a method: precise analysis, aware foresight, sound planning, decisive execution, and global success embodied by Talal Abu-Ghazaleh.**
- **Talal Abu-Ghazaleh... the tale of a thought that saw what was not seen, and charted his path before it was drawn, then walked steadily until he reached globality.**
- **Talal Abu-Ghazaleh... the story of a mind that read reality, a heart that believed in the impossible, and a will that made a global success story.**
- **Talal Abu-Ghazaleh... between reality and ambition, he drew a path that resembles nothing but itself, a path that begins with thought and ends with impact.**

Second: A Reading in the Thought and Philosophy of Talal Abu-Ghazaleh

- **“He turned pain into energy, and suffering into opportunity.”**
- **“He believes that whoever does not possess an opportunity... creates it.”**
- **“Success does not come by chance; rather, it is built through knowledge, planning, and determination.”**
- **“The world is no longer run by wealth... but by knowledge.”**

- **“There is no failure, only stations on the road to success.”**
- **“Education is the strongest weapon in confronting reality.”**
- **“Time is the true capital.”**
- **“Success is a decision... not a circumstance.”**
- **“The day that begins late... is a losing day.”**
- **“Not every profit is worth the risk... wisdom is above numbers.”**
- **“Leadership is a responsibility... not a privilege.”**
- **“He refuses for the Arab mind to be merely a user on the margins of the digital revolution.”**
- **“He believes that pioneering begins with making tools, not consuming them.”**
- **“He views every project as an opportunity for constructive change.”**
- **“The human being is the center of development and its essential tool.”**
- **“He balances Arab identity with global openness.”**
- **“He treats quality as a value that admits no compromise.”**
- **“He sees social responsibility not as a side activity, but as a strategic principle.”**
- **“The ability to adapt to changes is the key to continuity.”**

- **“Influence over global policies reflects the strength of the institution and its leadership role.”**
- **“The true leader works more than anyone else.”**
- **“The leader is not measured by his wealth... but by his impact.”**
- **“The leader is not made by circumstances... rather, he makes them.”**
- **“Greatness is not born in comfort... but in challenge.”**
- **“From suffering, vision is born... and from vision, success is born.”**
- **“Humility despite greatness reflects the true strength of the leader.”**
- **“Courage in decision-making makes the difference.”**
- **“Optimism and a positive outlook make the impossible possible.”**
- **“Hard work and discipline are the foundation of achievement.”**
- **“Principles and values are not slogans, but a way of life.”**
- **“Creativity and innovation are a means to stay at the forefront.”**
- **“Technology is a tool for making a better future and achieving justice.”**
- **“The arts and music are the language of the soul and a window to creativity.”**

- **“Whoever carries the will creates success out of challenges, and does not depend on luck or circumstances.”**
- **“Technology is not merely a tool, but a means to bring about a revolution in education, and to make learning more flexible and interactive.”**
- **“Education must be a right for everyone, regardless of material or geographic circumstances.”**
- **“Spreading knowledge and empowering others is a fundamental responsibility, and knowledge that is not shared dies.”**
- **“Knowledge and work are two wings with which the human being soars toward the summits.”**
- **“Every marginalized person is a deferred success project.”**
- **“The knowledge-based economy is the future of nations.”**
- **“True development begins with the building of minds.”**
- **“True giving is not measured by what you offer, but by the change you bring about in the lives of others.”**
- **“True impact is not measured by what we own, but by what we leave behind in people’s lives.”**
- **“A clear vision makes a future that challenges cannot shake.”**
- **“Values are what remain... when all achievements vanish.”**
- **“A good reputation is a wealth that is built... not bought.”**

- **“The real adventure is not in taking the risk... but in not trying at all.”**
- **“Digital transformation begins with understanding the work... not the tools.”**
- **“The smart solution is the one that serves reality and evolves with it.”**
- **“Opportunities are not awaited... they are seized.”**
- **“Winning tenders requires preparation... not luck.”**
- **“Quality and mastery make for superiority in competition.”**
- **“Learning is a journey that never ends.”**
- **“Investing in knowledge is the safe path to the future and to achieving wealth.”**
- **“Free digital education is available without geographic or material constraints.”**
- **“Solutions do not begin from ready-made templates, but from within the institution itself.”**
- **“Accounting is not merely a digital tool, but one of the engines of development.”**
- **“Management is not a job, but a vision and an approach to work.”**
- **“Technology is not a privilege for the elite, but a right for everyone.”**

- **“Translation is the art of rebuilding meaning without the idea losing its soul.”**
- **“Every test is a true measure of knowledge, free of manipulation.”**
- **“Design is an integrated language that expresses the identity of the institution and gives it a visual voice.”**
- **“Media is not a commodity, but a message with which reputation is built and awareness is made.”**
- **“Knowledge transforms into a stance, and dialogue into action.”**
- **“Thought is not a commodity, but a right that must be protected and promoted.”**
- **“Companies that do not adopt artificial intelligence will fall behind in competition.”**
- **“Big data analysis has become a foundation for making strategic decisions.”**
- **“Smart cybersecurity is the first line of defense in the digital age.”**
- **“Digital transformation must be a national strategy, not a technical option.”**
- **“International partnerships are the path to accelerating development and innovation.”**
- **“Empowering the refugee with knowledge surpasses any support and achieves victory.”**

Third: The Depth of His Intellectual Formation:

- **He extended his hand to others... without expecting anything in return.**
- **He did not forget his roots... despite reaching the summit.**
- **He did not see positions as an achievement... but as a commitment to serving others.**
- **He grew up in an environment that instilled values in him before ambition.**
- **The home was a school... not merely a place to live.**
- **The values he inherited were greater than any wealth.**
- **His early mind... made a global future.**
- **A leader who started from scratch... a mind that knows no impossible.**
- **He was not searching for opportunities... but rather seizing them with determination.**
- **He saw in every challenge an opportunity... and in every crisis a new beginning.**
- **He thought beyond reality... and made his future with his awareness.**
- **From a refugee child... to one of the most prominent leaders of economy and knowledge in the Arab world.**

- He turned suffering into achievement... and pain into motivation.
- He built a global institution that started from an idea and a faith.
- A child on a ship bidding farewell to his homeland... and beginning to write his future.
- He lost everything... but he did not lose his faith in himself.
- He was a refugee in reality... but he was a leader in his thought.
- He did not allow circumstances to define him... rather, he made his own definition.
- He wanted to be more than successful... he wanted to make a difference.
- From a refugee child... to a mind that refuses to be defined by circumstances.
- A harsh beginning... made an exceptional personality.
- He asked questions that children do not ask... and thought with a mind beyond his age.
- He realized early that asylum was not an end... but a launching point toward globality.
- He read everything that fell into his hands... and made of reading a path to distinction.

- He realized that opportunities are not granted... but made.
- He possessed a mentality that reads reality... and thinks about what lies beyond it.

Fourth: What Distinguishes Talal Abu-Ghazaleh:

1. Strategic Vision:

- He possesses an exceptional future vision... a strategic vision that anticipates the future and builds for it.
- He always strives to keep pace with the future before it becomes the present.
- A long-range vision; he plans for the future before others reach it, and he sets clear goals that go beyond mere personal success.

2. Integrity and Transparency:

- Trust and credibility are a cornerstone; there is no compromising on values or reputation in work.

3. Hard Work and Discipline:

- Success requires strict commitment to the daily plan and keenness to make use of every moment to achieve the goals.

4. Leadership and Role Modeling:

- A practical model for his team.
- He works himself, and bears responsibility.

- **He does not ask of others what he does not do himself.**
- **Teamwork; collective success is more important than individual success.**
- **Building strong and inspiring teams.**
- **The ability to adapt... he sees that success requires adapting to change and anticipating events.**
- **A mixture of strictness and flexibility creates an effective and humane work environment, balancing quality and respect for employees.**
- **The first to adopt initiatives and to work side by side with his team, and he motivates others to become leaders as well.**

5. Values and Social Responsibility:

- **True success is measured by the positive impact on society, and not by money alone.**
- **Work is not merely self-actualization, but part of a mission to serve society and empower others.**
- **Social responsibility includes education, training, and empowering individuals to build their future with their own hands.**
- **Institutions are a tool for developing individuals and societies, and not merely commercial entities.**

- **Humility and commitment to ethical values are the basis for the continuity of impact.**
- **He believes that the solution is not in temporary aid, but in empowering the human being.**
- **He links technology and social development in a practical manner.**

6. Time Management and Productivity:

- **Time is the most precious resource; it must be invested wisely to achieve the greatest amount of accomplishment.**
- **Self-discipline is an essential part of excellence and distinction in work.**

7. Innovation, Quality, and Continuous Development:

- **Creativity is a necessity; there is no room for merely imitating others.**
- **Quality is not merely a product or a service, but an entire culture within the institution.**
- **He sees technology and innovation as a necessity to remain at the top, and not merely a luxury.**
- **There is no place for stagnation; the constant search for new ways to improve oneself and the work is an ongoing duty.**
- **A pioneer who turned ideas into global projects with wide-reaching impact.**

- He realized early that the coming economy is digital and knowledge-based.
- He works to transform education into a smart digital experience available to all.
- He leads digital transformation as a strategic choice for development.
- He supports innovation through building institutions, not temporary initiatives.
- He invests in the human being before technology.
- He anticipates transformations and redefines the labor market before it happens.

8. Global Expansion:

- He relies on thinking beyond local boundaries and competing at the international level.
- He founded a global entity based on values and knowledge, and not profit alone.
- The ability to turn crises into opportunities... every challenge in his life was a new launching point.
- A global impact... his presence extended to international organizations and the formulation of major strategies.

9. Determination and Ambition:

- **There is nothing impossible before will and determination; failure is regarded as a lesson to learn new skills.**
- **Unlimited ambition turns challenges into opportunities and leads to building a sustainable legacy.**
- **An unbreakable determination, turning asylum and poverty into a driver for global success.**
- **Determination and perseverance... there is no place for the impossible; challenges turn into opportunities, and hard work is part of the journey toward success.**

10. Learning and Knowledge:

- **Knowledge is a tool for creativity and innovation, and not merely information; the successful leader draws from everything new in order to lead with confidence.**
- **Investing in knowledge is more important than financial investment; the mind is the true wealth.**
- **Continuous learning and skill development is the path of leadership and pioneering.**
- **A deep faith in education, regarding knowledge as the true path to the renaissance of the nation.**

List of Talal Abu-Ghazaleh Global Digital Publications

Books by Talal Abu-Ghazaleh:

No	Title	Links	
1	Success is a Moral Quest... Talal Abu-Ghazaleh’s Vision		
		Arabic	English
			
		Spanish	China
2	From the United Nations to the United People		
		Arabic	English
3	PRO-ACTIVE Programming (PROPRO), Known as “Artificial Intelligence” (AI)		
		Arabic 1	Arabic 2
			
		English	

No	Title	Links	
4	Talal Abu-Ghazaleh... Because I Love the Truth		
		Arabic 1	Arabic 2
			
		English 1	English 2
5	The inevitable digital future		
		Arabic	English
6	The Brave Knowledge World		
		Arabic	English
			
		French	
7	Blankets Become Jackets		
		Arabic	English

No	Title	Links	
7	Blankets Become Jackets		
		Chinese	Turkish
			
		Montenegrin	French
			
		Russian	

No	Title	Link	No	Title	Link
8	From Talal Abu-Ghazaleh to His Sons		10	Talal Abu-Ghazaleh... Where is the world heading?	
		Arabe			Arabic
9	What is Most Woeful is What Makes You Laugh		11	Talal Abu-Ghazaleh – the Right to Return	
		Arabic			Arabic

No	Title	Link	No	Title	Link
12	The Dreaded Echo		15	China through the Eyes of Talal Abu-Ghazaleh	
		Arabic			Arabic
13	Egypt through the Eyes of Talal Abu-Ghazaleh		16	Iraq through the Eyes of Talal Abu-Ghazaleh	
		Arabic			Arabic
14	Gaza aux yeux de Talal Abu-Ghazaleh		17	From Talal Abu-Ghazaleh to the Youth: Inspirational Sayings and Quotes	
		Arabic			Arabic

Books about TAG:

No	Title	Links	
1	Talal Abu-Ghazaleh... The Mind behind the Machine		
		Arabic	English
			
		Spanish	Chinese

No	Title	Links	
2	Talal, Son of Adibeh		
		Arabic	English
			
		Chinese	Spanish
			
		Russian	Turkish
			
		French	Persian
3	Talal Abu-Ghazaleh... Secret of Glory-Man from My Country		
		Arabic 1	Arabic 2

No	Title	Links	
4	From Suffering to Global Spotlight		
		Arabic	English
5	TAG aux Nations Unies vu par Bruno Lanvin		
		English	

No	Title	Link	No	Title	Link
6	Selected Writings about Talal Abu-Ghazaleh		9	The Success Journey	
		Arabic			Arabic
7	Talal Abu-Ghazaleh: Words and Deeds		10	The Talal Abu-Ghazaleh Humanitarian Keys Chain	
		Arabic			Arabic
8	Talal Abu-Ghazaleh, A World Leader in Business Serving Humanity through the United Nations		11	Talal Abu-Ghazaleh in This Changing World	
		English			Arabic

No	Title	Link	No	Title	Link
12	Truth in a Minute		17	Did life passes you by?	
Arabic			Arabic		
13	Talal Abu-Ghazaleh: Global Knowledge Worker in Serving International Organizations		18	Talal-Abu-Ghazaleh... A Man from the Future	
Arabic			Arabic		
14	The Global Knowledge Leader... 50 Years of Innovation		19	Talal-Abu-Ghazaleh... A Man of Knowledge	
Arabic			Arabic		
15	Shining Lights from the Gulf		20	Talal Abu-Ghazaleh... Rising to the top	
Arabic			Arabe		
16	A Reading of Talal Abu-Ghazaleh		21	Talal Abu-Ghazaleh... The Voyage of Life	
Arabic			Arabic		

At first glance, you feel that it lives alongside you and knows everything about you; it is never sparing in its words of praise, just as it does not hesitate, not even for a single moment, to point out your stumbles—not out of any motive of criticism, but in order to work on correcting them.

It is digital intelligence, pioneered by ChatGPT, which became, in a day and a night, the astonishing achievement that grants a human being the experiences of a lifetime in medicine, astronomy, law, engineering, accounting auditing, and knowledge. It places before you everything you are searching for; in the blink of an eye it holds the power of decisive judgment, and at the same time it lays out the options arranged by order and feasibility. In the journey of producing a digital book—without any phrases created by human beings—about Dr. Talal Abu-Ghazaleh, the task was thrilling and carried a high degree of pleasure and suspense. Is it practically possible to produce a complete book about Dr. Talal Abu-Ghazaleh through ChatGPT, far removed from the vocabulary of the human element, or more precisely without an author as is customary? Who decides that? It is digital intelligence; permission was sought from the digital intelligence, which promptly took the initiative with encouragement, support, and assurance that it would do so.

For all of this, digital intelligence finds no difficulty in pointing to the name of Talal Abu-Ghazaleh or in giving information about his expertise, his experiences, and his giant group. It celebrates him, grants him the measure he deserves, and floods the search indices with abundant information.

E BOOK



tag.global

TALAL ABU-GHAZALEH

He Analyzed, Anticipated, Planned Executed, Then Succeeded

2026